NOTES FOR NOTES, INC.
PROPOSED BUDGET
FOR THE YEAR ENDING DECEMBER 31, 2018

	Total	January	February	March	April	May	June	July	August	September	October	November	December
Income:													
Cash													
Individual Contributions	360000	30000	30000	30000	30000	30000	30000	30000	30000	30000	30000	30000	30000
Corporate Contributions	216000	18000	18000	18000	18000	18000	18000	18000	18000	18000	18000	18000	18000
Foundations/ Grants	1445000	225000	300000	150000		125000	15000	500000		15000		15000	100000
Fundraising/ Events	750000	30000	100000	30000	30000	30000	30000	30000	30000	30000	350000	30000	30000
Artist Partnerships	180000	15000	15000	15000	15000	15000	15000	15000	15000	15000	15000	15000	15000
Earned Income N4N Merchandise (Net)	60000	5000	5000	5000	5000	5000	5000	5000	5000	5000	5000	5000	5000
	3011000	323000	463000	243000	93000	223000	113000	598000	98000	113000	418000	113000	198000
Non-Cash													
Donated Facilities (Rents)	237830	18240	18240	18790	18790	19320	19850	20400	20400	20950	20950	20950	20950
Donated Gear + More	345000	100000	25000	25000	25000	25000	25000	25000	25000	25000	25000	10000	10000
Donated Supplies	15550	1150	1150	1200	1200	1250	1300	1350	1350	1400	1400	1400	1400
Total Non-Cash	**598380**	119390	44390	44990	44990	45570	46150	46750	46750	47350	47350	32350	32350
Total Revenue	**3609380**	442390	507390	287990	137990	268570	159150	644750	144750	160350	465350	145350	230350
Expenses													
Fundraising & Sustainability Expenses:													
Salary: CEO	30000	2500	2500	2500	2500	2500	2500	2500	2500	2500	2500	2500	2500
Salary: Chief Development Officer	70000	5833	5833	5833	5833	5833	5833	5833	5833	5833	5833		
Salary: Grant Writing Team	80000	6667	6667	6667	6667	6667	6667	6667	6667	6667	6667	6667	6667
Salary: Artist Re/ Event Coordinator	30000	2500	2500	2500	2500	2500	2500	2500	2500	2500	2500	2500	2500
Salary: Community Relations/ Social	24750	2063	2063	2063	2063	2063	2063	2063	2063	2063	2063	2063	2063
Salary: Soundboard Leadership	32000	2667	2667	2667	2667	2667	2667	2667	2667	2667	2667	2667	2667
Payroll/ Workers Comp Costs (16%)	40813	3557	3557	3557	3557	3557	3557	3557	3557	3557	3557	2623	2623
Fundraising Expenses	27700	5000			1000			700		15000	1500	1500	3000
Total Fundraising Expenses	**323597**	30786	25786	25786	26786	25786	25786	26486	25786	40786	27286	20519	22019
Administrative Expenses:													
Salary: CEO	10000	833	833	833	833	833	833	833	833	833	833	833	833
Salary: HR/Compliance	17500	1458	1458	1458	1458	1458	1458	1458	1458	1458	1458	1458	1458
Community Relations Director	4500	375	375	375	375	375	375	375	375	375	375	375	375
Payroll/ Workers Comp Cost (16%)	5120	427	427	427	427	427	427	427	427	427	427	427	427
Insurance: D&O	2000						1500						
Accounting Services	21600	1800	1800	1800	1800	1800	1800	1800	1800	1800	1800	1800	1800
Bank Fees	120	10	10	10	10	10	10	10	10	10	10	10	10
Licenses and Filing Fees	1200	100	100	100	100	100	100	100	100	100	100	100	100
Professional Fees Audit	14500				14500								
Office Supplies	600	50	50	50	50	50	50	50	50	50	50	50	50
Printing & Copying	1200	100	100	100	100	100	100	100	100	100	100	100	100
Virtual Office	900	75	75	75	75	75	75	75	75	75	75	75	75
Telecommunications	4800	400	400	400	400	400	400	400	400	400	400	400	400
Website Development & Maintenance	15000	1250	1250	1250	1250	1250	1250	1250	1250	1250	1250	150	150
Miscellaneous Expense	2400	200	200	200	200	200	200	200	200	200	200	200	200
Occupancy Costs	0	0	0	0	0	0	0	0	0	0	0	0	0
Conference	2400			1200					1200				
Travel	12000	1000	1000	1000	1000	1000	1000	1000	1000	1000	1000	1000	1000
Total Administrative Expenses	**113140**	8078	8078	9278	22578	8078	9578	8078	9278	8078	8078	6978	6978
Combined Program Expenses: N4N Studios													
	Total	**January**	**February**	**March**	**April**	**May**	**June**	**July**	**August**	**September**	**October**	**November**	**December**
Salary: CEO	36873	3073	3073	3073	3073	3073	3073	3073	3073	3073	3073	3073	3073
Salary: COO	63690	5308	5308	5308	5308	5308	5308	5308	5308	5308	5308	5308	5308
Salary: Program Director	632140	45678	45678	49678	49678	49678	53678	53678	53678	57678	57678	57678	57678
Salary: Area Director	617997	51518	51498	51498	51498	51498	51498	51498	51498	51498	51498	51498	51498
Build Management	54458	4538	4538	4538	4538	4538	4538	4538	4538	4538	4538	4538	4538
Payroll/ Workers Comp Costs (16%)	224730	17610	17607	18247	18247	18247	18887	18887	18887	19527	19527	19527	19527
Instructors Costs	95100	7200	7200	7500	7500	7800	8100	8100	8100	8400	8400	8400	8400
Insurance: Liability & Volunteers	14000	14000	0	0	0	0	0	0	0	0	0	0	0
Employee Screening	15700	1150	1200	1200	1250	1300	1300	1350	1350	1400	1400	1400	1400
Graphics: Design/Printing	27900	2200	2200	2200	2200	2300	2400	2400	2400	2400	2400	2400	2400
Outreach Activities/Social Media	88520	6910	6910	7070	7070	7230	7390	7550	7550	7710	7710	7710	7710
Artist visits/workshops	31100	2300	2300	2400	2400	2500	2600	2700	2700	2800	2800	2800	2800
Program Supplies	31100	2300	2300	2400	2400	2500	2600	2700	2700	2800	2800	2800	2800
Impact Studies	13062	966	966	1008	1008	1050	1092	1134	1134	1176	1176	1176	1176

Miscellaneous Expenses	7775	575	575	600	600	625	650	675	675	700	700	700	700
Travel	33000	2300	2300	4300	2400	2500	2600	2700	2700	2800	2800	2800	2800
Donated supplies (Non-cash)	15550	1150	1150	1200	1200	1250	1300	1350	1350	1400	1400	1400	1400
Donated Facility (Non-cash)	237830	18240	18240	18790	18790	19320	19850	20400	20400	20950	20950	20950	20950
Depreciation (Non-cash)	62200	4600	4600	4800	4800	5000	5200	5400	5400	5600	5600	5600	5600
Total Program Expenses: Studios	**2302725**	191616	177643	185810	183960	185717	192064	193441	193441	199758	199758	199758	199758
Expenses: N4N Mobile													
Salary: CEO	3000	250	250	250	250	250	250	250	250	250	250	5308	5308
Salary: COO	3000	250	250	250	250	250	250	250	250	250	250	57678	57678
Salary: Mobile Studio Director	54000	4500	4500	4500	4500	4500	4500	4500	4500	4500	4500	51498	51498
Build Management/ Maintanence	2400	200	200	200	200	200	200	200	200	200	200	4538	4538
Payroll/ Workers Comp Costs (16%)	10944	912	912	912	912	912	912	912	912	912	912	19527	19527
Insurance: Liability & Vehicle	6000	500	500	500	500	500	500	500	500	500	500	8400	8400
Employee Screening	100	50	50	0	0	0	0	0	0	0	0	0	0
Graphics: Design/Printing	1200	100	100	100	100	100	100	100	100	100	100	1400	1400
Outreach Activities/Social Media	2400	200	200	200	200	200	200	200	200	200	200	2400	2400
Program Supplies	1200	100	100	100	100	100	100	100	100	100	100	7710	7710
Impact Studies	504	42	42	42	42	42	42	42	42	42	42	2800	2800
Miscellaneous Expenses	300	25	25	25	25	25	25	25	25	25	25	2800	2800
Travel (Gas, Acommodations)	60000	5000	5000	5000	5000	5000	5000	5000	5000	5000	5000	1176	1176
Donated Vehicle/ Gear (Non-cash)	77200	75000	200	200	200	200	200	200	200	200	200	700	700
Depreciation (Non-cash)	4800	400	400	400	400	400	400	400	400	400	400	2800	2800
Total Program Expenses: Mobile	**158248**	13229	13229	13179	13179	13179	13179	13179	13179	13179	13179	1400	1400
Expenses: N4N 2018 Strategic Retreat													
Total	**38000**	0	38000	0	0	0	0	0	0	0	0	0	0
Expenses: N4N Impact Studies													
Program Director	60000	5000	5000	5000	5000	5000	5000	5000	5000	5000	5000	5000	5000
Volunteer & School Liason	36000	3000	3000	3000	3000	3000	3000	3000	3000	3000	3000	3000	3000
Payroll/ Workers Comp Costs (16%)	15360	1280	1280	1280	1280	1280	1280	1280	1280	1280	1280	1280	1280
Software Dev	6000	500	500	500	500	500	500	500	500	500	500	500	500
Travel/ Conference	15000	1250	1250	1250	1250	1250	1250	1250	1250	1250	1250	1250	1250
Professional Development Contractors	15000	1250	1250	1250	1250	1250	1250	1250	1250	1250	1250	1250	1250
Collegiate Studies	25008	2084	2084	2084	2084	2084	2084	2084	2084	2084	2084	2084	2084
Total	**172368**	14364	14364	14364	14364	14364	14364	14364	14364	14364	14364	14364	14364
Capital Expenditures													
Total	**155000**	105000	0	10000	0	10000	20000	0	0	10000	0	0	0
Total Org Budget	**3263078**	335480	211507	230874	233324	229581	247428	228005	228505	258622	235122	227256	228756
Less Non-Cash	**3009698**												
Excess of Cash Receipts over Cash Disbursements After Capital Expenditures	**1302**	-12480	251493	12126	-140324	-6581	-134428	369995	-130505	-145622	182878	-114256	-30756