# THE KING'S DAUGHTERS DAY HOME Financial Statements June 30, 2011

# **Contents**

	Page
Independent Auditors' Report	1
Financial Statements	
Statements of Financial Position	2
Statements of Activities	3
Statements of Functional Expenses	4
Statements of Cash Flows	5
Notes to Financial Statements	6 - 10
Supplementary Information	
Statements of Support, Revenues and Expenses - Budget to Actual	11

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Independent Auditors' Report

To the Board of Directors of The King's Daughters Day Home

We have audited the accompanying statements of financial position of The King's Daughters Day Home (a nonprofit organization) as of June 30, 2011 and 2010, and the related statements of activities, functional expenses and cash flows for the years then ended. These financial statements are the responsibility of the Organization's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of The King's Daughters Day Home as of June 30, 2011 and 2010, and the changes in its net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Our audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The statements of support, revenues, and expenses – budget to actual on page 11 are presented for the purposes of additional analysis and are not a required part of the basic financial statements. Such information has been subjected to the auditing procedures applied in the audits of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Parker Parker & associates

October 28, 2011

MEMBERS: AMERICAN INSTITUTE OF CERTIFIED PUBLIC ACCOUNTANTS
TENNESSEE SOCIETY OF CERTIFIED PUBLIC ACCOUNTANTS

# THE KING'S DAUGHTERS DAY HOME Statements of Financial Position June 30, 2011 and 2010

		2011		2010
Assets				
Current Assets				
Cash	\$	38,038	\$	60,897
Investments	Ψ	296,117	Ψ	282,879
Accounts Receivable - Fees, Less Allowance for Doubtful		250,117		202,079
Accounts of \$0 in 2011 and 2010		1,638		894
Accounts Receivable - Government Assistance		10,457		10,141
Accounts Receivable - Other		10,407		85
Prepaid Expenses		1,954		2,149
Total Current Assets		348,204		357,045
		040,204		337,043
Property and Equipment				
Land		30,000		30,000
Buildings and Improvements		556,461		550,401
Equipment		127,607		115,147
Accumulated Depreciation		(212,953)		(177,494)
Total Property and Equipment		501,115		518,054
		,		,
Total Assets	\$	849,319	\$	875,099
Liabilities and Net Assets				
Current Liabilities				
Accounts Payable	\$	17,846	æ	7.002
Payroll Deductions Payable	Ψ	4,708	\$	7,903
Total Current Liabilities		22,554		3,647
Total outlent Elabilities		22,554		11,550
Net Assets				
Unrestricted Net Assets				
Undesignated		807,656		850,365
Total Unrestricted Net Assets		807,656		850,365
		001,000		000,000
Temporarily Restricted Net Assets		19,109		13,184
				10,101
Total Net Assets		826,765		863,549
			<u></u>	
Total Liabilities and Net Assets	\$	849,319	\$	875,099

# THE KING'S DAUGHTERS DAY HOME Statements of Activities For the Years Ended June 30, 2011 and 2010

	****	2011		2010
Unrestricted Net Assets				
Public Support and Revenue Public Support:				
Contributions	ď	62.004	•	404.004
United Way	\$	62,094 108,072	\$	131,901
Government Fees and Grants		85,925		108,072
Other Grants		85,000		126,145
Fundraising Events		55,530		41,431
Donated Facilities		55,550		22,254
Donated Property, Equipment, Services, and Supplies		1,700		427,13 <b>1</b>
Total Public Support	***************************************	398,321	***************************************	856,934
		330,321		000,904
Revenue:				
Program Service Fees		142,262		121,853
Interest and Dividend Income		9,892		14,722
Realized Gain/(Loss) on Investments		(4,360)		8
Unrealized Gain on Investments		27,971		18,907
Loss on Disposal of Equipment		-		(647)
Total Revenue		175,765		154,843
			***************************************	
Total Public Support and Revenue	-	574,086		1,011,777
Net Assets Released from Restrictions				
Restrictions Satisfied by Payments		54,575		11,856
The same of the sa	-	04,070		11,000
Total Public Support, Revenue and Reclassifications		628,661		1,023,633
Evmana				
Expenses				
Program Services		489,240		505,543
Management and General		157,183		110,418
Fundraising		24,946		18,104
Total Expenses		671,370		634,065
Increase (Decrease) in Unrestricted Net Assets		(42,709)		389,568
Temporarily Restricted Net Assets				
Contributions		60,500		25.040
Net Assets Released from Restrictions				25,040
Increase in Temporarily Restricted Net Assets		(54,575)		(11,856)
morodoo m romporarny restricted ret Assets		5,925		13,184
Increase (Decrease) in Net Assets		(36,784)		402,752
Net Assets - Beginning of Year		863,549		460,797
Net Assets - End of Year	\$	826,765	\$	863,549

THE KING'S DAUGHTERS DAY HOME Statements of Functional Expenses For the Years Ended June 30, 2011 and 2010

		,	2011			2	2010	
		Supportir	rting Services			Supportin	Supporting Services	
	Program	Management			Program	Management		
Bad Debt Expense	Sei vices	alla General	rundraising	ot	Services	and General	Fundraising	
Dad Debt Expelise		1,689	, -∕-	\$ 1,689	, <del>Ю</del>	' <del>ω</del>	, <del>С</del>	- •
Center Development	4,061	ŧ	•	4,061	3,395	1	ı	3,395
Communication	855	592	82	1,529	1,865	1,277	125	3,267
Conferences and Meetings	5,389	1	1	5,389	4,504	. •	•	4 504
Depreciation		36,400	•	36,400		13.261	í	13,261
Employee Benefits	6,775	1,652	ı	8,427	6,533	10,219	t	16,752
Fees and Licenses	297	388	1	685	282	368		650
Special Events		•	20,699	20,699	ı	r	12.642	12.642
Insurance	13,164	208	1	13,372	12,406	196		12.602
Maintenance & Repairs	17,934	1,697	ı	19,631	17,646	1,073	•	18.718
Dues & Subscriptions	536	319	1	855	272	163	r	435
Miscellaneous	868	927		1,795	1,335	1,309	ŧ	2.644
Occupancy	ſ	1		,	22,254	. •	ŧ	22.254
Payroll Taxes	30,111	6,279	1	36,390	25,481	4,297	ſ	29,778
Printing	I	•	3,165	3,165	,	r	2.837	2.837
Professional Fees	1	12,358	1,000	13,358	i	12,623	2,500	15,123
Salaries	299,285	83,726	•	383,011	286,435	57,265	. 1	343,700
Supplies & General Expenses	53,747	10,940	•	64,687	63,929	8,348	•	72,276
l eacher Appreciation	171	1	i	171	118	i	•	118
ravel	103	∞	•	111	260	20	•	280
United Way Grant Expenses	55,943	1	ĺ		58,829	ľ	•	58,829
lotais	\$ 489,240	\$ 157,183	\$ 24,946	\$ 671,370	\$ 505,543	\$ 110,418	\$ 18,104	\$ 634,065

# THE KING'S DAUGHTERS DAY HOME Statements of Cash Flows For the Years Ended June 30, 2011 and 2010

	 2011	 2010
Cash Flows from Operating Activities		
Increase (Decrease) in Net Assets	\$ (36,784)	\$ 402,752
Adjustments to Reconcile Increase (Decrease) in Net Assets	 (00,101)	 
to Net Cash Used by Operating Activities:		
Depreciation	36,400	13,261
Realized (Gain)/Loss on Investments	4,360	(8)
Unrealized (Gain) on Investments	(27,971)	(18,907)
Loss on Disposal of Equipment		647
Reinvested Dividends and Interest, Net of Fees	(9,627)	(12,336)
Donated Property and Equipment	<del>-</del>	(413,157)
(Increase) Decrease in Accounts Receivable - Fees	(744)	100
(Increase) in Accounts Receivable - Government Assistance	(316)	(3,012)
Decrease in Accounts Receivable - Other	` 85 <sup>°</sup>	140
(Increase) Decrease in Prepaid Items	195	(308)
Increase in Accounts Payable	9,943	4,498
Increase in Payroll Deductions Payable	1,061	3,289
(Decrease) in Deferred Revenue	_	(500)
Total Adjustments	 13,386	 (426,293)
Net Cash (Used) by Operating Activities	 (23,398)	 (23,541)
Cash Flows from Investing Activities		
Transfers from Investments	20,000	53,000
Payments for the Purchase of Property	(19,461)	(5,086)
Payments for the Purchase of Investments	-	(1,106)
Net Cash Provided by Investing Activities	539	 46,808
Net Increase (Decrease) in Cash	(22,859)	23,267
Cash - Beginning of Year	60,897	37,630
Cash - End of Year	\$ 38,038	\$ 60,897
Supplemental Cash Flow Disclosures:		
Non-Cash Investing Transactions:  Donated Property and Equipment	\$ -	\$ 413,157
Reinvested Dividends on Investments	\$ 9,627	\$ 12,336

# Note 1. Summary of Significant Accounting Policies

# A. Organization and Nature of Activities

The King's Daughters Day Home (the Day Home) is a United Way supported, nonprofit child care facility for working parents residing in the community of Madison, Tennessee. The children served are primarily from low income families who depend on public and private agencies to help with the cost of day care service. The Day Home's support comes from individual and corporate contributions, various government and foundation grants, and fees charged for providing child care services.

# B. Basis of Accounting

The financial statements have been prepared using the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America.

#### C. Financial Statement Presentation

The net assets of the Day Home and changes therein are classified and reported as follows:

<u>Unrestricted Net Assets</u> - Net assets that are not subject to donor-imposed restrictions.

<u>Temporarily Restricted Net Assets</u> - Net assets subject to donor-imposed stipulations that may or will be met, either by actions of the Day Home and/or the passage of time.

#### D. Estimates

The preparation of the financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

#### E. Cash and Cash Equivalents

For purposes of the statement of cash flows, the Day Home defines cash and cash equivalents to include only cash on hand and amounts in banks. Money funds held with investment brokers are considered investments in the financial statements.

#### F. Accounts Receivable

Accounts receivable result from billings for tuition and fees. Accounts receivable is stated at the amount expected to be collected from outstanding balances. Management provides for probable uncollectible amounts through a charge to earnings and a credit to a valuation allowance based on its assessment of the current status of individual accounts. Balances that are still outstanding after management has used reasonable collection efforts are written off through a charge to the valuation allowance and a credit to accounts receivable.

#### G. Accrued Compensated Absences

Employees at the Day Home accrue ten sick days per year. All unused days carry forward to a maximum of 30 days. Employees with over 30 sick days at year-end are compensated for the excess. At termination of employment there is no compensation for any unused sick days. The Day Home does not consider the liability for accrued compensated absences to be material and, therefore has not recognized a liability at June 30, 2011 and 2010.

#### H. Contributions

All contributions are considered to be available for unrestricted use unless specifically restricted by the donor. All donor-restricted support is reported as an increase in temporarily or permanently restricted net assets, depending on the nature of the restriction. If a restriction is fulfilled in the same time period in which the contribution is received, the organization reports the support as unrestricted. Otherwise, when a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions. Contributions of donated services that create or enhance non-financial assets or that require specialized skills, are provided by individuals possessing

# Note 1. Summary of Significant Accounting Policies - Continued

#### H. Contributions- Continued

those skills, and would typically need to be purchased if not provided by donation, are recorded at their fair values in the period received.

#### I. Income Taxes

The Organization is a nonprofit organization that is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code.

The Center's 2009, 2010 and 2011 Forms 990, Return of Organization Exempt from Income Tax, are subject to examination by the Internal Revenue Service, generally for three years from the date filed.

#### J. Functional Expenses

Expenses are charged directly to program, management and general, or fundraising based on both specific identification and allocation by management.

#### K. Investments

Investments are stated at their readily determinable fair market value in accordance with the Certain Investments Held by Not-for-Profit Organizations topic of the FASB Accounting Standards Codification.

#### L. Fair Value Measurements

The Day Home determines the fair market value of financial assets and liabilities that are required to be carried at such amounts in accordance with the *Fair Value Measurements and Disclosures* topic of the FASB Accounting Standards Codification. Fair value is required to be evaluated and adjusted according to the following valuation techniques.

<u>Level 1</u> – Fair value is determined using quoted market prices in active markets for identical assets and liabilities.

<u>Level 2</u> – Fair value is determined using quoted market prices in active markets for similar assets and liabilities.

<u>Level 3</u> – Fair value is determined using unobservable market prices in a market that is typically inactive.

#### M. Property and Equipment

Property, plant and equipment with cost greater than \$500 and useful lives greater than one year are carried at cost if purchased or fair market value if donated. Depreciation is calculated on the straight-line method over the estimated useful lives of the assets as follows:

Building and Improvements
Equipment
Vehicles

10 - 40 Years
3 - 7 Years
5 Years

Depreciation expense for the years ending June 30, 2011 and 2010 was \$36,400 and \$13,261.

#### N. Reclassifications

Certain reclassifications have been made to the 2010 financial statements to conform to 2011 presentation.

#### Note 2. Investments

The Organization holds investments in various short-term accounts. These investments are carried at the fair market value determined on June 30, 2011 and 2010, using quoted market prices. The various types of investments are listed below:

# Note 2. Investments - Continued

2011			Cumulative
	Fair Market Value	Cost	Unrealized Gain(Loss)
Money Funds	\$ 58,747	\$ 58,747	\$ -
Mutual Funds	155,500	176,899	(21,398)
Corporate Bonds	81,870	75,180	6,690
	\$ 296,117	\$ 310,825	\$ (14,708)
2010			Cumulative
	Fair Market		Unrealized
	Value	Cost	Gain(Loss)
Money Funds	\$ 47,829	\$ 47,829	\$ -
Mutual Funds	155,359	202,549	(47,189)
Corporate Bonds	79,690	75,180	4,510
	\$ 282,879	\$ 325,558	\$ (42,679)

# Note 3. Fair Value Measurements

The following assets carried at fair value are reviewed and adjusted on a recurring basis based on quoted market prices. Fair value at June 30, 2011 and 2010 is as follows:

Asset	•	air Value ie 30, 2011	Active Iden	ed Prices in Markets for tical Assets Level 1)
Investments	\$	296,117	\$	296,117
Asset		Fair Value ne 30, 2010	Activ	oted Prices in ve Markets for ntical Assets (Level 1)
Investments	\$	282.879	\$	282.879

# Note 4. Temporarily Restricted Net Assets

Temporarily restricted net assets as of June 30, 2011 and 2010 include the following:

	2011	2010	
Bike Track and Tricycles	\$ -	\$ 4,109	3
Learning Centers	-	3,096	3
Fashion Show	-	5,000	)
Read to Succeed Program	-	979	)
Garden	555	-	
Pre-K Classrooms	16,955	-	
Dollar General	1,599	-	
Total Temporarily Restricted	\$ 19,109	\$ 13,184	<u> </u>

#### Note 5. Conditional Promise to Give

During 2011, a donor made a conditional promise to give the Day Home \$50,000 to be used for expansion of the current facility to begin an infant and toddler program. The following conditions must be satisfied before March 15, 2012 in order for the Day Home to receive this contribution:

- 1) Enter into a contract to purchase the adjacent facility,
- 2) Secure at least \$50,000 in gifts or pledges from other donors towards the purchase
- 3) Secure additional donations or financing to complete the purchase and renovation of the facility.

The \$50,000 contribution has not been recognized in the accompanying financial statements since all three conditions had not been met as of June 30, 2011.

#### Note 6. Concentration of Risk

The Day Home is exposed to concentrations of risk regarding grants received from the United Way and the Tennessee Department of Human Services (DHS). During the year ended June 30, 2011, the United Way grant represented 16% of total revenues and the DHS grant represented 13% of total revenues. For the year ended June 30, 2010 the United Way grant represented 10% of total revenues and the DHS grants represented 12% of total revenues.

At June 30, 2011 the Day Home's cash accounts did not exceed the Federal Deposit Insurance Corporation insurance coverage.

#### Note 7. Donated Facilities, Services and Supplies

The value of donated facilities and services included in the financial statements and the corresponding property and equipment and expenses for the years ended June 30, 2011 and 2010 are as follows. Refer to Note 9 for related party donations.

Reve	nues	:		
		2011	<u> </u>	2010
Donated Facilities	\$	-	\$	22,254
Building		-		378,222
Land		_		30,000
Donated Capital Items		-		4,935
Fundraising Events		6,430		3,375
Donated Services		342		250
Donated Administrative Expense		1,357		13,724
Total	\$	8,130	\$	452,760

Property, Equipm	nent a	and Expense	e:	
		2011		2010
0	•			
Occupancy	\$	-	\$	22,254
Building		-		378,222
Land		-		30,0 <b>0</b> 0
Improvements and Equipment		-		4,935
Professional Fees		-		250
Salaries		_		250
Fundraising Events Expenses		6,430		3,375
Supplies and General Expenses		1,700		13,474
Total Expenditures	\$	8,130	\$	452,760

#### Note 8. Leases

The Day Home leases dishwashing equipment under a twenty-four month lease that expired January 2011 for a monthly lease payment of \$165. The lease is automatically renewed for another year upon expiration. The following is a schedule by year, of future year's minimum rental payments as of June 30, 2011:

Year EndingJune 30,		ual Lease lyments
2011	<u> </u>	1,155 1,155

Rental expense was \$2,235 for the years ended June 30, 2011 and 2010.

#### Note 9. Pension Plan

The Day Home has a Simplified Employee Pension (SEP) Plan. Eligible employees must have worked two of the previous three years to be covered under the plan. For the years ended June 30, 2011 and 2010, \$4,533 and \$0 in contributions were made to the SEP plan.

# Note 10. Related Party

The Davidson County Union of King's Daughters and Sons ("County Union") is a related entity that founded the Day Home. The County Union also owned the building and land in which the Day Home operates and donated the use of this facility until June 29, 2010. The County Union transferred title of the building and land to the Day Home on this date. The value of the donated use of facilities was \$22,254, and the fair market value of the donated building and land was \$408,222. The County Union also made operating contributions of \$921 and \$7,125 for the years ended June 30, 2011 and 2010.

# Note 11. Subsequent Events

The Day Home has evaluated events and transactions for subsequent events that would impact the financial statements for the year ended June 30, 2011 through October 28, 2011, the date the financial statements were available to be issued. At year-end, the Day Home was under a contract to purchase an adjacent facility for \$179,000 to start an infant and toddler program. This contract was contingent upon approval of the facility for such use and securing financing to complete the purchase. Subsequent to year-end, all conditions were satisfied, and the Day Home is scheduled to close on the property November 15, 2011. There were no other subsequent events that require recognition or disclosure in the financial statements.



# THE KING'S DAUGHTERS DAY HOME Statements of Support, Revenue and Expenses - Budget to Actual For the Years Ended June 30, 2011 and 2010

		2011				2010		
	Actual	Richart	Fay	Variance Favorable	•	7	<u>کن :</u>	Variance Favorable
Support and Revenue		15Gppg		(A) (a)	Actual	pnager	5	(Unravorable)
Contributions	\$ 122,594	\$ 220,000	↔	(97,406)	\$ 156,941	\$ 245,000	ь	(88,059)
United Way	108,072	108,000		72	108,072	108,000		72
Government Fees and Grants	85,925	83,000		2,925	126,145	73,000		53,145
Other Grants	85,000	25,000		900'09	,	. '		ı
Fundraising Events	55,530	50,000		5,530	41,431	32,500		8.931
Donated Facilities, Services & Supplies	1,700	•		1,700	449,385	22,254		427 131
Program Service Fees	142,262	150,000		(7,738)	121,853	135,000		(13 147)
Interest/Investment Income	9,892	17,400		(7,508)	14,722	0009		8 722
Realized Gain on Investments	(4,360)	ı.		(4,360)	0	) ) ) (		) (
Unrealized Gain/(Loss) on Investments	27,971	ı		27,971	18,907	•		18,907
Gain (Loss) on Disposal of Equipment	1	1		ı	(647)	į		(647)
Total Support and Revenue	634,586	653,400		(18,814)	1,036,817	621,754		415,062
Expenses								
Bad Debt Expense	1,689	1		(1,689)	•	1		,
Center Development	4,061	7,000		2,939	3,395	14.018		10 623
Communication	1,529	3,302		1,772	3,267	7,300		4.033
Conferences and Meetings	5,389	2,700		(2,689)	4,504	3,500		(1,004)
Depreciation	36,400	ı		(36,400)	13,261	i.		(13.261)
Employee Benefits	8,427	29,675		21,248	16,752	20.000		3.248
Fees and Licenses	685	633		(52)	650	1,000		350
Special Events	20,699	10,000		(10,699)	12,642	1		(12.642)
Insurance	13,372	13,339		(34)	12,602	5.699		(6.903)
Maintenance & Repairs	19,631	17,412		(2,219)	18,718	15,300		(3.418)
Dues & Subscriptions	855	300		(555)	435	2,000		1.565
Miscellaneous	1,795	9,071		7,276	2,644	1,100		(1.544)
Occupancy		,		1	22,254	22,254		
Payroll Taxes	36,390	33,154		(3,237)	29,778	35,418		5,640
	3,165	2,182		(883)	2,837	200		(2,337)
Professional Fees	13,358	11,298		(2,060)	15,123	11,850		(3.273)
Salaries	383,011	398,450		15,439	343,700	349,468		5.768
Took and General Expenses	64,687	62,054		(2,633)	72,276	64,900		(7,376)
reacher Appreciation	171	i		(171)	118			(118)
	111	340		229	280	50		(230)
United way Grant Expenses	55,943	47,800		(8,143)	58,829	62,531		3,703
l otal Expenses	~	648,710		(22,660)	634,065	616,888		(17,177)
Excess (Deficit) of Revenues over Expenses	\$ (36,784)	(36,784) \$ 4,690 \$ (	ઝ	(41,475)	\$ 402,752	\$ 4,866	8	397,885
	oee III	ependent auditc 11	rs repo	<u></u>				