NASHVILLE JAZZ WORKSHOP

FINANCIAL STATEMENTS AND INDEPENDENT AUDITOR'S REPORT

DECEMBER 31, 2014

NASHVILLE JAZZ WORKSHOP FINANCIAL STATEMENTS DECEMBER 31, 2014

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CPA for the Not-For-Profit Sector

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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of Nashville Jazz Workshop

We have audited the accompanying statement of financial position of Nashville Jazz Workshop, Inc. as of December 31, 2014, and the related statement of activities, cash flows and functional expenses for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Nashville Jazz Workshop as of December 31, 2014, and the changes in its net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

February 19, 2015

NASHVILLE JAZZ WORKSHOP STATEMENT OF FINANCIAL POSITION DECEMBER 31, 2014

ASSETS

Current Assets	•	400.000
Cash and cash equivalents Total current assets	\$	189,323 189,323
rotal surrolli assets	Ψ	100,020
Property and Equipment (net of		
accumulated depreciation of \$99,166)		12,464
Other Assets		
Long-term investments	100000000000000000000000000000000000000	25,117
Total assets	\$	226,904
LIABILITIES AND NET ASSETS		
Current Liabilities		
Accounts payable	\$	7,880
Accrued liabilities	-	3,222
Total current liabilities		11,102
Net Assets		
Unrestricted		126,629
Temporarily restricted		89,173
Total net assets		215,802
Total liabilities and net assets	\$	226,904

NASHVILLE JAZZ WORKSHOP STATEMENT OF ACTIVITIES FOR THE YEAR ENDED DECEMBER 31, 2014

Public Support and Revenue Public Support:	Unr	estricted	7	Temporarily Restricted		<u>Total</u>
Contributions	\$	56,076	\$	27,400	\$	83,476
Grant Revenue	Ψ	74,576	Ψ	5,000	Ψ	79,576
Special event revenue:		74,570		5,000		13,010
Revenue		83,807				83,807
Less direct costs		(44,469)				(44,469)
Net revenue from special events	***************************************	39,338	-			39,338
Total public support	***************************************	169,990		32,400		202,390
Revenue:						
Tuition		159,390		_		159,390
Less: scholarships		(7,603)		.=		(7,603)
Net tuition		151,787				151,787
Performances	-	52,195				52,195
Sale of merchandise		1,340		s å		1,340
Facility rental fees		500		-		500
Net gain on investments		6,280		-		6,280
Dividends income		548		-		548
Total revenue		212,650	-	-		212,650
Net assets released from restrictions		10,103		(10,103)		_
Total public support and revenue		392,743		22,297		415,040
Expenses						
Program services		355,381		-		355,381
Management and general		14,519		4		14,519
Fundraising		43,556		-		43,556
Total expenses	***************************************	413,456		-	BILLION STREET	413,456
Change in net assets		(20,713)		22,297		1,584
Net assets at beginning of year		147,342		66,876		214,218
Net assets at end of year	\$	126,629	\$	89,173	\$	215,802

NASHVILLE JAZZ WORKSHOP STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2014

Cash Flows From Operating Activities:		
Change in net assets	\$	1,584
Adjustments to reconcile change in net assets to		
net cash used in operating activities:		
Depreciation		8,144
Unrealized gain on investments		(6,280)
Changes in operating assets and liabilities:		
Accounts payable		3,294
Accrued liabilities		446
Net cash provided by operating activities		7,188
Cash Flows From Investing Activities:		
Purchases of property and equipment		(4,206)
Purchases of investments		(4,632)
Net cash used in investing activities		(8,838)
• · · · · · · · · · · · · · · · · · · ·		(-,)
Net decrease in cash and cash equivalents		(1,650)
Cash and cash equivalents at beginning of year		190,973
Cash and cash equivalents at end of year	\$	189,323
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NASHVILLE JAZZ WORKSHOP STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2014

			Program Services	ervices			Sup	Supporting Services	rices		
				2000	Total				Total		
	Professional Education	Perfor	Performances	Community Education	Program Services	Management and General		Fundraising	Supporting Services	Total Expenses	ဖွာ
		•									
Salaries	\$ 57,78	∌		\$ 21,644	\$ 115,436	89	7,215 \$	N	\$ 28,859	\$ 144,295	32
Employee benefits	4,350		2,719	1,631	8,700		544	1,631	2,175	10,875	2
Payroll taxes	4,415		2,760	1,656	8,831		552	1,656	2,208	11,039	68
Total compensation	66,483		41,553	24,931	132,967	ω	8,311	24,931	33,242	166,209	6
Professional fees - Artists			42,129	•	42,129		ı	,		42,129	0
Professional fees - Teachers	69,115		ı	1	69,115		1	110	1	69,115	2
Contract services	13,032		8,145	4,887	26,064	_	1,630	4,887	6,517	32,581	7
Banking and credit card fees	2,543		1,589	953	5,085		317	953	1,270	6,355	55
Promotion and printing	2,960		1,850	1,110	5,920		371	1,110	1,481	7,401	7
Office rent	8,160		5,100	3,060	16,320	_	1,020	3,060	4,080	20,400	0
Classroom rental	11,840		1	1	11,840			ı	ı	11,840	으
Utilities	3,888		2,430	1,458	7,776		486	1,458	1,944	9,720	0
Facility expenses	281		177	106	564		33	106	139	703	23
Office supplies	6,050		3,782	2,269	12,101		756	2,269	3,025	15,126	9
Repairs and maintenance	1,994		1,246	748	3,988		250	748	866	4,986	92
Insurance	1,697		1,061	929	3,394		213	989	849	4,243	က္
Travel and transportation	512		319	192	1,023		63	192	255	1,278	œ
Meals	2,514		1,572	943	5,029		314	943	1,257	6,286	99
Miscellaneous	2,775		1,734	1,041	5,550		349	1,041	1,390	6,940	0.
Direct expenses of special events	316		1	1			r	44,469	44,469	44,469	6
Depreciation	3,258		2,036	1,222	6,516		406	1,222	1,628	8,144	4
Total expenses	\$ 197,102	ક્ક	114,723	\$ 43,556	\$ 355,381	\$ 14	14,519 \$	88,025	\$ 102,544	\$ 457,925	2
Less: expenses netted with revenue on statement of activities:								(0)	000		ć
Total among the fraction		•			- 1			(44,469)			<u> </u>
l otal expenses by function	\$ 197,102	9	114,723 \$	43,556	\$ 355,381	4,	14,519 \$	43,556	\$ 58,075	\$ 413,456	ا ي
Current year's percentages	47.7%		27.8%	10.5%	86.0%		3.5%	10.5%	14.0%	100.0%	%

The accompanying notes are an integral part of these financial statements

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of Activities

Nashville Jazz Workshop (the "Organization"), a nonprofit organization chartered in the State of Tennessee in 2000, expands and enriches peoples' lives by offering world class jazz education and performance in supportive and creative environments. The Organization is supported primarily through local grants, individual contributions, and special events and earns income from tuition and performances.

Basis of Presentation

The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with generally accepted accounting principles. Net assets and revenues, expenses, gains, and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

<u>Unrestricted net assets</u> – net assets that are not subject to donor-imposed stipulations.

<u>Temporarily restricted net assets</u> – net assets subject to donor-imposed restrictions that may or will be met, either by actions of the Organization and/or the passage of time. Restrictions that are fulfilled in the same accounting period in which the contributions are received are reported in the statement of activities as unrestricted. When a restriction expires in a period after the contributions are received, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

<u>Permanently restricted net assets</u> – net assets subject to donor-imposed stipulations that they be maintained permanently by the Organization. Generally, the donors of these assets permit the Organization to use all or part of the income earned and any related investments for general or specific purposes.

The amount for each of these classes of net assets is displayed in the statement of financial position and the amount of change in each class of net assets is displayed in the statement of activities. There were no permanently restricted net assets as of December 31, 2014.

NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - continued

Cash and Cash Equivalents

For purposes of the Statement of Cash Flows, the Organization considers all cash funds, cash bank accounts and highly liquid debt instruments, with an original maturity when purchased of three months or less, to be cash and cash equivalents. At December 31, 2014, the Organization had no cash equivalents.

Property and Equipment

Property and equipment are recorded at cost to the Organization, or if donated, at the estimated fair market value at the date of donation. All depreciation is computed using the straight-line method based on the estimated useful life of the asset. Estimated useful lives are 5-7 years for office furniture, leasehold improvements and equipment.

Expenditures for repairs and maintenance are charged to operations when incurred.

Expense Allocation

The costs of providing program services and supporting services have been summarized on a functional basis in the statement of activities and in the statement of functional expenses. Accordingly, certain costs have been allocated among programs and supporting services based on actual or estimated time employees spend on each function.

Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Contributions

Contributions are considered to be available for unrestricted use unless specifically restricted by the donor. Contributions that are restricted by the donor are reported as increases in temporarily or permanently restricted net assets depending on the nature of the restrictions. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets.

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - continued

Income Taxes

The Organization is a nonprofit organization exempt from income taxes under Section 501 (c) (3) of the Internal Revenue Code, and the Organization is classified as an organization that is not a private foundation as defined in Section 509(a) of the Internal Revenue Code. Therefore, no provision for federal income taxes is included in the accompanying financial statements.

The Organization accounts for the effect of any uncertain tax positions based on a *more likely than not* threshold to the recognition of the tax positions being sustained based on the technical merits of the position under examination by the applicable taxing authority. If a tax position or positions are deemed to result in uncertainties of those positions, the unrecognized tax benefit is estimated based on a *cumulative probability assessment* that aggregates the estimated tax liability for all uncertain tax positions. Tax positions for the Organization include, but are not limited to, the tax exempt status and determination of whether income is subject to unrelated business income tax; however, the Organization has determined that such tax positions do not result in an uncertainty requiring recognition. Tax years that remain open to examination include years ended December 31, 2011 through December 31, 2014.

Investments

Investments are stated at fair market value. Unrealized gains and losses as well as appreciation or depreciation in market value are reflected in the accompanying financial statements.

NOTE 2 – PROPERTY AND EQUIPMENT

Property and equipment consists of the following at December 31, 2014:

Studio equipment	\$	54,136
Office equipment and fixtures		25,216
Classroom equipment		5,612
Leasehold improvements		26,666
	\$	111,630
Less accumulated depreciation	(99,166)
	\$	12,464

NOTE 3 – INVESTMENTS

Investments consist of mutual funds at December 31, 2014:

	Cost	Market
Mutual funds	\$17,572	\$25,117

Interest and dividends earned from investments totaled \$548 for the year ended December 31, 2014. Net unrealized gain on investments amounted to \$6,280 for the year ended December 31, 2014.

NOTE 4 – RESTRICTIONS ON NET ASSETS

Temporarily restricted net assets consist of the following at December 31, 2014 for the following purposes:

Scholarships for classes	\$	78,870
Building fund		5,303
Jazz education		5,000
	<u>\$</u>	89,173

NOTE 5 – LEASE COMMITMENT

The Organization leases office facilities under an operating lease which expires October 2, 2021. Rent expense for the year ended December 31, 2014 totaled \$20,400.

Future minimum rental payments under the office operating lease are as follows:

Year Ending

December 31,	Amount
2015	20,400
2016	21,600
2017	25,200
2018	25,200
2019	25,200
	\$117,600

NOTE 6 – RELATED-PARTY TRANSACTIONS

One board member was by the Organization in the total amount of \$6,335 for teacher fees for conducting classes and musician fees for performances for year ended December 31, 2014.

Also, for the year ended December 31, 2014, the Organization paid the Executive Director and Operations Director teacher fees for conducting classes and musician fees for performances in the total amount of \$970 and \$3,190, respectively.

NOTE 7 – SUBSEQUENT EVENTS

The Organization evaluated subsequent events through February 19, 2015, the issuance of the Organization's financial statements.