

Proposed FY 2022-2023 General Budget

Budget Approved: 07/20/2022

REVENUE	
4000 - INDIVIDUAL / HOUSEHOLD GIVING	-
4010 - Memberships	\$18,400.00
4020 - Major Gifts (One-Time Gifts Over \$5,000)	\$0.00
4030 - Board & Staff Contributions	\$17,250.00
TOTAL 4000 - Individual / Household Giving	\$35,650.00
4100 - ORGANIZATIONAL GIVING	-
4110 - Neighborhood Organizations	\$2,525.00
4120 - Nonprofit Organizations	\$350.00
TOTAL 4100 - Organizational Giving	\$2,875.00
4200 - CORPORATE GIVING	\$1,250.00
4300 - GRANTS	\$40,000.00
4400 - FUNDRAISERS & EVENTS	-
4410 - Sponsorships	\$91,862.50
- Good Neighbor Day Festival	\$45,000.00
- C4N Nashville	\$21,275.00
- Billy Fields Fundraiser	\$25,587.50
4420 - Advertising	\$500.00
4430 - Ticket Sales	\$12,000.00
4440 - Vendor Fees	\$1,500.00
4450 - Merchandise Sales	\$250.00
4470 - Onsite Donations	\$1,259.25

TOTAL 4400 - Fundraisers & Events	\$107,371.75
4600 - EARNED INCOME	-
4610 - Fee for Service	\$10,500.00
4620 - Facility Usage Fee	\$0.00
4640 - Contract Services	\$0.00
4650 - Office Rental	\$0.00
Total 4600 - Earned Income	\$10,500.00
TOTAL REVENUE	\$197,646.75

EXPENDITURES	
5000 - BUSINESS EXPENSES	-
5010 - Administrative Filing Fees	\$25.00
5020 - Charitable Solicitations Permit	\$10.00
5021 - Alarm Registration	\$55.00
5030 - Insurance	-
5031 - Liability Insurance	\$2,050.00
5032 - Directors & Officers	\$401.00
5034 - Workers Comp	\$450.00
SUB-TOTAL 5030 - Insurance	\$2,901.00
5040 - Bank Fees	\$0.00
5060 - Memberships	-
5061 - Center for Nonprofit Management	\$175.00
5062 - Hands on Nashville	\$210.00
5063 - Association of Fundraising Professionals	\$0.00
5064 - Nashville Area Chamber of Commerce	\$500.00
5065 - Madison-Rivergate Chamber of Commerce	\$0.00
5066 - Nashville Civic Design Center	\$100.00

5067 - Amazon Prime	\$150.00
5068 - City Current	\$0.00
SUB-TOTAL 5060 - Memberships	\$1,135.00
5070 - Subscriptions	\$0.00
5110 - Postage and Delivery	\$825.00
5120 - Post Office Box	\$240.00
TOTAL 5000 - Business Expenses	\$5,191.00
5200 - SALARIES & BENEFITS	-
5210 - Salaries (Gross)	\$107,576.57
- Executive Director	\$70,226.57
- Assistant Coordinator	\$6,900.00
- Director of Programs & Development	\$30,450.00
5220 - Payroll Taxes	-
5230 - Employer Taxes	\$8,229.61
5240 - Fees	\$1,560.00
TOTAL 5200 - Salaries & Benefits	\$117,366.18
5300 - PROFESSIONAL SERVICES	-
5310 - Contract Bookkeeper	\$15,000.00
5320 - Audit & 990 Preparation	\$5,250.00
5340 - Consulting	\$500.00
5350 - Training	\$750.00
5360 - Grant Writing	\$4,400.00
5370 - Contract Fundraiser	\$35,500.00
5371 - Contract Festival Director	\$6,500.00
5390 - Contract Special	\$4,995.40
TOTAL 5300 - Professional Services	\$72,895.40
5400 - MARKETING & COMMUNICATIONS	-

5410 - Outside Copying & Printing	\$0.00
5411 - Production & Layout	\$300.00
<i>SUBTOTAL 5410 - Outside Copying & Printing</i>	<i>\$300.00</i>
5420 - Online Tools	-
<i>5421 - Email Marketing</i>	<i>\$960.00</i>
<i>5423 - Website</i>	<i>\$735.00</i>
<i>5424 - Donor Prccessing Fees</i>	<i>\$4,630.90</i>
<i>5425 - Cloud Storage</i>	<i>\$162.00</i>
<i>5426 - Video Conference Service</i>	<i>\$225.00</i>
<i>5427 - Survey Tool</i>	<i>\$300.00</i>
<i>SUBTOTAL 5420 - Online Tools</i>	<i>\$7,012.90</i>
5430 - Communication Package	-
<i>5432 - Plans & Services (Internet/Phone/Cable)</i>	<i>\$1,700.00</i>
<i>SUBTOTAL - 5430 Communication Package</i>	<i>\$1,700.00</i>
5440 - Mobile Phone	-
<i>5441 - Phone & Accessories</i>	<i>\$300.00</i>
<i>5442 - Plans & Services</i>	<i>\$780.00</i>
<i>SUBTOTAL 5440 - Mobile Phone</i>	<i>\$1,080.00</i>
5450 - Advertising	-
<i>5451 - Print</i>	<i>\$0.00</i>
<i>5452 - Radio</i>	<i>\$0.00</i>
<i>5453 - Television</i>	<i>\$0.00</i>
<i>5455 - Online</i>	<i>\$120.00</i>
<i>SUBTOTAL 5450 - Advertising</i>	<i>\$120.00</i>
TOTAL 5400 - Marketing & Communication	\$10,212.90
5600 - EVENTS	
5610 - General Program Events	-

5611 - Rental & Services Fees	\$500.00
5612 - Permits & Insurance	\$0.00
5613 - Food & Beverage	\$810.32
5614 - Program	\$0.00
5615 - Gifts & Prizes	\$120.00
5616 - Decorations & Related Displays	\$0.00
5617 - Marketing	\$120.00
5618 - Miscellaneous	\$0.00
SUBTOTAL 5610 - General Program Events	\$1,550.32
5620 - Good Neighbor Day Festival	-
5621 - Rental & Services Fees	\$18,500.00
5622 - Permits & Insurance	\$500.00
5623 - Food & Beverage	\$1,000.00
5624 - Program	\$5,000.00
5625 - Gifts & Prizes	\$2,500.00
5626 - Decorations & Related Displays	\$3,000.00
5627 - Marketing	\$8,400.00
5628 - Miscellaneous	\$1,500.00
SUBTOTAL 5620 - Good Neighbor Day Festival	\$40,400.00
5630 - C4N Nashville	
5631 - Rental & Services Fees	\$2,600.00
5632 - Permits & Insurance	\$0.00
5633 - Food & Beverage	\$7,250.00
5634 - Program	\$250.00
5635 - Gifts & Prizes	\$250.00
5636 - Decorations & Related Displays	\$500.00
5637 - Marketing	\$465.97

5638 - Miscellaneous	\$100.00
SUBTOTAL 5630 - C4N Nashville	\$11,415.97
5640 - Fundraising Event (Billy Fields Fundraiser)	-
5641 - Rental & Services Fees	\$0.00
5642 - Permits & Insurance	\$500.00
5643 - Food & Beverage	\$2,500.00
5644 - Program	\$0.00
5645 - Gifts & Prizes	\$35.00
5646 - Decorations & Related Displays	\$0.00
5647 - Marketing	\$0.00
5648 - Miscellaneous	\$0.00
SUBTOTAL 5640 - Fundraising Event	\$3,035.00
5650 - Annual Holiday Open House	-
5651 - Rental & Services Fees	\$0.00
5652 - Permits & Insurance	\$0.00
5653 - Food & Beverage	\$0.00
5654 - Program	\$0.00
5655 - Gifts & Prizes	\$0.00
5656 - Decorations & Related Displays	\$0.00
5657 - Marketing	\$0.00
5658 - Miscellaneous	\$0.00
SUBTOTAL 5650 - Annual Holiday Open House	\$0.00
TOTAL 5600 - Events	\$56,401.29
6000 - OFFICES & TRAINING CENTER	-
6010 - Rent	\$17,643.62
6030 - Utilities	-
6032 - Gas	\$225.00

6033 - Electricity	\$610.00
SUB-TOTAL 6030 Utilities	\$835.00
6040 - Security System	\$172.00
6050 - Janitorial	\$130.00
6060 - Parts & Repairs	\$75.00
6070 - Storage & Moving Expenses	\$6,155.07
TOTAL 6000 - Offices & Training Center	\$25,010.69
6200 - EQUIPMENT & TECHNOLOGY	-
6210 - Office Equipment	\$3,214.00
6220 - Copiers	-
6221 - Lease	\$1,920.00
6222 - Parts & Service	\$1,040.00
6223 - Copies	\$3,000.00
SUB-TOTAL 6220 - Copiers	\$5,960.00
6270 - Software	\$240.00
TOTAL 6200 - Equipment & Technology	\$9,414.00
6300 - SUPPLIES	-
6310 - Paper	\$1,440.00
6320 - Training & Office Supplies	\$1,890.00
TOTAL 6300 - Supplies	\$3,330.00
7000 - TRAVEL	-
7100 - Local	-
7110 - Ground Transportation	\$0.00
7120 - Mileage Reimbursment	\$60.00
7130 - Parking Charges	\$150.00
7140 - Meals	\$910.00
SUB-TOTAL 7100 - Local	\$1,120.00

7200 - Out of County	-
7210 - Flight	\$0.00
7220 - Ground Transportation	\$0.00
7230 - Mileage Reimbursment	\$0.00
7240 - Meals	\$0.00
SUB-TOTAL 7200 - Out of County	\$0.00
TOTAL 7000 - Travel	\$1,120.00
TOTAL EXPENDITURES	\$300,941.46

PROFIT / LOSS	
Total Revenue	\$197,646.75
Total Investment Fund Contribution	\$103,294.71
Total Expenditures	\$300,941.46