Cumulative e-File History 2019

Federal

Tax Return 1961PT	Return Type 990
Taxpayer MARCH OF DIMES INC.	
Submitted Date	2020-09-01 11:24:35
Acknowledgement Date	2020-09-01 11:56:40
Status	Accepted
Submission ID	54681420202455000000

Form 8879-EO	IRS <i>e-file</i> Signature Authorization for an Exempt Organization		OMB No. 1545-1878
Department of the Treasury Internal Revenue Service	For calendar year 2019, or fiscal year beginning $01/01$, 2019, and ending $12/3$ b Do not send to the IRS. Keep for your records. b Go to www.irs.gov/Form8879EO for the latest information.	<u>. 20_19</u>	2019
Name of exempt organization	-	Employer iden	Ltification number
MARCH OF DIME	ES INC.	13-184	6366
Name and title of officer			
DAVID C. DAMO	OND, SR. VP & CFO		
Part I Type of R	eturn and Return Information (Whole Dollars Only)		
check the box on line a leave line 1b, 2b, 3b, 4	return for which you are using this Form 8879-EO and enter the applicable 1a, 2a, 3a, 4a, or 5a, below, and the amount on that line for the return be Ib, or 5b, whichever is applicable, blank (do not enter -0-). But, if you ente w. Do not complete more than one line in Part I.	ing filed with this f	orm was blank, then
1a Form 990 check h	ere 🕨 🔟 b Total revenue, if any (Form 990, Part VIII, column (A), line	e 12) 1b	129607332.
2a Form 990-EZ chec			
3a Form 1120-POL ch			
4a Form 990-PF chec		t VI, line 5) . 4b _	
5a Form 8868 check	here 🕨 🛄 b Balance Due (Form 8868, line 3c)	5b _	
Part II Declaration	on and Signature Authorization of Officer		
organization's electron to send the organizatio the transmission, (b) th authorize the U.S. Trea financial institution accor return, and the financia Agent at 1-888-353-45 involved in the process resolve issues related	complete. I further declare that the amount in Part I above is the amount shi ic return. I consent to allow my intermediate service provider, transmitter, i on's return to the IRS and to receive from the IRS (a) an acknowledgement of e reason for any delay in processing the return or refund, and (c) the date of asury and its designated Financial Agent to initiate an electronic funds with oount indicated in the tax preparation software for payment of the organizat al institution to debit the entry to this account. To revoke a payment, I must 37 no later than 2 business days prior to the payment (settlement) date. I sing of the electronic payment of taxes to receive confidential information n to the payment. I have selected a personal identification number (PIN) as n f applicable, the organization's consent to electronic funds withdrawal. ne box only	or electronic return of receipt or reason of any refund. If app drawal (direct debit ion's federal taxes contact the U.S. Tr also authorize the ecessary to answe	originator (ERO) a for rejection of blicable, I b) entry to the owed on this reasury Financial financial institutions er inquiries and
A l authorize Gr	CAN'I' 'I'HORN'I'ON LLP to enter my PIN ERO firm name	Enter five numbers, bu	as my signature
		do not enter all zeros	λt
being filed with	ation's tax year 2019 electronically filed return. If I have indicated within thi a state agency(ies) regulating charities as part of the IRS Fed/State prog my PIN on the return's disclosure consent screen.		
lf I have indica the IRS Fee/ ଇ	f the organization, I will enter my PIN as my signature on the organization's ted within this return that a copy of the return is being filed with a state age take program, I will enter my PIN on the return's disclosure consent screen. Add () amoud	ency(ies) regulating	charities as part of
Officer's signature	10/32/14/6456	▶ 09/01/202	20
	ion and Authentication		
	your six-digit electronic filing identification		
number (EFIN) followe	d by your five-digit self-selected PIN.		
indicated above. I conf Information for Authoriz	numeric entry is my PIN, which is my signature on the 2019 electronically irm that I am submitting this return in accordance with the requirements of zed IRS <i>e-file</i> Providers for Business Returns.	Do not enter filed return for the Pub. 4163, Moder 09/01/20	organization nized e-File (MeF)
ERO's signature	Date P		
	ERO Must Retain This Form - See Instructions Do Not Submit This Form to the IRS Unless Requested To	Do So	
For Paperwork Reduc	tion Act Notice, see back of form.	F	Form 8879-EO (2019)

Form	9	9	0
Departm			

19

20

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

2019

OMB No. 1545-0047

		of the Tre enue Serv						r Social Se about For							Open to Public Inspection		
A F	or th	ne 201	9 calen	daı	r year, or ta	ax y	ear beg	inning			, 201	9, ar	nd er	nding			, 20
B c	heck if a	pplicable:			organization OF DIME	S	INC.								D Employer id	lentifica	tion number
	Addr		Doing	Bus	iness As										13-184	6366	
	Address change Doing Business As Name change Number and street (or P.O. box if mail is not delivered to street address) Room/suite								ite	E Telephone r	umber						
	Initia	I return	155	0	CRYSTAL	DR	IVE					5	STE	1300	(888) 66	3-46	537
	Term	ninated	City c	r to	wn, state or pr	ovino	e, country,	, and ZIP or fo	reign pos	tal coo	de						
	Ame retur		ARI	IN	GTON, VA	A 2	2202								G Gross receip	ots \$	144,581,267.
		ication	F Name	ano	d address of p	rincip	al officer:	STAC	EY D.	SI	EWART,	PRE	lS.	& CEO	H(a) Is this a gro	up return	for Yes X No
	_ point		SAM	ΙE	AS C ABO	OVE									subordinates H(b) Are all subor		luded? Yes No
I	Tax-ex	kempt st	atus:	Х	501(c)(3)		501(c) () 🖌 (insert no.)	4947(a)(1) or		527	If "No," atta	ch a list. ((see instructions)
J	Webs	ite: 🕨	WWW.N	ÍAF	CHOFDIM	ËS.	ORG					-	-		H(c) Group exem	nption nur	mber 🕨
к	Form	of orgar	nization:	Х	Corporation		Trust	Association	0	ther	•		LYe	ear of forma	tion: 1938 M	State of	f legal domicile: NY
Ρ	art I	Su	mmary												·		
Activities & Governance		HEA Check Numb Numb Total Total	LTH O this bo our of vo our of ind number number unrelate	F ting lepe of i of v	ALL MOMS	All orga the mplo stima	ND BAE anization governin mbers of yed in ca te if nece rom Part	discontinue g body (Part the govern lendar year ssary) VIII, column	d its ope VI, line ing body 2019 (Pa (C), line	eratic 1a) (Part art V,	 ns or dispo : VI, line 1b) line 2a)	 sed of	 f mor	e than 25%	EADS THE F		19. 19. 856. 1,500,000. 0 0
		not u	nelatea	but					1, 1110 0-					<u></u>	Prior Year		Current Year
	8	Contri	ibutions	and	grants (Part	VIII	line 1h)							_	138,512,10	57.	118,932,932
Revenue	9				evenue (Part						CO	PY F			316,8	55.	152,304
eve	10				ne (Part VIII,							INSP	ECTI		1,137,84	17.	9,245,569
Ř	11				art VIII, colu										1,360,73	32.	1,276,527
	12				dd lines 8 th										141,327,60	01.	129,607,332
	13				ar amounts pa						(): /				13,212,96	51.	7,688,792
	14				or for member											0.	0
s	1 5				mpensation,										64,989,58	37.	64,106,209
JSe	16a				Iraising fees (••	1,799,39	92.	2,036,258
Expenses	b				expenses (Pa						,277,30		• •	• •			
ш	17			-	Part IX, colur										53,462,65	56.	51,874,178
	18				Add lines 13-										133,464,59	96.	125,705,437
	19				enses Subt				(· ·		<i>,</i>	• • •	• •	••	7,863,00		3,901,895

Assets or d Balances 84,218,823. Total liabilities (Part X, line 26) 21 L Pund S -12,431,875. Net assets or fund balances. Subtract line 21 from line 20 Signature Block Part II Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Revenue less expenses. Subtract line 18 from line 12

.

Sign Here				09/01/2020	
	Signature of officer			Date	
	DAVID C. DAMOND	SR. VP	& CFO		
	Type or print name and title				
	Print/Type preparer's name	Preparer's signature	Date	Check if PTIN	
Paid	MARY TORRETTA	Mary O Journe	09/01/2020	self-employed P00847851	
Preparer Use Only	Firm's name 🕨 GRANT THORNTON L	Firm'	sEIN ▶ 36-6055558		
	Firm's address 🕨 1000 WILSON BLVD, SUITE	ne no. 703-847-7500			
May the IF	RS discuss this return with the preparer show	n above? (see instructions)		X Yes	No
For Paper	work Reduction Act Notice, see the separat	e instructions.		Form 990 (2	2019)

Total assets (Part X, line 16)

End of Year

72,557,610.

80,447,484.

-7,889,874.

Beginning of Current Year 71,786,948.

COPY

Form **8868**

(Rev. January 2020)

Department of the Treasury Internal Revenue Service

Application for Automatic Extension of Time To File an Exempt Organization Return

File a separate application for each return.
 Go to www.irs.gov/Form8868 for the latest information.

OMB No. 1545-0047

Electronic filing (*e-file*). You can electronically file Form 8868 to request a 6-month automatic extension of time to file any of the forms listed below with the exception of Form 8870, Information Return for Transfers Associated With Certain Personal Benefit Contracts, for which an extension request must be sent to the IRS in paper format (see instructions). For more details on the electronic filing of this form, visit *www.irs.gov/e-file-providers/e-file-for-charities-and-non-profits*.

Automatic 6-Month Extension of Time. Only submit original (no copies needed).

All corporations required to file an income tax return other than Form 990-T (including 1120-C filers), partnerships, REMICs, and trusts must use Form 7004 to request an extension of time to file income tax returns.

Type or	Name of exempt organization or other filer, see instructions. Taxpayer identification nu				mbe	r (TIN)			
print	MARCH OF DIMES, INC.			13-1846366					
File by the	Number, street, and room or suite no. If a P.O. bo	ox. see instru	ctions.						
due date for	1550 CRYSTAL DRIVE STE 1300								
return. See City, town or post office, state, and ZIP code. For a foreign address, see instructions.									
instructions.	ARLINGTON, VA 22202	a toroigh ad							
Enter the R	eturn Code for the return that this application	is for (file	a separate application for ea	ch return)			0 1		
Application	I	Return	Application				Return		
Is For		Code	Is For				Code		
Form 990 c	r Form 990-EZ	01	Form 990-T (corporation)				07		
Form 990-E	3L	02	Form 1041-A				08		
Form 4720	(individual)	03		Form 4720 (other than individual)					
Form 990-P	F	04	Form 5227	,			10		
Form 990-1	(sec. 401(a) or 408(a) trust)	05	Form 6069				11		
	(trust other than above)	06	Form 8870				12		
	DAVID C. DAMOND								
 The bool 	As are in the care of ► 1550 CRYSTAL DR	IVE STE	1300 ARLINGTON VA	22202					
 If the org If this is a for the who a list with the 	The No. \blacktriangleright 571 257-2324 anization does not have an office or place of for a Group Return, enter the organization's for le group, check this box \blacktriangleright . If the names and TINs of all members the extension	business ir ur digit Gro f it is for pa ion is for.	oup Exemption Number (GEN art of the group, check this b) ox▶[;	If this and atta	ich		
1 I requ	est an automatic 6-month extension of time u	ntil	11/16 , 20 20	, to file the exempt	org	janizatio	n return		
for the	e organization named above. The extension is	s for the org	anization's return for:						
► X	calendar year 2019 or								
	calendar year 20 <u>19</u> or tax year beginning	20	and onding		20				
		, 20		,	20_	<u> </u>			
(ax year entered in line 1 is for less than 12 m Change in accounting period								
3a If this	application is for Forms 990-BL, 990-PF, 9	90-T, 4720), or 6069, enter the tenta	ative tax, less any					
	fundable credits. See instructions.				3a	\$	0.		
b If this	application is for Forms 990-PF, 990-T	, 4720, o	r 6069, enter any refund	able credits and					
	ated tax payments made. Include any prior yea				3b	\$	0.		
c Balan	ce due. Subtract line 3b from line 3a. Include	your paym	ent with this form, if require	d, by using EFTPS					
(Elect	ronic Federal Tax Payment System). See instru	ictions.			3c	\$	0.		
Caution: If yo	ou are going to make an electronic funds withdrawa	al (direct deb	it) with this Form 8868, see For	m 8453-EO and Form	1 887	79-EO for	payment		
instructions.									
For Privacy	Act and Paperwork Reduction Act Notice, see inst	ructions.			Form	n 8868 (Rev. 1-2020		

Cumulative e-File History 2019						
	FED					
Locator:	1961PT					
Taxpayer Name:	MARCH OF DIMES INC.					
Return Type:	990, 990 & 990T (Corp)					
Submitted Date:	05/08/2020 13:21:57					
Acknowledgement Date:	05/08/2020 13:56:46					
Status:	Accepted					
Submission ID:	54681420201295000002					

MARCH	OF	DIMES	INC.
-	-		

-	990 (2019)	Page 2
Pa	rt III Statement of Program Service Accomplishments	
1	Check if Schedule O contains a response or note to any line in this Part III Briefly describe the organization's mission:	X
'	ATTACHMENT 1	
_		
2	Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ?	X No
	prior Form 990 or 990-EZ? Yes 🗌 If "Yes," describe these new services on Schedule O.	
3	Did the organization cease conducting, or make significant changes in how it conducts, any program	
-	services?.	X No
	If "Yes," describe these changes on Schedule O.	
4	Describe the organization's program service accomplishments for each of its three largest program services, as measu expenses. Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to the total expenses, and revenue, if any, for each program service reported.	
4a	(Code:) (Expenses \$ 60,192,142. including grants of \$ 481,012.) (Revenue \$ 26,351.)	
	COMMUNITY SERVICES - SEE SCHEDULE O	
46		
40	(Code:) (Expenses \$21,224,095. including grants of \$7,202,780.) (Revenue \$390,429.) RESEARCH & MEDICAL SUPPORT - SEE SCHEDULE O.	
4c	(Code:) (Expenses \$ 13,410,185. including grants of \$ 5,000.) (Revenue \$ 163,591.)	
	PUBLIC & PROFESSIONAL EDUCATION - SEE SCHEDULE O.	
4d	Other program services (Describe on Schedule O.)	
1-	(Expenses \$ including grants of \$) (Revenue \$) Total program service expenses ► 94,826,422.	
JSA		(2010
JE1	20 2.000	(-010

Page 3

Part	V Checklist of Required Schedules			
			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes,"			
	complete Schedule A	1	Х	
2	Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)?	2		Х
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to			
	candidates for public office? If "Yes," complete Schedule C, Part I	3		Х
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h)			
	election in effect during the tax year? If "Yes," complete Schedule C, Part II	4	Х	
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues,			
	assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors			
	have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If			
	"Yes," complete Schedule D, Part I	6		Х
7	Did the organization receive or hold a conservation easement, including easements to preserve open space,			
	the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		Х
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes,"			
-	complete Schedule D, Part III	8		х
9	Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a	-		
-	custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or			
	debt negotiation services? If "Yes," complete Schedule D, Part IV	9		х
10	Did the organization, directly or through a related organization, hold assets in donor-restricted endowments			
	or in quasi endowments? If "Yes," complete Schedule D, Part V	10	Х	
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI,			
••	VII, VIII, IX, or X as applicable.			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes,"			
u	complete Schedule D, Part VI	11a	Х	
h	Did the organization report an amount for investments-other securities in Part X, line 12 that is 5% or more	114		
D D	of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b		x
~	Did the organization report an amount for investments-program related in Part X, line 13 that is 5% or more	115		
U	of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII.	11c		x
Ь	Did the organization report an amount for other assets in Part X, line 15, that is 5% or more of its total assets	110		
u	reported in Part X, line 16? If "Yes," complete Schedule D, Part IX.	11d	Х	
•	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e	X	
		TIE	21	
1	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses	445	Х	
40 -	the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f	Λ	
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete	40-	Х	
	Schedule D, Parts XI and XII	12a	Λ	
d	Was the organization included in consolidated, independent audited financial statements for the tax year? If	4.01		v
	"Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b		X
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E.	13		X
	Did the organization maintain an office, employees, or agents outside of the United States?	14a		Х
D	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking,			
	fundraising, business, investment, and program service activities outside the United States, or aggregate		37	
	foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV	14b	X	
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or			
	for any foreign organization? If "Yes," complete Schedule F, Parts II and IV	15	Х	
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other			
	assistance to or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV	16		X
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on			
	Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions)	17	X	
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on			
	Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II	18	Х	
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a?			
	If "Yes," complete Schedule G, Part III	19	Х	
20 a	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		Х
b	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		
21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or	Ţ	_	
	domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21	Х	

Form 990 (2019)

Form 9	90 (2019)		F	-age 4
Part	V Checklist of Required Schedules (continued)			
			Yes	No
22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on			
	Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		X
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the			
	organization's current and former officers, directors, trustees, key employees, and highest compensated		х	
24-	employees? <i>If "Yes," complete Schedule J</i> . Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than	23	Λ	
24 a				
	\$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25a	24a		x
h	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24a 24b		
	Did the organization maintain an escrow account other than a refunding escrow at any time during the year	240		
U	to defease any tax-exempt bonds?	24c		
Ь	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit			
	transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		х
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior			
	year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ?			
	If "Yes," complete Schedule L, Part I	25b		Х
26	Did the organization report any amount on Part X, line 5 or 22, for receivables from or payables to any current			
	or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35%			
	controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part II.	26		Х
27	Did the organization provide a grant or other assistance to any current or former officer, director, trustee, key			
	employee, creator or founder, substantial contributor or employee thereof, a grant selection committee			
	member, or to a 35% controlled entity (including an employee thereof) or family member of any of these			
	persons? If "Yes," complete Schedule L, Part III	27		X
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L,			
	Part IV instructions, for applicable filing thresholds, conditions, and exceptions):			
а	A current or former officer, director, trustee, key employee, creator or founder, or substantial contributor? If			
	"Yes," complete Schedule L, Part IV	28a		X
	A family member of any individual described in line 28a? <i>If "Yes," complete Schedule L, Part IV</i>	28b		Х
С	A 35% controlled entity of one or more individuals and/or organizations described in lines 28a or 28b? If			x
00	"Yes," complete Schedule L, Part IV	28c	X	
29 20	Did the organization receive more than \$25,000 in non-cash contributions? <i>If "Yes," complete Schedule M</i>	29	~	
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i>	20		x
21	Did the organization liquidate, terminate, or dissolve and cease operations? <i>If "Yes," complete Schedule N, Part I</i>	30 31		X
31 32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes,"	51		
52	complete Schedule N, Part II.	32		х
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations			
	sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I	33		х
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III,			
	or IV, and Part V, line 1.	34	Х	
35 a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a	Х	
b	If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a			
	controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b		Х
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable			
	related organization? If "Yes," complete Schedule R, Part V, line 2	36		Х
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization			
	and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		Х
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and			
	19? Note: All Form 990 filers are required to complete Schedule O.	38	X	
Part				
	Check if Schedule O contains a response or note to any line in this Part V			
			Yes	No
	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable			
C	Did the organization comply with backup withholding rules for reportable payments to vendors and			

reportable gaming (gambling) winnings to prize winners?

Form	990 (2019)		Р	age 5	
Par	t V Statements Regarding Other IRS Filings and Tax Compliance (continued)				
			Yes	No	
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax				
	Statements, filed for the calendar year ending with or within the year covered by this return. 2a 856				
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	2b	Х		
	Note: If the sum of lines 1a and 2a is greater than 250, you may be required to <i>e-file</i> (see instructions).				
39	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a	Х		
	If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation on Schedule O	3b			
	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over,				
40	a financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a		Х	
h		Tu			
U	If "Yes," enter the name of the foreign country				
5 -	See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR).	5a		Х	
	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a 5b		X	
	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?				
	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?	5c			
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the	•		v	
	organization solicit any contributions that were not tax deductible as charitable contributions?	6a		X	
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or				
	gifts were not tax deductible?	6b			
7	Organizations that may receive deductible contributions under section 170(c).				
а	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods				
	and services provided to the payor?	7a	Х		
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b	Х		
С	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was				
	required to file Form 8282?	7c		X	
d	If "Yes," indicate the number of Forms 8282 filed during the year				
	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e		Х	
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		Х	
g	g If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?				
-	h If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?				
8	8 Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the				
	sponsoring organization have excess business holdings at any time during the year?	8			
9	Sponsoring organizations maintaining donor advised funds.				
а	Did the sponsoring organization make any taxable distributions under section 4966?	9a			
	Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?	9b			
	Section 501(c)(7) organizations. Enter:				
	Initiation fees and capital contributions included on Part VIII, line 12				
	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10b				
11	Section 501(c)(12) organizations. Enter:				
	Gross income from members or shareholders				
	Gross income from other sources (Do not net amounts due or paid to other sources				
a					
40-		12a			
	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041? If "Yes." enter the amount of tax-exempt interest received or accrued during the year 12b	120			
13	Section 501(c)(29) qualified nonprofit health insurance issuers.	120			
а	Is the organization licensed to issue qualified health plans in more than one state?	13a			
_	Note: See the instructions for additional information the organization must report on Schedule O.				
b	Enter the amount of reserves the organization is required to maintain by the states in which				
	the organization is licensed to issue qualified health plans				
	Enter the amount of reserves on hand			37	
	Did the organization receive any payments for indoor tanning services during the tax year?	14a		X	
b	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation on Schedule O	14b			
15	Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or				
	excess parachute payment(s) during the year?	15		X	
	If "Yes," see instructions and file Form 4720, Schedule N.				
16	Is the organization an educational institution subject to the section 4968 excise tax on net investment income?	16		X	
	If "Yes," complete Form 4720, Schedule O.				

Form 9	90 (2019) MARCH OF DIMES INC. 13-184	5366		Page 6
Part	VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below	and	for a	"No"
	response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes on Schedule O.			
	Check if Schedule O contains a response or note to any line in this Part VI			Х
Sect	ion A. Governing Body and Management		N.s.s	N.
	Enter the number of vetting members of the governing body at the and of the toy year 19		Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year	-		
	if the governing body delegated broad authority to an executive committee or similar			
h	committee, explain on Schedule O. Enter the number of voting members included on line 1a, above, who are independent 1b 19			
b 2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with			
2	any other officer, director, trustee, or key employee?	2		Х
3	Did the organization delegate control over management duties customarily performed by or under the direct			
	supervision of officers, directors, trustees, or key employees to a management company or other person?	3		Х
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		Х
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	5	37	Х
6	Did the organization have members or stockholders?	6	X	
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint	7a	Х	
L	one or more members of the governing body?	1 a		
D	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?	7b		х
8	Did the organization contemporaneously document the meetings held or written actions undertaken during			
-	the year by the following:			
а	The governing body?	8a	Х	
b	Each committee with authority to act on behalf of the governing body?	8b	Х	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at			x
Socti	the organization's mailing address? If "Yes," provide the names and addresses on Schedule O	9 Code		Δ
Jecu	on b. Toncies (This Section B requests information about policies not required by the internal Revenue	Coue	.) Yes	No
10a	Did the organization have local chapters, branches, or affiliates?	10a	Х	
	If "Yes," did the organization have written policies and procedures governing the activities of such chapters,			
	affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	10b	Х	
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a	Х	
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990.		37	
	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	X	
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give	12b	Х	
•	rise to conflicts?	120		
С	describe in Schedule O how this was done	12c	Х	
13	Did the organization have a written whistleblower policy?	13	Х	
14	Did the organization have a written document retention and destruction policy?	14	Х	
15	Did the process for determining compensation of the following persons include a review and approval by			
	independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?		37	
а	The organization's CEO, Executive Director, or top management official	15a	X X	
b	Other officers or key employees of the organization	15b	Λ	
160	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).			
108	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a		х
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its			
	participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the			
	organization's exempt status with respect to such arrangements?	16b		
	on C. Disclosure			
17	List the states with which a copy of this Form 990 is required to be filed \blacktriangleright ATTACHMENT 2	- / 2		
18	Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A, if applicable), 990, and 990- (3)s only) available for public inspection. Indicate how you made these available. Check all that apply.	(Sec	tion 5	oU1(C)
	X Own website Another's website X Upon request Other (explain on Schedule O)			
19	Describe on Schedule O whether (and if so, how) the organization made its governing documents, conflict of	f inte	est r	olicv
-	and financial statements available to the public during the tax year.		1	
20	State the name, address, and telephone number of the person who possesses the organization's books and record DAVID C. DAMOND 1550 CRYSTAL DRIVE, SUITE 1300 ARLINGTON, VA 22202 571-257-2324	ls 🕨		

JSA

Page 7

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

• List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.

• List all of the organization's current key employees, if any. See instructions for definition of "key employee."

• List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.

• List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.

• List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations. See instructions for the order in which to list the persons above.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

		<u> </u>		_						
(A) Name and title	(B) Average hours per week	box, office	unles	Pos heck ss pe	erson	e than c is both tor/trust	an	(D) Reportable compensation from the	(E) Reportable compensation from related	(F) Estimated amount of other compensation
	(list any hours for related organizations below dotted line)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	organization (W-2/1099-MISC)	organizations (W-2/1099-MISC)	from the organization and related organizations
(1) STACEY D. STEWART	40.00									
PRESIDENT & CEO	0.			х				527,285.	0.	35,648.
(2) KELLE H. MOLEY	40.00									
SVP CHIEF SCIENTIFIC OFF.	0.				X			399,581.	0.	19,772.
(3) RAHUL GUPTAL	40.00									
SVP, CHIEF MEDICAL OFFICER	0.				X			399,630.	0.	5,560.
(4) DAVID C. DAMOND	40.00									
SVP CFO/ASST TREAS.	0.			Х				298,742.	0.	37,496.
(5) FREDERICK A. BROGDON	40.00									
SVP, COO, & BOARD OFFICER	0.	1		Х				297,942.	0.	38,071.
(6) DAVID J. HAMPTON II	40.00									
SVP & CHIEF DEV OFFICER	0.	1			X			295,170.	0.	15,585.
(7) ADRIAN P. MOLLO	40.00									
SVP GC/ASST. SEC. (BEG. 3/19)	0.			Х				275,596.	0.	32,330.
(8)LISA F. WADDELL, M.D.	40.00									
SVP MCH IMP & DEP MED OFFICER	0.				X			265,232.	0.	32,662.
(9)NICHOLAS M. DIFRANZA	40.00									
SVP & CHIEF TECH OFFICER	0.					Х		256,326.	0.	29,100.
(10) DEIRDRE MALONEY	40.00									
VP, HUMAN RESOURCES	0.					Х		232,789.	0.	33,017.
(11) CYNTHIA H RAHMAN	40.00									
SVP CHIEF MO (BEG 1/19)	0.				Х			249,770.	0.	14,115.
(12) DARLENE R. SLAUGHTER	40.00									
VP & CHIEF PO (BEG 2/19)	0.					Х		224,570.	0.	29,210.
(13) KELLY ERNST	40.00									
SVP MARKET IMPACT	0.				Х			216,052.	0.	29,405.
(14) FLORENDA H. NEWTON	40.00									
VP, CORPORATE ENGAGEMENT	0.					X		208,986.	0.	28,707.

JSA

Form 990 (2019)

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

	(A) Name and title	(B) Average hours per week (list any hours for	box, office	unles er and	Pos heck ss pe d a d	erson lirect	e than o is both or/trust Φ Τ	an ee)	(D) Reportable compensation from the	(E) Reportable compensation from related organizations	a cor	(F) Estimated mount of other npensation	n
		related organizations below dotted line)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	organization (W-2/1099-MISC)	(W-2/1099-MISC)	or: ar	rom the ganization nd related ganizations	
15) ALISON A. SPERA VP, MARKET IMPACT	40.00					x		189,733.	0.		25,	14
16) JUDY L. ASCHNER, MD TRUSTEE	1.00 0.	Х						0	. 0.			
17) REGINA BENJAMIN, MD TRUSTEE (LEFT 6/19)	1.00 0.	X						0.	. 0.			
18) GRETCHEN CARLSON TRUSTEE	1.00 0.	X						0.	. 0.			
19) JAMES COLBERT TRUSTEE (LEFT 4/19)	1.00	x						0.	. 0.			
20) F. SESSIONS COLE, III, MD VICE CHAIR	3.00	x		x				0.	. 0.			
21) LAVERNE COUNCIL TRUSTEE (BEG. 9/19)	1.00 0.	x						0.	. 0.			
22) GARY DIXON CHAIR (LEFT 6/19)	5.00 0.	X		x				0.	. 0.			
23	WILLIAM A. FITZGERALD TREASURER	3.00	X		x				0.	. 0.			
24) ALFREDO GANGOTENA TRUSTEE (LEFT 6/19)	1.00	x						0.	0.			
25	DOUGLAS D. HAWTHORNE TRUSTEE	1.00 0.	X						0.	. 0.			
11	Sub-total			•••				►	4,337,404.	0.		405,8	
0	:Total from continuation sheets to Part VII, Se I Total (add lines 1b and 1c)	ection A			• •	• •			0.4,337,404.	0.		405,8	1
2	Total number of individuals (including but not reportable compensation from the organization Did the organization list any former offic employee on line 1a? <i>If "Yes," complete Schedu</i>	n ► er, directo	100 or, or) tru	uste	e,	key e	emp	loyee, or highes	t compensated	3	Yes	N
4	For any individual listed on line 1a, is the sorganization and related organizations grain individual.	eater than	\$15	0,0	00?	' If	"Yes	;"	complete Schedu	le J for such	4	X	
5 Se	Did any person listed on line 1a receive or for services rendered to the organization? If "Ye ection B. Independent Contractors										5		2
1	Complete this table for your five highest com compensation from the organization. Report c year.												
A	(A) Name and business add TTACHMENT 3	Iress							(B) Description of se	ervices C	(C Comper		
								1					

Form 990 (2019)

Page 8

	(A)	(B)			(0	C)			(D)	(E)		(F)	
	Name and title	Average hours per week (list any	box,	not ch unles	s pe	more rson	than or is both a	an	Reportable compensation from	Reportable compensation fror related	n a	Estimated mount o other	of
		hours for related organizations below dotted line)	or director	Institutional trustee	Officer	Key employee	or/truste Highest compensated employee	Pormer	the organization (W-2/1099-MISC)	organizations (W-2/1099-MISC	or	mpensati from the ganizatic nd relate ganizatio	e on ed
26)	SHARON MILLS HIGGINS TRUSTEE (BEG. 6/19)	1.00 0.	X						0	. 0.			
27)	HARRY E. JOHNSON, ESQ. SECRETARY	3.00	x		x				0	. 0.			
.8)	DAVID L. LAKEY, MD TRUSTEE	1.00 0.	x						0	. 0.			
9)	TONYA LEWIS LEE TRUSTEE (BEG. 12/19)	1.00	x						0	. 0.			
0)	CHARLES J. LOCKWOOD, MD, MHCM TRUSTEE	1.00	x						0	. 0.			
1)	MONICA LUECHTEFELD TREASURER/CHAIR AS OF 6/19	5.00	x		x				0	. 0.			
2)	DANA W. POINTS TRUSTEE	1.00	x						0	. 0.			
3)	JUAN SALGADO-MORALES, FACOG,MD TRUSTEE	1.00 0.	x						0	. 0.			
4)	SUE SCHICK VICE CHAIR	3.00 0.	x		x				0	. 0.			
5)	MUHAMMAD SHAHZAD TRUSTEE (BEG. 9/19)	1.00 0.	x						0	. 0.			
6)	LORNA STREET TRUSTEE (BEG. 9/19)	1.00 0.	x						0	. 0.			
С	Sub-total Total from continuation sheets to Part VII, Se Total (add lines 1b and 1c) Total number of individuals (including but not reportable compensation from the organization	imited to tl		liste	d at	bove	e) who	► ► re	0.	0 \$100,000 of	•		
	· · · · · ·			-								Yes	1
3	Did the organization list any former offic employee on line 1a? <i>If "Yes," complete Schedu</i>										3		
4	For any individual listed on line 1a, is the sorganization and related organizations greated individual.	eater than	\$15	60,00	00?	If	"Yes	," (complete Schedu		4	X	
5	Did any person listed on line 1a receive or for services rendered to the organization? If "Ye	accrue col	mpen	satio	on f	from	n any	uni	related organization		5		
Se I	ction B. Independent Contractors Complete this table for your five highest com compensation from the organization. Report c year.											(
	(A) Name and business add								(B) Description of se		(C Comper		

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 in compensation from the organization **>**

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

Page 8

(A) Name and title	(B) Average hours per week (list any hours for	box,	unles	Pos heck ss pe d a c	erson	e than o is both or/trusi	an tee)	(D) Reportable compensation from the	(E) Reportable compensation fror related organizations	m am c	(F) timated ount of other pensation	
	related organizations below dotted line)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	organization (W-2/1099-MISC)	(W-2/1099-MISC	orga and	om the anization related nizations	
37) FRANK WALL TRUSTEE	1.00	x						0	0			
38) DONALD K. WARNE, MD, MPH TRUSTEE	1.00 0.	x						0	. 0			
		-										
1b Sub-total c Total from continuation sheets to Part VII, S d Total (add lines 1b and 1c) 2 Total number of individuals (including but not	Section A							0.	\$100,000 of			0
reportable compensation from the organization		100		ua					\$100,000 01		Yes 1	No
3 Did the organization list any former office employee on line 1a? If "Yes," complete Sched										3		X
4 For any individual listed on line 1a, is the organization and related organizations grindividual	eater than	\$15	50,0	00?	p If	"Yes	s,"	complete Schedu	le J for such	4	X	
5 Did any person listed on line 1a receive or for services rendered to the organization? <i>If "</i> Y	accrue co	mpen	sati	on	from	n any	' un	related organization	on or individual	5		X
 Section B. Independent Contractors 1 Complete this table for your five highest con compensation from the organization. Report year. 												
(A) Name and business ad	dress							(B) Description of se	ervices	(C) Compens	ation	
												_
2 Total number of independent contractors (i more than \$100,000 in compensation from th				nite	d to	thos	se l	isted above) who	received		000	
JSA										Form	990 (2)	01

Form 990 (2019)

Form 990 (201	9)	MAR
Part VIII	Statement of	Revenue

		Check if Schedule O contains a respon	se or note to an	y line in this Part V	/111		
		·		(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512-514
ts ts	1a	Federated campaigns 1a	296,305.				
Contributions, Gifts, Grants and Other Similar Amounts	b	Membership dues					
ŌĞ	с	Fundraising events	63,560,033.				
ifts ır A	d	Related organizations					
nila.	е	Government grants (contributions) 1e	1,690,815.				
Sin	f	All other contributions, gifts, grants,					
er		and similar amounts not included above 1	53,385,779.				
Į Į Į	g	Noncash contributions included in					
out		lines 1a-1f	379,773.				
ສັບັ	h	Total. Add lines 1a-1f		118,932,932.			
			Business Code				
ce	2a	SYMPOSIUM CONFERENCE	611430	76,596.	76,596.		
Program Service Revenue	b	PROGRAM SPONSORSHIP	900099	75,708.	75,708.		
n Sc	с						
eve	d						
- B R	е						
5	f	All other program service revenue					
	g	Total. Add lines 2a-2f	<u></u> ▶	152,304.			
	3	Investment income (including dividends,	interest, and				
		other similar amounts)		836,273.			836,273.
	4	Income from investment of tax-exempt bond	proceeds . ►	0.			
	5	Royalties		407,447.			407,447.
		(i) Real	(ii) Personal				
	6a	Gross rents 6a					
	b	Less: rental expenses 6b					
	С	Rental income or (loss) 6c					
	d	Net rental income or (loss)		0.			
	7a	Gross amount from (i) Securities	(ii) Other				
		sales of assets					
		other than inventory 7a	12,291,667.				
Revenue	b	Less: cost or other basis					
ven		and sales expenses 7b	3,882,371.				
Re	С	Gain or (loss) 7c	8,409,296.				
er	d	Net gain or (loss)	<u></u> ▶	8,409,296.			8,409,296.
Other	8a	Gross income from fundraising					
•		events (not including \$63,560,033-					
		of contributions reported on line	10,000,000				
		1c). See Part IV, line 18	10,928,230.				
		Less: direct expenses	10,928,230.	0.			
	С	Net income or (loss) from fundraising events.		0.			
	9a	Gross income from gaming	68,095.				
		activities. See Part IV, line 19 9a 9b 9b	0.				
	b c	Less: direct expenses 9b Net income or (loss) from gaming activities		68,095.			68,095.
	10a	Gross sales of inventory, less returns and allowances 10a	214,264.				
	b	Less: cost of goods sold	163,334.				
	а С	Net income or (loss) from sales of inventory		50,930.	50,930.		
Ś	-		Business Code				
e gon	11a	GRANT REFUNDS	900099	377,137.	377,137.		
ane	b	PLEDGE DISCOUNT	900099	239,372.			239,372.
eve	c	OTHER MISC. REVENUE	900099	133,546.			133,546.
Miscellaneous Revenue	d	All other revenue					
Σ		Total. Add lines 11a-11d		750,055.			
	12	Total revenue. See instructions		129,607,332.	580,371.		10,094,029.

Part IX Statement of Functional Expenses Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A). Check if Schedule O contains a response or note to any line in this Part IX (C) Management and (A) Total expenses (B) Program service (D) Fundraising Do not include amounts reported on lines 6b. 7b. 8b. 9b. and 10b of Part VIII. general expenses expenses expenses 1 Grants and other assistance to domestic organizations 5,289,328 5,289,328. and domestic governments. See Part IV, line 21 2 Grants and other assistance to domestic 0 individuals. See Part IV, line 22 3 Grants and other assistance to foreign organizations, foreign governments, and foreign 2,399,464 individuals. See Part IV, lines 15 and 16 2,399,464. Ω 4 Benefits paid to or for members 5 Compensation of current officers, directors, 3,485,644. 2,903,637. 61,652. 520,355. trustees, and key employees 6 Compensation not included above to disgualified persons (as defined under section 4958(f)(1)) and 0 persons described in section 4958(c)(3)(B) 48,934,230. 40,763,551. 865,527. 7,305,152. 7 Other salaries and wages 8 Pension plan accruals and contributions (include 275,984 138,198. 53,993 83,793. section 401(k) and 403(b) employer contributions) 3,800,983. 1,485,012 2,304,622. 7,590,617. 9 Other employee benefits 747,285. 1,159,727. 3,819,734. 1,912,722. 10 Payroll taxes 11 Fees for services (nonemployees): Ω a Management 250,327. 250,327 b Legal 519,152. 519,152. c Accounting 412,904. 317,904. 95,000. d Lobbying 2,036,258 2,036,258. e Professional fundraising services. See Part IV, line 17. 114,299 114,299 f Investment management fees g Other. (If line 11g amount exceeds 10% of line 25, column 15,759,723 12,908,535. 2,707,971. (A) amount, list line 11g expenses on Schedule O.) $\ensuremath{ATCH}\xspace{4}$ 143,217. 0 12 Advertising and promotion 14,255,832. 11,109,619. 1,782,554. 1,363,659. 13 Office expenses 0 14 Information technology 0 15 Royalties 6,405,177. 4,072,223. 1,599,880 733,074. Occupancy 16 310,244 2,507,488. 2,120,226. 77,018. 17 Travel Payments of travel or entertainment expenses 18 0 for any federal, state, or local public officials 874,484. 453,909. 180,672 239,903. 19 Conferences, conventions, and meetings 374. 374. Interest 20 0 21 Payments to affiliates 775,695. 493,395. 193,924 88,376. 22 Depreciation, depletion, and amortization 645,729. 451,500. 113,357. 80,872. Insurance 23 24 Other expenses. Itemize expenses not covered above (List miscellaneous expenses on line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.) a EQUIPMENT & FURNITURE 3,534,382. 2,271,092. 783,670. 479,620. **b**TELECOMMUNICATIONS 997,209. 640,932. 231,839 124,438. cOTHER EXPENSES 4,821,403. 2,779,204. 504,983. 1,537,216. d e All other expenses 125,705,437. 94,826,422. 12,601,715 18,277,300. 25 Total functional expenses. Add lines 1 through 24e Joint costs. Complete this line only if the 26 organization reported in column (B) joint costs from a combined educational campaign and

fundraising solicitation. Check here 🕒

following SOP 98-2 (ASC 958-720)

if

20,255,582.

11,436,255.

3,692,360.

art X	Balance Sheet			
	Check if Schedule O contains a response or note to any line in this Pa	art X		<u></u>
		(A) Beginning of year		(B) End of year
1	Cash - non-interest-bearing	8,735,875.	1	4,338,044
2	Savings and temporary cash investments	0.	2	
3	Pledges and grants receivable, net	2,371,024.	3	1,615,480
4	Accounts receivable, net.	4,595,904.	4	6,757,46
5	Loans and other receivables from any current or former officer, director,			
	trustee, key employee, creator or founder, substantial contributor, or 35%			
	controlled entity or family member of any of these persons	0.	5	
6	Loans and other receivables from other disqualified persons (as defined			
	under section 4958(f)(1)), and persons described in section 4958(c)(3)(B)	0.	6	
7	Notes and loans receivable, net	0.	7	
7 8 0	Inventories for sale or use	740,084.	8	338,35
9	Prepaid expenses and deferred charges	974,007.	9	1,778,87
10 a	Land, buildings, and equipment: cost or other			
	basis. Complete Part VI of Schedule D			
b	Less: accumulated depreciation 10b 18,537,589.	4,987,131.	10c	634,27
11	Investments - publicly traded securities.	39,717,960.	11	46,526,61
12	Investments - other securities. See Part IV, line 11	0.	12	
13	Investments - program-related. See Part IV, line 11	0.	13	
14	Intangible assets	0.	14	
15	Other assets. See Part IV, line 11	9,664,963.	15	10,568,50
16	Total assets. Add lines 1 through 15 (must equal line 33)	71,786,948.	16	72,557,61
17	Accounts payable and accrued expenses	9,451,619.	17	8,196,66
18	Grants payable	11,449,595.	18	4,113,72
19	Deferred revenue	1,115,293.	19	2,349,31
20	Tax-exempt bond liabilities.	0.	20	
21	Escrow or custodial account liability. Complete Part IV of Schedule D	0.	21	
22	Loans and other payables to any current or former officer, director,			
	trustee, key employee, creator or founder, substantial contributor, or 35%			
22	controlled entity or family member of any of these persons	0.	22	
23	Secured mortgages and notes payable to unrelated third parties	0.	23	
24	Unsecured notes and loans payable to unrelated third parties	0.	24	
25	Other liabilities (including federal income tax, payables to related third			
	parties, and other liabilities not included on lines 17-24). Complete Part X			
	of Schedule D	62,202,316.	25	65,787,78
26	Total liabilities. Add lines 17 through 25	84,218,823.	26	80,447,48
	Organizations that follow FASB ASC 958, check here ► X and complete lines 27, 28, 32, and 33.			
27	Net assets without donor restrictions	-30,381,972.	27	-27,311,163
28	Net assets with donor restrictions.	17,950,097.	28	19,421,289
27 28 29 30 31 32	Organizations that do not follow FASB ASC 958, check here ► and complete lines 29 through 33.			
29	Capital stock or trust principal, or current funds		29	
30	Paid-in or capital surplus, or land, building, or equipment fund		30	
31	Retained earnings, endowment, accumulated income, or other funds		31	
32	Total net assets or fund balances	-12,431,875.	32	-7,889,874
52				

Form **990** (2019)

13-1846366

Form 99	0 (2019)				Pa	ge 12	
Part	XI Reconciliation of Net Assets						
	Check if Schedule O contains a response or note to any line in this Part XI					X	
1	Total revenue (must equal Part VIII, column (A), line 12)	1			07,3		
2	Total expenses (must equal Part IX, column (A), line 25)	2	12		05,4		
3	Revenue less expenses. Subtract line 2 from line 1	3		3,901,895			
4	Net assets or fund balances at beginning of year (must equal Part X, line 32, column (A))	4	-1	-12,431,875			
5	Net unrealized gains (losses) on investments	5		2,248,408			
6	Donated services and use of facilities	6				0.	
7	Investment expenses	7				0.	
8	Prior period adjustments	8				0.	
9	Other changes in net assets or fund balances (explain on Schedule O)	9	-	-1,6	08,3	302.	
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line						
	32, column (B))	10	-	-7,8	89,8	374.	
Part							
	Check if Schedule O contains a response or note to any line in this Part XII						
			ſ		Yes	No	
1	Accounting method used to prepare the Form 990: Cash X Accrual Other						
	If the organization changed its method of accounting from a prior year or checked "Other," ex	cplair	n in 🛛				
	Schedule O.						
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		E E E E E E E E E E E E E E E E E E E	2a		X	
	If "Yes," check a box below to indicate whether the financial statements for the year were com	piled	or				
	reviewed on a separate basis, consolidated basis, or both:						
	Separate basis Consolidated basis Both consolidated and separate basis				37		
b	Were the organization's financial statements audited by an independent accountant?			2b	X		
	If "Yes," check a box below to indicate whether the financial statements for the year were audit	ed o	na				
	separate basis, consolidated basis, or both:						
	X Separate basis Consolidated basis Both consolidated and separate basis						
С	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for over	•		•	х		
	the audit, review, or compilation of its financial statements and selection of an independent accounta		I	2c	Λ		
	If the organization changed either its oversight process or selection process during the tax year, ex	plain	on				
	Schedule O.						
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set for			2-	х		
	Single Audit Act and OMB Circular A-133?			3a	Λ		
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not und	•		2 L	х		
	required audit or audits, explain why on Schedule O and describe any steps taken to undergo such au	aits		3b			

Form **990** (2019)

SCHEDULE A (Form 990 or 990-EZ)

Public Charity Status and Public Support Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust. Attach to Form 990 or Form 990-EZ.

OMB No. 1545-0047 6 D

		nt of the Treasury evenue Service		Go to www.irs.go	v/Form990 for instruction	ons and t	he latest i	nformation.	Inspection			
Nam	e of tl	he organization	•					Employer identif	ication number			
MAI	RCH	OF DIMES I	INC.					13-18463	66			
Ра	rt l	Reason for	r Public Cha	rity Status (All c	organizations must c	omplete	e this pa	art.) See instructions	S.			
The	orga		-		is: (For lines 1 throug	-	-					
1				•	tion of churches desc							
2					. (Attach Schedule E							
3		-	-		rganization described							
4			-	-	conjunction with a hos	spital des	scribed ir	n section 170(b)(1)(A)	(iii). Enter the			
		hospital's nam										
5		-	-	for the benefit of Complete Part II.)	a college or universit	y owned	d or ope	erated by a governme	ental unit described in			
6		A federal, stat	te, or local go	vernment or gove	rnmental unit describe	d in sect	ion 170(b)(1)(A)(v).				
7	Х	An organization	on that norma	ally receives a sub	ostantial part of its su	pport fro	om a go	vernmental unit or fro	om the general public			
		described in s	ection 170(b)	(1)(A)(vi). (Compl	ete Part II.)							
8					b)(1)(A)(vi). (Complete							
9		-		-	ed in section 170(b)(1		-	-				
		•	or a non-land-	grant college of ag	griculture (see instruct	ions). Ei	nter the i	name, city, and state o	f the college or			
		university:										
10		receipts from support from acquired by th	activities rela gross investme organizatio	ted to its exempt f ient income and u n after June 30, 1	ore than 331/3 % of its functions - subject to nrelated business tax 975. See section 509	certain e able inco (a)(2). (C	exception ome (lese Complete	is, and (2) no more tha s section 511 tax) from e Part III.)	in 331/3% of its			
11		-	-		usively to test for publi	-						
12		-	-		-	-			carry out the purposes			
									See section 509(a)(3).			
		_		-				-	nes 12e, 12f, and 12g.			
а												
			-		regularly appoint or e		ajority of	the directors or truste	ees of the			
	supporting organization. You must complete Part IV, Sections A and B.											
b					ed or controlled in co organization vested in							
		-		-	, Sections A and C.							
С			-	- · ·	ng organization opera				lly integrated with,			
			-		s). You must comple							
d			-		porting organization c	-						
			-		nization generally mus			-	d an attentiveness			
					omplete Part IV, Sect				. .			
е			•		a written determinatio			••••••	II, Type III			
f	En				ionally integrated sup	porting c	organizat	ion.				
				•	orted organization(s).				•••••			
9		ame of supported of		(ii) EIN	(iii) Type of organization	(iv) is the	organization	(v) Amount of monetary	(vi) Amount of			
	(1) (1)		organization		(described on lines 1-10	listed in you	ur governing	support (see	other support (see			
					above (see instructions))	docur Yes	ment? No	instructions)	instructions)			
				<u> </u>		103						
(A)												
(B)												
(C)												
(D)												
(E)												
Tota	al											
_												

For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule A (Form 990 or 990-EZ) 2019

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi) (Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

<u>Sec</u>	tion A. Public Support						
Cale	ndar year (or fiscal year beginning in) 🕨	(a) 2015	(b) 2016	(c) 2017	(d) 2018	(e) 2019	(f) Total
1	Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")	181,252,284.	163,557,497.	152,799,982.	138,512,167.	118,932,931.	755,054,861.
2	Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						0.
3	The value of services or facilities furnished by a governmental unit to the organization without charge						0.
4	Total. Add lines 1 through 3	181,252,284.	163,557,497.	152,799,982.	138,512,167.	118,932,931.	755,054,861.
5	The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f).						0.
6	Public support. Subtract line 5 from line 4						755,054,861.
Sec	tion B. Total Support						
Cale	ndar year (or fiscal year beginning in) 🕨	(a) 2015	(b) 2016	(c) 2017	(d) 2018	(e) 2019	(f) Total
7	Amounts from line 4	181,252,284.	163,557,497.	152,799,982.	138,512,167.	118,932,931.	755,054,861.
8	Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources	1,908,232.	1,768,749.	1,482,114.	1,577,753.	1,243,720.	7,980,568.
9	Net income from unrelated business activities, whether or not the business is regularly carried on						0.
10	Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.) <u>ATCH. 1</u>	15,369,386.	15,993,164.	12,320,310.	10,537,356.	11,746,380.	65,966,596.
11	Total support. Add lines 7 through 10						829,002,025.
12	Gross receipts from related activities, etc. (s	see instructions) .				12	1,556,696.
13	First five years. If the Form 990 is for organization, check this box and stop here	<u> </u>	<u></u>				
Sec	tion C. Computation of Public Sup	port Percenta	ge				
14	Public support percentage for 2019 (li	ne 6, column (f)) divided by line	11, column (f)).			91.08 %
15	Public support percentage from 2018					15	98.51%
16a	331/3% support test - 2019. If the orgonization q	-					
h	331/3% support test - 2018. If the org						•••
Ň	this box and stop here. The organization						
172	10%-facts-and-circumstances test - 2			-			
174	10% or more, and if the organization	-	•				
	Part VI how the organization meets t						•
	organization.			•	•		
h	10%-facts-and-circumstances test - 2						
, N	15 is 10% or more, and if the orga		-				
	Explain in Part VI how the organizati						-
	supported organization						►
18	Private foundation. If the organization instructions						

Schedule A (Form 990 or 990-EZ) 2019

Schedule A (Form 990 or 990-EZ) 2019

Support Schedule for Organizations Described in Section 509(a)(2) Part III

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Sec	tion A. Public Support						
Caler	ndar year (or fiscal year beginning in) 🕨	(a) 2015	(b) 2016	(c) 2017	(d) 2018	(e) 2019	(f) Total
1	Gifts, grants, contributions, and membership fees						
	received. (Do not include any "unusual grants.")						
2	Gross receipts from admissions, merchandise						
	sold or services performed, or facilities						
	furnished in any activity that is related to the						
	organization's tax-exempt purpose						
3	Gross receipts from activities that are not an						
	unrelated trade or business under section 513 .						
4	Tax revenues levied for the						
	organization's benefit and either paid to						
	or expended on its behalf						
5	The value of services or facilities						
	furnished by a governmental unit to the						
	organization without charge						
6	Total. Add lines 1 through 5						
7a	Amounts included on lines 1, 2, and 3						
	received from disqualified persons						
b	Amounts included on lines 2 and 3						
	received from other than disqualified persons that exceed the greater of \$5,000						
	or 1% of the amount on line 13 for the year						
с	Add lines 7a and 7b.						
8	Public support. (Subtract line 7c from						
	line 6.)						
Sec	tion B. Total Support				.		r
Caler	ndar year (or fiscal year beginning in) 🕨	(a) 2015	(b) 2016	(c) 2017	(d) 2018	(e) 2019	(f) Total
9	Amounts from line 6						
10 a	Gross income from interest, dividends, payments received on securities loans,						
	rents, royalties, and income from similar						
h	sources Unrelated business taxable income (less						
D.	section 511 taxes) from businesses						
	acquired after June 30, 1975						
<u>د</u>	Add lines 10a and 10b						
11	Net income from unrelated business						
••	activities not included in line 10b, whether						
	or not the business is regularly carried on						
	•						
12	Other income. Do not include gain or loss from the sale of capital assets						
	(Explain in Part VI.)						
13	Total support. (Add lines 9, 10c, 11,						
15	and 12.)						
14	First five years. If the Form 990 is for	 or the organiza	tion's first seco	nd third fourth	or fifth tax v	ear as a section	501(c)(3)
	organization, check this box and stop here .	0	,	, ,			
Sec	tion C. Computation of Public Supp						
15	Public support percentage for 2019 (line 8,		-	mn (f))		15	%
16	Public support percentage from 2018 Sched	.,	-			16	%
	tion D. Computation of Investment					10	/0
17	Investment income percentage for 2019 (lin			13. column (f))		17	%
18	Investment income percentage for 2013 (information 2018 S					18	%
	331/3% support tests - 2019. If the org						
	17 is not more than 331/3%, check this	-					
h	331/3% support tests - 2018. If the orga	-	· •			••••••	
5	line 18 is not more than 331/3%, check						
20	Private foundation. If the organization d						
JSA				,,,			

Part IV

Schedule A (Form 990 or 990-EZ) 2019

Supporting Organizations

1 Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in **Part VI** how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.

(Complete only if you checked a box in line 12 on Part I. If you checked 12a of Part I, complete Sections A and B. If you checked 12b of Part I, complete Sections A and C. If you checked 12c of Part I, complete Sections A, D, and E. If you checked 12d of Part I, complete Sections A and D, and complete Part V.)

- 2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in **Part VI** how the organization determined that the supported organization was described in section 509(a)(1) or (2).
- **3a** Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer (b) and (c) below.
- **b** Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in **Part VI** when and how the organization made the determination.
- c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in **Part VI** what controls the organization put in place to ensure such use.
- 4a Was any supported organization not organized in the United States ("foreign supported organization")? If "Yes," and if you checked 12a or 12b in Part I, answer (b) and (c) below.
- **b** Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in **Part VI** how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.
- **c** Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in **Part VI** what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.
- 5a Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer (b) and (c) below (if applicable). Also, provide detail in **Part VI**, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).
- **b** Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document?
- c Substitutions only. Was the substitution the result of an event beyond the organization's control?
- 6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? *If "Yes," provide detail in Part VI.*
- 7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? *If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).*
- 8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? *If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).*
- **9a** Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? *If "Yes," provide detail in Part VI.*
- **b** Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? *If "Yes," provide detail in Part VI.*
- c Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? *If "Yes," provide detail in Part VI.*
- **10 a** Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? *If "Yes," answer 10b below.*
 - **b** Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)

10b Schedule A (Form 990 or 990-EZ) 2019

JSA

Yes No

1

2

3a

3b

3c

4a

4b

4c

5a

5b

5c

6

7

8

9a

9b

9c

10a

Part	V Supporting Organizations (continued)			
			Yes	No
11	Has the organization accepted a gift or contribution from any of the following persons? A person who directly or indirectly controls, either alone or together with persons described in (b) and (c)			
а	below, the governing body of a supported organization?	11a		
h	A family member of a person described in (a) above?	11b		
	A 35% controlled entity of a person described in (a) or (b) above? If "Yes" to a, b, or c, provide detail in Part VI.	11c		
	on B. Type I Supporting Organizations			
			Yes	No
1	Did the directors, trustees, or membership of one or more supported organizations have the power to regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the tax year? If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported organization, describe how the powers to appoint and/or remove directors or trustees were allocated among the supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year.	1		
2	Did the organization operate for the benefit of any supported organization other than the supported organization(s) that operated, supervised, or controlled the supporting organization? <i>If "Yes," explain in Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated, supervised, or controlled the supporting organization.</i>	2		
Secti	on C. Type II Supporting Organizations			
			Yes	No
1	Were a majority of the organization's directors or trustees during the tax year also a majority of the directors or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control or management of the supporting organization was vested in the same persons that controlled or managed the supported organization(s).	1		
Section	on D. All Type III Supporting Organizations			
1	Did the organization provide to each of its supported organizations, by the last day of the fifth month of the organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the organization's governing documents in effect on the date of notification, to the extent not previously provided?	1	Yes	NO
2	Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported organization(s) or (ii) serving on the governing body of a supported organization? <i>If "No," explain in Part VI how the organization maintained a close and continuous working relationship with the supported organization(s).</i>	2		
3	By reason of the relationship described in (2), did the organization's supported organizations have a significant voice in the organization's investment policies and in directing the use of the organization's income or assets at all times during the tax year? <i>If "Yes," describe in Part VI the role the organization's supported organizations played in this regard.</i>	3		
Section	on E. Type III Functionally Integrated Supporting Organizations	<u> </u>		
1 a b c	Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see ins The organization satisfied the Activities Test. Complete line 2 below. The organization is the parent of each of its supported organizations. Complete line 3 below. The organization supported a governmental entity. Describe in Part VI how you supported a government entity (see		ctions)	
2	Activities Test. Answer (a) and (b) below.		Yes	INO.
а	Did substantially all of the organization's activities during the tax year directly further the exempt purposes of the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify those supported organizations and explain how these activities directly furthered their exempt purposes, how the organization was responsive to those supported organizations, and how the organization determined that these activities constituted substantially all of its activities.	<u>2</u> a		
b	Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more of the organization's supported organization(s) would have been engaged in? If "Yes," explain in Part VI the reasons for the organization's position that its supported organization(s) would have engaged in these activities but for the organization's involvement.	2b		
3 a	Parent of Supported Organizations. <i>Answer (a) and (b) below.</i> Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of each of the supported organizations? <i>Provide details in Part VI.</i>	3a		
b	Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each of its supported organizations? If "Yes," describe in Part VI the role played by the organization in this regard.	3b		
JSA	Schedule A (Form	990 or	990-E	20 1 (

13-1846366

Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organ			
1 Check here if the organization satisfied the Integral Part Test as a qualifying instructions. All other Type III non-functionally integrated supporting organized supporting organized supporting organized supporting organized supporting organized support of the support of th			
Section A - Adjusted Net Income		(A) Prior Year	(B) Current Yea (optional)
1 Net short-term capital gain	1		
2 Recoveries of prior-year distributions	2		
3 Other gross income (see instructions)	3		
4 Add lines 1 through 3.	4		
5 Depreciation and depletion	5		
6 Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions)	6		
7 Other expenses (see instructions)	7		
8 Adjusted Net Income (subtract lines 5, 6, and 7 from line 4)	8		
Section B - Minimum Asset Amount		(A) Prior Year	(B) Current Year (optional)
1 Aggregate fair market value of all non-exempt-use assets (see instructions for short tax year or assets held for part of year):			
a Average monthly value of securities	1a		
b Average monthly cash balances	1b		
c Fair market value of other non-exempt-use assets	1c		
d Total (add lines 1a, 1b, and 1c)	1d		
e Discount claimed for blockage or other factors (explain in detail in Part VI):			
2 Acquisition indebtedness applicable to non-exempt-use assets	2		
3 Subtract line 2 from line 1d.	3		
4 Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount, see instructions).	4		
5 Net value of non-exempt-use assets (subtract line 4 from line 3)	5		
6 Multiply line 5 by .035.	6		
7 Recoveries of prior-year distributions	7		
8 Minimum Asset Amount (add line 7 to line 6)	8		
Section C - Distributable Amount			Current Year
1 Adjusted net income for prior year (from Section A, line 8, Column A)	1		
2 Enter 85% of line 1.	2		
3 Minimum asset amount for prior year (from Section B, line 8, Column A)	3		
4 Enter greater of line 2 or line 3.	4		
5 Income tax imposed in prior year	5		
6 Distributable Amount. Subtract line 5 from line 4, unless subject to emergency temporary reduction (see instructions).	6		
		· · · · · · · · · · · · · · · · · · ·	

7 Check here if the current year is the organization's first as a non-functionally integrated Type III supporting organization (see instructions).

Schedule A (Form 990 or 990-EZ) 2019

Schedule A (Form 990 or 990-EZ) 2019

Part Sect	V Type III Non-Functionally Integrated 509(a)(3) ion D - Distributions	<u> </u>		Current Year					
1	Amounts paid to supported organizations to accomplish ex	xempt purposes							
-	Amounts paid to perform activity that directly furthers exer		ed						
-	organizations, in excess of income from activity								
3	Administrative expenses paid to accomplish exempt purpo								
4	Amounts paid to acquire exempt-use assets								
5	Qualified set-aside amounts (prior IRS approval required)								
6									
7									
8	Distributions to attentive supported organizations to which	the organization is resp	onsive						
Ū	(provide details in Part VI). See instructions.	the organization is roop							
9	Distributable amount for 2019 from Section C, line 6								
10	Line 8 amount divided by line 9 amount								
10			(ii)	(iii)					
	Section E - Distribution Allocations (see instructions)	(i) Excess Distributions	(ii) Underdistributions Pre-2019	Distributable Amount for 2019					
1	Distributable amount for 2019 from Section C, line 6								
2	Underdistributions, if any, for years prior to 2019								
	(reasonable cause required - explain in Part VI). See								
	instructions.								
3	Excess distributions carryover, if any, to 2019								
а	From 2014								
b	From 2015								
С	From 2016								
d	From 2017								
е	From 2018								
f	Total of lines 3a through e								
g	Applied to underdistributions of prior years								
h	Applied to 2019 distributable amount								
i	Carryover from 2014 not applied (see instructions)								
j	Remainder. Subtract lines 3g, 3h, and 3i from 3f.								
4	Distributions for 2019 from								
	Section D, line 7: \$								
а	Applied to underdistributions of prior years								
b	Applied to 2019 distributable amount								
С	Remainder. Subtract lines 4a and 4b from 4.								
5	Remaining underdistributions for years prior to 2019, if								
	any. Subtract lines 3g and 4a from line 2. For result								
	greater than zero, explain in Part VI. See instructions.								
6	Remaining underdistributions for 2019. Subtract lines 3h								
	and 4b from line 1. For result greater than zero, explain in								
	Part VI. See instructions.								
7	Excess distributions carryover to 2020. Add lines 3j								
	and 4c.								
8	Breakdown of line 7:								
а	Excess from 2015								
b	Excess from 2016								
С	Excess from 2017								
d	Excess from 2018								
е	Excess from 2019								

Schedule A (Form 990 or 990-EZ) 2019

Part VI Supplemental Information. Provide the explanations required by Part II, line 10; Part II, line 17a or 17b; Part III, line 12; Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c; Part IV, Section B, lines 1 and 2; Part IV, Section C, line 1; Part IV, Section D, lines 2 and 3; Part IV, Section E, lines 1c, 2a, 2b, 3a and 3b; Part V, line 1; Part V, Section B, line 1e; Part V, Section D, lines 5, 6, and 8; and Part V, Section E, lines 2, 5, and 6. Also complete this part for any additional information. (See instructions.)

SCHEDULE A, PART II -		<i>1</i>			ATTACHMENT	L
SCHEDULE A, PARI II -	- OTHER INCOM	16				
DESCRIPTION	2015	2016	2017	2018	2019	TOTAL
GAMING ACTIVITIES	261,297.	313,142.	120,178.	16,975.	68,095.	779,687.
FUNDRAISING	14,886,182.	13,879,674.	11,912,816.	9,772,328.	10,928,230.	61,379,230.
PLEDGE DISCOUNT					239,372.	239,372.
GRANT REFUNDS		402,051.	183,608.	503,672.	377,137.	1,466,468.
ALL OTHER REVENUE	221,907.	1,398,297.	103,708.	244,381.	133,546.	2,101,839.
TOTALS	15,369,386.	15,993,164.	12,320,310.	10,537,356.	11,746,380.	65,966,596.

	Complete if the organization is described be Complete if the organization is described be	olow Attach	to Form 990 or Form 990-E	7 Onen te Dublie
Department of the Treasury Internal Revenue Service	Go to www.irs.gov/Form990 for			Z. Open to Public Inspection
-	vered "Yes," on Form 990, Part IV, line 3, or Forr		6 (Political Campaign Activit	ies), then
	rganizations: Complete Parts I-A and B. Do not comp			
. , .	er than section 501(c)(3)) organizations: Complete	Parts I-A and C below. I	Do not complete Part I-B.	
0	zations: Complete Part I-A only.	000 E7 Dort VI line 4	7 (Labbying Activitias) than	
	rered "Yes," on Form 990, Part IV, line 4, or Forn rganizations that have filed Form 5768 (election un			
	rganizations that have NOT filed Form 5768 (election d	())	•	•
	vered "Yes," on Form 990, Part IV, line 5 (Proxy	,	,, ,	•
	5), or (6) organizations: Complete Part III.			
Name of organization	-,, (-)g		Employer ider	ntification number
MARCH OF DIMES	INC.		13-1846	5366
Part I-A Comple	ete if the organization is exempt under	section 501(c) or	is a section 527 organ	nization.
	ption of the organization's direct and indirect	· · ·	•	
	tical campaign activities")	ponnoai oannpaign a		
	in activity expenditures (see instructions)		▶ \$	
	for political campaign activities (see instructio			
	ete if the organization is exempt under			
-	t of any excise tax incurred by the organization			
2 Enter the amount	t of any excise tax incurred by organization m	anagers under sect	ion 4955 ► \$	
	n incurred a section 4955 tax, did it file Form			
	made?			
b If "Yes," describe				•• •• •
	ete if the organization is exempt under	section 501(c), ex	cept section 501(c)(3).
	t directly expended by the filing organization		•	
2 Enter the amount	t of the filing organization's funds contributed stores and the second structures and the second stores and the second store and the second stores and the	d to other organization	ons for section	
3 Total exempt fur	nction expenditures. Add lines 1 and 2. En	ter here and on Fo	rm 1120-POL,	
	anization file Form 1120-POL for this year?			
5 Enter the names, organization mac the amount of po	, addresses and employer identification number de payments. For each organization listed, er olitical contributions received that were pror gregated fund or a political action committee (per (EIN) of all section ofter the amount pair nptly and directly de	on 527 political organiza d from the filing organiz elivered to a separate po	ations to which the filing ation's funds. Also enter litical organization, such
(a) Name	(b) Address	(c) EIN	(d) Amount paid from	(e) Amount of political
(c) (c)		(0) 2	filing organization's funds. If none, enter -0	contributions received and promptly and directly delivered to a separate political organization. If none, enter -0
(1)		_		
(2)				
(3)		_		
(4)				
(5)		-		
(6)		-		
For Paperwork Reductio	on Act Notice, see the Instructions for Form 990 c	or 990-EZ.	Schedule	e C (Form 990 or 990-EZ) 2019

Political Campaign and Lobbying Activities

For Organizations Exempt From Income Tax Under section 501(c) and section 527

SCHEDULE C

(Form 990 or 990-EZ)

Schedule C (Form 990 or 990-EZ) 2019



2019

Sch	nedule C (Form 990 or 990-EZ) 2019 MARCH	OF DIMES INC.	13=1	846366 Page Z
Pa	art II-A Complete if the organizati section 501(h)).	on is exempt under section 501(c)(3) and	filed Form 5768 (elec	tion under
A		longs to an affiliated group (and list in Part IV e and share of excess lobbying expenditures).	ach affiliated group mem	per's name,
в	Check ► if the filing organization ch	ecked box A and "limited control" provisions app	oly.	
		oying Expenditures eans amounts paid or incurred.)	(a) Filing organization's totals	(b) Affiliated group totals
t c	 Total lobbying expenditures to influence Total lobbying expenditures to influence Total lobbying expenditures (add lines 1 d Other exempt purpose expenditures Total exempt purpose expenditures (add Lobbying nontaxable amount. Enter the columns. 			
	If the amount on line 1e, column (a) or (b) is	The lobbying nontaxable amount is:		
	Not over \$500,000	20% of the amount on line 1e.		
	Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000.		
	Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000.		
	Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000.		
	Over \$17,000,000	\$1,000,000.		
ç	g Grassroots nontaxable amount (enter 2	5% of line 1f)		
ł		ess, enter -0-		
i	Subtract line 1f from line 1c. If zero or le	ess, enter -0		
j		on either line 1h or line 1i, did the organiza		
		·		Yes No
		4-Year Averaging Period Under Section 501(h)		

4-Year Averaging Period Under Section 501(h) (Some organizations that made a section 501(h) election do not have to complete all of the five columns below.

See the separate instructions for lines 2a through 2f.)

Lobbying Expenditures During 4-Year Averaging Period									
Calendar year (or fiscal year beginning in)	(a) 2016	(b) 2017	(c) 2018	(d) 2019	(e) Total				
2a Lobbying nontaxable amount									
b Lobbying ceiling amount (150% of line 2a, column (e))									
c Total lobbying expenditures									
d Grassroots nontaxable amount									
e Grassroots ceiling amount (150% of line 2d, column (e))									
f Grassroots lobbying expenditures									

Schedule C (Form 990 or 990-EZ) 2019

<u>.</u>	MARCH OF DIMES INC.		13	-184	0300		
	rt II-B Complete if the organization is exempt under section 501(c)(3) and has NO (election under section 501(h)).	T file	d For	m 57	68		⊃age 3
_		(i	a)		(b)	
	each "Yes," response on lines 1a through 1i below, provide in Part IV a detailed cription of the lobbying activity.	Yes	No		Amo	unt	
1	During the year, did the filing organization attempt to influence foreign, national, state, or local						
	legislation, including any attempt to influence public opinion on a legislative matter or						
а	referendum, through the use of: Volunteers?	х					
a b	Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?	Х					
c	Media advertisements?		Х				
d	Mailings to members, legislators, or the public?	X					,390
е	Publications, or published or broadcast statements?	X					,552
f	Grants to other organizations for lobbying purposes?	X X					,000
g	Direct contact with legislators, their staffs, government officials, or a legislative body?	X					,005 ,050
h	Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?	X					,281
i i	Other activities?						,278
ј 2а	Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?		Х				
b	If "Yes," enter the amount of any tax incurred under section 4912						
c d	If "Yes," enter the amount of any tax incurred by organization managers under section 4912 If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?		Х				
_	rt III-A Complete if the organization is exempt under section 501(c)(4), section 501 501(c)(6).	(c)(5)	, or s	ectio	n		
						Yes	No
1	Were substantially all (90% or more) dues received nondeductible by members?				1		
2	Did the organization make only in-house lobbying expenditures of \$2,000 or less?				2		
3	Did the organization agree to carry over lobbying and political campaign activity expenditures fro				3		
Pa	rt III-B Complete if the organization is exempt under section 501(c)(4), section 501 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No" answered "Yes."					3, is	
1	Dues, assessments and similar amounts from members			1			
2	Section 162(e) nondeductible lobbying and political expenditures (do not include amou	ints	of				
	political expenses for which the section 527(f) tax was paid).						
а	Current year			2a			
b	Carryover from last year.			2b			
С	Total			2c			
3	Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) due			3			
4	If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion excess does the organization agree to carryover to the reasonable estimate of nondeductible le						
	and political expenditure next year?	•	•	4			
5	Taxable amount of lobbying and political expenditures (see instructions)			5			

Part IV Supplemental Information

Provide the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C, line 5; Part II-A (affiliated group list); Part II-A, lines 1 and 2 (see instructions); and Part II-B, line 1. Also, complete this part for any additional information.

SEE PAGE 4

Schedule C (Form 990 or 990-EZ) 2019

Part IV Supplemental Information (continued)

LOBBYING ACTIVITIES

SCHEDULE C, PART II-B

AT THE FEDERAL LEVEL AND IN EACH STATE, THE DISTRICT OF COLUMBIA AND PUERTO RICO, MARCH OF DIMES STAFF AND VOLUNTEERS WORK TO INFLUENCE BOTH LEGISLATIVE AND REGULATORY ACTIVITIES, SERVING AS POWERFUL VOICES FOR THE NEEDS OF PREGNANT WOMEN, INFANTS, CHILDREN AND FAMILIES. OUR EFFORTS SPAN THE FULL RANGE OF OUR ANNUAL ADVOCACY AND GOVERNMENT AFFAIRS PRIORITIES, INCLUDING: ACCESS TO QUALITY AND AFFORDABLE HEALTH CARE FOR ALL WOMEN, CHILDREN AND FAMILIES; RESEARCH AND SURVEILLANCE IMPACTING THE HEALTH OF MOMS AND INFANTS; PREVENTION AND EDUCATION; AND ISSUES IMPORTANT TO TAX-EXEMPT ORGANIZATIONS. IN EACH OF THESE AREAS, WE BUILD AND MAINTAIN STRONG BIPARTISAN RELATIONSHIPS WITH MEMBERS OF CONGRESS, ADMINISTRATION OFFICIALS, AND STATE GOVERNMENT OFFICIALS. OUR POLICY PRIORITIES ARE GUIDED BY THE NATIONAL BOARD OF TRUSTEES AND APPROVED ANNUALLY. MARCH OF DIMES PARTICIPATES IN HEALTH-RELATED COALITIONS WITH PARTNERS EMBRACING SIMILAR PRIORITIES, AND UTILIZE CONTRACTUAL CONSULTANTS IN KEY STATES TO ASSIST IN MOVING KEY POLICIES FORWARD. WE PROVIDE PUBLIC POLICY RESEARCH THAT'S EVIDENCE BASED TO DEVELOP POLICY POSITION STATEMENTS, FACTSHEETS, ISSUE BRIEFS AND TESTIMONY WHEN SUPPORTING OR OPPOSING SPECIFIC LEGISLATION. WE MAINTAIN A DIGITAL ADVOCACY ACTION CENTER FOR GRASSROOTS EFFORTS THAT ALLOWS VOLUNTEERS TO ENGAGE WITH ELECTED OFFICIALS AT THE FEDERAL AND STATE LEVEL ON KEY MARCH OF DIMES ISSUES.

SCHEE	DULE	D
(Form	990)	

Supplemental Financial Statements ► Complete if the organization answered "Yes" on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

OMB No. 1545-0047

2019

	nent of the Treasury Revenue Service	► Go to www.irs.gov	Open to Public rmation. Inspection	
	f the organization	`		Employer identification number
	H OF DIMES I	INC.		13-1846366
Part			ised Funds or Other Similar Funds of	
T al t	-	-	"Yes" on Form 990, Part IV, line 6.	
	Complex		(a) Donor advised funds	(b) Funds and other accounts
4 т	Fotol number at a	and of your		
		end of year		
		of contributions to (during year)		
		of grants from (during year)		
		at end of year		l in denen eduined
	•		advisors in writing that the assets hele	
	-		e organization's exclusive legal control?	
	-	-	and donor advisors in writing that grant	
	-		fit of the donor or donor advisor, or for	
		ation Easements.	<u></u>	Yes 🛄 No
Part			"Yes" on Form 990, Part IV, line 7.	
1 6			e organization (check all that apply).	
і г		on of land for public use (for example		n of a historically important land area
		of natural habitat		n of a certified historic structure
				n of a certified historic structure
2		on of open space	ald a qualified concernation contribution	in the form of a concernation
	-		eld a qualified conservation contribution	Held at the End of the Tax Year
		last day of the tax year.		
				2a
	-	-	S	2b
			historic structure included in (a)	2c
		-	c) acquired after 7/25/06, and not on a	
		-		2d
		ervation easements modified, tra	nsferred, released, extinguished, or terr	minated by the organization during the
	ax year 🕨			
			ervation easement is located	
	-		garding the periodic monitoring, inspe-	-
			sements it holds?	
6 S	Staff and volunteer	hours devoted to monitoring, insp	ecting, handling of violations, and enforcin	g conservation easements during the yea
	·			
7 A	Amount of expense	ses incurred in monitoring, inspec	ting, handling of violations, and enforcing	conservation easements during the yea
	\$			
		-	2(d) above satisfy the requirements of sec	
		o 1	conservation easements in its revenue a	•
		counting for conservation easeme	of the footnote to the organization's finar	icial statements that describes the
Part			s of Art, Historical Treasures, or Oth	or Similar Assots
rail			"Yes" on Form 990, Part IV, line 8.	ei Jiiiliai Azzelz.
	•			
C	of art, historical	treasures, or other similar asse	ASB ASC 958, not to report in its rever ts held for public exhibition, education to its financial statements that describes	n, or research in furtherance of pub
а	art, historical trea		ASB ASC 958, to report in its revenue Id for public exhibition, education, or re ms:	
				▶\$
			rt, historical treasures, or other similar	
	-		ASB ASC 958 relating to these items:	
				▶\$

▶ \$

13-1846366	
------------	--

Schee	dule D (Form 990) 2019								20 20 2		Page	2
Ра	rt III Organizations Maintaini	ng Collections of	Art, Histo	orical Tre	asures	s, or	Other	Similar As	ssets (c	ontinue		-
3	Using the organization's acquisition	on, accession, and o	ther reco	rds, checl	k any o	f the	follow	ing that ma	ake sign	ificant us	se of its	;
	collection items (check all that app	ly):			-			-	_			
а	Public exhibition		d	Loan	or excha	ange	prograr	n				
b	Scholarly research		е 🗌	Other								
с	Preservation for future gene	rations										
4	Provide a description of the organ	nization's collections	and expl	ain how t	hey fur	ther	the org	ganization's	exempt	purpose	in Par	t
	XIII.											
5	During the year, did the organization	on solicit or receive o	lonations of	of art, hist	orical tre	easur	es, or o	other simila	r			
	assets to be sold to raise funds rath	ner than to be mainta	ained as pa	art of the o	organiza	ation's	s collec	tion?	[Yes	No)
Ра	rt IV Escrow and Custodial A											_
	Complete if the organiza	tion answered "Ye	s" on Foi	m 990, F	Part IV,	line	9, or re	eported an	amoun	t on For	m	
	990, Part X, line 21.											
1a	Is the organization an agent, truste									_		_
	included on Form 990, Part X?								L	Yes	No)
b	If "Yes," explain the arrangement in	n Part XIII and comp	lete the fo	llowing tak	ole:							
								L	Amount			_
С	Beginning balance				[1c						_
d	Additions during the year					1d						_
е	Distributions during the year					1e						_
f	Ending balance					1f						
2a	Did the organization include an am								-	Yes	No)
b	If "Yes," explain the arrangement in	n Part XIII. Check he	ere if the e	xplanation	has bee	en pro	ovided	on Part XIII	<u></u>			_
Ра	rt V Endowment Funds.											
	Complete if the organiza								r			_
		(a) Current year	(b) Pri		(c) Two			(d) Three yea		(e) Four y		_
1a	Beginning of year balance	1,222,910.	4,60	4,170.	4,2	249,	671.	4,082	,606.	4,3	77,788	3.
b	Contributions	3,000.										_
С	Net investment earnings, gains,											
	and losses	295,825.	-31	0,565.	Į.	595,	947.	390	,778.	-	87,58	7.
d	Grants or scholarships											
е	Other expenditures for facilities											
	and programs	75,937.	21	4,680.	4	241,	448.	223	,713.	2	07,59	<u>5</u> .
f	Administrative expenses											_
g	End of year balance	1,445,798.	4,07	8,925.	4,6	504,	170.	4,249	,671.	4,0	82,600	<u>.</u>
2	Provide the estimated percentage	of the current year e		e (line 1g,	column	(a)) ł	neld as					
а	Board designated or quasi-endown		_%									
b	Permanent endowment 75.1											
С	Term endowment ► 24.8100											
	The percentages on lines 2a, 2b, a											
3a	Are there endowment funds not in	the possession of th	ie organiz	ation that	are helo	d and	admin	istered for t	he		es No	_
	organization by:										es No	_
	(i) Unrelated organizations									3a(i)		_
	(ii) Related organizations									3a(ii)	X	—
	If "Yes" on line 3a(ii), are the relate	0				?				3b		_
4	Describe in Part XIII the intended u	uses of the organiza	tion's endo	owment fui	nds.							_
Pa	rt VI Land, Buildings, and Equ Complete if the organization	ation answered "Ye	es" on Fo	rm 990, l	Part IV.	line	11a. S	See Form	990, Pa	rt X, line	10.	
	Description of property	(a) Cost or	other basis	(b) Cost	or other ba		(c) Acc	umulated		Book valu		-
	Land		tment)	(o	ther)	_	depr	eciation				_
												_
b	Buildings											_
C L	Leasehold improvements			10 1	.71,86	3	10 5	37,589.		60	4,274	_
d	Equipment			1 19,1	./⊥,00		10,3	. צסנ, ונ		03	т, 2/4	<u>.</u>
e Tati	Other	(d) must same I F-	- 000 D-	V aaluur	n (D) #	10				60	4,274	_
IOTA	I. Add lines 1a through 1e. (Column	(u) must equal Forn	n 990, Pah	ι λ, coium	ч (в), IIN	ie 100	<i></i>)	🏲		03	7,2/4	•

Schedule D (Form 990) 2019

Schedule D (Form 990) 2019			Page 3
Part VII Investments - Other Securities. Complete if the organization ans	wered "Yes" on Form 990,	Part IV, line 11b. See Form 990,	Part X, line 12.
(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation: Cost or end-of-year market value	
(1) Financial derivatives			
(2) Closely held equity interests			
(3) Other			
(A)			
(B)			
(C)			
(D)			
(E)			
(F)			
(G)			
(H)			
Total. (Column (b) must equal Form 990, Part X, col. (B) line 12.)			
Part VIII Investments - Program Related.			
Complete if the organization ans	wered "Yes" on Form 990	Part IV line 11c See Form 990	Part X line 13
· · · ·			
(a) Description of investment	(b) Book value	(c) Method of valuation Cost or end-of-year marke	
(1)			
(2)			
_(3)			
_(4)			
(5)			
(6)			
(7)			
(8)			
(9)			
Total. (Column (b) must equal Form 990, Part X, col. (B) line 13.)	. ►		
Part IX Other Assets.			
Complete if the organization ans	wered "Yes" on Form 990,	Part IV, line 11d. See Form 990,	Part X, line 15.
	(a) Description		(b) Book value
(1) ASSETS HELD IN TRUSTS BY OTHER			10,568,501.
(2)			
(3)			
(4)			
(5)			
(6)			
(7)			
(8)			
(9)			
Total. (Column (b) must equal Form 990, Part X, co	ol (B) line 15)		10,568,501.
Part X Other Liabilities. Complete if the organization ans		·	
line 25.			1 000, 1 alt / ,
	Description of liability		(b) Book value
(1) Federal income taxes			
	EFIT		65,787,789.
			05,707,705.
$\frac{(3)}{(4)}$			
$\frac{(4)}{(5)}$			
(5)			
(6)			
(7)			
(8)			
(9)			
Total. (Column (b) must equal Form 990, Part X, col. (B) li	ne 25.)	>	65,787,789.

2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FASB ASC 740. Check here if the text of the footnote has been provided in Part XIII

Х

MARCH	OF	DIMES	INC.

Schedu	le D (Form 990) 2019				Page 4
Part XI Reconciliation of Revenue per Audited Financial Statements With Revenue per Return.					
	Complete if the organization answered "Yes" on Form 990, Part N	√, line	e 12a.		
1	Total revenue, gains, and other support per audited financial statements			1	132,923,478.
2					
а	Net unrealized gains (losses) on investments	2a	2,248,408.		
b	Donated services and use of facilities	2b	2,627,005.		
с	Recoveries of prior year grants	2c			
d	Other (Describe in Part XIII.)	2d	-1,608,302.		
е	Add lines 2a through 2d			2e	3,267,111.
3	Subtract line 2e from line 1			3	129,656,367.
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:				
а	Investment expenses not included on Form 990, Part VIII, line 7b	4a	114,299.		
b	Other (Describe in Part XIII.)	4b	-163,334.		
с	Add lines 4a and 4b			4c	-49,035.
5	Total revenue. Add lines 3 and 4c. (<i>This must equal Form 990, Part I, line 12.</i>)			5	129,607,332.
Part				ırn.	
	Complete if the organization answered "Yes" on Form 990, Part N	√, line	e 12a.		
1	Total expenses and losses per audited financial statements			1	128,381,477.
2	Amounts included on line 1 but not on Form 990, Part IX, line 25:				
а	Donated services and use of facilities	2a	2,627,005.		
b	Prior year adjustments	2b			
с	Other losses	2c			
d	Other (Describe in Part XIII.)	2d			
е	Add lines 2a through 2d			2e	2,627,005.
3	Subtract line 2e from line 1			3	125,754,472.
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:				
а	Investment expenses not included on Form 990, Part VIII, line 7b	4a	114,299.		
b	Other (Describe in Part XIII.)	4b	-163,334.		
с	c Add lines 4a and 4b				-49,035.
5				5	125,705,437.
Part XIII Supplemental Information.					

Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

SEE PAGE 5

Part XIII Supplemental Information (continued)

INTENDED USE OF ENDOWMENT

SCHEDULE D, PART V, LINE 4

MARCH OF DIMES' POLICY IS TO USE THE ENDOWMENT ASSETS TO PROVIDE A PREDICTABLE STREAM OF FUNDING TO PROGRAMS SUPPORTED BY THE ENDOWMENT, PRINCIPALLY RESEARCH, WHILE SEEKING TO PROTECT THE ORIGINAL VALUE OF THE GIFT. MARCH OF DIMES FOLLOWS THE NEW YORK PRUDENT MANAGEMENT OF INSTITUTIONAL FUNDS ACT (NYPMIFA).

LIABILITY FOR UNCERTAIN TAX POSITIONS

SCHEDULE D, PART X, LINE 2

THE ORGANIZATION FOLLOWS GUIDANCE THAT CLARIFIES THE ACCOUNTING FOR UNCERTAINTY IN TAX POSITIONS TAKEN OR EXPECTED TO BE TAKEN IN A TAX RETURN, INCLUDING ISSUES RELATED TO FINANCIAL STATEMENT RECOGNITION AND MEASUREMENT. THIS GUIDANCE PROVIDES THAT THE TAX EFFECTS FROM AN UNCERTAIN TAX POSITION CAN ONLY BE RECOGNIZED IN THE FINANCIAL STATEMENTS IF THE POSITION IS "MORE-LIKELY-THAN-NOT" TO BE SUSTAINED IF THE POSITION WERE TO BE CHALLENGED BY A TAXING AUTHORITY. THE ASSESSMENT OF THE TAX POSITION IS BASED SOLELY ON THE TECHNICAL MERITS OF THE POSITION, WITHOUT REGARD TO THE LIKELIHOOD THAT THE TAX POSITION MAY BE CHALLENGED.

THE ORGANIZATION IS EXEMPT FROM FEDERAL INCOME TAX UNDER IRC SECTION 501(C)(3), THOUGH IT IS SUBJECT TO TAX ON INCOME UNRELATED TO ITS EXEMPT PURPOSE, UNLESS THAT INCOME IS OTHERWISE EXCLUDED BY THE CODE. THE ORGANIZATION HAS PROCESSES PRESENTLY IN PLACE TO ENSURE THE MAINTENANCE OF ITS TAX-EXEMPT STATUS; TO IDENTIFY AND REPORT UNRELATED INCOME; TO DETERMINE ITS FILING AND TAX OBLIGATIONS IN JURISDICTIONS FOR WHICH IT HAS NEXUS; AND TO IDENTIFY AND EVALUATE OTHER MATTERS THAT MAY BE

JSA

	OF DIMES INC.	13-1846366
Part XIII Supplemental Information (c	continued)	
CONSIDERED TAX POSITIONS. THE O	RGANIZATION HAS DETERMINED THAT	THERE ARE
NO MATERIAL UNCERTAIN TAX POSIT	IONS THAT REQUIRE RECOGNITION OR	
DISCLOSURE IN THE FINANCIAL STA	TEMENTS.	
RECONCILIATION OF REVENUE PER A	UDITED FINANCIAL STATEMENTS WITH	RETURN
SCHEDULE D, PART XI, LINE 2D		
NET CHANGE FV ASSETS HELD IN TR	UST \$ 1,263,065	
PENSION & POST RETIREMENT COSTS	\$ (2,871,367)	
TOTAL	\$ (1,608,302)	
SCHEDULE D, PART XI, LINE 4B		
COST OF GOODS SOLD	\$ (163,334)	
RECONCILIATION OF EXPENSES PER	AUDITED FINANCIAL STATEMENTS WITH	H RETURN
SCHEDULE D, PART XII, LINE 4B		

COST OF GOODS SOLD \$ (163,334)

Page 5

SCHEDULE F	Statement of Activities Outside the United St	ates	OMB No. 1545-0047	
(Form 990) Department of the Treasury Internal Revenue Service	 Complete if the organization answered "Yes" on Form 990, Part IV, line 14b, 1: Attach to Form 990. Go to www.irs.gov/Form990 for instructions and the latest information. 	20 19 Open to Public Inspection		
Name of the organization	Employer ide	ntification number		
MARCH OF DIMES	46366			
	formation on Activities Outside the United States. Complete if the Part IV, line 14b.	organizati	on answered "Yes" on	
•	Does the organization maintain records to substantiate the amount of its the grantees' eligibility for the grants or assistance, and the selection crite or assistance?	0		

- 2 For grantmakers. Describe in Part V the organization's procedures for monitoring the use of its grants and other assistance outside the United States.
- Activities per Region. (The following Part I, line 3 table can be duplicated if additional space is needed.) 2

(a) Region	(b) Number of offices in the region	(c) Number of employees, agents, and independent contractors in the region	(d) Activities conducted in the region (by type) (such as, fundraising, program services, investments, grants to recipients located in the region)	(e) If activity listed in (d) is a program service, describe specific type of service(s) in the region	(f) Total expenditures for and investments in the region
(1) NORTH AMERICA	0.	0.	GRANTMAKING	RESEARCH & MEDICAL	160,000.
(2) EUROPE	0.	0.	GRANTMAKING	RESEARCH & MEDICAL	2,044,464.
(3) EAST ASIA AND THE PACIFIC	0.	0.	GRANTMAKING	RESEARCH & MEDICAL	77,000.
(4) MIDDLE EAST AND NORTH AFRICA	0.	0.	GRANTMAKING	RESEARCH & MEDICAL	41,000.
(5) SUB-SAHARAN AFRICA	0.	0.	GRANTMAKING	RESEARCH & MEDICAL	24,000.
(6) SOUTH ASIA	0.	0.	GRANTMAKING	RESEARCH & MEDICAL	53,000.
(7)					
(8)					
(9)					
(10)					
(11)					
(12)					
(13)					
(14)					
(15)					
(16)					
(17)					
 3a Subtotal b Total from continuation sheets to Part I 					2,399,464.
<u>c Totals (add lines 3a and 3b)</u>					2,399,464.

For Paperwork Reduction Act Notice, see the Instructions for Form 990. JSA 9E1274 1.000 1961PT 649C

MARCH	OF	DIMES	INC.
Schedu	ule F	(Form 990)	2019

Part II	Grants and Other Assis							red "Yes" on	Form 990,
1	Part IV, line 15, for any r (a) Name of organization	(b) IRS code section and EIN (if applicable)	ved more than \$5,000. F	(d) Purpose of grant	duplicated if addition (e) Amount of cash grant	(f) Manner of cash disbursement	(g) Amount of noncash assistance	(h) Description of noncash assistance	(i) Method of valuation (book, FMV, appraisal, other)
				RESEARCH &					
(1)			MIDDLE EAST/NORTH AFRICA	MEDICAL	36,000.	WIRE			
				RESEARCH &					
(2)			EUROPE/ICELAND/GREENLAND	MEDICAL	15,000.	WIRE			
				RESEARCH &					
(3)			EUROPE/ICELAND/GREENLAND	MEDICAL	2,000,000.	WIRE			
				RESEARCH &					
(4)			SUB-SAHARAN AFRICA	MEDICAL	24,000.	WIRE			
				RESEARCH &					
(5)			EUROPE/ICELAND/GREENLAND	MEDICAL	11,464.	WIRE			
				RESEARCH &					
(6)			EAST ASIA/PACIFIC	MEDICAL	36,000.	WIRE			
				RESEARCH &					
(7)			SOUTH ASIA	MEDICAL	50,000.	WIRE			
				RESEARCH &					
(8)			NORTH AMERICA	MEDICAL	150,000.	WIRE			
				RESEARCH &					
(9)			EAST ASIA/PACIFIC	MEDICAL	36,000.	WIRE			
(10)									
(11)									
(12)									
(13)									
(14)									
(15)									
(16)									

2 Enter total number of recipient organizations listed above that are recognized as charities by the foreign country, recognized as tax-exempt

by the IRS, or for which the grantee or counsel has provided a section 501(c)(3) equivalency letter

3 Enter total number of other organizations or entities

Schedule F (Form 990) 2019

9.

Page 2

13-1846366

Page 3

Schedule F (Form 990) 2019

(a) Type of grant or assistance	(b) Region	(c) Number of recipients	(d) Amount of cash grant	(e) Manner of cash disbursement	(f) Amount of noncash assistance	(g) Description of noncash assistance	(h) Method of valuation (book, FMV, appraisal, other)
(1)							
(2)							
(3)							
(4)							
(5)							
(6)							
(7)							
(8)							
(9)							
10)							
11)							
12)							
(3)							
14)							
5)							
16)							
7)							
18)							

Schedule F (Form 990) 2019

Pag	e	4

Schedu	le F (Form 990) 2019		Page 4
Part	V Foreign Forms		
1	Was the organization a U.S. transferor of property to a foreign corporation during the tax year? <i>If</i> "Yes," <i>the organization may be required to file Form 926, Return by a U.S. Transferor of Property to a Foreign Corporation (see Instructions for Form 926)</i>	Yes	s X No
2	Did the organization have an interest in a foreign trust during the tax year? If "Yes," the organization may be required to separately file Form 3520, Annual Return To Report Transactions With Foreign Trusts and Receipt of Certain Foreign Gifts, and/or Form 3520-A, Annual Information Return of Foreign Trust With a U.S. Owner (see Instructions for Forms 3520 and 3520-A; don't file with Form 990)	Yes	s X No
3	Did the organization have an ownership interest in a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 5471, Information Return of U.S. Persons With Respect to Certain Foreign Corporations (see Instructions for Form 5471)	Yes	s X No
4	Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? <i>If</i> "Yes," <i>the organization may be required to file Form 8621, Information Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund (see Instructions for Form 8621)</i>	Yes	s X No
5	Did the organization have an ownership interest in a foreign partnership during the tax year? If "Yes," the organization may be required to file Form 8865, Return of U.S. Persons With Respect to Certain Foreign Partnerships (see Instructions for Form 8865)	Yes	s X No
6	Did the organization have any operations in or related to any boycotting countries during the tax year? <i>If</i> "Yes," the organization may be required to separately file Form 5713, International Boycott Report (see Instructions for Form 5713; don't file with Form 990)	X Yes	s 🗌 No
			Schedule F (Form 990) 2019

Part V Supplemental Information

Provide the information required by Part I, line 2 (monitoring of funds); Part I, line 3, column (f) (accounting method; amounts of investments vs. expenditures per region); Part II, line 1 (accounting method); Part III (accounting method); and Part III, column (c) (estimated number of recipients), as applicable. Also complete this part to provide any additional information (see instructions).

GRANT MAKING AND GRANT MONITORING PROCEDURES

SCHEDULE F, PART I, LINE 2

GRANTEES ARE AWARDED BY COMMITTEES BASED ON VARIOUS FACTORS AND ARE RANKED USING A SCORING SYSTEM. THE COMMITTEE MEMBERS CONSIST PRIMARILY OF VOLUNTEERS WHO ARE QUALIFIED TO EVALUATE THE MERITS OF THE GRANT APPLICATIONS. ONCE SELECTED, GRANTEES ARE REQUIRED TO SUBMIT INTERIM ACCOUNTING REPORTS AS WELL AS A FINAL ACCOUNTING OF ALL EXPENDITURES, DELIVERABLES AND RESULTS, DURING AND 90 DAYS AFTER THE TERMINATION OF THE GRANT. REFER TO THE WEBSITE FOR FURTHER INFORMATION: HTTPS://WWW.MARCHOFDIMES.ORG/RESEARCH/RESEARCH-GRANTS.ASPX#

ACCOUNTING METHOD USED

SCHEDULE F, PART I, LINE 3, COLUMN (F)

GRANT MAKING IS REPORTED ON THE ACCRUAL METHOD.

SCHEDULE G					OMB No. 1545-0047		
(Form 990 or 990-EZ)	Complete if t	Complete if the organization answered "Yes" on Form 990, Part IV, line 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.					2019
Department of the Treasury		Attach to Form 990 or Form 990-EZ.					Open to Public
Internal Revenue Service		So to www.irs.gov/Form	990 for inst	uctions and	the latest information.	Inspection	
Name of the organization	ING					Employer identificati 13-1846366	on number
MARCH OF DIMES	g Activities. Com	olete if the organ	ization ar	sworod "	Ves" on Form 90		17
	EZ filers are not re	-				bo, Fait IV, line	17.
	the organization rai				activities. Check a	all that apply.	
a X Mail solicita	-	e		-	non-government g		
	email solicitations	f			government grant		
c X Phone solic	itations	g	X Spe	cial fundra	ising events		
d X In-person so	olicitations						
2a Did the organiza							37
	es listed in Form 990						X Yes No
	10 highest paid indi least \$5,000 by the		(Tundraise	rs) pursua	ini to agreements	under which the	fundraiser is to be
		organization.					
(i) Name and add or entity (fu		(ii) Activity	custody o	draiser have or control of outions?	(iv) Gross receipts from activity	(v) Amount paid to (or retained by) fundraiser listed in col. (i)	(vi) Amount paid to (or retained by) organization
			Yes	No			
1							
ATTACHMENT 1							
2							
3							
5							
4							
5							
6							
7							
•							
8							
9							
40							
10							
Total				►	1,930,592.	2,036,258	. 1,111,258.
	which the organiza			d to solicit			
registration or lic	-						
AL, AK, AR, CA, CO, C							
KS, KY, ME, MD, MA, I			ND,OH,				
OK,OR,PA,RI,SC,	IN, UT, VA, WA, WV	,W⊥,					

Schedule G (Form 990 or 990-EZ) 2019

Pa	rt l	Fundraising Events. Complete more than \$15,000 of fundra events with gross receipts gree	aising event contribut			
			(a) Event #1 MARCH/WALK (event type)	(b) Event #2 SPECIAL EVENTS (event type)	(c) Other events	(d) Total events (add col. (a) through col. (c))
Revenue	1	Gross receipts	42,534,847.	31,953,416.		74,488,263.
Re		Less: Contributions	40,497,621.	23,062,412.		63,560,033.
	3	Gross income (line 1 minus line 2)	2,037,226.	8,891,004.		10,928,230.
	4	Cash prizes				
	5	Noncash prizes				
səsu	6	Rent/facility costs	927,023.	4,732,691.		5,659,714.
Direct Expenses	7	Food and beverages	69,680.	1,294,010.		1,363,690.
Direct	8	Entertainment	165,693.	463,945.		629,638.
	9	Other direct expenses	874,830.	2,400,358.		3,275,188.
		Direct expense summary. Add lin Net income summary. Subtract li				10,928,230.
Ра			anization answered "			reported more than
Revenue		\$10,000 011 011 000 <u>22</u> , 11	(a) Bingo	(b) Pull tabs/instant bingo/progressive bingo	(c) Other gaming	(d) Total gaming (add col. (a) through col. (c))
Rev	1	Gross revenue			68,095.	68,095.
ses	2	Cash prizes				
Direct Expenses	3	Noncash prizes				
irect E	4	Rent/facility costs				
	5	Other direct expenses		X	X Yes 50.0000%	
	6	Volunteer labor	Yes %	,	No	
	7	Direct expense summary. Add lin	es 2 through 5 in colu	mn (d)	►	
	8	Net gaming income summary. Su	ubtract line 7 from line	1, column (d)		68,095.
9 a k		Enter the state(s) in which the org Is the organization licensed to con If "No," explain:		in each of these state		
10a k						Yes X No

Sched	ule G (Form 990 or 990-EZ) 2019		F	Page 3
11	Does the organization conduct gaming activities with nonmembers?	XY	es	No
12	Is the organization a grantor, beneficiary or trustee of a trust or a member of a partnership or other entity			-
	formed to administer charitable gaming?	Ye	es 🛛	No
13	Indicate the percentage of gaming activity conducted in:			0/
a b	The organization's facility 13a An outside facility 13b	100	0.000	<u>%</u> 00%
14	Enter the name and address of the person who prepares the organization's gaming/special events books and			/0 /0
	records:			
	Name DAVID C. DAMOND			
	Address ► 1550 CRYSTAL DRIVE, 1300 ARLINGTON, VA 22202			
15 a	Does the organization have a contract with a third party from whom the organization receives gaming			
	revenue?	Y	es X	No
b	If "Yes," enter the amount of gaming revenue received by the organization ► \$ and the			_
	amount of gaming revenue retained by the third party ► \$			
С	If "Yes," enter name and address of the third party:			
	Nama N			
	Name ▶			
	Address ►			
16	Gaming manager information:			
	Name ▶			
	Gaming manager compensation ► \$			
	Description of services provided			
	Director/officer Employee Independent contractor			
17	Mandatory distributions:			
а	Is the organization required under state law to make charitable distributions from the gaming proceeds to)		_
	retain the state gaming license?		es X	No
b	Enter the amount of distributions required under state law to be distributed to other exempt organizations	j.		
Part	or spent in the organization's own exempt activities during the tax year s s Supplemental Information. Provide the explanation required by Part I, line 2b, columns (iii) and	(u) or	d	
Part	Part III, lines 9, 9b, 10b, 15b, 15c, 16, and 17b, as applicable. Also provide any additional infor	· · ·		
	(see instructions).		-	
FUNI	DRAISING ACTIVITIES			
0 0				
SCHI	EDULE G, PART I, LINE 2B			
лнт	FOLLOWING FUNDRAISING FEE ARRANGEMENTS WERE MADE BETWEEN THOSE			
	TOLEGALIGE TOMORTOLING THE INVENTION WERE PADE DETWEEN THOSE			
FUNI	DRAISERS LISTED ON SCHEDULE G, PART I AND THE ORGANIZATION:			
1. 1	INFOCISION MANAGEMENT CORP - PAID BY THE HOUR AS WELL AS BY THE ACTUAL			

NUMBER OF DONATIONS RECEIVED.

	MARCH OF DIMES INC.	3-1040300	
Sched	lule G (Form 990 or 990-EZ) 2019		Page 3
11	Does the organization conduct gaming activities with nonmembers?	Yes	No
12	Is the organization a grantor, beneficiary or trustee of a trust or a member of a partnership or other entity		
	formed to administer charitable gaming?	Yes	No
13	Indicate the percentage of gaming activity conducted in:		
а	The organization's facility		%
b	An outside facility		%
14	Enter the name and address of the person who prepares the organization's gaming/special events books	and	
	records:		
	Name ►		
	Address		
45 -	Deep the experimetion have a contract with a third party from whom the experimetion receives as		
15 a	Does the organization have a contract with a third party from whom the organization receives ga		
h	revenue? If "Yes," enter the amount of gaming revenue received by the organization ► \$ are		No
D	If res, enter the amount of gaming revenue received by the organization \mathbf{P} $\mathfrak{s}_{_____}$ and a mount of gaming revenue rotained by the third party \mathbf{N}	iu trie	
•	amount of gaming revenue retained by the third party ► \$ If "Yes," enter name and address of the third party:		
L	in res, enter name and address of the time party.		
	Name		
	Name		
	Address ►		
16	Gaming manager information:		
	Name		
	Gaming manager compensation ► \$		
	Description of services provided		
	Director/officer Employee Independent contractor		
17	Mandatory distributions:		
а	Is the organization required under state law to make charitable distributions from the gaming proc		
	retain the state gaming license?	Yes	No
b	Enter the amount of distributions required under state law to be distributed to other exempt organ	Izations	
Par	or spent in the organization's own exempt activities during the tax year s s t IV Supplemental Information. Provide the explanation required by Part I, line 2b, columns (i	ii) and (v) and	
Fai	Part III, lines 9, 9b, 10b, 15b, 15c, 16, and 17b, as applicable. Also provide any additional		
	(see instructions).		
2.	BLUE STATE DIGITAL - THE RETAINER THE ORGANIZATION PAYS INCLUDES THE		
OUT	SOURCING OF OUR EMAIL MARKETING PROGRAM AMONG OTHER SERVICES. IT		
ULT	IMATELY WORKS OUT TO BE APPROXIMATELY 50% IN GENERATING REVENUE AND		
50%	IN MISSION RELATED WORK.		
3. '	THOMPSON HABIB & DENISON - PAID A CONSULTING FEE AS WELL AS A PASS		

THROUGH ON THE EXPENSES OF POSTAGE, ENVELOPES, AND OTHER MAILING

-	MARCH OF DIMES INC.	.3-1040300	- 0
	lule G (Form 990 or 990-EZ) 2019		Page 3
11	Does the organization conduct gaming activities with nonmembers?	Ye	s 🔄 No
12	Is the organization a grantor, beneficiary or trustee of a trust or a member of a partnership or other entity	Ye	
12	formed to administer charitable gaming?	i re	s 🔄 No
13		20	%
a b	The organization's facility		<u>%</u>
14	An outside facility		70
14	records:	ana	
	Name		
	Address		
15 a	Does the organization have a contract with a third party from whom the organization receives ga	ming	
	revenue?	Ye	s 🔄 No
b	If "Yes," enter the amount of gaming revenue received by the organization ► \$ are	nd the	
	amount of gaming revenue retained by the third party \blacktriangleright \$		
С	If "Yes," enter name and address of the third party:		
	Name		
	Address		
16	Gaming manager information:		
10	Caning manager mormation.		
	Name		
	Gaming manager compensation ► \$		
	Description of services provided		
	Director/officer Employee Independent contractor		
17	Mandatory distributions:		
а	Is the organization required under state law to make charitable distributions from the gaming proc		
	retain the state gaming license?	Ye	s 🔄 No
b	Enter the amount of distributions required under state law to be distributed to other exempt organ	Izations	
Part	or spent in the organization's own exempt activities during the tax year s t IV Supplemental Information. Provide the explanation required by Part I, line 2b, columns (i	ii) and (v) and	4
r ai	Part III, lines 9, 9b, 10b, 15b, 15c, 16, and 17b, as applicable. Also provide any additional		
	(see instructions).		
MAT	ERIALS.		
4.1	M&R STRATEGIC SERVICES, INC - REPLACED BLUE STATE DIGITAL, AGREEMENT		
PER	IOD: 06/01/2019-05/31/2021. THE RETAINER THE ORGANIZATION PAYS		
INC:	LUDES THE OUTSOURCING OF OUR EMAIL MARKETING PROGRAM AMONG OTHER		
יחשים	NT C P C		
9 PLC	VICES.		

Sahad	MARCH OF DIMES INC.	10 101	0000	Dogo 3
11	Ule G (Form 990 or 990-EZ) 2019 Does the organization conduct gaming activities with nonmembers?		Yes	Page 3
12	Is the organization a grantor, beneficiary or trustee of a trust or a member of a partnership or other ent		165	
12	formed to administer charitable gaming?		Yes	No
12			165	
13	Indicate the percentage of gaming activity conducted in:	120		0/
a	The organization's facility			<u>%</u>
b	An outside facility			%
14	Enter the name and address of the person who prepares the organization's gaming/special events boo records:	ks and		
	Name ►			
	Address			
15 a	Does the organization have a contract with a third party from whom the organization receives	aamina		
10 0	revenue?		Ves	No
h	If "Yes," enter the amount of gaming revenue received by the organization ► \$	and the		
N N	amount of gaming revenue retained by the third party \triangleright \$			
c	If "Yes," enter name and address of the third party:			
Ū				
	Name ►			
	Address ►			
16	Gaming manager information:			
	Name			
	Gaming manager compensation ► \$			
	Description of services provided			
	Director/officer Employee Independent contractor			
	•• • • • • • •			
17	Mandatory distributions:			
а	Is the organization required under state law to make charitable distributions from the gaming pr	,		
	retain the state gaming license?		Yes	No
b	Enter the amount of distributions required under state law to be distributed to other exempt org	anizations		
Part	or spent in the organization's own exempt activities during the tax year s s t IV Supplemental Information. Provide the explanation required by Part I, line 2b, columns		w and	
Far	Part III, lines 9, 9b, 10b, 15b, 15c, 16, and 17b, as applicable. Also provide any addition			
	(see instructions).			
5.1	EDGE DIRECT, LLC (DOING BUSINESS AS BARTON COTTON) - REPLACED THOMPSON			
HAB	IB & DENISON, AGREEMENT PERIOD: 07/01/2019-12/31/2022. PAID A			
CON	SULTING FEE AS WELL AS A PASS THROUGH ON THE EXPENSES OF POSTAGE,			
ENV	ELOPES, AND OTHER MAILING MATERIALS.			

13-1846366

ATTACHMENT 1

990, SCHEDULE G, PART I - HIGHEST PAID FUNDRAISER

NAME AND ADDRESS OF FUNDRAISER	ACTIVITY	DID FUNDRAISER HAVE CUSTODY OR CONTROL OF CONTRIBUTIONS? YES NO	GROSS RECEIPTS FROM ACTIVITY	AMOUNT PAID TO (OR RETAINED BY FUNDRAISER	AMOUNT PAID TO (OR RETAINED BY ORGANIZATION
INFOCISION MGMT CORP 325 SPRINGSIDE DRIVE AKRON OH 44333	TELEMKT.	X	623,650.	360,131.	263,519.
THOMPSON HABIB & DENISON 80 HAYDEN AVENUE, SUITE 300 LEXINGTON WA 02421	FUNDRAISING CONSULTANT	X		591,922.	
BLUE STATE DIGITAL INC 101 AVENUE OF THE AMERICAS 12TH FL NEW YORK NY 10013	FUNDRAISING CONSULTANT	Х	679,090.	208,174.	470,916.
M&R STRATEGIC SERVICES, I 1101 CONNECTICUT AVE., NW, SUITE 700 WASHINGTON DC 20036	FUNDRAISING CONSULTANT	Х	627,852.	251,029.	376,823.
EDGE DIRECT, LLC 3030 WATERVIEW AVENUE BALTIMORE MD 21230	FUNDRAISING CONSULTANT	Х		625,002.	

SCHEDULE I Grants and Other Assistance to Organizations, (Form 990) Governments, and Individuals in the United States										
		•					2019			
Com	plete if the or	-	wered "Yes" on F		, line 21 or 22.		Open to Public			
Department of the Treasury			ttach to Form 990				Inspection			
Internal Revenue Service	► Go	to www.irs.gov	/Form990 for the I	atest information	l.					
Name of the organization						Employer identif				
MARCH OF DIMES INC. 13-1846366										
1 Does the organization maintain records to s										
the selection criteria used to award the gran							X Yes No			
2 Describe in Part IV the organization's proce	dures for mor	nitoring the use	of grant funds in the	e United States.						
Part II Grants and Other Assistance to I	omestic Or	ganizations ar	nd Domestic Gov	ernments. Com	plete if the organiz	ation answered	"Yes" on Form 990,			
Part IV, line 21, for any recipient t	hat received	more than \$5	,000. Part II can b	be duplicated if a	additional space is r	needed.				
1 (a) Name and address of organization or government	(b) EIN	(c) IRC section (if applicable)	(d) Amount of cash grant	(e) Amount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of noncash assistanc				
					,					
(1) ALAMANCE COUNTY HEALTH DEPARTMENT 319 N. GR.HOPEDALE DR. BURLINGTON, NC 27217	56-6000271	GOVT	22,856.				COMMUNITY			
(2) BAYLOR COLLEGE OF MEDICINE	50-0000271	6011	22,850.				COMMONITI			
1 BAYLOR PLAZA, HOUSTON, TX 77030-3411	74-1613878	501(C)(3)	10,000.				COMMUNITY			
(3) BAYSTATE HEALTH	/4-10138/8	501(0)(3)	10,000.				COMMONITI			
759 CHESTNUT SPRINGFIELD, MA 01199	04-2790311	501(C)(3)	10,500.				COMMUNITY			
(4) BLACK WOMEN FOR WELLNESS	04 2790311	501(0)(5)	10,300.							
PO BOX 292516 LOS ANGELES, CA 90029	95-4624707	501(C)(3)	15,000.				COMMUNITY			
(5) BOARD OF REGENTS UNIV. OF WI. SYSTEM	55 1021707	501(0)(5)	10,000.							
400 A W PETER.S MADISON, WI 53706	39-6006492	501(C)(3)	28,375.				COMMUNITY			
(6) BOT OF THE LELAND STANFORD JUNIOR UNIV.	55 0000492	501(0)(5)	20,375.							
365 LASUEN ST. STANFORD, CA 94305	94-1156365	501(C)(3)	27,000.				COMMUNITY			
(7) CENTER FOR WOMEN'S HEALTH RESEARCH	71 1130303	501(0)(5)	27,000.							
1500 6TH AVE. BIRMINGHAM, AL 35233	63-6005396		20,000.				COMMUNITY			
(8) CHEROKEE HEALTH SYSTEMS										
2018 WESTERN AVE KNOXVILLE, TN 37921	62-0637925	501(C)(3)	10,000.				COMMUNITY			
(9) CHILDREN'S BUREAU, INC.										
1575 DR. MLK JR. ST. INDIANAPOLIS, IN 46202	35-1061264	501(C)(3)	15,000.				COMMUNITY			
(10) CHILDREN'S HOSPITAL CINCINNATI										
240 ALBERT SABIN WAY CINCINNATI, OH 45229	31-0833936	501(C)(3)	1,000,000.				RESEARCH & MEDICAL			
(11) CHILDREN'S HOSPITAL OF PHILADELPHIA, THE										
2716 S. ST. PHILADELPHIA, PA 19146	23-1352166	501(C)(3)	150,000.				RESEARCH & MEDICAL			
(12) CITY OF WEST ALLIS										
7525 W GREENFIELD AVE. MILWAUKEE, WI 53214	39-6005651	GOVT	5,715.				COMMUNITY			
2 Enter total number of section 501(c)(3) and		brganizations lis		ble			▶			
3 Enter total number of other organizations lis	-	-					▶			

			Assistance t			F	OMB No. 1545-0047
		•	ndividuals i				2019
Com	plete if the o	-	wered "Yes" on F		, line 21 or 22.		Open to Public
Department of the Treasury	N 0-1	-	ttach to Form 990				Inspection
Internal Revenue Service	► Go	to www.irs.gov	/Form990 for the I	atest information	l.	Enveloper idea (Kia	
Name of the organization						Employer identific	
MARCH OF DIMES INC.						13-18463	666
Part I General Information on Grants an							
1 Does the organization maintain records to s							
the selection criteria used to award the grant							X Yes No
2 Describe in Part IV the organization's proceed	dures for mor	nitoring the use	of grant funds in the	e United States.			
Part II Grants and Other Assistance to D	omestic Or	ganizations ar	nd Domestic Gov	vernments. Com	plete if the organiz	ation answered '	Yes" on Form 990,
Part IV, line 21, for any recipient t	hat received	more than \$5	,000. Part II can b	be duplicated if a	additional space is r	needed.	
1 (a) Name and address of organization or government	(b) EIN	(c) IRC section (if applicable)	(d) Amount of cash grant	(e) Amount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of noncash assistance	(h) Purpose of grant or assistance
(1) COMM. HEALTH COUNCIL OF WYANDOTTE COUNTY							
803 ARMSTRONG AVE. STE A KS CITY, KS 66101	01-0674969	501(C)(3)	20,000.				COMMUNITY
(2) COMMUNITY CLINIC OF MAUI							
1881 NANI ST. WAILUKU, HI 96793	99-0303304	501(C)(3)	15,300.				COMMUNITY
(3) COMMUNITY OF HOPE							
4 ATLANTIC ST SW WASHINGTON, DC 20032	52-1184749	501(C)(3)	5,910.				COMMUNITY
(4) CURATORS OF THE UNIV. OF MISSOURI							
115 BL 70 W, MIZZOU N., COL, MO 65211	43-6003859	GOVT	208,831.				RESEARCH & MEDICAL
(5) DIVERSITY UPLIFTS, INC.							
6371 HAVEN AVE STE. #3 RANCHO.C, CA 91737	83-3215066	501(C)(3)	10,000.				COMMUNITY
(6) DUKE UNIVERSITY							
2200 W MAIN ST. STE. 820 DURHAM, NC 27705	56-0532129	501(C)(3)	7,000.				COMMUNITY
(7) EMORY UNIVERSITY							
P.O. BOX 935084 ATLANTA, GA 31193-5087	58-0566256	501(C)(3)	54,015.				RESEARCH & MEDICAL
(8) EPSILON RHO LAMBDA FOUNDATION							
PO BOX 1572 FAYETTEVILLE, NC 28302	38-3796195	501(C)(3)	6,000.				COMMUNITY
(9) GEORGE WASHINGTON UNIVERSITY							
2300 EYE ST. NW WASHINGTON, DC 20037	53-0196584	501(C)(3)	10,000.				RESEARCH & MEDICAL
(10) HEALTHY START COALITION OF SARASOTA CO							
1750 17TH ST, BLDG A SARASOTA, FL 34234	31-1591167	501(C)(3)	8,000.				COMMUNITY
(11) INDIANA UNIVERSITY RESEARCH							
PO BOX 78000 DETROIT, MI 48278	35-6001673	501(C)(3)	20,000.				COMMUNITY
(12) INSTITUTE FOR WOMEN'S POLICY RESEARCH							
1200 18TH ST. NW, STE. 301 WA., DC 20036	52-1549572	501(C)(3)	94,345.				RESEARCH & MEDICAL
2 Enter total number of section 501(c)(3) and	0	0					•
3 Enter total number of other organizations lis	ted in the line	1 table	<u></u>		<u></u>	<u></u>	•

SCHEDULE I Grants and Other Assistance to Organizations, (Form 990) Governments, and Individuals in the United States									
(Form 990) Go	overnme	nts, and Ir	ndividuais ii	n the United	d States		2019		
Com	plete if the o	-	wered "Yes" on F		, line 21 or 22.				
Department of the Treasury			ttach to Form 990				Open to Public		
Internal Revenue Service	► Go	to www.irs.gov	/Form990 for the I	atest informatior	l.		Inspection		
Name of the organization						Employer identif			
MARCH OF DIMES INC.						13-1846	366		
Part I General Information on Grants an									
1 Does the organization maintain records to s									
the selection criteria used to award the gran							X Yes No		
2 Describe in Part IV the organization's proce	dures for mor	nitoring the use	of grant funds in the	e United States.					
Part II Grants and Other Assistance to D	omestic Or	ganizations ar	nd Domestic Gov	vernments. Com	plete if the organiz	ation answered	"Yes" on Form 990,		
Part IV, line 21, for any recipient t									
1 (a) Name and address of organization or government	(b) EIN	(c) IRC section (if applicable)	(d) Amount of cash grant	(e) Amount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of noncash assistance			
(1) LEGACY COMMUNITY HEALTH SERVICES P.O. BOX 66308 HOUSTON, TX 77266-6308	76-0009637	501(C)(3)	13,500.				COMMUNITY		
(2) LIFELONG MEDICAL CARE	70-0009037	501(0)(3)	13,300.				COMMONITI		
44 MTGMY ST. STE. 1230 SFO, CA 94104	94-2502308	501(C)(3)	17,000.				COMMUNITY		
(3) LOMA LINDA UNIV. CHILDRENS HOSPITAL	54 2502500	501(0)(5)	17,000.				COMMONITI		
11234 ANDERSON ST. LOMA LINDA, CA 92354	46-3214504	501(C)(3)	9,960.				COMMUNITY		
(4) MAMA TO MAMA	10 5211501	501(0)(5)	5,500.						
1559 BARDSTOWN RD. LOUISVILLE, KY 40205	45-4737823	501(C)(3)	12,500.				COMMUNITY		
(5) MARY HITCHCOCK MEMORIAL HOSPITAL									
25 LOWELL ST. STE. 304 MANCHESTER, NH 03101	02-0222140	501(C)(3)	20,000.				COMMUNITY		
(6) MASSACHUSETTS INSTITUTE OF TECHNOLOGY									
77 MA. AVE. 68-157 CAMBRIDGE, MA 02139	04-2103594	501(C)(3)	150,000.				RESEARCH & MEDICAL		
(7) MICHIGAN STATE UNIVERSITY									
426 AUDI.RD., RM. 2 E. LANSING, MI 48824	38-6005984	501(C)(3)	150,000.				RESEARCH & MEDICAL		
(8) MOUNTAIN AREA HEALTH EDUCATION									
121 HENDERSONVILLE RD. ASHEVILLE, NC 28803	56-1071426	501(C)(3)	11,350.				COMMUNITY		
(9) NATIONAL ACADEMY OF SCIENCES									
500 5TH ST., NW WASHINGTON, DC 20001	53-0196932	501(C)(3)	75,000.				RESEARCH & MEDICAL		
(10) PRESIDENT & FELLOWS OF HARVARD COLLEGE									
P.O. BOX 415649 BOSTON, MA 02241-5649	04-2103580	501(C)(3)	117,708.				RESEARCH & MEDICAL		
(11) REDCROW									
129 MILLER AVE. STE 822 M. VALY, CA 94941	47-5386140		10,000.				RESEARCH & MEDICAL		
(12) REGENTS OF THE UNIV. OF MICHIGAN									
BOX 223131 PITTSBURGH, PA 15251-2131	38-6006309	501(C)(3)	74,818.				RESEARCH & MEDICAL		
2 Enter total number of section 501(c)(3) and	-	-					▶		
3 Enter total number of other organizations lis	ted in the line	1 table					▶		

SCHEDULE I				Assistance t	•	•	F	OMB No. 1545-0047		
(Form 990)	Go	overnme	nts, and Ir	ndividuals in	n the United	d States		2019		
	Com	plete if the o	rganization ans	wered "Yes" on F	orm 990, Part IV	, line 21 or 22.				
Department of the Treasury			► A	ttach to Form 990				Open to Public		
Internal Revenue Service		► Go	to www.irs.gov	/Form990 for the I	atest information).		Inspection		
Name of the organization							Employer identifi	cation number		
MARCH OF DIMES INC. 13-1846366										
Part I General In	nformation on Grants ar	d Assistanc	е							
1 Does the organiz	ation maintain records to s	ubstantiate th	e amount of the	e grants or assista	nce, the grantees	eligibility for the grant	s or assistance, a	nd		
	eria used to award the grar							X Yes No		
2 Describe in Part	IV the organization's proce	dures for mor	nitoring the use	of grant funds in the	e United States.					
Part II Grants and	d Other Assistance to [Domestic Or	ganizations ar	nd Domestic Gov	ernments. Com	plete if the organiz	ation answered	"Yes" on Form 990		
	e 21, for any recipient t		-							
						•				
	l address of organization government	(b) EIN	(c) IRC section (if applicable)	(d) Amount of cash grant	(e) Amount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of noncash assistanc			
(1) REGIONAL ONE HEALT	ГН									
880 MADISON AVE. M	MEMPHIS, TN 38103	58-1737037	501(C)(3)	22,500.				COMMUNITY		
(2) RICHMOND COUNTY BO	DARD OF HEALTH									
1916 N. LEG RD. AU	JGUSTA, GA 30909-4437	58-6000369	GOVT	6,000.				COMMUNITY		
(3) RIVERSIDE PEDIATRI	ICS									
435 MARINA DR. GEO	DRGETOWN, SC 29210	47-3718945		12,150.				COMMUNITY		
(4) SOCY. FOR REPRODUC	CTIVE INVESTIGATION FDN.									
555 E. WELLS ST. S	STE. 1100 MKE, WI 53202	95-2293816	501(C)(3)	40,000.				RESEARCH & MEDICAL		
(5) ST. VINCENT JOSHUA	A MAX SIMON P									
8414 NAAB RD. STE.	. 150 IND, IN 46260	35-0869066	501(C)(3)	18,300.				COMMUNITY		
(6) STANFORD UNIV. SCH	HOOL OF MEDICINE									
PO BOX 44253 SAN F	FRANCISCO, CA 94144-4253	94-1156365	501(C)(3)	650,000.				RESEARCH & MEDICAL		
(7) SWEDISH ADDICTION	RECOVERY SERVICE									
747 BDWY. SEATTLE,	, WA 98122	91-0433740	501(C)(3)	12,800.				COMMUNITY		
(8) TETON COUNTY HEALT	TH DEPARTMENT	_								
P.O BOX 937 JACKSC	ON, WY 83001	83-6000127	GOVT	8,000.				COMMUNITY		
(9) TEXAS TECH UNIV.	HEALTH SCIENCE CENTER	_								
3601 4TH ST. LUBBO	ОСК, ТХ 79424	75-2668014	GOVT	11,000.				COMMUNITY		
(10) TRUSTEES UNIV. OF	PENNSYLVANIA	_								
3451 WALNUT ST., P	PHILA., PA 19104-6205	23-1352685	501(C)(3)	1,500,000.				RESEARCH & MEDICAL		
(11) UC HEALTH		_								
	CINCINNATI, OH 45219	31-1435820	501(C)(3)	11,950.				COMMUNITY		
(12) UMASS MEMORIAL MEI	DICAL GROUP	_								
365 PLANTATION ST.	. WORCESTER, MA 01605	04-2911067	501(C)(3)	10,000.				COMMUNITY		
	er of section 501(c)(3) and	-	-					▶		
3 Enter total number	er of other organizations lis	ted in the line	1 table			<u></u>		▶		

SCHEDULE I	Grants a	nd Other A	Assistance t	L	OMB No. 1545-0047		
		•	ndividuals in				2019
Com	plete if the o	-	wered "Yes" on F		, line 21 or 22.		
Department of the Treasury			ttach to Form 990				Open to Public
Internal Revenue Service	►Go	to www.irs.gov	/Form990 for the I	atest information).		Inspection
Name of the organization						Employer identifica	
MARCH OF DIMES INC.						13-18463	66
Part I General Information on Grants an	nd Assistanc	е					
1 Does the organization maintain records to s			-	-			
the selection criteria used to award the grar	nts or assistand	ce?					X Yes No
2 Describe in Part IV the organization's proce	edures for mor	nitoring the use	of grant funds in the	e United States.			
Part II Grants and Other Assistance to I	Domestic Or	ganizations ar	nd Domestic Gov	ernments. Com	plete if the organiz	ation answered "	Yes" on Form 990.
Part IV, line 21, for any recipient		-			•		,
			1	-	•		
1 (a) Name and address of organization or government	(b) EIN	(c) IRC section (if applicable)	(d) Amount of cash grant	(e) Amount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of noncash assistance	(h) Purpose of grant or assistance
(1) UNIV. OF ALABAMA AT BIRMINGHAM (19TH ST)							
619 19TH ST. S.,JT 130 BHAM, AL 35249-7333	63-6005396	501(C)(3)	20,000.				COMMUNITY
(2) UNIV. OF KENTUCKY RESEARCH FDN.							
109 KINKEAD HALL LEXINGTON, KY 40506-0057	61-6033693	501(C)(3)	10,000.				COMMUNITY
(3) UNIVERSITY OF TENNESSEE							
320 STDNT SVCS. BLDG. KNOXVILLE, TN 37996	62-6001636	501(C)(3)	10,000.				COMMUNITY
(4) UNIVERSITY OF UTAH							
201 S. PREZ. CIR., RM. 406 SLC, UT 84112	87-6000525	501(C)(3)	33,000.				RESEARCH & MEDICAL
(5) VANDERBILT UNIVERSITY MEDICAL CENTER							
2215B GARLAND AVE. NASHVILLE, TN 37232	35-2528741	501(C)(3)	11,890.				COMMUNITY
(6) WABASH COUNTY TOBACCO FREE COALITION							
41 W. CANAL ST. WABASH, IN 46992	46-1428561	GOVT	6,787.				COMMUNITY
(7) WASHINGTON UNIVERSITY							
700 ROSEDALE AVE. ST. LOUIS, MO 63112	43-0653611	501(C)(3)	1,500,000.				RESEARCH & MEDICAL
(8) WOMEN'S HEALTHCARE OFFICE OF OB/GYN							
2900 KIRBY PKY. STE 11 MEMPHIS, TN 38119	62-1874702		7,045.				COMMUNITY
_(9)							
(10)							
(11)							
(12)	_						
2 Enter total number of section 501(c)(3) and	l government o	 organizations lis	l sted in the line 1 tat	 			45.
3 Enter total number of other organizations lis	•	•					11.

Schedule I (Form 990) (2019)

Part III Grants and Other Assistance to Domestic Individuals. Complete if the organization answered "Yes" on Form 990, Part IV, line 22. Part III can be duplicated if additional space is needed.

recipients	cash grant	non-cash assistance	FMV, appraisal, other)	
				he information required in Part I, line 2, Part III, column (b); and any ot

GRANT MONITORING PROCEDURES

SCHEDULE I, PART I, LINE 2

GRANTEES ARE AWARDED BY COMMITTEES BASED ON VARIOUS FACTORS AND ARE

RANKED USING A SCORING SYSTEM. THE COMMITTEE MEMBERS CONSIST PRIMARILY

OF VOLUNTEERS WHO ARE QUALIFIED TO EVALUATE THE MERITS OF THE GRANT

APPLICATIONS. ONCE SELECTED, GRANTEES ARE REQUIRED TO SUBMIT INTERIM

ACCOUNTING REPORTS AS WELL AS A FINAL ACCOUNTING OF ALL EXPENDITURES,

DELIVERABLES AND RESULTS, DURING AND 90 DAYS AFTER THE TERMINATION OF

THE GRANT. REFER TO THE WEBSITE FOR FURTHER INFORMATION:

HTTPS://WWW.MARCHOFDIMES.ORG/RESEARCH/RESEARCH-GRANTS.ASPX#

SCHEDULE J Compensation Information				C	MB No.	1545-0	047
(For	m 990)	For certain Officers, Dire	ectors, Trustees, Key Employees, and Highest		ഗി	10	
			mpensated Employees on answered "Yes" on Form 990, Part IV, line 2	23.	<u>K</u> U	13	
	nent of the Treasury		Attach to Form 990. 990 for instructions and the latest information.		Open to		
	Revenue Service of the organization			Employer identificatio		ectio r	1
MAR	CH OF DIME	S INC.		13-1846366	5		
Part	Question	s Regarding Compensation	1				
						Yes	No
1a			ovided any of the following to or for a pers				
			provide any relevant information regarding	-			
		ss or charter travel	Housing allowance or residence for				
		or companions	Payments for business use of perso				
		emnification and gross-up payments	Health or social club dues or initiation				
	Discretio	onary spending account	Personal services (such as maid, ch	aumeur, cher)			
b	or reimburse	ment or provision of all of the ex	ne organization follow a written policy re penses described above? If "No," com	plete Part III to		v	
•	explain			· · · · · · · · · · · · · · · · · · ·	1b	X	
2	•		r to reimbursing or allowing expenses D/Executive Director, regarding the items				
		stees, and onicers, including the CEC			2	x	
2					-		
3			on used to establish the compensation of at apply. Do not check any boxes for metho				
			e CEO/Executive Director, but explain in P				
		isation committee	Written employment contract				
	· · ·	dent compensation consultant	X Compensation survey or study				
		0 of other organizations	X Approval by the board or compensa	ation committee			
4	During the ye	ar, did any person listed on Form 990, or a related organization:	Part VII, Section A, line 1a, with respect to	o the filing			
а	•	•	ayment?		4a		Х
b			ental nonqualified retirement plan?		4b		Х
С	Participate in	or receive payment from, an equity-ba	ased compensation arrangement?		4c		Х
	If "Yes" to an	y of lines 4a-c, list the persons and p	rovide the applicable amounts for each it	em in Part III.			
			rganizations must complete lines 5-9.				
5		listed on Form 990, Part VII, Section contingent on the revenues of:	ion A, line 1a, did the organization pa	ly or accrue any			
а		-			5a		X
b					5a 5b		X
	-	e 5a or 5b, describe in Part III.					
6			ion A, line 1a, did the organization pa	y or accrue anv			
	-	contingent on the net earnings of:					
а	The organizat	ion?			6a		Х
b					6b		Х
	If "Yes" on lin	e 6a or 6b, describe in Part III.					
7			on A, line 1a, did the organization prov				
			lescribe in Part III		7		X
8			paid or accrued pursuant to a contract the				
			Regulations section 53.4958-4(a)(3)? If				v
•					8		X
9			low the rebuttable presumption proced				
	iveguiations s	ection 53.4958-6(C)?			9		

Schedule J (Form 990) 2019

Page 2

Schedule J (Form 990) 2019

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that aren't listed on Form 990, Part VII.

Note: The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

	L	(B) Breakdown o	W-2 and/or 1099-MIS	C compensation	(C) Retirement and	(D) Nontaxable	(E) Total of columns	(F) Compensation
(A) Name and Title		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	other deferred compensation	benefits	(B)(i)-(D)	in column (B) reported as deferred on prior Form 990
STACEY D. STEWART	(i)	520,781.	0.	6,504.	7,891.	27,757.	562,933.	0
1 ^{PRESIDENT & CEO}	(ii)	0.	0.	0.	0.	0.	0.	0
KELLE H. MOLEY	(i)	397,775.	0.	1,806.	6,395.	13,377.	419,353.	0
2 ^{SVP CHIEF SCIENTIFIC OFF.}	(ii)	0.	0.	0.	0.	0.	0.	0
RAHUL GUPTAL	(i)	399,000.	0.	630.	3,646.	1,914.	405,190.	0
3^{SVP} , chief medical officer	(ii)	0.	0.	0.	0.	0.	0.	0
DAVID C. DAMOND	(i)	296,475.	0.	2,267.	5,592.	31,904.	336,238.	0
SVP CFO/ASST TREAS.	(ii)	0.	0.	0.	0.	0.	0.	0 .
FREDERICK A. BROGDON	(i)	295,402.	0.	2,540.	2,597.	35,474.	336,013.	0.
5 ^{SVP, COO, & BOARD OFFICER}		0.	0.	0.	0.	0.	0.	0.
DAVID J. HAMPTON II	(i)	294,744.	0.	426.	5,553.	10,032.	310,755.	0.
6 ^{SVP & CHIEF DEV OFFICER}	(ii)	0.	0.	0.	0.	0.	0.	0 .
ADRIAN P. MOLLO	(i)	273,790.	0.	1,806.	5,075.	27,255.	307,926.	0 .
7 ^{SVP GC/ASST. SEC. (BEG. 3/19)}	(ii)	0.	0.	0.	0.	0.	0.	0.
LISA F. WADDELL, M.D.	(i)	263,400.	0.	1,832.	4,908.	27,754.	297,894.	0.
8 SVP MCH IMP & DEP MED OFFICER	(ii)	0.	0.	0.	0.	0.	0.	0.
NICHOLAS M. DIFRANZA	(i)	255,900.	0.	426.	4,738.	24,362.	285,426.	0.
9 ^{SVP & CHIEF TECH OFFICER}	(ii)	0.	0.	0.	0.	0.	0.	0.
DEIRDRE MALONEY	(i)	232,150.	0.	639.	4,263.	28,754.	265,806.	0.
10 ^{VP, HUMAN RESOURCES}	(ii)	0.	0.	0.	0.	0.	0.	0.
CYNTHIA H RAHMAN	(i)	249,418.	0.	352.	4,400.	9,715.	263,885.	0.
11 ^{SVP CHIEF MO (BEG 1/19)}	(ii)	0.	0.	0.	0.	0.	0.	0 .
DARLENE R. SLAUGHTER	(i)	210,453.	0.	14,117.	3,815.	25,395.	253,780.	0.
12 ^{VP & CHIEF PO (BEG 2/19)}	(ii)	0.	0.	0.	0.	0.	0.	0.
KELLY ERNST	(i)	214,715.	0.	1,337.	3,291.	26,114.	245,457.	0
13 ^{SVP MARKET IMPACT}	(ii)	0.	0.	0.	0.	0.	0.	0 .
FLORENDA H. NEWTON	(i)	206,275.	0.	2,711.	3,885.	24,822.	237,693.	0.
14 ^{VP, CORPORATE ENGAGEMENT}	(ii)	0.	0.	0.	0.	0.	0.	0.
ALISON A. SPERA	(i)	189,333.	0.	400.	0.	25,140.	214,873.	0.
15 ^{VP, MARKET IMPACT}	(ii)	0.	0.	0.	0.	0.	0.	0.
	(i)							
16	(ii)							

Schedule J (Form 990) 2019

Page 3

Schedule J (Form 990) 2019

Part III Supplemental Information

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

SCHEDULE M (Form 990)

Noncash Contributions

OMB No. 1545-0047

Department of the Treasury Internal Revenue Service Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30.
 Attach to Form 990.

20 19 Open to Public Inspection

N	lame	of	the	organ	izati	on
---	------	----	-----	-------	-------	----

Go to www.irs.gov/Form990 for instructions and the latest information.
 Employer identification number

MARCH	OF	DIMES	INC.

-	-			
1	3-3	184	63	66

Par	t I Types of Property							
		(a) Check if applicable	(b) Number of contributions or items contributed	(c) Noncash contribution amounts reported on Form 990, Part VIII, line 1g	Method o noncash con			
1	Art - Works of art							
2	Art - Historical treasures							
3	Art - Fractional interests							
4	Books and publications							
5	Clothing and household							
	goods	X		379,773.	FMV			
6	Cars and other vehicles							
7	Boats and planes							
8	Intellectual property							
9	Securities - Publicly traded							
10	Securities - Closely held stock							
11	Securities - Partnership, LLC,							
	or trust interests							
12	Securities - Miscellaneous							
13	Qualified conservation							
	contribution - Historic							
	structures							
14	Qualified conservation							
	contribution - Other							
15	Real estate - Residential							
16	Real estate - Commercial							
17 18	Collectibles							
10 19								
20	Food inventory Drugs and medical supplies							
20	Taxidermy							
22	Historical artifacts							
23	Scientific specimens							
24	Archeological artifacts							
25	Other ►()							
26	Other ►()							
27	Other ►()							
28	Other ►()							
29	Number of Forms 8283 received	by the org	anization during the tax y	ear for contributions for				
	which the organization completed I				29			
							Yes	No
30a	During the year, did the organizat	ion receive	by contribution any prope	rty reported in Part I, line	s 1 through			
	28, that it must hold for at least the	hree years f	rom the date of the initial	contribution, and which is	sn't required			
	to be used for exempt purposes for	the entire h	olding period?			30a		Х
b	If "Yes," describe the arrangement i	n Part II.						
31	Does the organization have a							
	contributions?					31	Х	
32a	Does the organization hire or use	•	0					
	contributions?					32a	X	
b	If "Yes," describe in Part II.							
33	If the organization didn't report an	amount in c	olumn (c) for a type of pro	perty for which column (a)	is checked,			
	describe in Part II.							

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Part II Supplemental Information. Provide the information required by Part I, lines 30b, 32b, and 33, and whether the organization is reporting in Part I, column (b), the number of contributions, the number of items received, or a combination of both. Also complete this part for any additional information.

NONCASH CONTRIBUTIONS

SCHEDULE M, PART I

OTHER THAN CONTRIBUTIONS OF MARKETABLE SECURITIES AND VEHICLES, NON-CASH ITEMS ARE NOT INCLUDED IN THE FINANCIAL STATEMENTS OF THE ORGANIZATION UNLESS THEY ARE SIGNIFICANT IN AMOUNT. IN 2019, THE ORGANIZATION RECEIVED AUCTION ITEMS, WHICH WERE RECORDED AT ZERO VALUE.

USE OF THIRD PARTIES

SCHEDULE M, PART I, LINE 32A

CAR DONATION PROGRAM

MARCH OF DIMES ACCEPTS DONATIONS OF CARS, BOATS, OR OTHER VEHICLES THROUGH A THIRD PARTY. THE FIRM HANDLES ALL ASPECTS OF THE DONATION FROM INITIAL CONTACT WITH THE DONOR, TRANSFER OF TITLES, AS WELL AS THE PICKUP AND SALE OF THE VEHICLE.

THE NUMBER OF CONTRIBUTIONS (RATHER THAN ITEMS) IS REPORTED AT FAIR MARKET VALUE.

SCHEDULE O (Form 990 or 990-EZ)

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information. ► Attach to Form 990 or 990-EZ.

Information about Schedule O (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.



Department of the Treasury Internal Revenue Service Name of the organization MARCH OF DIMES INC.

COMMUNITY SERVICES

FORM 990, PART III, LINE 4A

MARCH OF DIMES STAFF AND VOLUNTEERS PARTNER WITH LOCAL HEALTH AGENCIES, COMMUNITY-BASED ORGANIZATIONS, PROFESSIONAL ASSOCIATIONS, HOSPITALS AND OTHER STAKEHOLDERS TO DETERMINE THE MOST PRESSING MATERNAL AND CHILD HEALTH NEEDS IN A COMMUNITY. STAFF AND VOLUNTEERS WORK TO IMPROVE OUTCOMES FOR MOMS, BABIES AND THEIR FAMILIES THROUGH LEADERSHIP, ADVOCACY, EDUCATION AND COMMUNITY ENGAGEMENT. KEY PRIORITIES INCLUDE PREVENTING MATERNAL MORTALITY, PRETERM BIRTH AND ADDRESSING HEALTH EQUITY AND SOCIAL DETERMINANTS OF HEALTH.

RESEARCH AND MEDICAL SUPPORT

FORM 990, PART III, LINE 4B

MARCH OF DIMES IS INVESTING IN TRANSLATIONAL AND ACTIONABLE SCIENCE THAT TURNS OBSERVATIONS FROM THE LABORATORY, CLINIC AND COMMUNITIES INTO INTERVENTIONS, DRUGS AND DEVICES THAT IMPROVE THE HEALTH OF MOMS AND BABIES. THE RESEARCH PRIORITY AREAS INCLUDE PREGNANCY-RELATED DISORDERS, DEVELOPMENTAL ORIGINS OF INFANT HEALTH, MATERNAL AND NEONATAL MORBIDITY AND MORTALITY, AND HEALTH DISPARITIES IN MATERNAL-CHILD HEALTH.

PUBLIC AND PROFESSIONAL EDUCATION FORM 990, PART III, LINE 4C AS PART OF PROVIDING PUBLIC EDUCATION, MARCH OF DIMES RELEASES TWO ANNUAL BABIES IN EACH STATE. THE MARCH OF DIMES REPORT CARD ASSIGNS LETTER GRADES TO STATES BASED ON THEIR RATE OF PRETERM BIRTHS, HIGHLIGHTS DISPARITIES IN PRETERM BIRTH RATES BY RACE/ETHNICITY, AND PROVIDES INFORMATION ON SOCIAL DETERMINANTS OF HEALTH, COST OF CARE, ACCESS TO CARE AND ACTIONS AVAILABLE TO STATES TO HELP IMPROVE MATERNAL AND INFANT HEALTH. THE SECOND ANNUAL REPORT, THE MARCH OF DIMES MATERNITY CARE DESERT "NO-WHERE TO GO" REPORT, HIGHLIGHTS GEOGRAPHIC DISPARITIES AROUND KEY FACTORS IN ACCESS TO MATERNITY CARE, INCLUDING DISTANCE TO CARE, ACCESS TO HOSPITALS AS WELL AS PROVIDERS, AND HEALTH INSURANCE.

MARCH OF DIMES ALSO OPERATES AND MAINTAINS PERISTATS, A RESOURCE OF NATIONAL MATERNAL AND CHILD HEALTH DATA, INCLUDING CDC NATALITY AND MORTALITY, THE AMERICAN COMMUNITY SURVEY, AND THE PREGNANCY RISK ASSESSMENT MONITORING SYSTEM (PRAMS) AMONG OTHERS. THESE ARE CONSTANTLY UPDATED AND CURATED SO THAT CUSTOM REPORTS CAN BE DOWNLOADED FROM THE WEB. AMONG THE REPORTS MANY USES, STATE GOVERNMENT, ACADEMIC AND ADVOCACY ORGANIZATIONS COME TO PERISTATS FOR DATA TO INFORM DECISIONS AND SEEK SUPPORT FOR POLICIES AND PROGRAMS DESIGNED TO IMPROVE THE HEALTH OF MOMS AND BABIES.

IN ADDITION, WE OFFER A RANGE OF EDUCATIONAL OPPORTUNITIES FOR HEALTH CARE PROFESSIONALS, INCLUDING CONTINUING EDUCATION CREDITS. WE PROVIDE RESOURCES ON OUR WEBSITE, ONLINE NURSING MODULES, LIVE TRAININGS AND MORE. WE EDUCATE OUR CONSUMERS HAVING A HEALTHY PREGNANCY, CHILDBIRTH, PRETERM BIRTH, PREGNANCY COMPLICATIONS AND NUMEROUS MATERNAL AND INFANT Page 2

HEALTH TOPICS.

BOARD OF TRUSTEES FORM 990, PART VI, SECTION A, LINE 1A MARCH OF DIMES' BOARD OF TRUSTEES HAVE DELEGATED AUTHORITY TO THE EXECUTIVE COMMITTEE TO ACT ON BEHALF OF THE GOVERNING BODY DURING 2019.

MEMBERS' POWER TO ELECT

FORM 990, PART VI, LINES 6 AND 7A

MARCH OF DIMES HAS A VOLUNTEER BOARD OF TRUSTEES WHO ARE CONSIDERED MEMBERS BY THE IRS DEFINITION AND HAVE THE AUTHORITY TO ELECT OTHER MEMBERS AS WELL AS MAKE DECISIONS WHICH ARE SUBJECT TO APPROVAL BY OTHER MEMBERS.

REVIEW OF 990 GOVERNING BODY

FORM 990, PART VI, LINE 11B

MARCH OF DIMES' IRS FORM 990 IS PREPARED BY AN INDEPENDENT ACCOUNTING FIRM BASED ON INFORMATION PROVIDED BY THE ORGANIZATION. UPON ITS COMPLETION IT IS THE REVIEWED BY THE PRESIDENT & CEO, SVP & CHIEF FINANCIAL OFFICER, AND MARCH OF DIMES' AUDIT COMMITTEE OF THE BOARD OF TRUSTEES PRIOR TO FILING WITH THE IRS. THE FINAL FORM 990 IS PROVIDED TO ALL MEMBERS OF THE BOARD PRIOR TO ELECTRONICALLY FILING WITH THE IRS.

CONFLICT OF INTEREST POLICY FORM 990, PART VI, SECTION B, LINE 12C ANNUALLY MARCH OF DIMES ASKS THEIR BOARD OF TRUSTEES MEMBERS TO REVIEW AND SIGN A CONFLICT OF INTEREST POLICY. EMPLOYEES AGREE AND ARE OBLIGED TO ABIDE BY THE EMPLOYEE HANDBOOK WHICH HAS POLICIES REGARDING REPORTING AND AVOIDING CONFLICTS OF INTEREST. MARCH OF DIMES' LEGAL COUNSEL DETERMINES WHETHER A CONFLICT EXISTS AND RESOLVES ANY ACTUAL CONFLICTS. ANY BOARD MEMBERS WITH A CONFLICT IN A MATTER REQUIRING ACTION BY THE BOARD ARE PROHIBITED FROM PARTICIPATING IN THE BOARD'S DELIBERATIONS OR DECISIONS REGARDING THE MATTER UNDER CONSIDERATION.

DETERMINATION OF COMPENSATION

FORM 990, PART VI, SECTION B, LINES 15 A&B

DETERMINATION OF EXECUTIVE COMPENSATION AT MARCH OF DIMES IS A THREE STAGE PROCESS, DESIGNED TO ENSURE AN INDEPENDENT AND TRANSPARENT APPROACH TO THE REVIEW OF MARCH OF DIMES OFFICERS AND ENSURE THAT THEIR COMPENSATION REFLECTS FAIR MARKET VALUE. THE FIRST STAGE OF THE PROCESS IS PERFORMED BY THE EXECUTIVE COMPENSATION COMMITTEE. THE EXECUTIVE COMPENSATION COMMITTEE WAS ORGANIZED TO CLARIFY AND SIMPLIFY THE COMPENSATION REVIEW PROCESS FOR THE PRESIDENT, STAFF OFFICERS AND KEY EXECUTIVE MANAGEMENT. THE COMMITTEE IS COMPRISED OF FOUR INDEPENDENT TRUSTEES WHO MEET ANNUALLY TO REVIEW AND DISCUSS THE SALARY RANGES FOR THE PRESIDENT & CEO, STAFF OFFICERS, AND KEY EXECUTIVE MANAGEMENT OF MARCH OF DIMES, INCLUDING MERIT, VARIABLE PAY AND BENEFITS. IT TYPICALLY RECEIVES A BENCHMARKING REPORT FROM AN OUTSIDE CONSULTANT, WHICH COMPARES THE COMPENSATION DATA TO OTHER SIMILAR CHARITIES. THE COMMITTEE THEN MAKES ITS RECOMMENDATIONS TO THE EXECUTIVE COMMITTEE. THE SECOND STAGE OF THE PROCESS IS THE PRESENTATION OF THE EXECUTIVE COMPENSATION COMMITTEE'S FINDINGS AND RECOMMENDATION TO THE EXECUTIVE COMMITTEE. THE EXECUTIVE COMMITTEE CONSIDERS AND DISCUSSES THE RECOMMENDATIONS, AND THEN TAKES A

VOTE ON COMPENSATION. THE THIRD STAGE IS WHEN THE FULL BOARD OF TRUSTEES IS BRIEFED ON THE EXECUTIVE COMMITTEE'S FINDINGS AND CONCLUSIONS. MINUTES ARE TAKEN CONTEMPORANEOUSLY TO RECORD THE DISCUSSION AND CONCLUSIONS REACHED, AND ARE KEPT ON FILE. THIS PROCESS IS IN KEEPING WITH MARCH OF DIMES BY-LAWS AND THE RESPONSIBILITIES OF THE EXECUTIVE COMMITTEE, AND ALSO INTENDED TO COMPORT WITH REGULATIONS ON INTERMEDIATE SANCTIONS PROMULGATED BY THE IRS.

DISCLOSURES

FORM 990, PART VI, SECTION C, LINE 19 MARCH OF DIMES MAKES ITS ANNUAL REPORT AND IRS FORM 990 ACCESSIBLE VIA OUR WEBSITE, WWW.MARCHOFDIMES.ORG AND UPON REQUEST.

NET ASSET CLASSIFICATIONS

FORM 990, PART X, LINES 27 & 28

DURING 2019, MANAGEMENT IDENTIFIED A NET ASSET CLASSIFICATION ERROR AFFECTING THE 2018 FINANCIAL STATEMENTS AS PREVIOUSLY PRESENTED. MANAGEMENT SUBSEQUENTLY COMPLETED A REVIEW OF ALL ENDOWMENT FUNDS TO ENSURE APPROPRIATE NET ASSET CLASSIFICATION. MANAGEMENT DETERMINED THAT CERTAIN AMOUNTS PREVIOUSLY RECORDED AS WITH DONOR RESTRICTIONS SHOULD HAVE BEEN RECORDED AS WITHOUT DONOR RESTRICTIONS DUE TO THE ABSENCE OF EXPLICIT DONOR INTENTIONS. ACCORDINGLY, THE FOLLOWING NET ASSET CLASSIFICATION ADJUSTMENTS WERE MADE AS OF JANUARY 1, 2019: \$2,856,000 RECLASSIFICATION FROM NET ASSETS WITH DONOR RESTRICTIONS TO NET ASSETS WITHOUT DONOR RESTRICTIONS RELATED TO ENDOWMENT FUNDS. THERE WAS NO EFFECT ON THE CHANGE IN NET ASSETS FOR THE YEAR ENDED DECEMBER 31, 2018. OTHER CHANGES IN NET ASSETS FORM 990, PART XI, LINE 9 NET CHANGE FV ASSETS HELD IN TRUST \$ 1,263,065 PENSION & POST RETIREMENT COSTS \$(2,871,367) ------TOTAL \$(1,608,302)

ATTACHMENT 1

FORM 990, PART III, LINE 1 - ORGANIZATION'S MISSION

MARCH OF DIMES LEADS THE FIGHT FOR THE HEALTH OF ALL MOMS AND BABIES. WE'RE ADVOCATING FOR POLICIES TO PROTECT THEM. WE SUPPORT RESEARCH, LEAD PROGRAMS AND PROVIDE EDUCATION AND ADVOCACY SO THAT EVERY MOM AND BABY CAN HAVE THE BEST POSSIBLE START. BUILDING ON A SUCCESSFUL 80-YEAR LEGACY OF IMPACT AND INNOVATION, WE EMPOWER EVERY MOM AND EVERY FAMILY.

ATTACHMENT 2

FORM 990, PART VI, LINE 17 - STATES

AL, AK, AR, CA, CO, CT,

DC,FL,GA,HI,IL,KS,KY,ME,MD,MA,MI,

MN,MS,NV,NH,NJ,NM,NY,NC,ND,OH,OK,OR,PA,

RI,SC,TN,UT,VA,WA,WV,WI,

 <u>ATTACHMENT 3</u>

 <u>990, PART VII- COMPENSATION OF THE FIVE HIGHEST PAID IND. CONTRACTORS</u>

 <u>NAME AND ADDRESS</u>
 <u>DESCRIPTION OF SERVICES</u>

 <u>DIRECT DONOR TV</u>
 <u>DEVELOP. & AIR TIME</u>
 2,105,451.

Schedule O (Form 990 or 990-EZ) 2019	Page 2
Name of the organization	Employer identification number
MARCH OF DIMES INC.	13-1846366
	ATTACHMENT 3 (CONT'D)
990, PART VII- COMPENSATION OF THE FIVE HIGHEST PAID IND. CONTRACTO	u <u>RS</u>
NAME AND ADDRESS DESCRIPTION OF SE	ERVICES COMPENSATION
16900 SCIENCE DRIVE BOWIE, MD 20715	

TRUE NORTH, INC 630 THIRD AVENUE, 12TH FLOOR	ADVERTISING	1,844,321.
NEW YORK, NY 10017		
STANTON BLACKWELL 3825 N. DITTMAR ROAD	MGMT. CONSULTING	1,172,168.
ARLINGTON, VA 22207		
HOME FRONT COMMUNICATION 1201 NEW YORK AVENUE, NW, SUITE 900 WASHINGTON, DC 20005	COMMUNICATIONS	1,108,260.
PURPOSE CAMPAIGNS, LLC 115 5TH AVENUE, 6TH FLOOR NEW YORK, NY 10003	VIDEO/PHOTO CONSULT.	875,991.

ATTACHMENT 4

FORM 990, PART IX - OTHER FEES

DESCRIPTION	(A) TOTAL FEES	(B) PROGRAM SERVICE EXP.	(C) MANAGEMENT AND GENERAL	(D) FUNDRAISING EXPENSES
CONTRACTED SERVICES	14,324,892.	12,826,824.	1,498,068.	0.
ADVERTISING SERVICES	1,434,831.	81,711.	1,209,903.	143,217.
TOTALS	15,759,723.	12,908,535.	2,707,971.	143,217.

MARCH	OF	DIMES	INC.
-------	----	-------	------

OMB No. 1545-0047

Open to Public

Inspection

9

2

Employer identification number

13-1846366

SCHEDULE R (Form 990)

Related Organizations and Unrelated Partnerships

Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.

Attach to Form 990.

Go to www.irs.gov/Form990 for instructions and the latest information.

Department of the Treasury Internal Revenue Service Name of the organization

MARCH OF DIMES INC.

Part I Identification of Disregarded Entities. Complete if the organization answered "Yes" on Form 990, Part IV, line 33.

	-			-	
(a) Name, address, and EIN (if applicable) of disregarded entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Total income	(e) End-of-year assets	(f) Direct controlling entity
(1)					
(2)					
(3)					
(4)					
(5)					
(6)					

Part II Identification of Related Tax-Exempt Organizations. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related tax-exempt organizations during the tax year.

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section 501(c)(3))	(f) Direct controlling entity	(g Section 5 contr enti	olled
						Yes	No
(1)							
(2)							
(3)							
(4)							
(5)							
(6)	-						
(7)							

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule R (Form 990) 2019

JSA

Schedule R (Form 990) 2019

Page **2**

Part III Identification of Related Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related organizations treated as a partnership during the tax year.

(a)	(b)	(c)	(d)	· · ·	(f)	(g)	1	h)	(i)		j)	(k)
Name, address, and EIN of related organization	Primary activity	Legal domicile (state or foreign country)	Direct controlling entity	(e) Predominant income (related, unrelated, excluded from tax under sections 512 - 514)	Share of total income	Share of end-of- year assets	Disprop	nortionate ations?	Code V - UBI amount in box 20 of Schedule K-1 (Form 1065)	Gene man part	eral or aging iner?	Percentage ownership
							Yes	No		Yes	No	
(1)												
(2)												
(3)												
(4)												
(5)												
(6)												
(7)												

Part IV Identification of Related Organizations Taxable as a Corporation or Trust. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related organizations treated as a corporation or trust during the tax year.

			<u> </u>			_		
(b) Primary activity			(e) Type of entity (C corp, S corp, or trust)	(f) Share of total income	(g) Share of end-of-year assets	(h) Percentage ownership	(i Sec 512(b contr enti	i) ction b)(13) rolled tity?
							Yes	No
INVESTMENT	CA	N/A	TRUST			100.0000	х	
INVESTMENT	CA	N/A	TRUST			100.0000	x	
INVESTMENT	CA	N/A						х
INVESTMENT	GA	N/A					x	
	Primary activity Primary activity INVESTMENT INVESTMENT INVESTMENT INVESTMENT	Primary activity Legal domicile (state or foreign country) INVESTMENT CA INVESTMENT CA INVESTMENT CA	Primary activity Legal domicile (state or foreign country) Direct controlling entity INVESTMENT CA N/A INVESTMENT CA N/A INVESTMENT CA N/A	Primary activity Legal domicile (state or foreign country) Direct controlling entity Type of entity (C corp, S corp, or trust) INVESTMENT CA N/A TRUST INVESTMENT CA N/A TRUST INVESTMENT CA N/A TRUST	Primary activity Legal domicile (state or foreign country) Direct controlling entity Type of entity (C corp, S corp, or trust) Share of total income INVESTMENT CA N/A TRUST INVESTMENT CA N/A TRUST INVESTMENT CA N/A TRUST	INVESTMENT CA N/A TRUST INVESTMENT CA N/A TRUST INVESTMENT CA N/A TRUST	INVESTMENT CA N/A TRUST Investment 100.0000 INVESTMENT CA N/A TRUST 100.0000 INVESTMENT CA N/A TRUST 100.0000 INVESTMENT CA N/A TRUST 100.0000	Primary activity Legal domicile (state or foreign country) Direct controlling entity Type of entity (C corp, S corp, or trust) Share of total income Share of end-of-year assets Percentage ownership Sec South country Image: Sec control of total country Image: Sec control of total country Image: Sec control of total income Share of total income Share of end-of-year assets Percentage ownership Sec South country Image: Sec control of total income Image: Sec control of total income Image: Sec control of total income Share of total income Share of end-of-year assets Percentage ownership Sec South country Image: Sec control of total income Image: Sec control of total income Image: Sec control of total income Share of total income Share of end-of-year assets Percentage Sec control of total income Yes Image: Sec control of total income Image: Sec control of total income

JSA

13-1846366

Page 3

Schedule R (Form 990) 2019

Part	V Transactions With Related Organizations. Complete if the organization answered "Ye	es" on Form 990, Par	t IV, line 34, 35b, or 36.						
Note	e: Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule.					Yes	No		
1	During the tax year, did the organization engage in any of the following transactions with one or more	related organizations lis	ted in Parts II-IV?						
а	Receipt of (i) interest, (ii) annuities, (iii) royalties, or (iv) rent from a controlled entity				1a		X		
b	Gift, grant, or capital contribution to related organization(s)				1b		X		
С					1c		X		
d	Loans or loan guarantees to or for related organization(s)						X		
е	Loans or loan guarantees by related organization(s)				1e		X		
	Dividende from related ergenization(a)				1f		x		
f	Solo of accests to related organization(s)		• • • • • • • • • • • • • • • • • • • •				X		
g h							X		
;	Evolution of assets with related organization(s)		• • • • • • • • • • • • • • • • • • • •				X		
							X		
J					.,				
k	During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV? 1a Receipt of (i) interest, (ii) annuities, or (iv) rent from a controlled entity. 1a Gift, grant, or capital contribution to related organization(s). 1b Loans or loan guarantees to or for related organization(s). 1d Dividends from related organization(s). 1f Dividends from related organization(s). 1f Dividends from related organization(s). 1g Purchase of assets to related organization(s). 1g Lease of facilities, equipment, or other assets to related organization(s). 1i Lease of facilities, equipment, or other assets from related organization(s). 1i Lease of facilities, equipment, or other assets from related organization(s). 1i Lease of facilities, equipment, or other assets from related organization(s). 1i Performance of services or membership or fundraising solicitations by related organization(s). 1m Sharing of paid employees with related organization(s). 1m Reimbursement paid to related organization(s) for expenses. 1m Coher transfer of cash or property to related organization(s). 1m Reimbursement paid by related organization(s). 1m			Х					
I I							X		
m					1m		X		
	n Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)								
	Receipt of (i) interest, (ii) annuities, (iii) royalties, or (iv) rent from a controlled entity. 1a Gift, grant, or capital contribution to related organization(s). 1c Gift, grant, or capital contribution from related organization(s). 1c Loans or loan guarantees to or for related organization(s). 1d Dividends from related organization(s). 1f Sale of assets with related organization(s). 1f Dividends from related organization(s). 1g Exchange of assets with related organization(s). 1g Lease of facilities, equipment, or other assets to related organization(s). 1i Lease of facilities, equipment, or other assets from related organization(s). 1i Lease of facilities, equipment, or other assets from related organization(s). 1i Performance of services or membership or fundraising solicitations for related organization(s). 1m Performance of services or membership or fundraising solicitations by related organization(s). 1m Reimbursement paid to related organization(s) for expenses. 1p Reimbursement paid by related organization(s). 1m Reimbursement paid by related organization(s). 1f If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationship		X						
	5 T T , 5 (,								
р	Reimbursement paid to related organization(s) for expenses.				1р		Х		
q	Reimbursement paid by related organization(s) for expenses				1q		X		
r	Other transfer of cash or property to related organization(s)				1r		X		
S	Other transfer of cash or property from related organization(s).	<u></u>					X		
_2	•		•	action thres		s.			
				Method o	(d) of dete	erminir	na		
							.9		
(1)									
(1)									
(2)									
(0)									
(3)									
(4)									
(5)									
(6)									
JSA			Sch	hedule R (F	orm	990)	2019		

9E1309 1.000 1961PT 649C Schedule R (Form 990) 2019

Part VI Unrelated Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

(a) Name, address, and EIN of entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Predominant income (related, unrelated, excluded from tax under	organiz	tion c)(3) ations?	(f) Share of total income	(g) Share of end-of-year assets	Disprop	h) portionate ations?	(i) Code V - UBI amount in box 20 of Schedule K-1 (Form 1065)	ule K-1 partner?		(k) Percentage ownership
			sections 512-514)	Yes	No			Yes	No	, ,	Yes	No	
(1)													
(2)	_												
(3)													
(4)													
(5)													
(6)													
(7)													
(8)													
(9)													
(10)													
(11)													
(12)													
(13)													
(14)													
(15)													
(16)													

Schedule R (Form 990) 2019

Schedule R (Form 990) 2019

Page 5

 Part VII
 Supplemental Information

 Provide additional information for responses to questions on Schedule R. See instructions.