

Music City Youth in the Arts, Inc.

PROFIT AND LOSS

November 2018 - October 2019

	TOTAL
Income	
40000 Membership Dues	510,269.76
41000 Registration/Audition Fees	92,497.56
42000 Contributions	
42100 Meal Contributions	9,900.00
42200 Stars Club	6,115.00
42300 Sparkman Scholarship	0.00
42400 Other Contributions	5,925.57
Total 42000 Contributions	21,940.57
43000 Fundraising Events	
43100 Golf Tournament	17,380.00
43200 Drums Across the Smokies	45,029.00
43300 Raffle Proceeds	18,190.12
Total 43000 Fundraising Events	80,599.12
43600 In Kind Contributions	14,455.00
44000 Equipment Sales	5,548.96
45000 Ticket Sales	24,055.65
45500 Ticket Expense	-25,341.10
46000 Performance Fees	46,481.09
47000 Store Sales	70,181.62
48000 Miscellaneous Revenue	174.74
Services (deleted)	1,280.00
Unapplied Cash Payment Income	660.00
Uncategorized Income	0.00
Total Income	\$842,802.97
Cost of Goods Sold	
50000 Transportation	
50100 Busses	172,409.40
50200 Tractor/Truck/Vehicle Rental	32,908.13
50300 Fuel - Tractor	16,521.40
50400 Fuel - Other	5,003.86
50500 Truck/trailer Repairs and Maintenance	13,844.06
50600 Other Transportation Costs	1,181.78
Total 50000 Transportation	241,868.63
51000 Food	
51100 Food - Tour/Spring Training	40,110.05
51200 Camps/Other - Food	9,405.25
Total 51000 Food	49,515.30
53000 Housing	25,360.36

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56000 Performance & Production Costs	
56100 Equipment	80,545.39
56200 Equipment Rental & Repair & Maintenance	3,393.00
56300 Licenses	887.73
56400 Props	2,637.32
56500 Uniforms	39,084.05
56700 Misc Production Equipment/Supplies	11,905.25
Total 56000 Performance & Production Costs	138,452.74
57000 Personnel	
57100 Salaries	29,711.46
57200 Taxes	2,734.03
57300 Contract Staff	144,818.84
57400 Truck Driver Pay	18,950.00
57500 Mileage/Car Rental	10,882.53
57510 Airfare	18,612.83
57520 Hotel	10,327.01
57530 Meals	2,112.37
57600 Other Personnel Costs	1,123.50
Total 57000 Personnel	239,272.57
58000 Fundraising Expenses	
58100 Golf Tournament Expenses	6,857.74
58200 Drums Across The Smokies	35,928.07
58300 Raffle/Fundraising	5,415.00
Total 58000 Fundraising Expenses	48,200.81
59000 Store Expenses	
59100 Cost of Merchandise	53,730.47
59200 Miscellaneous Store Expenses	3,058.63
Total 59000 Store Expenses	56,789.10
Total Cost of Goods Sold	\$799,459.51
GROSS PROFIT	\$43,343.46
Expenses	
60000 Insurance	11,853.14
62000 Office Lease	12,000.00
63000 Postage & Shipping	1,761.22
64000 Wifi/Phone	2,454.18
65000 Office Supplies	1,381.05
65500 Other Expenses	4,927.90
66000 Business Registration Fees	770.94
67000 Legal & Professional Services	4,748.50
67500 Accounting Expense	1,894.89
68000 Payment Processing Fees	4,293.86

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69000 Advertising/Promotional	1,075.77
69500 Digital Media	943.44
Total Expenses	\$48,104.89
NET OPERATING INCOME	\$ -4,761.43
Other Expenses	
70000 Depreciation	23,804.00
journal entry	0.00
Total Other Expenses	\$23,804.00
NET OTHER INCOME	\$ -23,804.00
NET INCOME	\$ -28,565.43