

Goodwill Industries of Middle Tennessee, Inc.
2009 Budget

	January	February	March	April	May	June	July
Revenue							
Salvage	193,129	182,824	191,458	201,782	194,178	179,372	200,090
Retail	3,128,070	3,007,605	3,450,493	3,292,051	3,403,298	3,188,899	3,199,311
Total Donated Goods	3,321,199	3,190,429	3,641,951	3,493,833	3,597,476	3,368,271	3,399,401
Career Solutions	23,680	22,800	23,680	23,680	23,240	49,473	47,935
Commercial Services	14,487	6,631	-	-	-	-	-
Total Revenue	3,359,366	3,219,860	3,665,631	3,517,513	3,620,716	3,417,744	3,447,336
Expenses:							
Wages - Mission Related	1,299,265	1,155,297	1,261,799	1,272,356	1,277,426	1,291,337	1,358,589
Wages - Non-Mission Related	636,703	562,022	615,219	618,822	611,486	626,271	667,143
Payroll Taxes and Benefits	348,990	312,522	348,916	344,665	338,330	341,752	355,732
Total Payroll	2,284,958	2,029,841	2,225,934	2,235,843	2,227,242	2,259,360	2,381,464
Supplies	133,033	130,998	133,085	133,200	134,906	133,087	132,197
Occupancy	665,832	653,470	663,158	658,999	676,643	689,708	692,662
Advertising	71,809	106,603	77,790	68,980	116,688	77,184	100,735
Other	104,864	98,260	107,056	112,665	120,339	122,003	128,679
Depreciation	167,126	126,151	135,887	129,684	132,678	127,369	130,228
Total Non-Payroll Expense:	1,142,664	1,115,482	1,116,976	1,103,528	1,181,254	1,149,351	1,184,501
Total Expenses	3,427,622	3,145,323	3,342,910	3,339,371	3,408,496	3,408,711	3,565,965
Net Revenue (Expense) from Operations	(68,256)	74,537	322,721	178,142	212,220	9,033	(118,629)

August	September	October	November	December	Total
172,202	168,763	194,832	195,164	217,019	2,290,813
3,218,049	3,080,312	3,895,833	3,645,993	3,172,661	39,682,575
3,390,251	3,249,075	4,090,665	3,841,157	3,389,680	41,973,388
25,815	23,680	23,680	23,240	24,120	335,023
-	-	-	-	-	21,118
3,416,066	3,272,755	4,114,345	3,864,397	3,413,800	42,329,529
1,286,910	1,305,930	1,337,397	1,279,070	1,329,078	15,454,454
608,753	610,355	657,782	643,066	678,553	7,536,175
335,545	347,567	334,045	352,384	363,844	4,124,292
2,231,208	2,263,852	2,329,224	2,274,520	2,371,475	27,114,921
129,362	130,799	143,527	135,195	129,830	1,599,219
695,254	677,547	673,357	663,785	659,054	8,069,469
101,149	67,099	67,903	94,752	81,103	1,031,795
125,092	123,184	138,435	133,818	132,103	1,446,498
128,358	123,034	123,903	118,262	136,009	1,578,689
1,179,215	1,121,663	1,147,125	1,145,812	1,138,099	13,725,670
3,410,423	3,385,515	3,476,349	3,420,332	3,509,574	40,840,591
5,643	(112,760)	637,996	444,065	(95,774)	1,488,938