

TENNESSEE TRUCKING FOUNDATION, INC.

**FINANCIAL STATEMENTS AND
INDEPENDENT AUDITORS' REPORT**

DECEMBER 31, 2013

TENNESSEE TRUCKING FOUNDATION, INC.

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BELLENFANT + MILES, PLLC

CERTIFIED PUBLIC ACCOUNTANTS

INDEPENDENT AUDITORS' REPORT

To the Board of Directors of the
Tennessee Trucking Foundation, Inc.
Nashville, Tennessee

We have audited the accompanying financial statements of Tennessee Trucking Foundation, Inc., which comprise the statement of financial position as of December 31, 2013 and 2012, and the related statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Tennessee Trucking Foundation, Inc. as of December 31, 2013 and 2012, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Bellenfant + Miles, PLLC

May 30, 2014

TENNESSEE TRUCKING FOUNDATION, INC.

STATEMENTS OF FINANCIAL POSITION

DECEMBER 31, 2013 AND 2012

ASSETS

	<u>2013</u>	<u>2012</u>
Cash	\$ 180,805	\$ 181,268
Investments	317,172	250,522
Equipment, net of accumulated depreciation of \$16,325 and \$14,569 for 2013 and 2012, respectively	7,026	8,782
Accounts Receivable	8,200	57,125
Grant Receivable	27,420	7,138
Prepaid Expenses	5,000	-
Total Assets	<u>\$ 545,623</u>	<u>\$ 504,835</u>

LIABILITIES AND NET ASSETS

Accounts Payable	\$ 57,989	\$ 17,687
Unearned Revenue	-	5,000
Total Liabilities	57,989	22,687
Unrestricted Net Assets	<u>487,634</u>	<u>482,148</u>
Total Liabilities and Net Assets	<u>\$ 545,623</u>	<u>\$ 504,835</u>

The accompanying notes are an integral part of these statements.

TENNESSEE TRUCKING FOUNDATION, INC.

STATEMENTS OF ACTIVITIES

FOR THE YEARS ENDED DECEMBER 31, 2013 AND 2012

REVENUES	<u>2013</u>	<u>2012</u>
Big Rigs For Little Kids		
West Tennessee Big Rigs	\$ 32,459	\$ 32,000
Middle Tennessee Big Rigs	72,618	59,907
East Tennessee Big Rigs	19,689	15,605
Chattanooga Big Rigs	14,000	14,880
Total Big Rigs For Little Kids	<u>138,766</u>	<u>122,392</u>
Road Team/Miscellaneous		
Silent Auction	57,775	65,136
Contributions, Individual	5,100	4,000
TTF Capital Campaign	164,441	214,602
Grant	78,839	60,671
Interest	123	292
Total Road Team/Miscellaneous	<u>306,278</u>	<u>344,701</u>
Raffle Program	<u>57,500</u>	<u>25,000</u>
Kroger Program	<u>28,464</u>	<u>11,479</u>
Dividend Income	<u>3,927</u>	<u>5,694</u>
Unrealized Gain (Loss) on Investments	<u>62,723</u>	<u>26,685</u>
Miscellaneous Income	<u>11</u>	<u>150</u>
TOTAL REVENUES	<u>597,669</u>	<u>536,101</u>
 EXPENSES		
Big Rigs For Little Kids		
West Tennessee Tournament		
Tournament fees	9,055	7,754
Food and beverages	71	400
Prizes and gifts	217	236
Total West Tennessee Tournament	<u>9,343</u>	<u>8,390</u>
Middle Tennessee Tournament		
Tournament fees	22,166	17,611
Prizes and gifts	14,836	13,770
Miscellaneous	2,335	1,909
Total Middle Tennessee Tournament	<u>39,337</u>	<u>33,290</u>

The accompanying notes are an integral part of these statements.

TENNESSEE TRUCKING FOUNDATION, INC.

STATEMENTS OF ACTIVITIES (CONTINUED)

FOR THE YEARS ENDED DECEMBER 31, 2013 AND 2012

EXPENSES (continued)

	<u>2013</u>	<u>2012</u>
Big Rigs For Little Kids (continued)		
East Tennessee Tournament		
Tournament fees	\$ 8,786	\$ 8,241
Total Middle Tennessee Tournament	<u>8,786</u>	<u>8,241</u>
Southeast Tennessee Tournament		
Tournament fees	3,791	3,700
Food and beverages	181	157
Prizes and gifts	2,591	2,650
Total Southeast Tennessee Tournament	<u>6,563</u>	<u>6,507</u>
Not For Profit Charities		
East Tennessee Children's Hospital	5,601	3,682
Ronald McDonald House-Memphis	7,706	14,112
Ronald McDonald House-Nashville	11,660	9,139
Make a Wish Foundation	7,706	14,112
Vanderbilt Children's Hospital	11,660	9,139
Shriners' Transportation Fund	4,587	5,576
Total Not For Profit Charities	<u>48,920</u>	<u>55,760</u>
Scholarships	<u>10,600</u>	<u>8,000</u>
Tennessee's Road Team		
Silent auction	94,511	74,770
Training	2,400	2,860
Travel	36,361	27,385
Miscellaneous	10,711	2,101
Total Tennessee's Road Team	<u>143,983</u>	<u>107,116</u>

The accompanying notes are an integral part of these statements.

TENNESSEE TRUCKING FOUNDATION, INC.

STATEMENTS OF ACTIVITIES (CONTINUED)

FOR THE YEARS ENDED DECEMBER 31, 2013 AND 2012

EXPENSES (continued)

	<u>2013</u>	<u>2012</u>
No Zone Tractor/Trailer		
Convention	76,329	64,483
Operating	927	876
Insurance	3,450	3,296
Total No Zone Tractor/Trailer	<u>80,706</u>	<u>68,655</u>
General and Administrative		
Professional services	50,900	91,300
Salaries	19,397	14,751
Insurance	7,350	8,893
Bank fees	5,127	3,968
Office	2,175	4,133
Miscellaneous	6,431	4,943
Total General and Administrative	<u>91,380</u>	<u>127,988</u>
Grant Expenses	<u>79,413</u>	<u>58,117</u>
Kroger Program	<u>560</u>	<u>17,969</u>
Raffle Expenses	<u>21,261</u>	<u>10,765</u>
Depreciation	<u>1,756</u>	<u>-</u>
Children's Book	<u>8,075</u>	<u>-</u>
Bonus	<u>6,500</u>	<u>10,368</u>
TTA Administration Fees	<u>35,000</u>	<u>35,000</u>
TOTAL EXPENSES	<u>592,183</u>	<u>556,166</u>
CHANGE IN NET ASSETS	5,486	(20,065)
UNRESTRICTED NET ASSETS, beginning of the year	<u>482,148</u>	<u>502,213</u>
UNRESTRICTED NET ASSETS, end of the year	<u>\$487,634</u>	<u>\$482,148</u>

The accompanying notes are an integral part of these statements.

TENNESSEE TRUCKING FOUNDATION, INC.

STATEMENTS OF CASH FLOWS

FOR THE YEARS ENDED DECEMBER 31, 2013 AND 2012

	<u>2013</u>	<u>2012</u>
CASH FLOWS FROM OPERATING ACTIVITIES		
Change in Net Assets	\$ 5,486	\$ (20,065)
Adjustments to reconcile change in net assets to net cash provided by operations		
Depreciation	1,756	-
Unrealized (Gain) Loss on Investments	(62,723)	(26,685)
(Increase) decrease in:		
Accounts Receivable	48,925	(25,618)
Grant Receivable	(20,282)	(7,138)
Prepaid Expense	(5,000)	-
Increase (decrease) in:		
Accounts Payable	40,302	13,636
Unearned Revenue	<u>(5,000)</u>	<u>5,000</u>
Net Cash Provided (Used) By Operating Activities	<u>3,464</u>	<u>(60,870)</u>
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchase of Equipment	-	(8,782)
Dividends Reinvested and Fees on Investments	<u>(3,927)</u>	<u>(5,694)</u>
Net Cash Used By Investing Activities	<u>(3,927)</u>	<u>(14,476)</u>
Net Increase (Decrease) In Cash	(463)	(75,346)
Cash, beginning of the year	<u>181,268</u>	<u>256,614</u>
Cash, end of the year	<u><u>\$ 180,805</u></u>	<u><u>\$ 181,268</u></u>

The accompanying notes are an integral part of these statements.

TENNESSEE TRUCKING FOUNDATION, INC.

NOTES TO FINANCIAL STATEMENTS

DECEMBER 31, 2013 AND 2012

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Organization and Purpose:

The Tennessee Trucking Foundation, Inc. ("the Foundation") is a nonprofit organization, which was formed exclusively for charitable and educational purposes. The Foundation's basic purpose is the advancement of education and learning about the trucking industry for the benefit of the public.

Basis of Presentation:

The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with U.S. generally accepted accounting principles. Financial statement presentation follows the requirements of the Financial Accounting Standards Board (FASB) Accounting Standards Codification Topic related to Presentation of Financial Statements of Not-for-Profit Organizations. Under the FASB Accounting Standards Codification, the Foundation is required to report information regarding its financial position and activities according to three classes of net assets; unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets.

Unrestricted net assets - Net assets that are not subject to donor-imposed stipulations.

Temporarily restricted net assets - Net assets subject to donor-imposed stipulations that may or will be met, either by actions of the Foundation and/or the passage of time. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions. The Foundation had no temporarily restricted net assets as of December 31, 2013 or 2012.

Permanently restricted net assets - Net assets subject to donor-imposed stipulations that may be maintained permanently by the Foundation. Generally donors of these assets permit the Foundation to use all or part of the income earned for general or specific purposes. The Foundation had no permanently restricted net assets as of December 31, 2013 or 2012.

Fair Value:

The following methods and assumptions were used by the Foundation in estimating its fair value disclosures for financial instruments:

Cash, investments, accounts receivable, prepaid expenses, accounts payable, and unearned revenue: The carrying amounts reported in the statements of financial position approximate fair values because of the short maturities of those instruments.

TENNESSEE TRUCKING FOUNDATION, INC.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

DECEMBER 31, 2013 AND 2012

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Cash:

For the purposes of the statement of cash flows, the Foundation considers all investment instruments purchased with a maturity of three months or less to be cash equivalents. Certificates of deposit and other securities with original maturities over three months are classified as short-term investments and stated at cost, which approximates market value.

Depreciation:

Equipment with an acquisition cost above \$1,000 is capitalized and depreciated using the straight-line method over an estimated useful life of five years.

Income Taxes:

The Foundation is exempt from federal income taxes under section 501(c)(3) of the Internal Revenue Code.

The Foundation has evaluated its tax positions in accordance with the Codification Standard related to Accounting for Uncertainty in Income Taxes. The Foundation believes that it has taken no uncertain tax positions.

The Foundation files a U.S. Federal Form 990-Return of Organization Exempt from Income Tax. The Foundation's returns for the years prior to calendar year 2010 are no longer open for examination.

Estimates:

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual amounts could differ from those estimates.

2. SCHOLARSHIPS

The Community Foundation administers the scholarship program. The Foundation paid The Community Foundation \$10,600 and \$8,000 for the years ended December 31, 2013 and 2012, respectively, for scholarships.

3. MANAGEMENT FEE

The Foundation paid \$35,000 in management fees to the Tennessee Trucking Foundation, Inc. for personnel services, supplies, and office space for both 2013 and 2012.

TENNESSEE TRUCKING FOUNDATION, INC.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

DECEMBER 31, 2013 AND 2012

4. FAIR VALUE OF INVESTMENTS

The Foundation's investments are reported at fair value in the accompanying statements of financial position.

<u>Fair Value Measurements at December 31, 2013 Using</u>				
		Quoted Prices In Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
	<u>Fair Value</u>			
Mutual Funds-Equities	\$ 317,172	\$ 317,172	\$ -	\$ -
	<u>\$ 317,172</u>	<u>\$ 317,172</u>	<u>\$ -</u>	<u>\$ -</u>

<u>Fair Value Measurements at December 31, 2012 Using</u>				
		Quoted Prices In Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
	<u>Fair Value</u>			
Mutual Funds-Equities	\$ 250,522	\$ 250,522	\$ -	\$ -
	<u>\$ 250,522</u>	<u>\$ 250,522</u>	<u>\$ -</u>	<u>\$ -</u>

The Financial Accounting Standards Board (FASB) Accounting Standards Codification Topic related to Fair Value Measurements, establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. This hierarchy consists of three broad levels: Level 1 inputs consist of unadjusted quoted prices in active markets for identical assets and have the highest priority, Level 2 inputs consist of observable inputs other than quoted prices for identical assets, and Level 3 inputs have the lowest priority. The Foundation uses the appropriate valuation techniques based on the available inputs to measure the fair value of its investments. Level 3 inputs were only used when Level 1 or Level 2 inputs were not available.

Level 2 Fair Value Measurements - The fair value of the investments are based on inputs other than quoted prices within Level 1 that are observable for the asset, either directly or indirectly.

Level 3 Fair Value Measurements - The fair value of the investments are based on at least one significant unobservable input.

TENNESSEE TRUCKING FOUNDATION, INC.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

DECEMBER 31, 2013 AND 2012

5. INVESTMENTS

The Foundation invests in mutual funds. The fair market value of the investments as of December 31, 2013 and 2012 were:

	<u>2013</u>	<u>2012</u>
American Funds	\$ 29,306	\$ 30,261
Fundamental Investors Fund	67,823	51,578
Investment Company America	69,654	52,599
New Perspective Fund	50,898	40,149
SmallCap World Fund	33,315	25,766
Washington Mutual Investment	<u>66,176</u>	<u>50,169</u>
Total	<u>\$ 317,172</u>	<u>\$ 250,522</u>

6. DONATED SERVICES

Officers, members of the Board of Directors, and other members of the Foundation have assisted the Foundation in the accomplishment of its goals and objectives by the donation of their time and services. No amounts have been reflected in the financial statements as it was not practicable to determine the valuation of such services to the Foundation, and the Foundation exercises no significant control over the major elements of donated services.

7. GRANT RECEIVABLE

The Foundation received a grant from the Tennessee Governor's Highway Safety Office. Grant expenses incurred and not reimbursed were \$27,420 and \$7,138 as of December 31, 2013 and 2012 respectively.

8. UNEARNED REVENUE

Unearned revenue represents 2013 grant receipts received during December 2012.

9. SUBSEQUENT EVENTS

Subsequent events have been evaluated through May 30, 2014, which is the date the financial statements were available to be issued.