

Tennessee Alliance for Legal Services  
TALS Operating Budget with Prior Year Comparison

	Year Ending 12/31/2021	Year Ending 12/31/2020	
	Operating Budget	Operating Budget	Summary
<b>Revenue</b>			
Grant Revenue - Governmental			
AOC - Self-help Kiosks	0.00	510.96	(510.96)
AOC Helpline	47,841.72	47,841.72	0.00
AOC Indigents Fund	455,201.23	372,482.24	82,718.99
DHS SSI Disability	14,000.00	10,000.00	4,000.00
TCAD Elder Trust	98,098.36	156,613.37	(58,515.01)
DHS Cycles of Success-Multi-County	61,798.78	55,426.09	6,372.69
DHS Cycles of Success-Shelby County	47,640.78	17,901.90	29,738.88
TCAD Senior Line 2 - Title VII	8,295.00	0.00	8,295.00
Total Grant Revenue - Govt.	732,875.87	660,776.28	72,099.59
Grant Revenue - Other			
Frist	1,864.20	0.00	1,864.20
NASW - HELP4TN.org	8,500.00	8,500.00	0.00
TAPM	3,500.00	5,500.00	(2,000.00)
International Paper	25,000.00	25,000.00	0.00
Baker Donelson	3,000.00	3,000.00	0.00
Tennessee Legal Initiatives Fund	31,411.48	44,785.00	(13,373.52)
Schatten Foundation Grant	0.00	23,611.00	(23,611.00)
Total Grant Revenue - Other	73,275.68	110,396.00	(37,120.32)
Sponsorships	32,000.00	17,000.00	15,000.00
Registrations	38,650.00	38,700.00	(50.00)
Donations	1,400.00	1,400.00	0.00
Interest	300.00	300.00	0.00
Total Revenue	878,501.55	828,572.28	49,929.27
<b>Expenditures</b>			
Personnel Related Expense			
Gross Wages	391,865.84	396,455.28	(4,589.44)
Employer FICA/Medicare	30,013.64	30,330.00	(316.36)
Employer Unemployment Taxes	350.00	385.00	(35.00)
Health Insurance	53,137.89	50,347.20	2,790.69
Life/ADD & Disability Insurance	10,369.76	10,357.08	12.68
Retirement Contributions	11,770.06	11,893.66	(123.60)
Staff Development and Training	2,377.00	4,971.00	(2,594.00)
Staff Memberships and Professional Fees	4,296.00	4,356.00	(60.00)
Payroll & Benefit Processing	2,050.00	2,120.00	(70.00)
Worker's Comp Insurance	1,000.40	1,000.40	0.00
Total Personnel Expense	507,230.59	512,215.62	(4,985.03)
Professional Services			
Outside Accounting Services	80,798.28	84,676.32	(3,878.04)
Audit/Tax Preparation	18,300.00	12,500.00	5,800.00
Contractors	95,468.42	72,155.92	23,312.50
Consultants	5,000.00	3,877.61	1,122.39
Total Professional Services	199,566.70	173,209.85	26,356.85
Program Expense			
Outreach	16,973.74	7,842.00	9,131.74
Listserv	324.00	316.50	7.50
Telephone and IT	36,800.86	26,916.18	9,884.68
Event Expenses			
Cycles of Success	0.00	2,250.00	(2,250.00)
Equal Justice University	50,390.73	48,788.00	1,602.73
Task Force	905.12	2,500.00	(1,594.88)
Total Event Expenses	51,295.85	53,538.00	(2,242.15)

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Board Travel, Meals and Lodging	686.40	673.20	13.20
Staff Travel, Meals and Lodging	9,811.60	14,333.80	(4,522.20)
Total Program Expense	115,892.45	103,619.68	12,272.77
Operations Expenses			
Rent	74,635.41	71,460.40	3,175.01
Sub-lease Income	(32,370.11)	(31,436.29)	(933.82)
Supplies	2,100.00	2,900.00	(800.00)
Postage & Delivery	300.00	300.00	0.00
Office Equipment - not-capitalized	2,245.00	2,400.00	(155.00)
Equipment Rental	1,869.84	1,764.00	105.84
Printing & Reproduction	200.00	250.00	(50.00)
Telephone and Internet	3,168.82	3,619.20	(450.38)
Organizational Insurance	11,901.44	4,101.62	7,799.82
Dues & Subscriptions	2,240.33	1,900.00	340.33
Bank Fees & Service Charges	375.00	375.00	0.00
Taxes and Fees	15.00	15.00	0.00
Fees/Licenses	560.00	1,825.00	(1,265.00)
Depreciation	10,000.00	0.00	10,000.00
IT/Web Hosting	1,889.08	2,723.70	(834.62)
IT Related Repairs & Maint.	7,956.00	9,456.00	(1,500.00)
Board Related Expense	1,000.00	1,000.00	0.00
Other Expense	1,000.00	1,000.00	0.00
Total Operations Expenses	89,085.81	73,653.63	15,432.18
Total Expenditures	911,775.55	862,698.78	49,076.77
<b>Total Change in Net Assets</b>	<b>(33,274.00)</b>	<b>(34,126.50)</b>	<b>852.50</b>

**\* Note that \$33,274.00 of 2021 expense was prepaid using revenue recognized in 2019.**