Form **990**

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

OMB No. 1545-0047

Department of the Treasury Internal Revenue Service

The organization may have to use a copy of this return to satisfy state reporting requirements.

Open to Public Inspection

Α	For the	2004 calenda	ar year, o	r tax year beginning	•	, and	d ending			· · · · · · · · · · · · · · · · · · ·
В	Check i	f applicable:	Please	C Name of organization				D	Employer	identification number
	Address	s change	use IRS	United Way of Metropolis	tan Nashville, Inc.			62-	0533104	1
\Box	Name o	change	label or print or		oox if mail is not delivered to st	reet address) Room/su		Telephone	
Ħ	Initial re	· ·	type.	DO Day 200420, 250 Va	ntuna Cinala			045	- 055 05	04
Ħ			See Specific	PO Box 280420, 250 Ve			7ID - 4		5-255-85	
=	Final re		Instruc-	City or town	State or co	untry	ZIP + 4			g method: Cash X Accrual
	Amende	ed return	tions.	Nashville	TN		37228			specify) ►
	Applica	tion pending		on 501(c)(3) organizations and						section 527 organizations.
				must attach a completed School	edule A (Form 990 or 990-E2).		_		for affiliates? Yes X No
G	Websit	te: ww	w.united	dwaynashville.org			H(b) I	f "Yes," e	nter numbe	r of affiliates
J	Organiz	ation type (checl	iliates includ ttach a list.	ded? Yes No See instructions.)						
K	Check h	ere	eparate retu	ırn filed by an organization						
	•			ith the IRS; but if the organization	•	e in the	C	covered b	y a group ru	ıling? Yes No
ı	nail, it s	hould file a return	n without fir	nancial data. Some states requir	re a complete return.		1 (Group Ex	emption Nu	mber ►
										ne organization is not required
L	Gross ı	receipts: Add lir	nes 6b, 8	b, 9b, and 10b to line 12	•	41,337,13				m 990, 990-EZ, or 990-PF).
Pa				ses, and Changes in N				age 18	of the i	nstructions.)
	1			grants, and similar amou			_ (-	<u> </u>		,
	а			t		1a	19	,027,2	58	
				ort		1b		983,9		
				utions (grants)		1c	3	,783,2	-	
	d	I Total (add I	ines 1a	through 1c) (cash \$	23,794,491 noncash	\$)	1d	23,794,491
	2	Program se	2	609,407						
	3									
	4	Interest on s	savings	and temporary cash inves	stments				4	37,097
	5	Dividends a	nd intere	est from securities					5	221,784
	6 a	Gross rents				6a				
	b	Less: rental	expens	es		6b				
	С	c Net rental income or (loss) (subtract line 6b from line 6a)						6с		
<u>a</u>	7			come (describe) 7	
Revenue	8 a			sales of assets other	(A) Securities		(B) Oth	ner		
Ş.			-							
				pasis and sales expenses						
		•	, ,	h schedule)					0-1	054 700
		-		ombine line 8c, columns (·∺	8d	351,732
	9			tivities (attach schedule). If a including \$		g, cneck ne	ere			
	a			ed on line 1a)....		9a				
	h		-	es other than fundraising		9b				
			-	from special events (sub					9с	
				ntory, less returns and allo		i,				_
				sold		10b				
				om sales of inventory (attacl			ne 10a) .		10c	
	11	•	. ,	Part VII, line 103)	, ,		,		11	213,943
	12			lines 1d, 2, 3, 4, 5, 6c, 7,					12	25,228,454
	13	Program se	rvices (f	rom line 44, column (B))					13	21,092,004
ses	14	Managemer	nt and g	eneral (from line 44, colur	mn (C))				14	1,048,602
Expenses	15	Fundraising	(from li	ne 44, column (D))					15	2,230,998
Ä		Payments to	o affiliate	es (attach schedule)			STM	1T 2	16	156,583
	17	Total exper	nses (ad	ld lines 16 and 44, colum	n (A))				17	24,528,187
et S	18	Excess or (deficit) fo	or the year (subtract line 1	7 from line 12)				18	700,267
Net Assets	19			calances at beginning of y					19	20,741,385
et A	20			et assets or fund balances					20	-965,921
Ž	21	Net assets	or fund b	o <mark>ala</mark> nces at end of year (c	ombine lines 18, 19, an	d 20) .			21	20,475,731

Do not include amounts reported on line 6b, 8b, 9b, 10b, or 16 of Part I. (A) Total	Part						(4) organizations
60, 8b, 9b, 10b, or 16 of Part I. 22 Grants and allocations (statch schedule) . STMT 4 (cash \$ 19.660.871 noncash \$) 23 Specific assistance to individuals (attach schedule) . 23 24 Benefits paid to or for members (attach schedule) . 24 25 Ecompensation of officers, infectors, etc 25 166,700 . 60,704 . 53,028 . 53,028 26 Other salaries and wages . 26 2.520,815 . 805,364 . 532,597 . 1,182,85 27 Pension plan contributions . 27 4,929 . 14,829 . 18,357 . 16,104 28 Other employee benefits . 28 190,333 . 73,484 . 24,177 . 92,07 29 Payroll stares . 29 178,024 . 60,67 . 35,275 . 82,365 30 Professional fundralising fees . 31 . 630,44 . 5,500 . 53,444 . 4,104 31 Legal fees . 32 . 11,328 . 456 . 8,870 . 2,003 33 Supplies . 33 . 32,248 . 9,321 . 17,157 . 5,955 34 Telephone . 34 . 47,181 . 10,820 . 115,436 . 20,923 35 Postage and shipping . 35 . 46,114 . 11,983 . 13,394 . 21,833 36 Occupancy . 36 . 170,554 . 48,539 . 51,597 . 70,143 37 Faqui ment rental and maintenance . 37 . 184,613 . 27,055 . 99,761 39 Training and publications . 38 . 460,511 . 57,257 . 2,707 . 409,441 . Interest . 39 . 46,502 . 79,421 . 16,602 . 20,303 40 Conferences, conventions, and meetings . 40 . 93,466 . 13,301 . 6,268 . 73,891 . Interest . 39 . 45,502 . 79,421 . 16,602 . 20,303 41 Interest . 39 . 45,502 . 79,421 . 16,602 . 20,303 42 Depreciation, depletion, etc. (attach schedulo) . 41 . 11 . 11 . 11 . 11 . 11 . 11 . 1			naritable tr	usts but optional for c		1	1
22 Grants and allocations (attach schedule) STMT 4 (cash \$ 19,660,871 oncash \$ 22 (ash \$ 19,660,871 oncash \$ 23 (ash \$ 19,660,871 oncash \$ 24 (ash \$ 19,660,871 oncash \$ 19,660		•		(A) Total	. ,		(I)) Fundraising
(cash \$ 19,660,871 noncash \$ 22 19,660,871 19,660,871 23 Specific assistance to individuals (attach schedule) 24	22				services	and general	1
23 Specific assistance to individuals (attach schedule)	22		22	10 660 971	10 660 971		
24 Benefits paid to or for members (tatach schedule) 24 Compensation of officers, directors, etc. 25 Compensation of officers, directors, etc. 26 Compensation of officers, directors, etc. 26 Compensation of officers, directors, etc. 27 Pension plan contributions 27 Pension plan contributions 28 190,333 73,484 24,177 92,67	22			19,000,071	19,000,071	•	
25 Compensation of officers, directors, etc. 26 Other salaries and wages 27 Pension plan contributions 27 49,290 14,829 18,357 15,102,652 28 Pension plan contributions 28 199,333 73,484 24,177 92,677 29 Payroll taxes 29 178,204 60,567 35,275 82,367 30 Professional fundraising fees 30 Professional fundraising fees 31 63,044 5,500 53,444 4,100 32 Legal fees 33 13,32,429 9,321 17,157 5,565 34 Telephone 34 47,181 10,820 15,436 20,923 35 Supplies 33 3,32,429 9,321 17,157 5,565 36 Tostage and shipping 35 46,111 11,083 13,394 21,637 36 Occupancy 36 170,554 46,585 57,767 37 Equipment rental and maintenance 37 184,613 27,065 99,766 57,767 39 Traval 40 Conferences, conventions, and meetings 40 93,466 13,301 6,268 73,897 41 Interest 40 Conferences, conventions, and meetings 40 93,466 13,301 6,268 73,897 41 Interest 42 Depreciation, depletion, etc. (attach schedule) 42 154,346 45,049 37,841 71,554 43 Other expenses not covered show (timine): a Miscellaneous 43 12,234 42 12,336 6,268 73,897 41 Interest 43 Other expenses not covered show (timine): a Miscellaneous 43 12,234 42 12,336 6,268 73,897 43 Telephone 43 43 3,344 42 12,336 6,268 73,897 44 Telephone 43 43 47,845 45,049 37,841 71,1556 45 Other expenses not covered show (timine): a Miscellaneous 43 12,234 42 12,336 6,268 73,897 41 Interest 43 Other expenses not covered show (timine): a Miscellaneous 43 12,234 42 12,336 73,841 71,1566 45 Other expenses not covered show (timine): a Miscellaneous 43 12,234 42 12,336 73,841 71,1566 46 Pleaned polytic person 4 43 6 3,48,25 7,179 15,884 11,665 47 Other expenses not covered show (timine): a Miscellaneous 43 12,234 42 12,336 73,841 71,1566 47 Pleaned polytic person 4 43 5,709 79 15,884 11,665 48 Other programs and subscitchers 8 10,871 71,79 15,884 11,665 49 Pleaned polytic person 4 5,765 71,79 15,884 11,665 40 Pleaned polytic person 4 5,765 71,79 15,884 11,665 41 Pleaned polytic person 4 5,765 71,781 71,79 15,884 11,665 42 Other programs and deceased a Fig. 44,771 71,775 71,779 1		·					
26 Other salaries and wages				166 760	60 704	53.01	28 53.029
27 49,290 14,829 13,357 16,100 28 29 178,204 60,567 35,275 82,365 29 478,204 60,567 35,275 82,365 29 478,204 60,567 35,275 82,365 29 478,204 60,567 35,275 82,365 29 478,204 60,567 35,275 82,365 20 20 20 20 20 20 20 2						· · · · · · · · · · · · · · · · · · ·	
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29 178,04 60,567 35,275 82,365 30 Professional fundraising fees 30 Fordessional fundraising fees 31 63,044 5,500 53,444 4,100 4,1					,	<i>'</i>	
30 Professional fundraising fees							
31 Legal fees 32 11.328 458 8.870 2.00 32 Legal fees 32 11.328 458 8.870 2.00 33 Supplies 33 32.428 9.321 17.157 5.955 34 Telephone 34 4.7181 10.820 15.436 20.922 35 Postage and shipping 35 46.114 11.083 13.394 21.637 36 Occupancy 36 170.554 48.538 51.597 70.415 37 Equipment rental and maintenance 37 184.613 27.065 99.766 57.782 38 Printing and publications 38 469.511 57.257 2.707 40.9541 39 Travel 39 45.052 7.942 16.802 20.302 40 Conferences, conventions, and meetings 40 9.3466 13.301 6.288 73.897 41 Interest 41 1 42 Depreciation, depletion, etc. (attach schedule) 42 154.346 45.049 37.841 71.456 43 Other express not covered above (temize): a Miscellaneous 43 13.324 42 12.936 2.55 45 Non-fundraising professional fees 43 13.229.926 172.630 23.257 34.035 4 Postage giving prenium expense 434 9.709 9.709 4 Total functional expenses (add lines 22 through 43). Organizations completing columns. (B)-(D). carry these totals to lines 13—15 42 24,371.604 21,092.004 1,048.602 2,230.995 41 Total functional expenses (add lines 22 through 43). Organizations completing columns. (B)-(D). carry these totals to lines 13—15 44 24,371.604 21,092.004 1,048.602 2,230.995 43 Tartill 10 the amount allocated to Program services? ▶ Yes ▼Not 11 Yes, end of Hongard and tundraising solicitation reported in (B) Program services? ▶ Yes ▼Not 11 Yes, end of Hongard and tundraising solicitation reported in (B) Program services? ▶ Yes ▼Not 11 Yes, end of Hongard and tundraising solicitation reported in (B) Program services? ▶ Yes ▼Not 11 Yes, end of Hongard Add 11				,	00,001	00,2	02,002
32 Legal fees				63.044	5.500	53.44	4.100
33 3 32 428 9 321 17,157 5,555 4 16114 11,083 13,394 21,633 35 Postage and shipping 35 46,114 11,083 13,394 21,633 36 Occupancy 36 170,554 48,538 51,597 70,415 37 Equipment rental and maintenance 37 184,613 27,065 99,766 57,763 38 Printing and publications 38 499,511 57,257 2,707 49,541 39 Travel 99,766 99,7						· ·	
Telephone 34 47,181 10,820 15,436 20,925	33	=					
35 Postage and shipping 35 46,114 11,083 13,394 21,637	34		34	47,181	10,820		
36 170,554 48,538 51,597 70,415	35		35	46,114	11,083	13,39	94 21,637
Tequipment rental and maintenance 37 184,613 27,065 99,766 57,786 72,707 409,541 38 Printing and publications 38 469,511 57,257 2,707 409,541 39 Travel 39 45,052 7,942 16,802 20,306 40 20,406 40 20,406 40 20,406 40 33,466 13,301 5,268 73,891 11 11 11 11 11 12 12	36		36	170,554	48,538	51,59	97 70,419
38	37		37	184,613	27,065	99,76	
39	38		38	469,511	57,257	2,70	07 409,547
Interest	39		39	45,052	7,942	16,80	20,308
42 Depreciation, depletion, etc. (attach schedule) 43 Other expenses not covered above (tiemize): a Miscellaneous 43 13,234 42 12,936 256 b Non-fundraising professional fees 43 229,926 172,630 23,257 34,033 c Dues and subscriptions d Planned giving premium expense 43 34,825 7,179 15,984 11,662 d Planned giving premium expense 43 43 9,709 9,709 e 44 Total functional expenses (add lines 22 through 43). Organizations completing columns (8)-(0). carry these totals to lines 13—15 44 24,371,604 21,092,004 1,048,602 2,230,998 43 6 14 Total functional expenses (add lines 22 through 43). Organizations completing columns (8)-(0). carry these totals to lines 13—15 44 24,371,604 21,092,004 1,048,602 2,230,998 45 6 17 (2) (1) (1) (1) (2) (2) (2) (2) (3) (3) (4) (4) (4) (4) (4) (4) (4) (4) (4) (4	40	Conferences, conventions, and meetings	40	93,466	13,301	6,26	73,897
A3	41	Interest					
b Non-fundraising professional fees C Dues and subscriptions Dues and subscriptions A3c 34,825 7,179 15,984 11,662 d Planned giving premium expense 43d 9,709 9,709 43e 43f Total functional expenses (add lines 22 through 43). Organizations completing columns (B)-(D), carry these totals to lines 13—15	42			154,346		· · · · · · · · · · · · · · · · · · ·	41 71,456
c Dues and subscriptions d Planned giving premium expense e 43d 9,709 9,709 43d 9,709 43d 9,709 43d 9,709 43d 1,043d 9,709 43d 1 Total functional expenses (add lines 22 through 43). Organizations completing columns (B)-(D). carry these totals to lines 13—15 44 24,371,604 21,092,004 1,048,602 2,230,998 Joint Costs. Check	43						
d Planned giving premium expense 43d 9,709 9,709 f 43e 43e 43f 4 Total functional expenses (add lines 22 through 43). Organizations completing columns (B)-(D), carry these totals to lines 13—15 44 24,371,604 21,092,004 1,048,602 2,230,998 2,000 2,00	b						
Part III Statement of Program Service Accomplishments (See page 25 of the instructions.) What is the organizations must describe their exempt purpose achievements in a clear and concise manner. State the number of clients served, publications issued, etc. Discuss achievements that are not measurable. (Section 501(c)(3) and (4) organizations and 4947(a)(1) nonexempt charitable trusts must also enter the amount of grants and allocations to others.) The annual campaign funds outcome-based investments in a gency programs, program investments in the Read to Succeed initiative, and partially funds Family Resource Center coordination and the 2-1-1 community information line. Also included are \$6,944,113 of net designations made by donors that were passed through to agencies. (See Part IV-B and STMT 6) (Grants and allocations \$ 15,937,079) (Grants and allocations \$ 3,723,792) (Grants and other initiatives. (Grants and allocations \$ 3,723,792) (Grants and all							
Total functional expenses (add lines 22 through 43). Organizations completing columns (B)-(D), carry these totals to lines 13—15. 44 24,371,604 21,092,004 1,048,602 2,230,998 2,000				9,709		9,70	09
Total functional expenses (add lines 22 through 43). Organizations completing columns (B)-(D), carry these totals to lines 13—15. 44 24,371,604 21,092,004 1,048,602 2,230,998 2, and combined educational campaign and fundraising solicitation reported in (B) Program services?	_						
Completing columns B)-(D), carry these totals to lines 13—15 44 24,371,604 21,092,004 1,048,602 2,230,998	-	Total functional auraneae (add lines 20 through 42) Organizations	431				
Joint Costs. Check X if you are following SOP 98-2. Are any joint costs from a combined educational campaign and fundraising solicitation reported in (B) Program services?	44		44	24 271 604	24 002 004	1 049 60	2 220 000
What is the organization's primary exempt purpose? ▶ STMT 5 All organizations must describe their exempt purpose achievements in a clear and concise manner. State the number of clients served, publications issued, etc. Discuss achievements that are not measurable. (Section 501(c)(3) and (4) organizations and 4947(a)(1) nonexempt charitable trusts must also enter the amount of grants and allocations to others.) a The annual campaign funds outcome-based investments in agency programs, program investments in the Read to Succeed initiative, and partially funds Family Resource Center coordination and the 2-1-1 community information line. Also included are \$6,944,113 of net designations made by donors that were passed through to agencies. (See Part IV-B and STMT 6) (Grants and allocations \$ 15,937,079) 15,937,079 b The annual campaign also funds community building activities related to planning, oversight, and administration of outcome-based investments, Read to Succeed, 2-1-1, and support for the Family Resource Center system. (Grants and allocations \$) 990,221 c Government and private grants not reported in the annual campaign fund activities that include the Ryan White/Community AIDS Partnership, Family Resource Center coordination, 2-1-1, Early Reading First, and other initiatives. (Grants and allocations \$ 3,723,792) 4,164,704 d (Grants and allocations \$)	Are ar	y joint costs from a combined educational campaign and fundraising s ," enter (i) the aggregate amount of these joint costs \$ e amount allocated to Management and general \$; (ii) the amount a ; and (iv) the amo	allocated to Progra ount allocated to F	am services \$_ -undraising \$	
All organizations must describe their exempt purpose achievements in a clear and concise manner. State the number of clients served, publications issued, etc. Discuss achievements that are not measurable. (Section 501(c)(3) and (4) organizations and 4947(a)(1) nonexempt charitable trusts must also enter the amount of grants and allocations to others.) a The annual campaign funds outcome-based investments in agency programs, program investments in the Read to Succeed initiative, and partially funds Family Resource Center coordination and the 2-1-1 community information line. Also included are \$6,944,113 of net designations made by donors that were passed through to agencies. (See Part IV-B and STMT 6) (Grants and allocations \$ 15,937,079) 15,937,079 b The annual campaign also funds community building activities related to planning, oversight, and administration of outcome-based investments, Read to Succeed, 2-1-1, and support for the Family Resource Center system. (Grants and allocations \$) 990,221 c Government and private grants not reported in the annual campaign fund activities that include the Ryan White/Community AIDS Partnership, Family Resource Center coordination, 2-1-1, Early Reading First, and other initiatives. (Grants and allocations \$ 3,723,792) 4,164,704 d (Grants and allocations \$) e Other program services (attach schedule) (Grants and allocations \$)	Part	Statement of Program Service Accomplishmen	its (Se	e page 25 of tl	ne instructions	.)	
organizations and 4947(a)(1) nonexempt charitable trusts must also enter the amount of grants and allocations to others.) a The annual campaign funds outcome-based investments in agency programs, program investments in the Read to Succeed initiative, and partially funds Family Resource Center coordination and the 2-1-1 community information line. Also included are \$6,944,113 of net designations made by donors that were passed through to agencies. (See Part IV-B and STMT 6) b The annual campaign also funds community building activities related to planning, oversight, and administration of outcome-based investments, Read to Succeed, 2-1-1, and support for the Family Resource Center system. (Grants and allocations \$) 990,221 c Government and private grants not reported in the annual campaign fund activities that include the Ryan White/Community AIDS Partnership, Family Resource Center coordination, 2-1-1, Early Reading First, and other initiatives. (Grants and allocations \$ 3,723,792) 4,164,704 d (Grants and allocations \$) 94,164,704 d (Grants and allocations \$) 0,000	All org	anizations must describe their exempt purpose achievements in a clea					Expenses (Required for 501(c)(3) and (4) orgs., and 4947(a)(1)
a The annual campaign funds outcome-based investments in agency programs, program investments in the Read to Succeed initiative, and partially funds Family Resource Center coordination and the 2-1-1 community information line. Also included are \$6,944,113 of net designations made by donors that were passed through to agencies. (See Part IV-B and STMT 6) b The annual campaign also funds community building activities related to planning, oversight, and administration of outcome-based investments, Read to Succeed, 2-1-1, and support for the Family Resource Center system. Grants and allocations \$ 990,221 c Government and private grants not reported in the annual campaign fund activities that include the Ryan White/Community AIDS Partnership, Family Resource Center coordination, 2-1-1, Early Reading First, and other initiatives. (Grants and allocations \$ 3,723,792) 4,164,704 d (Grants and allocations \$) e Other program services (attach schedule) (Grants and allocations \$)		···		,	` , ` ,	.)	•
b The annual campaign also funds community building activities related to planning, oversight, and administration of outcome-based investments, Read to Succeed, 2-1-1, and support for the Family Resource Center system. (Grants and allocations \$) 990,221 c Government and private grants not reported in the annual campaign fund activities that include the Ryan White/Community AIDS Partnership, Family Resource Center coordination, 2-1-1, Early Reading First, and other initiatives. (Grants and allocations \$ 3,723,792) 4,164,704 d (Grants and allocations \$) e Other program services (attach schedule) (Grants and allocations \$)	a T th in	he annual campaign funds outcome-based investments in ager ne Read to Succeed initiative, and partially funds Family Resou formation line. Also included are \$6,944,113 of net designation	ncy prog rce Cen ns made	rams, program ter coordination by donors that	investments in and the 2-1-1 c were passed th	community irough	·
administration of outcome-based investments, Read to Succeed, 2-1-1, and support for the Family Resource Center system. (Grants and allocations \$) 990,221 c Government and private grants not reported in the annual campaign fund activities that include the Ryan White/Community AIDS Partnership, Family Resource Center coordination, 2-1-1, Early Reading First, and other initiatives. (Grants and allocations \$ 3,723,792) 4,164,704 d (Grants and allocations \$) e Other program services (attach schedule) (Grants and allocations \$)						0,937,079)	15,937,079
Family Resource Center system. (Grants and allocations \$) 990,221 c Government and private grants not reported in the annual campaign fund activities that include the Ryan White/Community AIDS Partnership, Family Resource Center coordination, 2-1-1, Early Reading First, and other initiatives. (Grants and allocations \$ 3,723,792) 4,164,704 d (Grants and allocations \$) e Other program services (attach schedule) (Grants and allocations \$)							
(Grants and allocations \$) 990,221 c Government and private grants not reported in the annual campaign fund activities that include the Ryan White/Community AIDS Partnership, Family Resource Center coordination, 2-1-1, Early Reading First, and other initiatives. (Grants and allocations \$ 3,723,792) 4,164,704 d (Grants and allocations \$) e Other program services (attach schedule) (Grants and allocations \$)			, _ ''.	and Support for	1110		
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(Grants and allocations \$ 3,723,792) 4,164,704 (Grants and allocations \$) (Grants and allocations \$) (Grants and allocations \$)	R	yan White/Community AIDS Partnership, Family Resource Cer	aign fun	d activities that	include the	First,	300,==
d (Grants and allocations \$) e Other program services (attach schedule) (Grants and allocations \$)	<u>.4.</u>		(Gr	ants and allocat	ions \$	3,723,792)	4,164,704
e Other program services (attach schedule) (Grants and allocations \$	d						
e Other program services (attach schedule) (Grants and allocations \$				onto and all /	iono C		
	2	hther program carvices (attach schodule)	,)	
						>	21.092.004

Part IV Balance Sheets (See page 25 of the instructions.)

	Note:	Where required, attached schedules and amounts withic column should be for end-of-year amounts only.		scription	(A) Beginning of year		(B) End of year		
	45	Cash—non-interest-bearing			1,287,604	45	1,269,759		
	46	Savings and temporary cash investments			4,273,089	46	5,382,072		
	4-		l 4 - . l						
		Accounts receivable	47a			47			
	b	Less: allowance for doubtful accounts	47b			47c			
	40.0	Diadraa raasiyahla	400	10 701 041					
		Pledges receivable	48a 48b	19,701,941 3,760,035	17 045 013	48c	15 0/1 006		
	49	Grants receivable			17,045,913 574,307	49	15,941,906 229,278		
	50	Receivables from officers, directors, trustees, and			374,307	49	229,210		
	30	(attach schedule)		50					
	51 a	Other notes and loans receivable (attach							
et s	0.4	schedule)	51a						
Assets	ь		51b			51c			
	52		ries for sale or use						
	53	Prepaid expenses and deferred charges	-	738,087	52 53	746,082			
	54	Investments—securities (attach schedule) STMT		10,197,036		10,743,662			
	55 a	Investments—land, buildings, and			·		· · ·		
		equipment: basis	55a						
	b	Less: accumulated depreciation (attach							
		schedule)	55b			55c			
	56	Investments—other (attach schedule)				56			
		Land, buildings, and equipment: basis	57a	3,243,061					
	b	Less: accumulated depreciation (attach							
		schedule) STMT 8	57b	2,526,785	804,353		716,276		
	58	Other assets (describe ► Insurance CSV an	d other	assets)	933,968	58	1,012,628		
		T (1) (1) (1) (1) (1) (1) (1) (1) (1) (1)			05.054.057		00.044.000		
	59	Total assets (add lines 45 through 58) (must equ		35,854,357		36,041,663			
	60 61	Accounts payable and accrued expenses Grants payable	344,624 14,768,348	60 61	227,491 14,563,052				
	62	Deferred revenue		14,700,340	62	14,505,052			
"	63	Loans from officers, directors, trustees, and key e		 		UZ			
Liabilities	03	schedule)		-		63			
Ē	64 a	Tax-exempt bond liabilities (attach schedule)				64a			
<u>E</u> :		Mortgages and other notes payable (attach sched				64b			
	65	Other liabilities (describe Advances from gra)		65	775,389		
				,			•		
	66	Total liabilities (add lines 60 through 65)			15,112,972	66	15,565,932		
	Orga	nizations that follow SFAS 117, check here	X a	and complete lines					
		67 through 69 and lines 73 and 74.		·					
æ	67	Unrestricted			1,793,247	67	2,436,526		
ĕ	68	Temporarily restricted			11,825,404	68	10,916,471		
<u>a</u>	69	Permanently restricted			7,122,734	69	7,122,734		
Net Assets or Fund Balances	Orga	nizations that do not follow SFAS 117, check h	ere	▶ and					
-un		complete lines 70 through 74.							
or F	70	Capital stock, trust principal, or current funds				70			
ts c	71	Paid-in or capital surplus, or land, building, and ed			71				
SSE	72	Retained earnings, endowment, accumulated inco				72			
¥	73	Total net assets or fund balances (add lines 67	tnroug	n 69 or					
ž		lines 70 through 72;	no 24)	20 744 005	72	20 475 704			
	74	column (A) must equal line 19; column (B) must Total liabilities and net assets / fund balances			20,741,385	73	20,475,731		
	74	rotal liabilities and net assets / fund balances	(auu III	100 00 a110 10) .	35,854,357	74	36,041,663		

Form 990 is available for public inspection and, for some people, serves as the primary or sole source of information about a particular organization. How the public perceives an organization in such cases may be determined by the information presented on its return. Therefore, please make sure the return is complete and accurate and fully describes, in Part III, the organization's programs and accomplishments.

Form 99	0 (2004)		United Way of I	Metro	politan Nashville, I	Inc. 62-0533104	4	Page 4
Part I	V-A Reconciliation of Revenue per	Aud	dited	Part	IV-B Reconc	iliation of Expenses	per	Audited
	Financial Statements with Reve	nu	e per		Financi	al Statements with E	xpe	nses per
	Return (See page 27 of the instru	ıcti	ons.)		Return			
а	Total revenue, gains, and other support			а	Total expenses	and losses per		
	per audited financial stateme STMT 9	а	18,227,353		audited financia	al statements STMT 9	a	17,584,074
b	Amounts included on line a but not			b	Amounts includ	led on line a but not		
	on line 12, Form 990:				on line 17, Forn	n 990:		
(1)	Net unrealized gains			((1) Donated service	es		
	on investments <u>\$ -56,988</u>				and use of facil	ities <u></u> \$		
(2)	Donated services and			((2) Prior year adjus	stments		
	use of facilities \$				reported on line			
(3)	Recoveries of prior				Form 990	<u></u> \$		
	year grants			((3) Losses reported	d on		
(4)	Other (specify):				line 20, Form 99	90 <u>.</u> \$		
	\$			((4) Other (specify):			
	<u>\$</u>					\$		
	Add amounts on lines (1) through (4)	b	-56,988			\$		
					Add amounts o	n lines (1) through (4)	b	
С	Line a minus line b	С	18,284,341	С	Line a minus lin	ne b	C	17,584,074
d	Amounts included on line 12,			d	Amounts includ	led on line 17,		
	Form 990 but not on line a:				Form 990 but n	ot on line a:		
(1)	Investment expenses			((1) Investment exp	enses		
	not included on line				not included on	line		
	6b, Form 990 <u>\$</u>				6b, Form 990	\$		
(2)	Other (specify):			((2) Other (specify):			
	Net designated \$				Net designated	to \$		
	contrib STMT 4 \$ 6,944,113				agencies STM		3	
	Add amounts on lines (1) and (2) >	d	6,944,113		Add amounts o	n lines (1) and (2) . •	• d	6,944,113
е	Total revenue per line 12, Form 990			е		per line 17, Form 990		
	(line c plus line d) ▶					d)		24,528,187
Part \	List of Officers, Directors, Trus	tee	s, and Key Er	nplo	yees (List each o	ne even if not compensa	ted;	see page 27
	of the instructions.)							
		(B)	Title and average h	ours	(C) Compensation	(D) Contributions to		(E) Expense
	(A) Name and address		week devoted to pos		(If not paid, enter -0)	employee benefit plans & deferred compensation	-	account and other allowances
Nama	Mark H Desmond Str 250 Venture Circle	-	itle President/CE	-0	enter -uj	doletted compensation	+	anowanices
ivaille	i Main i i Desillolla - sii 250 velitale Ollole	, ,	me i legidelit/CE				1	

(A) Name a	,		(B) Title and average hours per week devoted to position	(C) Compensation (If not paid, enter -0)	(D) Contributions to employee benefit plans & deferred compensation	(E) Expense account and other allowances
Name Mark H Desmond	Str 250	Venture Circle	Title President/CEO			
City Nashville	ST TN	ZIP 37228	Hr/WK 40	166,335	17,390	6,000
Name Board of Trustees	Str		Title STMT 10			
City STMT 10	ST	ZIP	Hr/WK			
Name	Str		Title			
City	ST	ZIP	Hr/WK			
Name	Str		Title			
City	ST	ZIP	Hr/WK			
Name	Str		Title			
City	ST	ZIP	Hr/WK			
Name	Str		Title			
City	ST	ZIP	Hr/WK			
Name	Str		Title			
City	ST	ZIP	Hr/WK			
Name	Str		Title			
City	ST	ZIP	Hr/WK			
Name	Str		Title			
City	ST	ZIP	Hr/WK			
Name	Str		Title			
City	ST	ZIP	Hr/WK			

⁷⁵ Did any officer, director, trustee, or key employee receive aggregate compensation of more than \$100,000 from your organization and all related organizations, of which more than \$10,000 was provided by the related organizations? **Yes** X **No** If "Yes," attach schedule—see page 28 of the instructions.

United Way of Metropolitan Nashville, Inc.

Part V	Other Information (See page 28 of the instructions.)		Yes	No
76	Did the organization engage in any activity not previously reported to the IRS? If "Yes," attach a detailed description of each ac	tivity . 76		Χ
77	Were any changes made in the organizing or governing documents but not reported to the IRS?	77		Χ
	If "Yes," attach a conformed copy of the changes.			
	Did the organization have unrelated business gross income of \$1,000 or more during the year covered by this return	? 78a		Х
	If "Yes," has it filed a tax return on Form 990-T for this year? Filed to record expiration of NOL carry		N/A	
	Was there a liquidation, dissolution, termination, or substantial contraction during the year? If "Yes," attach a statement of the year of the year.		1 1// 1	Х
	Is the organization related (other than by association with a statewide or nationwide organization) through common			
	membership, governing bodies, trustees, officers, etc., to any other exempt or nonexempt organization?			Х
	If "Yes," enter the name of the organization			_^
b				
	and check whether it is exempt or nonexem	ıpt.		
	Enter direct and indirect political expenditures. See line 81 instructions 81a			
	Did the organization file Form 1120-POL for this year?			Χ
	Did the organization receive donated services or the use of materials, equipment, or facilities at no charge	-		
	or at substantially less than fair rental value?	<u>82a</u>	X	
b	If "Yes," you may indicate the value of these items here. Do not include this amount			
	as revenue in Part I or as an expense in Part II. (See instructions in Part III.) . 82b			
83 a	Did the organization comply with the public inspection requirements for returns and exemption application	ons? . 83a	X	
b	Did the organization comply with the disclosure requirements relating to quid pro quo contributions? .	83b	Χ	
84 a	Did the organization solicit any contributions or gifts that were not tax deductible?	84a		Χ
b	If "Yes," did the organization include with every solicitation an express statement that such contributions			
	or gifts were not tax deductible?	84b	N/A	
85	501(c)(4), (5), or (6) organizations. a Were substantially all dues nondeductible by members?	85a		
	Did the organization make only in-house lobbying expenditures of \$2,000 or less?			
	If "Yes" was answered to either 85a or 85b, do not complete 85c through 85h below unless the			
	organization received a waiver for proxy tax owed for the prior year.			
	Dues, assessments, and similar amounts from members			
	Section 162(e) lobbying and political expenditures			
	Aggregate nondeductible amount of section 6033(e)(1)(A) dues notices 85e			
	Taxable amount of lobbying and political expenditures (line 85d less 85e) 85f			
	Does the organization elect to pay the section 6033(e) tax on the amount on line 85f?	85g		
_	If section 6033(e)(1)(A) dues notices were sent, does the organization agree to add the amount on line 8			
	its reasonable estimate of dues allocable to nondeductible lobbying and political expenditures for the	551 10		
		85h		
	following tax year?	6311		
	501(c)(7) orgs. Enter: a Initiation fees and capital contributions included on line 12			
	Gross receipts, included on line 12, for public use of club facilities			
	501(c)(12) orgs. Enter: a Gross income from members or shareholders 87a			
	Gross income from other sources. (Do not net amounts due or paid to other			
	sources against amounts due or received from them.)			
	At any time during the year, did the organization own a 50% or greater interest in a taxable corporation of	r		
	partnership, or an entity disregarded as separate from the organization under Regulations sections			
	301.7701-2 and 301.7701-3? If "Yes," complete Part IX	88		Х
	501(c)(3) organizations. Enter: Amount of tax imposed on the organization during the year under:			
	section 4911 ▶ ; section 4912 ▶ ; section 4955 ▶			
	501(c)(3) and 501(c)(4) orgs. Did the organization engage in any section 4958 excess benefit transaction			
	during the year or did it become aware of an excess benefit transaction from a prior year? If "Yes," attac			
	a statement explaining each transaction			Χ
С	Enter: Amount of tax imposed on the organization managers or disqualified persons during the year und	er		
	sections 4912, 4955, and 4958	. >		
d	Enter: Amount of tax on line 89c, above, reimbursed by the organization	▶		
		·		
	Number of employees employed in the pay period that includes March 12, 2004 (See instructions.)			58
91	The books are in care of ► Name Mike Green, Sr. Vice President - Finance & Adr Telephone no. ►	· (615) 255-8501		
	Located at ► 250 Venture Circle City Nashville ST TN ZIP + 4 ►			37228
	Section 4947(a)(1) nonexempt charitable trusts filing Form 990 in lieu of Form 1041—Check here			
	and enter the amount of tax-exempt interest received or accrued during the tax year		•	
	and office the amount of tax-exempt interest received of accorded duffing the tax year		000	1 (00-
		F	orm 99 (J (2004)

Part VI								(F)
Note: E	nter gross amounts unless otherwise	Unrelated b	usiness inc	come	Excluded b	y section 5	12, 513, or 514	(E) Related or
indicate	d.	(A)		(B)	(C)		(D)	exempt function
93 F	Program service revenue:	Business code	e Ar	mount	Exclusion	code	Amount	income
	Service fees (designation)							496,625
b_0	Campaign/finance management fees							112,782
c _								
d_								
е_								
f N	Medicare/Medicaid payments							<u> </u>
-	ees and contracts from government agencies .							
	Membership dues and assessments							
	nterest on savings and temporary cash investments .				14		37,097	
96	Dividends and interest from securities				14		221,784	
	Net rental income or (loss) from real estate:			113				
	debt-financed property							
	not debt-financed property							
	Net rental income or (loss) from personal property							
	Other investment income							
	Gain or (loss) from sales of assets other than inventory				18		351,732	
	Net income or (loss) from special events							
	Gross profit or (loss) from sales of inventory		_					
	Other revenue: a Miscellaneous	ļ			-			213,943
b _	-						- 20	
c _								
d_	001		_					
е_		3 V						
104	Subtotal (add columns (B), (D), and (E))						610,613	
105	iotai (add line 104, columns (B), (D), and (E))						▶	1,433,963
	ine 105 plus line 1d, Part I, should equal the ar							
Part VI								
Line No						rtantly to	the accomplish	ment
	of the organization's exempt purposes (other							
93a	Used for the enhancement of the annual ca						contributions	to agencies.
93b	Used to provide management and financial						_	
103a	To record growth in the Planned Giving prog	gram and for the	e ennance	ement of	the annual t	campaig	П.	
Part IX	Information Degarding Toyoble Co	boidiariaa an	d Dioro	aardad l	Entition (C	oo noa	o 24 of the in	otructions \
Part IX	Information Regarding Taxable Su	(B)		garded		ee pag	124	(E)
	Name, address, and EIN of corporation,	Percenta	age of	Notin	(C) re of activities	, ,	(D) Total income	End-of-year
11/4	partnership, or disregarded entity	ownership	interest	Ivatui	ie oi activities	,	otal income	assets
N/A						_		
						_		
Dort V	Information Bagarding Transfers	Associated w	ith Doro	onal Ba	nofit Cont	rooto (C	`00 none 24 of	the instructions \
Part X	Information Regarding Transfers							
(a) Did	the organization, during the year, receive any funds, dire	ectly or indirectly, to	pay premi	ums on a p	ersonal benefit	t contract?)	Yes X No
(b) Dic	the organization, during the year, pay premiur	ms, directly or in	ndirectly,	on a pers	sonal benefit	t contrac	t?	Yes X No
Note: /f	" Yes" to (b), file Form 8870 and Form 4720	(see instruction	ns).	77				
	Under penalties of perjury, I declare that I have examin-							
Disease	and belief, it is true, correct, and complete. Declaration	of preparer (other th	han officer) i	s based on	all information of	of which pr	eparer has any kn	owledge.
Please	rank La Dume	hoo-				1 0	104105	_
Sign	Signature of officer					Date	110-	
Here	Mark H. Desmond, President & CEO							
	Type or print name and title.							
	Preparer's		Date		Check if	Prepa	rer's SSN or PTIN	(See Gen. Inst. W)
Paid	signature		- C. C. C. C. C.		self-		so-versonizmonifeti (1777	necessaries anno 1977 A.A.
Preparer	'S Firm's name (or yours		Į.		employed •	INI -		
Use Only	if self-employed).				- 8	IN P		
	address, and ZIP + 4				IP.	hone no.	<u> </u>	Form 990 (2004)

SCHEDULE A

(Form 990 or 990-EZ)

Department of the Treasury

United Way of Metropolitan Nashville, Inc.

Internal Revenue Service Name of the organization

Organization Exempt Under Section 501(c)(3)

(Except Private Foundation) and Section 501(e), 501(f), 501(k), 501(n), or Section 4947(a)(1) Nonexempt Charitable Trust

Supplementary Information—(See separate instructions.)

62-0533104

OMB No. 1545-0047

MUST be completed by the above organizations and attached to their Form 990 or 990-EZ Employer identification number

\ I -	.9	. List each one. If there are	,	(d) Contributions to	(e) Expense
· ·	s of each employee paid more an \$50,000	(b) Title and average hours per week devoted to position	(c) Compensation	employee benefit plans & deferred compensation	account and other allowances
Name John W. Havro	n				
Str 250 Venture C	ircle]			
City Nashville	ST TN	Title Exec Vice Pres			
Zip 37228	Country	Avg hr/wk 40	111,337	16,962	
Name John M. Green					
Str 250 Venture C	ircle]			
City Nashville	ST TN	Title Sr Vice President			
Zip 37228	Country	Avg hr/wk 40	86,631	20,167	
Name Philip N. Orr					
Str 250 Venture C	ircle]			
City Nashville	ST TN	Title Sr Vice President			
Zip 37228	Country	Avg hr/wk 40	84,457	20,311	
Name Karen A. Snyd	er				
Str 250 Venture C	ircle				
City Nasville	ST TN	Title Vice President			
Zip 37228	Country	Avg hr/wk 40	76,628	12,734	
Name Angela M. Mur	ray				
Str 250 Venture C	ircle				
City Nashville	ST TN	Title Controller			
Zip 37228	Country	Avg hr/wk 40	62,623	11,705	
Total number of other e	mployees paid over	1			
\$50,000	<u> </u>	8			

(See page 2 of the instructions. List each one (whether individuals or firms). If there are none, enter "None.") (a) Name and address of each independent contractor paid more than \$50,000 (b) Type of service (c) Compensation Name Health & Education Research Operative Check here if a business X Str Services, Inc. (HEROS), PO Box 1271 Read to Succeed, Early Reading First City Lebanon Family Resource Centers, Decatur Project ST TN **Evaluation and Consulting Services** 275,517 Name KraftCPAs Check here if a business X Str 555 Great Circle Road City Nashville Organization, CFC, pension Annual audit ST TN 62,626 ZIP 37228 Country Name Check here if a business Str City ST ZIP Country Name Check here if a business Str City ST ZIP Country Name Check here if a business Str City ST ZIP Country Total number of others receiving over \$50,000 for

Part	Ш	Statements About Activities (See page 2 of the instructions.)		Yes	No
1	Dur	ing the year, has the organization attempted to influence national, state, or local legislation, including any			
		mpt to influence public opinion on a legislative matter or referendum? If "Yes," enter the total expenses paid			
		ncurred in connection with the lobbying activities \$(Must equal amounts on line 38,			V
		t VI-A, or line i of Part VI-B.)	1		X
	_	anizations that made an election thick section 301(n) by himly round 3706 mast complete Part VI-A. Other			
	_	lobbying activities.			
2		ing the year, has the organization, either directly or indirectly, engaged in any of the following acts with any			
		stantial contributors, trustees, directors, officers, creators, key employees, or members of their families, or			
		n any taxable organization with which any such person is affiliated as an officer, director, trustee, majority her, or principal beneficiary? (<i>If the answer to any question is "Yes," attach a detailed statement explaining the</i>			
		sactions.)			
а	Sale	e, exchange, or leasing of property?	2a		Х
b		ding of money or other extension of credit?	2b		X
С		nishing of goods, services, or facilities?	2c		Χ
d	Pay	ment of compensation (or payment or reimbursement of expenses if more than \$1,000)? See Part V, Form 990	2d	Χ	
е	Trai	nsfer of any part of its income or assets?	2e		Х
3 a		you make grants for scholarships, fellowships, student loans, etc.? (If "Yes," attach an explanation of how			
-		determine that recipients qualify to receive payments.)	3a		Χ
b		you have a section 403(b) annuity plan for your employees?	3b	Χ	
4 a		you maintain any separate account for participating donors where donors have the right to provide advice the use or distribution of funds?	40		v
b		you provide credit counseling, debt management, credit repair, or debt negotiation services?	4a 4b		X
Part		Reason for Non-Private Foundation Status (See pages 3 through 6 of the instructions.)	•		
		· · · · · · · · · · · · · · · · · · ·			
1 ne o	rganı	zation is not a private foundation because it is: (Please check only ONE applicable box.)			
6	H	A church, convention of churches, or association of churches. Section 170(b)(1)(A)(i). A school. Section 170(b)(1)(A)(ii). (Also complete Part V.)			
7	Н	A hospital or a cooperative hospital service organization. Section 170(b)(1)(A)(iii).			
8	H	A Federal, state, or local government or governmental unit. Section 170(b)(1)(A)(v).			
9	H	A medical research organization operated in conjunction with a hospital. Section 170(b)(1)(A)(iii). Enter the hospital's			
9	ш	name, city, and state City ST Country			
10		An organization operated for the benefit of a college or university owned or operated by a governmental unit. Section			
		170(b)(1)(A)(iv). (Also complete the Support Schedule in Part IV-A.)			
11 a	Χ	An organization that normally receives a substantial part of its support from a governmental unit or from the general			
		public. Section 170(b)(1)(A)(vi). (Also complete the Support Schedule in Part IV-A.)			
11 b	Щ	A community trust. Section 170(b)(1)(A)(vi). (Also complete the Support Schedule in Part IV-A.)			
12		An organization that normally receives: (1) more than 33 1/3% of its support from contributions, membership fees, and gross			
		receipts from activities related to its charitable, etc., functions—subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses			
		acquired by the organization after June 30, 1975. See section 509(a)(2). (Also complete the Support Schedule in Part IV-A.)			
13		An organization that is not controlled by any disqualified persons (other than foundation managers) and supports			
		organizations described in: (1) lines 5 through 12 above; or (2) section 501(c)(4), (5), or (6), if they meet the test of section			
	_	509(a)(2). (See section 509(a)(3).)			
	-	Provide the following information about the supported organizations. (See page 5 of the instructions.)			-
		(a) Name(s) of supported organization(s) (b) Line nu from ab			
	-	TOTAL CONTRACTOR OF THE PROPERTY OF THE PROPER			•
	_				
14	ГĪ	An organization organized and operated to test for public safety. Section 509(a)(4). (See page 5 of the instructions.)			-

Part IV-A Support Schedule (Complete only if you checked a box on line 10, 11, or 12.) Use cash method of accounting. Note: You may use the worksheet in the instructions for converting from the accrual to the cash method of accounting. Calendar year (or fiscal year beginning in) (a) 2003 **(b)** 2002 (c) 2001 (d) 2000 (e) Total Gifts, grants, and contributions received. (Do not include unusual grants. See line 28.) . . 26.391.021 27.198.397 24.643.139 23.036.501 101,269,058 16 Gross receipts from admissions, merchandise sold or services performed, or furnishing of facilities in any activity that is related to the organization's charitable, etc., purpose 18 Gross income from interest, dividends. amounts received from payments on securities loans (section 512(a)(5)), rents, royalties, and unrelated business taxable income (less section 511 taxes) from businesses acquired 171,694 427,441 by the organization after June 30, 1975 . . . 262,365 187,288 1,048,788 Net income from unrelated business activities not included in line 18 . . . 20 Tax revenues levied for the organization's benefit and either paid to it or expended on The value of services or facilities furnished to the organization by a governmental unit without charge. Do not include the value of services or facilities generally furnished to the public without charge Other income. Attach a schedule. Do not include gain or (loss) from sale of capital assets . . 26,562,715 27,460,762 24,830,427 102,317,846 23 Total of lines 15 through 22 23,463,942 26,562,715 27,460,762 24,830,427 23,463,942 102.317.846 24 Line 23 minus line 17 265,627 248,304 25 Enter 1% of line 23 274,608 234,639 2,046,357 26 Organizations described on lines 10 or 11: a Enter 2% of amount in column (e), line 24 . . . 26a **b** Prepare a list for your records to show the name of and amount contributed by each person (other than a governmental unit or publicly supported organization) whose total gifts for 2000 through 2003 exceeded the amount shown in line 26a. Do not file this list with your return. Enter the total of all these excess amounts . . . 26b 9,472,577 102,317,846 26c **d** Add: Amounts from column (e) for lines: 18 1,048,788 19 10,521,365 22 26h 26d e Public support (line 26c minus line 26d total) 91,796,481 26e 89.72% Public support percentage (line 26e (numerator) divided by line 26c (denominator)) . . . Organizations described on line 12: a For amounts included in lines 15, 16, and 17 that were received from a "disgualified person." prepare a list for your records to show the name of, and total amounts received in each year from, each "disqualified person." Do not file this list with your return. Enter the sum of such amounts for each year: (2003)(2002)(2001)b For any amount included in line 17 that was received from each person (other than "disqualified persons"), prepare a list for your records to show the name of, and amount received for each year, that was more than the larger of (1) the amount on line 25 for the year or (2) \$5,000. (Include in the list organizations described in lines 5 through 11, as well as individuals.) Do not file this list with your return. After computing the difference between the amount received and the larger amount described in (1) or (2), enter the sum of these differences (the excess amounts) for each year: (2003)(2002) (2001) c Add: Amounts from column (e) for lines: 27c d Add: Line 27a total . . . and line 27b total . . 27d 27e g Public support percentage (line 27e (numerator) divided by line 27f (denominator)) 27g h Investment income percentage (line 18, column (e) (numerator) divided by line 27f (denominator)) 27h

Unusual Grants: For an organization described in line 10, 11, or 12 that received any unusual grants during 2000 through 2003, prepare a list for your records to show, for each year, the name of the contributor, the date and amount of the grant, and a brief description of the nature of the grant. Do not file this list with your return. Do not include these grants in line 15.

Part V Private School Questionnaire (See page 7 of the instructions.)

(To be completed ONLY by schools that checked the box on line 6 in Part IV)

	(10 be completed ONE) by schools that encored the box on the contract (1)			
29	Does the organization have a racially nondiscriminatory policy toward students by statement in its charter, bylaws, other governing instrument, or in a resolution of its governing body?	29	Yes	No
30	Does the organization include a statement of its racially nondiscriminatory policy toward students in all its brochures, catalogues, and other written communications with the public dealing with student admissions,			
	programs, and scholarships?	30		
31	Has the organization publicized its racially nondiscriminatory policy through newspaper or broadcast media during the period of solicitation for students, or during the registration period if it has no solicitation program, in a way that			
	makes the policy known to all parts of the general community it serves?	31		
	If "Yes," please describe; if "No," please explain. (If you need more space, attach a separate statement.)			
32	Does the organization maintain the following:			
а	Records indicating the racial composition of the student body, faculty, and administrative staff?	32a		
b	Records documenting that scholarships and other financial assistance are awarded on a racially nondiscriminatory basis?	32b		
С	Copies of all catalogues, brochures, announcements, and other written communications to the public			
	dealing with student admissions, programs, and scholarships?	32c		
d	Copies of all material used by the organization or on its behalf to solicit contributions?	32d		
	If you answered "No" to any of the above, please explain. (If you need more space, attach a separate statement.)			
33	Does the organization discriminate by race in any way with respect to:			
а	Students' rights or privileges?	33a		
b	Admissions policies?	33b		
С	Employment of faculty or administrative staff?	33c		
d	Scholarships or other financial assistance?	33d		
е	Educational policies?	33e		
f	Use of facilities?	33f		
g	Athletic programs?	33g		
h	Other extracurricular activities?	33h		
	If you answered "Yes" to any of the above, please explain. (If you need more space, attach a separate statement.)			
34 a	Does the organization receive any financial aid or assistance from a governmental agency?	34a		
b	Has the organization's right to such aid ever been revoked or suspended?	34b		
	If you answered "Yes" to either 34a or b, please explain using an attached statement.			
35	Does the organization certify that it has complied with the applicable requirements of sections 4.01 through			
	4.05 of Rev. Proc. 75-50, 1975-2 C.B. 587, covering racial pondiscrimination? If "No " attach an explanation	35		

Par	VI-A Lobbying Expenditures by Electing (To be completed ONLY by an eligible		`		structi	ons.)		
Chec	▶a if the organization belongs to an affiliated grou	p. Check ▶	b if you che	cked " a " aı	nd "lim	ited control	" prov	isions apply.
	Limits on Lobbying E	•				(a) Affiliated g totals	roup	(b) To be completed for ALL electing
	(The term "expenditures" means ar	•	•			totalo		organizations
36	Total lobbying expenditures to influence public opinion (gra	, ,,		-	36			
37	Total lobbying expenditures to influence a legislative body				37			
38 39	Total lobbying expenditures (add lines 36 and 37) Other exempt purpose expenditures				38			
	Total exempt purpose expenditures (add lines 38 and 39)							
40 41					40			
41	Lobbying nontaxable amount. Enter the amount from the following the amount on line 40 is— The lobbying nontaxable amount.	ing nontaxable an	nount is—					
	Not over \$500,000	_		۱ ۱				
	Over \$500,000 but not over \$1,000,000 \$100,000 p							
	Over \$1,000,000 but not over \$1,500,000 \$175,000 p				41			
	Over \$1,500,000 but not over \$17,000,000 . \$225,000 p				71			
	Over \$17,000,000 \$1,000,000			ĺJ				
42	Grassroots nontaxable amount (enter 25% of line 41)				42			
43	Subtract line 42 from line 36. Enter -0- if line 42 is more that			-	43			
44	Subtract line 41 from line 38. Enter -0- if line 41 is more that			-	44			
	Caution: If there is an amount on either line 43 or line 44,	you must file Form	4720.					
	4-Year Averag	ging Period Un	der Section 50)1(h)				
	(Some organizations that made a section 5	` '	•			umns belo	w.	
	See the instructions for li	nes 45 through 50	on page 11 of the	nstructions)			
		Lobb	ying Expenditur	es During	4-Ye	ar Averaç	ging F	Period
	Calendar year (or fiscal year beginning in) ▶	(a) 2004	(b) 2003	(c) 2002		(d) 2001		(e) Total
45	Lobbying nontaxable amount							
46	Lobbying ceiling amount (150% of line 45(e))							
47	Total lobbying expenditures							
48	Grassroots nontaxable amount							
49	Grassroots ceiling amount (150% of line 48(e))							
50	Grassroots lobbying expenditures							
Par	VI-B Lobbying Activity by Nonelecting Pu (For reporting only by organizations that			(See pag	e 11 c	of the ins	tructi	ons.)
Durin	the year, did the organization attempt to influence nationa	ıl state or local led	islation including a	ınv				
	of to influence public opinion on a legislative matter or refer		•	u i y		Yes	No	Amount
а	Volunteers	_						
b	Paid staff or management (Include compensation in expen							
c	Media advertisements	•	• ,					
d	Mailings to members, legislators, or the public							
е	Publications, or published or broadcast statements							
f	Grants to other organizations for lobbying purposes							
g	Direct contact with legislators, their staffs, government office							
h	Rallies, demonstrations, seminars, conventions, speeches	=	-					
i	Total lobbying expenditures (Add lines c through h.)	-						_
	If "Yes" to any of the above, also attach a statement giving							

Part VII Information Regarding Transfers To and Transactions and Relationships With Noncharitable Exempt Organizations (See page 11 of the instructions.)

					,		
51					ing with any other organization described in section		
а				(3) organizations) or in section s noncharitable exempt organiza	27, relating to political organizations? tion of:	Yes	No
		_	_				Х
		Other assets			(1)		Х
b	` '	transactions:					
_			f assets with a no	ncharitable exempt organization	b(i)		Х
		_		· -	b(ii)		Х
					b(iii)		Х
			•		b(iv)		X
			•				X
					b(vi)		X
С	. ,			•			X
d		-	_		column (b) should always show the fair market value		
u		-		· -	the organization received less than fair market value		
		=	=		e goods, other assets, or services received:		
((a)	(b)	, <u>, , , , , , , , , , , , , , , , , , </u>	(c)	(d)		
Lin	e no.	Amount involved	Name of non-	charitable exempt organization	Description of transfers, transactions, and sharing arrar	gements	
52 a		-	-	ed with, or related to, one or mo			Ī
h		s," complete the follow	,	r than section 501(c)(3)) or in se	ction 527? ▶ 	s <u>^</u>	No
	11 163	(a)	ing scriedule.	(b)	(c)		
		Name of organization	n	Type of organization	Description of relationship		
•							

Schedule B

Schedule B is not open to public inspection



Statements

Statement 1

Form 990, Part I, Line 1: Contributions, gifts, grants, and similar amounts received

Line 1a - Direct public support is calculated as follows:

Total 2003/2004 campaign pledges Less: Provision for uncollectible pledges	\$	20,310,902 (1,249,887)
Subtotal for 2003/2004 campaign Amounts collected on prior year campaigns, other contributions,		19,061,015
and other amounts released from restrictions		462,868
Service fees on designated contributions, reported on line 2		(496,625)
Line 1a - Direct public support	\$	19,027,258
Line 1b - Indirect public support		
Total 2003/2004 Combined Federal Campaign	\$	1,049,417
Less: Provision for uncollectible pledges		(53,048)
Subtotal for 2003/2004 campaign		996,369
Less: Amounts recognized in the Metropolitan Nashville Campaign		(132,751)
		863,618
Amounts received from other United Way campaigns		120,318
Line 1b - Indirect public support	\$	983,936
Line 1c - Government grants		
State of Tennessee - Ryan White	\$	3,195,071
Metropolitan Government of Nashville		305,100
U.S. Department of Education - Early Reading First		226,279
State of Tennessee - Statewide Success by 6		56,847
Line 1c - Government grants	\$	3,783,297
Line 1d - Total contributions, gifts, grants,	•	00 = 0.4.45
and similar amounts received	\$	23,794,491



Statements

Statement 2

Form 990, Part I, Line 16: Payment to affiliates

Payment of dues to United Way of America, Alexandria, VA

\$ 156,583

United Way of America is the national organization dedicated to leading the United Way movement in making measurable impact in every community across America. The United Way movement consists of approximately 1,400 community-based United Way organizations. Each is independent, separately incorporated, and governed by local volunteers.

Statement 3

Form 990, Part I, Line 20: Other changes in net assets

Other changes in net assets consists of the following:

Unrestricted net assets

Unrealized appreciation/(depreciation) on investments \$ (56,988)

Temporarily restricted net assets

Change in temporarily restricted net assets

Net campaign revenues to be reported in

subsequent years \$ 9,838,815

Net campaign results from prior years reported as unrestricted contributions in the current year and

included on line 1a (10,747,748)

Change in temporarily restricted net assets (908,933)

Permanently restricted net assets

No activity in 2004

Line 20 - Total other changes in net assets \$ (965,921)



Statements

Statement 4
Form 990, Part II, Line 22 - Schedule of Grants and Designations

Agency	<u>Grants</u>	Net designation	<u>Total</u>
Campaign Funded			
Academy for Educational Development	63,700	309	64,009
Alcohol and Drug Council	393,738	18,210	411,948
Alive Hospice	115,145	168,793	283,938
American Red Cross	198,545	40,778	239,323
ARC of Davidson County	8,106	4,518	12,624
Bethlehem Center	137,852	54,302	192,154
Big Brothers & Big Sisters of Middle TN	33,608	25,913	59,521
Blakemore UMC Children's Center	7,802	4,577	12,379
Boy Scouts of America	35,607	71,538	107,145
Boys and Girls Club	124,421	70,523	194,944
CASA	63,628	19,096	82,724
Catholic Charities of Tennesee	197,383	88,592	285,975
Centerstone Mental Health Centers	7,916	39,145	47,061
Community IMPACT! Nashville	9,119	2,703	11,822
Conexion Americas	62,901	1,604	64,505
Crisis Center	168,875	71,775	240,650
Dismas, Inc.	14,651	8,276	22,927
Domestic Violence Intervention Center	21,566	17,085	38,651
Easter Seal Society of TN	83,085	43,735	126,820
Exchange Club Family Center	74,768	5,192	79,960
Family and Children's Services	498,671	60,943	559,614
Fannie Battle Day Home	34,370	6,715	41,085
First Steps, Inc.	151,343	8,004	159,347
Foundations Associates	27,212	3,229	30,441
Girl Scout Co. of the Cumberland Valley	168,095	46,228	214,323
Goodwill Industries	45,796	3,567	49,363
Grace M. Eaton Child Care & PRC	56,283	11,102	67,385
Guardianship & Trust Corporation	50,662	4,577	55,239
HEROS	0	206	206
Holly Street Day Care	27,476	5,379	32,855
Interfaith Dental Clinic	113,178	6,360	119,538
Kids on the Block of Middle Tennessee	18,076	3,684	21,760
King's Daughter Day Home	73,181	7,192	80,373



Statements

Statement 4
Form 990, Part II, Line 22 - Schedule of Grants and Designations

Agency	<u>Grants</u>	Net designation	<u>Total</u>
Ladies of Charity Welfare Agency	69,280	8,703	77,983
League for the Deaf and Hard of Hearing	75,992	10,641	86,633
Legal Aid Society of Middle TN	104,906	20,858	125,764
Magdalene	13,182	35,380	48,562
Martha O'Bryan Center	259,035	60,094	319,129
Matthew 25	35,472	8,882	44,354
Matthew Walker Comprehensive Health Center	28,370	2,825	31,195
McNeilly Center for Children	316,907	15,039	331,946
Mental Health Association	31,253	16,170	47,423
Mental Health Cooperative	57,940	6,714	64,654
Mid-TN Supported Living, Inc.	68,776	1,673	70,449
Nashville Adult Literacy Council	63,380	2,315	65,695
Nashville CARES	141,850	66,356	208,206
Nashville Child Advocacy Center	24,571	9,613	34,184
Nashville O.I.C.	51,067	3,674	54,741
Nashville Public Education Foundation	28,789	178	28,967
Nashville Safe Haven Family Shelter	62,010	31,590	93,600
Nashville's Table	63,834	19,477	83,311
National Conference for Community & Justice	16,212	3,575	19,787
Neighborhoods Resource Center	140,497	1,320	141,817
New Horizons Corporation	155,168	4,962	160,130
Nurses for Newborns Tennessee Chapter	61,538	0	61,538
Oasis Center	440,558	25,998	466,556
Old Hickory Christian Comm. Outreach	14,634	5,070	19,704
Operation Stand Down	15,205	10,194	25,399
Organized Neighbors of Edgehill (ONE)	62,994	1,345	64,339
Outlook Nashville	78,706	9,696	88,402
Park Center	49,150	7,301	56,451
Pencil Foundation	132,461	21,868	154,329
Planned Parenthood	7,207	48,302	55,509
Rape and Sexual Abuse Center	159,939	38,440	198,379
Renewal House	41,295	9,788	51,083
Residential Resource, Inc.	21,486	113	21,599
Saint Luke's Community Center	150,365	81,962	232,327
Saint Mary Villa	105,325	7,883	113,208
Salvation Army	99,039	63,014	162,053
Samaritan Recovery Community	166,083	3,829	169,912
Second Harvest Food Bank	79,704	267,752	347,456
Senior Citizens, Inc.	349,883	35,161	385,044



Statements

Statement 4
Form 990, Part II, Line 22 - Schedule of Grants and Designations

Agency	<u>Grants</u>	Net designation	<u>Total</u>
Tennessee Poison Center	44,284	2,977	47,261
United Neighborhood Health Services	84,389	43	84,432
Vanderbilt Center for Health Services	60,794	2,182	62,976
Vanderbilt Child Development Center	62,149	7,589	69,738
Vanderbilt's Susan Gray School for Children	79,032	16,042	95,074
YMCA	70,656	67,071	137,727
YWCA	276,476	18,405	294,881
Youth Life Learning Center	70,654		70,654
Sub Total	7,679,253	2,005,914	9,685,167
Family Resource Center coordination	450,900	_	450,900
Read to Succeed initiative	444,975	-	444,975
2-1-1 initiative	347,838	-	347,838
Vanderbilt Community Research & Action Project	70,000	-	70,000
Designations to other agencies/UW's	-	4,074,581	4,074,581
Other Combined Federal Campaign	-	863,618	863,618
Total Campaign Funded	8,992,966	6,944,113	15,937,079
Grant Funded			
Ryan White/Comm AIDS Partnership	3,006,182	-	3,006,182
Family Resource Centers	305,100	_	305,100
2-1-1 initiative	195,974	-	195,974
Early Reading First	73,977	-	73,977
Decatur Project	72,353	-	72,353
Vanderbilt Community Research & Action Project	35,000	-	35,000
Statewide Success by 6	24,606	-	24,606
Restore the Dream	7,000		7,000
Workforce Development	3,600		3,600
Total Grant Funded	3,723,792	-	3,723,792
Part II, Line 22 - Total grants and designations	\$ 12,716,758	\$ 6,944,113	\$ 19,660,871
Uncollected designated pledges		592,627	
Service Fees supporting United Way operations		496,625	
Gross designations		\$ 8,033,365	



Statements

Statement 5

Form 990, Part III: Primary exempt purpose

Mission:

United Way seeks to bring people and organizations together to create a community where individuals, families, and neighborhoods thrive.

United Way of Metropolitan Nashville is changing people's lives in our community. *United Way identifies community needs and solutions:* We have community leaders and experts at the table to determine the most pressing needs and then identify innovative and proven methods to solving issues people care about. *United Way invests dollars thoughtfully:* United Way invests in specific outcomes that are achieved through local programs in partnership with government, business and community leaders. We invest in progress for individuals, families, and neighborhoods. *We hold ourselves accountable to the donor and the community:* United Way is committed to reporting the impact of a donor's investment and being trusted stewards of those dollars. United Way is a dynamic way to invest dollars in the community for broad impact or on issues important to the donor.

Statement 6

Form 990, Part Illa: Exempt purpose achievements

Net program investments from unrestricted campaign funds	\$	\$ 8,992,966
Gross agency designations from the campaign Less uncollected designated pledges Less service fees supporting United Way operations Net agency designations	\$ 8,033,365 (592,627) (496,625)	6,944,113

Part Illa - Exempt purpose achievements \$ 15,937,079

Statement 7

Form 990, Part IV, Line 54: Schedule of investments - securities

Investments at market value

Short term investments	\$ 544,486
Mutual funds - hedge fund	350,000
US Treasury securities	1,090,247
Corporate debt securities	512,176
Equity securities	7,612,708
US Government agency obligations	 634,045

Part IV, Line 54 - Investments (securities) \$ 10,743,662



Statements

Statement 8
Form 990, Part II, Line 42, and Part IV, Line 57b:
Depreciation and Accumulated Depreciation

Description	Basis	2004 Expense	Accumulated Depreciation
		LAPONOO	Боргоонилон
Fixed Assets			
Building	968,690	32,289	(822,174)
Building improvements	419,153	23,712	(303,133)
Computer systems	260,964	25,536	(219,960)
Software	439,831	40,667	(345,387)
Building equipment and office furniture	369,409	18,502	(331,448)
Personal computers and peripherals	512,299	13,640	(504,683)
Totals	2,970,346	154,346	(2,526,785)
Total Fixed Assets			
		Depreciation Expense	Accumulated Depreciation
Total Depreciable Assets	2,970,346	154,346	(2,526,785)
Land	272,715		
Gross Fixed Assets	3,243,061	Net Fixed Assets	716,276



Statements

18,227,353

Statement 9 Form 990, Part IV-A and IV-B, Line a

Total revenue, gains, and other support consists of the following:

Consolidated Statement of Activities - <u>Unrestricted Net Assets</u>

Part IV-A, Line a - Total revenue, gains,	
of the spending rate	 171,528
Endowment gains (losses) exclusive	
Total support and revenue	\$ 18,055,825

Total expenses and losses consist of:

Consolidated Statement of Activities - Unrestricted Net Assets

Total costs and expenses \$ 17,584,074

Part IV-B, Line a - Total expenses and losses per audited financial statements

and other support per audited financial statements

\$ 17,584,074

Changes in <u>Temporarily Restricted Net Assets</u> and <u>Permanently Restricted Net Assets</u> are reported Part 1, Line 20 - Other Changes in net assets



Statements

Statement 10 Form 990, Part V, List of Board of Trustees

Beth Alexander, 2006*

Editor Nfocus 104 Vaughn Road Nashville, TN 37221

DeVan Ard, 2007*

Middle Tennessee President AmSouth Bank 315 Deaderick Street, Suite 605 Nashville, TN 37237-0605

Stephanie B. C. Bailey, MD, MSHSA, 2005**

Director of Health Metro Public Health Department 311 23rd Avenue North Nashville, TN 37203

David E. Briggs, 2005*

Senior Vice President Middle Market Banking Executive Bank of America 414 Union Street, 2nd Floor Nashville, TN 37239

Judy B. Cline, 2005*

Senior Vice President, General Manager Lee Hecht Harrison, LLC One Brentwood Commons 750 Old Hickory Blvd., Suite 115 Brentwood, TN 37027

Colleen Conway-Welch, 2005**

Professor & Dean School of Nursing, Vanderbilt University 461 21st Avenue South 111 Godchaux Hall Nashville, TN 37240-0008

Ron Corbin, 2006*

Field Vice President Allstate Insurance Company 555 Marriott Drive Nashville, TN 37214

Ralph Davis, 2006**

Treasurer/Finance Committee Chair Member Waller Lansden Dortch & Davis, PLLC 511 Union Street, Suite 2100 Nashville. TN 37219

Mark H. Desmond Voting Ex Officio

President and Chief Executive Officer United Way of Metropolitan Nashville 250 Venture Circle Nashville, TN 37228

Robert C. (Bob) Fisher, 2007**

President
Belmont University
1900 Belmont Boulevard
Nashville, TN 37212

Sam O. Franklin, 2005**

Retired Chairman SunTrust Bank-Nashville P.O. Box 305110 Nashville, TN 37230-5110

Paul Gaeto, 2006**

Performance Excellence Committee Chair

President
Caterpillar Power Ventures Corporation
2120 West End Avenue
Nashville, TN 37203



Statements

Statement 10 Form 990, Part V, List of Board of Trustees

Priscilla Partridge de Garcia, 2005*

Clinical Psychologist President Partridge Garcia Group, Inc. 5012 High Valley Drive Brentwood, TN 37027

Francis S. Guess, 2005*

Executive Vice President
The Danner Company
2 International Drive, Suite 510
Nashville, TN 37217

E. Anthony (Tony) Heard, 2006* Campaign Chair

Regional Chairman U.S. Bank 150 Fourth Avenue North Nashville, TN 37219

James D. Hinton (06/30/2004)

Community Investments Committee Chair

Vice President HCA One Park Plaza, 2-4E Nashville, TN 37203

Anthony F. Holt, 2005*

Chief Financial Officer Cushion Employer Services Corp. 665 Mainstream Drive, Suite 200 Nashville, TN 37228

Charles (Charlie) L. Howorth, Jr., 2005**

Regulatory Vice President BellSouth 333 Commerce Street, Suite 2104 Nashville, TN 37201-3300

Orrin H. Ingram, II Non-voting Emeritus Trustee

President & CEO Ingram Industries Inc. 4400 Harding Road Nashville, TN 37205

Janet L. (Jan) Jones, 2006* *Voting Ex Officio*

Association of Nonprofit Executives Liaison President/CEO Alive Hospice, Inc. 1718 Patterson Street Nashville, TN 37203

Kelvin Jones, 2006*

Director Metro Government c/o 512 Russell Street Nashville, TN 37206

Kenneth A Kanter, 2007*

Senior Rabbi Congregation Micah 2001 Old Hickory Blvd Brentwood, TN 37027

Carroll Kimball, 2005**

1213 Vintage Place Nashville, TN 37215

John Kimbro, 2007*

President, United Auto Workers Local 737 Visteon Corp. 6207 Centennial Blvd. Nashville, TN 37209



Statements

Statement 10 Form 990, Part V, List of Board of Trustees

William C. (Bill) Koch, Jr., 2006* Board Chair

Judge Tennessee Court of Appeals 203 Supreme Court Building 401 7th Avenue North Nashville, TN 37219-1407

Sandra Lipman, 2006**

5906 Hillsboro Road Nashville, TN 37215

Scott McWilliams, 2007*

CEO Ozburn Hessey Logistics 633 Thompson Lane

Kelli A. Molette, 2006*

Nashville, TN 37204

Kelli A. Turner, DDS, PC 1506 Church Street, Suite 110 Nashville, TN 37203

Michael S. (Mike) Neal, 2006*

President & CEO Nashville Chamber of Commerce 211 Commerce St., Suite 100 Nashville, TN 37201

Lynn E. Pollan (07/01/2004) Community Investments Steering Committee Chair

Vice President and Assistant General Counsel Willis North America Inc. 26 Century Boulevard, Floor 7S Nashville, TN 37214

Mel Purcell, 2007* Human Resources Committee Chair

Senior Vice President Federal Reserve Bank of Atlanta- Nashville Branch 301 Eighth Avenue, North Nashville, TN 37203-4407

Richard Romero, 2005*** Sennet Society Chair

Managing Consultant LECG, LLC 424 Church Street, Suite 2550 Nashville, TN 37219

Anne L. Russell

Non-voting Emeritus Trustee

Principal Stokes Bartholomew Evans & Petree, P.A. 424 Church Street, Suite 2800 Nashville, TN 37219-2386

Karen Saul, 2007**

President/CEO
The HR Group
5205 Maryland Way, Suite 300
Brentwood, TN 37027

Jay D. Sevigny, 2005* Marketing Committee Chair

Executive Vice President & Chief Operating Officer Gaylord Hotels
One Gaylord Drive
Nashville, TN 37214

Bob Sircy

Non-voting Emeritus Trustee

Vice President and Corporate Controller Southwestern/Great American, Inc. P.O. Box 305140 Nashville, TN 37230-5140



Statements

Statement 10 Form 990, Part V, List of Board of Trustees

J. Michael (Mickey) Sullivan, 2007** Secretary

Regional Vice President Gresham, Smith and Partners 1400 Nashville City Center 511 Union Street Nashville, TN 37219

Kenneth (Ken) Swanson, 2007*

Dean and Rector Christ Church Cathedral 900 Broadway Nashville, TN 37203

Claire W. Tucker, 2006*

City President FirstBank 200 4th Avenue North P.O. Box 190610 Nashville, TN 37219

Rene Ward, 2007*

7 Valhalla Nashville, TN 37215 (home address)

David Williams II, 2006*

Vice Chancellor for Student Life and University Affairs, General Counsel, University Secretary and Professor of Law Vanderbilt University 305 Kirkland Hall Nashville, TN 37240

Noel B. Williams, 2007**

Sr. Vice President & Chief Information Officer HCA 2555 Park Plaza Nashville, TN 37203

Brenda Wynn, 2006**

Director of Community Outreach Congressman Jim Cooper's Office 706 Church Street Suite 101 Nashville, TN 37203



United Way of Metropolitan Nashville

250 Venture Circle Nashville, Tennessee 37228 Phone: (615) 255-8501 Fax: (615) 780-2426 unitedwaynashville.org



CEO/CFO Financial Statement Certification

CERTIFICATIONS

I hereby certify that:

- 1. I have read the audited financial statements and related IRS Form 990 of United Way of Metropolitan Nashville for the year ended December 31, 2004.
- 2. Based on my knowledge, these financial statements do not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading;
- 3. Based on my knowledge, the financial statements and other financial information included in this report, fairly present, in all material respects, the financial condition, results of operations and cash flows of United Way of Metropolitan Nashville as of, and for the period ended December 31, 2004.

Mark Desmond

President and Chief Executive Officer

Mark W. Demons

8/3/05 Date

Mike Green

Senior VP of Finance and Administration

Chief Financial Officer

