	The Salvation Army Proposed Budget 2010-2011	Total Agency	Administration and Fund Raising			Total Programs	Non - United Way Programs							Programs - Received United Way OBI Funding			
			Total Adm. & FR	Management & General	Fund Raising		Non - Uway Programs	Christmas & Camp	Emg Svc & Feeding Prg	Berry St Worship Ctr	Hispanic Corps	Citadel Corps	Lao Corps	U-Way OBI Programs	Transitional Housing	Transient Lodge	M-Potter Center
	Revenue:																
4000	Contributions	2,605,900	2,336,000	780,000	1,556,000	269,900	169,900	2,500	75,000	92,400				100,000			100,000
4200	Special Fund Raising	100,750	-			100,750	100,750	100,000		750				-			
4301	Trust & Investment	592,000	562,000	562,000		30,000	-							30,000			30,000
4600	Associated Organizations	105,000	-			105,000	105,000	5,000		100,000				-			
4700	Federated Funds -- UW	136,638	25,000	25,000		111,638	25,000		25,000					86,638	19,688	23,000	43,950
5000	Government Grants	420,902	-			420,902	93,336		93,336					327,566	301,566	26,000	
6000	Membership Dues	-	-			-	-							-			
6200	Program Service Fees	131,460	-			131,460	-							131,460	42,960	12,000	76,500
6400	Sales To Public	4,000	4,000	4,000		-	-							-			
6900	Miscellaneous Income	5,000	5,000	5,000		-	-							-			
	Total Cash Revenue:	4,101,650	2,932,000	1,376,000	1,556,000	1,169,650	493,986	107,500	193,336	193,150	-	-	-	675,664	364,214	61,000	250,450
	Gift In Kind	2,100,000	-			2,100,000	2,100,000	2,100,000						-			
	Total Revenue:	6,201,650	2,932,000	1,376,000	1,556,000	3,269,650	2,593,986	2,207,500	193,336	193,150	-	-	-	675,664	364,214	61,000	250,450
	Expenses:																
7000	Personnel Costs	1,911,170	683,894	435,951	247,943	1,227,276	413,337	62,584	210,009	140,744				813,939	380,584	159,557	273,798
8000	Professional Fees	135,110	78,200	27,500	50,700	56,910	8,350	6,800		1,550				48,560	48,560		
8100	Supplies	105,357	23,128	16,678	6,450	82,229	21,598	4,875	14,348	2,375				60,631	27,031	22,650	10,950
8200	Communications	84,360	56,025	11,900	44,125	28,335	10,345	3,175	4,500	2,670				17,990	3,110	500	14,380
8400	Occupancy	347,687	61,225	52,698	8,527	286,462	84,504	63,000	9,415	12,089				201,958	69,191	21,627	111,140
8503	Equipment	72,730	19,137	12,817	6,320	53,593	8,730	3,000	2,770	2,960				44,863	25,560	6,410	12,893
8600	Printed Materials	175,850	172,500	1,600	170,900	3,350	3,000	2,500	200	300				350	100		250
8700	Transportation	74,300	42,823	41,323	1,500	31,477	31,477	15,500	6,500	9,477				-			
8800	Meeting & Conferences	40,700	10,000	8,500	1,500	30,700	29,200	25,000		4,200				1,500			1,500
8900	Financial Assistance	271,200	1,000	1,000		270,200	190,500	60,000	128,500	2,000				79,700	79,500		200
8904	Statewide Services	82,034	58,640	27,520	31,120	23,394	9,881	2,150	3,867	3,864				13,513	7,284	1,220	5,009
9000	Org. Membership Dues	4,500	4,500	2,500	2,000	-	-							-			
9400	Miscellaneous	93,100	49,000	49,000		44,100	44,100			44,100				-			
9600	Support Services	410,165	293,200	137,600	155,600	116,965	49,399	10,750	19,334	19,315				67,566	36,421	6,100	25,045
	Total Cash Expense:	3,808,263	1,553,272	826,587	726,685	2,254,991	904,421	259,334	399,443	245,644	-	-	-	1,350,570	677,341	218,064	455,165
	Equipment-depreciation	42,387	42,387	42,387													
	Gift In Kind	2,100,000	-		-	2,100,000	2,100,000	2,100,000	-					-	-	-	
	Total Expense:	5,950,650	1,595,659	868,974	726,685	4,354,991	3,004,421	2,359,334	399,443	245,644	-	-	-	1,350,570	677,341	218,064	455,165
	Surplus/Deficit:	251,000	1,378,728	507,026	829,315	(1,085,341)	(410,435)	(151,834)	(206,107)	(52,494)	-	-	-	(674,906)	(313,127)	(157,064)	(204,715)
	Area Command -support				259,000						65,000	91,000	55,000				