EAST NASHVILLE HOPE EXCHANGE, INC.
Profit & Loss Budget Performance
June 2016

	Proposed 2019 Budget
Ordinary Income/Expense	
Income	
400 · Contributions	
401 · Individual Contributions	**23,812.00**
402 · Corporate Contributions	14,500.00
403 · Board Contributions	7,500.00
Total 400 · Contributions	45,812.00
420 · Program Income	
422 · Registration/Enrollment	**3,500.00**
423 · Aftercare Income	**2,500.00**
420 · Program Income - Other	0.00
Total 420 · Program Income	6,000.00
430 · Event Revenue	
431 · Wine Tasting Ticket Sales	7,000.00
432 · Wine Tasting Auctions	13,000.00
433 · Wine Tasting Donations	4,500.00
436 · Booked for Dinner Ticket Sales	8,350.00
437 · Booked for Dinner Auctions	2,500.00
438 · Booked for Dinner Donations	1,000.00
Total 430 · Event Revenue	36,350.00
450 · Grants/Foundations	**115,325.00**
Total Income	203,487.00
Expense	
500 · Compensation	
501 · Director's Salary	51,738.00
502 · Teachers -All	61,500.00
503 · Payroll Tax	**10,860.00**
504 · Staff Training & Appreciation	1,500.00
505 · Volunteer Coordinator	**4,000.00**
506 · Recruitment & Enroll Liaison	600.00
507 · Program Support	**11,500.00**
511 · Custodian (Contract)	850.00
Total 500 · Compensation	142,548.00
600 · Program Expenses	
601 · Classroom Furn/Storage	400.00
602 · Classroom/ Art Supplies	1,650.00
603 · Games/Equipment	250.00
604 · Books/Curriculum	7,700.00
606 · Field Trips	**2,700.00**
607 · Recognition	430.00
608 · T-Shirts	**1,300.00**
609 · Family Engagement Events	3,000.00
610 · Snacks/Paper Supplies	900.00
612 · Technology	**1,000.00**
613 · Storage Facility	2,700.00
614 · Copying and Laminating	1,540.00
615 · Postage - Program	450.00
616 · Artist Fees	2,435.00
617 · Background Checks	**750.00**
618 · Occupancy	4,700.00
619 · Insurance	**4,000.00**
Total 600 · Program Expenses	35,905.00
700 · Administrative	
704 - Office Supplies	350.00
705 - Technology - Admin	1,000.00
710 - Payroll Processing Fee	600.00
712 - Dues/Memberships	300.00
716 - Misc. Expenses Admin	225.00
702 · P.O. Box	99.00
703 · Postage - Admin	150.00
706 · Workmans Comp Insurance	800.00
Total 700 · Administrative	3,524.00
720 · Professional Services	
721 · Accounting Fees	6,000.00
722 · Financial Audit	4,000.00
Total 720 · Professional Services	10,000.00
800 · Fundraising Expenses	
801 · Donor Management Software	445.00
802 · Social Media Advertising	100.00
803 · Event Expenses	8,200.00
804 · Printing & Copying Exp	825.00
805 · Postage - Fundraising	900.00
807 · Online Payment Fees	440.00
808 · 501c3 Registration Fees	200.00
810 · Misc Expenses - Fundraising	400.00
Total 800 · Fundraising Expenses	11,510.00
Total Expense	203,487.00
Net Ordinary Income	0.00
Net Income	0.00