Nashville Shakespeare Festival Proposed Budget 2018-19 (Draft 09-19-2018)			
INCOME			
	4000	Individual Contributions	196,000
	4100	Corporate Contributions	64,650
	4200	Foundation Contributions	67,000
	4300	Government Grants	
		4310 - Federal Grants	25,000
		4320 - Local Grants	75,000
		4330 - State Grants	26,800
	4500	Program Income	
		4501 - Tickets	82,150
		4505 - Fees	52,000
		4510 - Vendor	7,500
	4700	Special Event Income	
		4720 Gift Revenue	26,000
Total Income			622,100
EXPENSES			
	6000	Salaries & Wages	
		6010 - Permanent	216,925
		6020 - Production	127,140
	6100	Payroll Taxes	
		6101 - 941 Payroll Taxes	26,321
	6300	Benefits - Union Contributions	
		6310 - Health Fund	12,825
		6320 - Pension Fund	3,496
	7020	Bank Charges	260
	7030	Communications	3,050
	7040	Conferences, Meetings & Travel	45
	7050	Contract Services	
		7051 - Artistic Contractors	64,132
		7052 - Technical Contractors	29,620
	7060	Credit Card Processing Fees	3,706
	7080	Donor Premiums	
		7081 - Food	50
		7082 - Non Food	450
	7090	Dues & Subscriptions	1,045
	7120	Insurance Expense	
		7121 - Directors & Officers Liability	2,400
		7122 - Commerical General Liability	5,591
		7123 - Workers Comp	2,871
	7130	Interest Expense	3,000
	7140	IT Expense	1,500
	7150	License & Fees	261
	7160	Marketing & Promotion	15,000
	7170	Meals & Entertainment	5,800
	7180	Merchandise & Concession Expense	
		7181 - Merchandise & Concession Exp: Conces	860

		7182 - Merchandise & Concession Exp: Merch	7,585
	7200	Office Supplies	1,500
	7210	Postage & Shipping Expense	1,270
	7220	Printing	8,305
	7230	Professional Service Fees	
		7231 - Accounting Services	13,850
	7240	Production Expenses	
		Costumes	6,050
		Dressing Room Supplies	300
		Hair & Makeup Supplies	550
		Lighting	5,250
		Load In/Load Out	1,000
		Other Misc	3,887
		Props	3,750
		Set	16,450
		Sound	1,000
		Storage	2,400
		Venue Expenses	6,600
	7270	Rent	9,335
	7280	Special Event Expenses	
		Special Event - Direct	4,000
	7300	Ticketing Fees	2,670
Total Expenses			622,100
Net Ordinary Income/(Loss):			0