JAST Proposed 2018 Budget		<u>2018</u>	<u>2018</u>
		Revised 7/01	Revised 7/01
Estimated Operating Income			
Memberships - New/Renewals			\$90,000
Grants			45,000
	ECD	45,000	
	NAJAS Speaker Grant (Women's Networking Event)	-	
	CGP Women's Event Grant	-	
	TN Arts Commission	0 (in program)	
I Program Sponsorships/Donations		_	286,593
	Nashville Cherry Blossom Festival	134,293	
	Memphis Japan Festival	60,000	
	Mitsui Scholarships 2017-2018	20,000	
	Golf	16,000	
	Annual Meeting	12,300	
Other Program Income	SEUS/Japan Meeting Registration Fees	14,000	
	Young Professionals	1,000	
	Women's Networking Event	18,000	
	Regional Membership Events	5,000	
	Business Seminars/Other Misc. Income	3,000	
	Japan Study Mission	-	
	Miscellaneous	500	
	TAJSC	2,500	
Total Estimated Operating Income		_	\$ 421,593
Total Estimated Operating Income			ə 421,393
Estimated Operating Expenses			
Programs and Events			200,575
	Nashville Cherry Blossom Festival	85,000	
	Memphis Japan Festival	42,000	
	Mitsui Scholarships	20,000	
	Golf	8,500	

	Annual Meeting	2,775	
	SEUS/Japan Registration Fees	16,000	
	SEUS Other	5,000	
	Young Professionals	800	
	Regional Membership Events/Conferences	5,000	
	Women's Networking Event	12,500	
	Business Seminars	3,000	
	Japan Study Mission	-	
	TAJSC		
		-∦+-	
Dual-language Websites			1,500
	Translations for Website Content		
	Website Registration/Hosting & Security	1,500	
Operations			24,650
	Dues/Subscriptions	4,500	
	Facilities Rental (Storage)	3,000	
	Business Expenses	2,000	
	Postage/Printing/Marketing Materials	2,000	
	Professional Services (Accounting)	3,200	
	Graphic Design Services	-	
	Telephone Services	1,200	
	Office Supplies	750	
	Banking Fees	500	
	Travel and Parking	7,000	
	Miscellaneous	500	
Staffing			206,097
	CEO	65,077	
	Exec. Assistant	54,686	
	Programs & Membership Director	61,034	
	Bi-lingual Outreach Coordinators	7,500	

	FICA/FUTA/SUTA	14,800	
	Payroll Services	3,000	
tal Estimated Opertating Expenses			\$ 432,822
Estimated Operating Net Income (L	(lines 26-72)		(\$11,229)
Investment Income			17,000
Estimated Overall Net Income (Los	(lines 74+76)		\$5,771
Investment Fund Request			\$30,000
Net Operating Cash Flow	(lines 74+79)		\$18,771
Highlighted items	Represent Proposed Investments Over 2017 Budget		