

2020 Expenses						
Admin Expenses	Month	Year	Notes	2020 Fundraising		
Executive Director		\$1,750.00	Richard	Other donations	\$225,000.00	
Program Director		\$10,000.00	Brett	Board Giving	\$45,000.00	
Art Director		\$0.00	Garrett	Board Networking Connectio	\$25,000.00	
Development Director		\$12,000.00	Kyle	Giving Challenges	\$10,000.00	
Accountant		\$12,000.00	KF Group	CFC	\$7,000.00	
Deputy Director		\$10,000.00	Dan			
External Audit fees		\$7,500.00		Total	\$312,000.00	
Admin portion of building rent (15%)		\$10,536.95				
Office Supplies		\$400.00		Music Royalties	?	
Chase Expensify Fee		\$120.00		Sponsorships	\$10,000.00	
Expensify		\$60.00		Grants	\$225,000.00	
D&O Insurance		\$890.00		Events	\$45,000.00	
General Liability Insurance		\$520.00		Crowdfunding	\$10,000.00	
Payroll taxes		\$2,581.88		Tshirt and merch	\$7,000.00	
Payroll Processing	\$100.00	\$1,200.00				
Worker Comp. Policy		\$1,000.00		Total	\$609,000.00	
Property Insurance (Op Stand Down Space)		\$2,800.00				
Course deposit		\$3,000.00				
Total Admin Expenses	\$100.00	\$76,358.83		Total Expenses	\$606,168.87	
				Net Revenue	\$2,831.13	
Fundraising and Marketing	Month	Year	Notes	Interest Income	\$2,500.00	
Executive Director		\$8,750.00	Richard			
Development Director		\$20,000.00	Kyle			
Consultant		\$10,800.00	Larrys contact			
Deputy Director		\$8,000.00	Dan			
Website (Squarespace.com)	\$18.00	\$220.00				
Domain Hosting	\$7.00	\$90.00		Net Revenue after Interest	\$5,331.13	
payroll tax	\$0.00	\$3,637.58				
Solicitation Licenses		\$0.00	flat fee			
State Fees for solicitaton		\$1,000.00	State fees (est)			
Fundraising Travel	\$125.00	\$1,500.00				
Fund. Auto Expense	\$33.00	\$700.00				
Fund. Meals		\$500.00				
Fund. Hotel	\$46.00	\$500.00				
Moonclerk	\$9.00	\$110.00				
Donation Processing Fees	\$58.00	\$700.00				
Advertising	\$83.00	\$1,000.00				
Printing and Postage		\$500.00				
Shirts and CDs		\$1,500.00				
Events		\$1,000.00				
Total Fundraising	\$354.00	\$60,507.58				
Programs						
Songwriting	Cost	20	Notes			
Travel	\$500.00	\$10,000.00				
Hotel	\$550.00	\$11,000.00	\$169rate			
Food	\$100.00	\$2,000.00				
Entertainment	\$50.00	\$1,000.00				
Guitar	\$0.00	\$0.00	in kind			
Transportation	\$400.00	\$1,600.00				
Recording Session	\$800.00	\$16,000.00			\$8,500.00	
Sag and Misc cost for song release		\$10,000.00				

<u>Songwriting mentors</u>						
Food		\$3,000.00				
Travel		\$9,000.00				
Lodging		\$7,100.00	arbnb			
<u>Total main songwriting</u>		<u>\$70,700.00</u>				
<u>Camp Southern Ground</u>		9 warrior weeks				
Songwriter Transportation	\$450.00	\$0.00				
Songwriter food	\$200.00	\$0.00				
Gas	\$100.00	\$0.00				
<u>Total Cost CSG</u>	\$750.00	\$0.00				
<u>CMHOF</u>						
Songwriting fee	\$1,000.00	\$0.00				
<u>Total Cost CMHOF</u>	\$1,000.00	\$0.00				
<u>Vanderbilt/Blair School of Music Program</u>						
Instructors		\$0.00				
Tuition	\$50.00	\$0.00				
<u>Total Cost Vanderbilt/Blair Program</u>		\$0.00				
<u>Travel songwriting</u>	2 writers	2 trips	<u>Notes</u>			
Travel	\$1,000.00	\$2,000.00				
Lodging	\$1,000.00	\$2,000.00				
Food	\$400.00	\$800.00				
Demo	\$450.00	\$900.00				
Performance pay	\$600.00	\$1,200.00				
<u>Total Cost travel songwriting</u>	\$3,450.00	\$6,900.00				
<u>Additional cost for music release</u>		\$20,000.00				
<u>Total Songwriting</u>		<u>\$97,600.00</u>				
<u>SAIC Art Program Budget</u>			<u>Notes</u>			
Tuition	\$2,839.00	\$17,034.00	6			
Housing*	\$1,290.00	\$9,030.00	7			
On-Campus Food	\$400.00	\$3,600.00	9			
Off-Campus Food	\$400.00	\$3,600.00	9			
Flight*	\$500.00	\$0.00	0			
Fuel (travel)*	\$200.00	\$1,200.00	6			
CityPasses	\$108.00	\$756.00	7			
Art Supplies		\$1,000.00				
Dorm Supplies		\$500.00				
Facilitator		\$2,500.00	Garrett			
Assitant Facilitator		\$2,500.00	Zach			
Mentor 1 (Dorm)		\$2,500.00				
Mentor 2 (Dorm)		\$0.00				
Visiting Artist		\$0.00				
Visiting Artist Travel		\$0.00				
Misc.		\$500.00				
Cost per vet	\$5,243.00					
<u>Total SAIC Cost</u>		<u>\$44,720.00</u>				
Online Zoom classes Instructor pay		\$15,000.00				
Dallas Art Community Program		\$5,000.00				
Nashville arts building rent (85%)		\$63,221.72				
Nashville arts building supplies		\$15,000.00			17,800	

Chicago - Bridgeport+Art Reach+Gallery		\$15,360.00					
Chicago - Bridgeport rent		\$14,640.00					
Total New Art programs		<u>\$128,221.72</u>					
Total Art Program Cost		<u>\$172,941.72</u>					
<u>Other Prog. Dev.</u>	Month	Year					
ED		\$59,500.00	Richard		\$70,000.00		
Art Director		\$23,000.00	Garrett		\$23,000.00		
PD		\$43,000.00	Brett		\$53,000.00		
Deputy Director		\$24,000.00	Dan		\$42,000.00		
Development Director		\$16,000.00	Kyle		\$48,000.00		
Chicago art lead		\$12,000.00	Zach		Contractor		
Pay roll tax		\$12,660.75					
Executive assistant	\$0.00	\$0.00			Contractor		
Previous Demos	\$0.00	\$0.00					
Program Supplies		\$600.00					
Art Storage		\$0.00					
Misc. Shipping, art transport, etc.		\$5,000.00					
Shirts and swag		\$1,000.00					
Program training		\$2,000.00					
Total Other Prog. Dev.		<u>\$198,760.75</u>					
Total Program Cost		<u>\$469,302.47</u>					
Total Annual Cost		<u>\$606,168.87</u>			600,000		
						Chicago	111,720
		Total Payroll					
		70,000	Richard				
		53,000	Brett				
		25,000	Garrett				
		48,000	Kyle				
		42,000	Dan				
		12,000	Zach				
		250,000					
		Contractors					
		12,000	KF Group				
		10,800	Larrys contact				
		7200	assistant				