

# Nashville in Harmony

## BUDGET OVERVIEW: FY 2020 - FY20 P&L CLASSES

July 2019 - June 2020

	GALA	HOLIDAY 2019	SPRING 2020	NOT SPECIFIED	TOTAL
<b>Income</b>					
41000 Unrestricted Income					\$0.00
41100 Board Giving				3,600.00	\$3,600.00
41200 Charitable Contributions				34,000.00	\$34,000.00
41210 Music Deposit Donations		2,500.00		2,500.00	\$5,000.00
<b>Total 41200 Charitable Contributions</b>		<b>2,500.00</b>		<b>36,500.00</b>	<b>\$39,000.00</b>
41300 Designated Income					\$0.00
41310 Attire Payments				10,000.00	\$10,000.00
41340 Membership Dues				11,800.00	\$11,800.00
41360 Youth Chorus				10,000.00	\$10,000.00
<b>Total 41300 Designated Income</b>				<b>31,800.00</b>	<b>\$31,800.00</b>
41400 Grants				15,000.00	\$15,000.00
41500 Performance and Event Income					\$0.00
41530 Honorariums and Other Earned Income				500.00	\$500.00
41540 Sponsorship and Advertisements		1,500.00	1,000.00		\$2,500.00
41550 Ticket Sales		21,600.00	18,225.00		\$39,825.00
<b>Total 41500 Performance and Event Income</b>		<b>23,100.00</b>	<b>19,225.00</b>	<b>500.00</b>	<b>\$42,825.00</b>
41600 Sales of Goods		300.00	200.00	1,000.00	\$1,500.00
41610 MP3 Sales				160.00	\$160.00
<b>Total 41600 Sales of Goods</b>		<b>300.00</b>	<b>200.00</b>	<b>1,160.00</b>	<b>\$1,660.00</b>
<b>Total 41000 Unrestricted Income</b>		<b>25,900.00</b>	<b>19,425.00</b>	<b>88,560.00</b>	<b>\$133,885.00</b>
42000 Restricted Income					\$0.00
42200 Member Financial Assistance	1,000.00			1,000.00	\$2,000.00
<b>Total 42000 Restricted Income</b>	<b>1,000.00</b>			<b>1,000.00</b>	<b>\$2,000.00</b>
<b>Total Income</b>	<b>\$1,000.00</b>	<b>\$25,900.00</b>	<b>\$19,425.00</b>	<b>\$89,560.00</b>	<b>\$135,885.00</b>
<b>Cost of Goods Sold</b>					
50000 Cost of Goods Sold				1,200.00	\$1,200.00
<b>Total Cost of Goods Sold</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$1,200.00</b>	<b>\$1,200.00</b>
<b>GROSS PROFIT</b>	<b>\$1,000.00</b>	<b>\$25,900.00</b>	<b>\$19,425.00</b>	<b>\$88,360.00</b>	<b>\$134,685.00</b>
<b>Expenses</b>					
61000 Administrative Expenses					\$0.00
61200 State and Federal Fees				500.00	\$500.00
61300 General Office Expenses				600.00	\$600.00
61400 Insurance Costs		300.00	300.00	2,700.00	\$3,300.00
61500 Payment Processing		200.00	200.00	1,000.00	\$1,400.00
61600 Professional Development					\$0.00
61610 Artistic Development				800.00	\$800.00
61620 Board Development				5,000.00	\$5,000.00
<b>Total 61600 Professional Development</b>				<b>5,800.00</b>	<b>\$5,800.00</b>
61700 Property Remittance				3,699.00	\$3,699.00
61800 Information Technology				5,685.00	\$5,685.00

	GALA	HOLIDAY 2019	SPRING 2020	NOT SPECIFIED	TOTAL
61900 Wages					\$0.00
61910 Accompanist				9,064.00	\$9,064.00
61920 Artistic Director				18,360.00	\$18,360.00
<b>Total 61900 Wages</b>				<b>27,424.00</b>	<b>\$27,424.00</b>
<b>Total 61000 Administrative Expenses</b>		<b>500.00</b>	<b>500.00</b>	<b>47,408.00</b>	<b>\$48,408.00</b>
62000 General Communications				300.00	\$300.00
62200 Marketing		100.00	100.00		\$200.00
<b>Total 62000 General Communications</b>		<b>100.00</b>	<b>100.00</b>	<b>300.00</b>	<b>\$500.00</b>
63000 Outreach					\$0.00
63100 Dues and Registration Fees				1,100.00	\$1,100.00
63200 Supplies				500.00	\$500.00
<b>Total 63000 Outreach</b>				<b>1,600.00</b>	<b>\$1,600.00</b>
64000 Performance and Events					\$0.00
64100 A/V Recording		1,100.00			\$1,100.00
64300 Marketing		2,750.00	2,750.00	300.00	\$5,800.00
64310 Advertising		1,000.00	1,000.00		\$2,000.00
64320 Programs		900.00	900.00		\$1,800.00
<b>Total 64300 Marketing</b>		<b>4,650.00</b>	<b>4,650.00</b>	<b>300.00</b>	<b>\$9,600.00</b>
64400 Music and Licensing		3,031.00	1,100.00		\$4,131.00
64500 Performers and Entertainers		1,800.00	1,800.00		\$3,600.00
64600 Photography		500.00	500.00		\$1,000.00
64700 Production and Staging		7,000.00	6,650.00		\$13,650.00
64800 Venue Rental		4,000.00	2,500.00		\$6,500.00
<b>Total 64000 Performance and Events</b>		<b>22,081.00</b>	<b>17,200.00</b>	<b>300.00</b>	<b>\$39,581.00</b>
65000 Membership					\$0.00
65100 Attire				12,000.00	\$12,000.00
65200 Events				1,000.00	\$1,000.00
65300 Supplies				400.00	\$400.00
<b>Total 65000 Membership</b>				<b>13,400.00</b>	<b>\$13,400.00</b>
67000 Youth Chorus				1,000.00	\$1,000.00
67101 Administrative				860.00	\$860.00
67110 Accompanist				3,600.00	\$3,600.00
67120 Director				9,000.00	\$9,000.00
67130 Marketing and Outreach				540.00	\$540.00
<b>Total 67101 Administrative</b>				<b>14,000.00</b>	<b>\$14,000.00</b>
67201 Outing				8,100.00	\$8,100.00
67300 Performance				500.00	\$500.00
67310 Attire				500.00	\$500.00
67320 Transportation				900.00	\$900.00
<b>Total 67300 Performance</b>				<b>1,900.00</b>	<b>\$1,900.00</b>
<b>Total 67000 Youth Chorus</b>				<b>25,000.00</b>	<b>\$25,000.00</b>
<b>Total Expenses</b>	<b>\$0.00</b>	<b>\$22,681.00</b>	<b>\$17,800.00</b>	<b>\$88,008.00</b>	<b>\$128,489.00</b>
NET OPERATING INCOME	<b>\$1,000.00</b>	<b>\$3,219.00</b>	<b>\$1,625.00</b>	<b>\$352.00</b>	<b>\$6,196.00</b>
Other Expenses					
80000 Other Miscellaneous Expense					\$0.00
81000 Bank Fees				100.00	\$100.00
<b>Total 80000 Other Miscellaneous Expense</b>				<b>100.00</b>	<b>\$100.00</b>

	GALA	HOLIDAY 2019	SPRING 2020	NOT SPECIFIED	TOTAL
<b>Total Other Expenses</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$100.00</b>	<b>\$100.00</b>
NET OTHER INCOME	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$ -100.00</b>	<b>\$ -100.00</b>
NET INCOME	<b>\$1,000.00</b>	<b>\$3,219.00</b>	<b>\$1,625.00</b>	<b>\$252.00</b>	<b>\$6,096.00</b>