

**BUILDING LIVES FOUNDATION, INC.**

**Financial Statements**

**JUNE 30, 2020 and 2019**

**(With Independent Auditor's Report Thereon)**

## C O N T E N T S

	<u>Pages</u>
Independent Auditor's Report	1
Statement of Financial Position	2
Statement of Activities	3
Statement of Cash Flows	4
Statement of Functional Expenses	5
Notes to Financial Statements	6 – 9

**PARSONS AND ASSOCIATES**

**CERTIFIED PUBLIC ACCOUNTANTS**

234 4<sup>th</sup> Avenue North

P. O. BOX 604

**FRANKLIN, TENNESSEE 37065**

TELEPHONE # 615-794-4313

FAX # 615-595-2297

DAN H. PARSONS, CPA  
PATRICIA L. PARSONS, CPA

MEMBERS  
AMERICAN INSTITUTE OF  
CERTIFIED PUBLIC ACCOUNTANTS  
TENNESSEE SOCIETY OF  
CERTIFIED PUBLIC ACCOUNTANTS

**INDEPENDENT AUDITOR'S REPORT**

November 2, 2020

Board of Directors  
Building Lives Foundation, Inc.  
Nashville, Tennessee

**Report on the Financial Statements**

We have audited the accompanying financial statements of Building Lives Foundation, Inc. (a nonprofit organization), which comprise the statement of financial position as of June 30, 2020 and 2019, and the related statements of activities, cash flows and functional expenses for the years then ended, and the related notes to the financial statements.

**Management's Responsibility for the Financial Statements**

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

**Auditor's Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

**Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Building Lives Foundation, Inc., as of June 30, 2020 and 2019, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

*Parsons and Associates*

Parsons and Associates, CPAs

**BUILDING LIVES FOUNDATION, INC.  
STATEMENT OF FINANCIAL POSITION  
JUNE 30**

	<u>2020</u>	<u>2019</u>
<u>ASSETS</u>		
<u>Current Assets</u>		
Cash and cash equivalents	\$ 155,796	\$ 76,634
Prepaid assets	0	3,734
Pledges & account receivable, net of allowance for bad debts of \$1,000	6,690	
Property and equipment (net of accumulated depreciation)	<u>206,575</u>	<u>207,519</u>
<u>Total Assets</u>	<u>\$ 369,061</u>	<u>\$ 290,380</u>
<u>LIABILITIES AND NET ASSETS</u>		
<u>Current Liabilities</u>		
Note payable – bank – current portion	\$ 7,169	\$ 11,986
Accounts payable	7,715	11,314
Payroll taxes payable	1,963	159
Paycheck Protection Program Loan	<u>12,900</u>	<u>0</u>
<u>Total Current Liabilities</u>	<u>29,747</u>	<u>23,459</u>
<u>Long-Term Liabilities</u>		
Note payable – bank	<u>78,774</u>	<u>97,029</u>
<u>Total Long-Term Liabilities</u>	<u>78,774</u>	<u>97,029</u>
<u>Total Liabilities</u>	<u>108,521</u>	<u>120,488</u>
Deferred concert revenue	<u>7,480</u>	<u>0</u>
<u>Net Assets</u>		
Without donor restrictions	<u>253,060</u>	<u>169,892</u>
<u>Total Net Assets</u>	<u>253,060</u>	<u>169,892</u>
<u>Total Liabilities and Net Assets</u>	<u>\$ 369,061</u>	<u>\$ 290,380</u>

See accompanying notes and auditor's report.

**BUILDING LIVES FOUNDATION, INC.  
STATEMENT OF ACTIVITIES  
WITHOUT DONOR RESTRICTIONS  
FOR THE PERIOD ENDED JUNE 30**

	<u>2020</u>	<u>2019</u>
<u>Revenue and Support</u>		
Fundraising – annual events	\$ 108,795	\$ 139,485
Concert	29,966	53,776
Program services	55,199	71,399
Donations	21,180	24,887
Gifts-in-kind	5,350	0
Vehicle reimbursements	0	800
Grant proceeds	156,682	100,325
Interest income	76	45
<u>Total Revenue and Support</u>	<u>384,861</u>	<u>390,717</u>
 <u>Functional Expenses</u>		
Program services	126,093	189,379
Fundraising	117,633	121,034
Administrative	57,967	65,952
<u>Total Expenses</u>	<u>301,693</u>	<u>376,365</u>
 Change in Net Assets	83,168	14,352
 Net Assets – beginning of year	169,892	155,540
 Net Assets – end of year	<u>\$ 253,060</u>	<u>\$ 169,892</u>

See accompanying notes and auditor's report

**BUILDING LIVES FOUNDATION, INC.  
STATEMENT OF CASH FLOWS  
FOR THE PERIOD ENDED JUNE 30**

	<u>2020</u>	<u>2019</u>
<u>Cash flows from operating activities</u>		
Change in net assets	\$ 83,168	\$ 14,352
Adjustments to reconcile change in net assets to net cash provided by operating activities:		
Depreciation on property and equipment	6,730	11,594
Changes in operating assets and liabilities:		
(Increase) decrease in accounts receivable	(4,197)	869
(Increase) decrease in prepaid expenses	3,734	1,394
Increase (decrease) in accounts payable	(3,599)	( 3,450)
Increase (decrease) in payroll taxes payable	<u>1,804</u>	<u>( 1,995)</u>
Net cash provided (used) by operating activities	<u>87,340</u>	<u>(22,764)</u>
<u>Cash flows from financing activities</u>		
Increase (decrease) in loans payable	(10,172)	(11,699)
Increase (decrease) in property and equipment	(5,486)	( 3,399)
Increase in deferred revenue	<u>7,480</u>	<u>0</u>
Net cash provided (used) by financing activities	<u>(8,178)</u>	<u>(15,098)</u>
Net increase (decrease) in cash and cash equivalents	79,162	7,666
Cash and cash equivalents – at beginning of year	76,634	68,968
Cash and cash equivalents – at end of year	<u>\$ 155,796</u>	<u>\$ 76,634</u>

See accompanying notes and auditor's report.

**BUILDING LIVES FOUNDATION, INC.  
STATEMENT OF FUNCTIONAL EXPENSES  
YEAR ENDED JUNE 30**

	<u>2020</u>	<u>2019</u>
Program Services		
Apartment furnishings	\$ 15,705	\$ 10,686
Provision of doubtful accounts	468	1,600
Compensation	3,757	5,395
Client support	62,151	109,867
Vehicle expenses	18,194	17,042
Miscellaneous	187	2,378
Food	2,319	2,257
Mobile phone	415	1,655
Postage and delivery	0	8
Rent expense	13,440	28,697
Utilities	9,457	9,794
<u>Total Program Services</u>	<u>126,093</u>	<u>189,379</u>
Fundraising		
Compensation	8,116	7,468
Fundraising Expenses	109,517	113,566
<u>Total Fundraising</u>	<u>117,633</u>	<u>121,034</u>
Administrative		
Depreciation	6,730	11,594
Property tax	1,179	1,771
Repairs and maintenance – building	0	294
Interest	3,850	5,544
Compensation	15,083	17,557
Miscellaneous	234	2,214
Contributions	1,025	0
Food	554	2,881
Fees, dues and subscriptions	1,168	1,556
Insurance expense	5,712	3,249
Mobile phone	3,459	4,368
Postage and delivery	712	444
Professional fees	17,721	14,480
<u>Total Administrative</u>	<u>57,967</u>	<u>65,952</u>
<u>Total</u>	<u>\$ 301,693</u>	<u>\$ 376,365</u>

See accompanying notes and auditor's report.

**BUILDING LIVES FOUNDATION, INC.  
NOTES TO FINANCIAL STATEMENTS  
YEAR ENDED JUNE 30, 2020 and 2019**

**NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

Organized in 2006, Building Lives Foundation, Inc. (BLF) is a not-for-profit corporation committed to assisting veterans, primarily in Middle Tennessee, by providing one-on-one-mentoring, health and psychological care referrals, employment, transportation, housing and financial education. The singular goal is to support and transition each veteran/client to become a productive member of the community.

The BLF program includes five major components, which working together, build a solid foundation upon which a fulfilling life can be structured as follows: (1) Job Assistance, (2) Affordable Housing, (3) Apartment Furnishings, (4) Vehicle Program and (5) Guidance. Additionally, services are offered by the Foundation through a program known as “The Academy” which provides basic needs, housing, meals, transportation, etc., for the participants while taking part in a work-therapy program during a transition period.

**Basic of Accounting**

The financial statement of Building Lives Foundation have been prepared on the accrual basis of accounting and accordingly reflect all significant receivable, payables and other liabilities.

**Basic of Presentation**

The Organization reports information regarding its financial position and activities according to two classes of net assets that are based upon the existence or absence of restrictions on use that are place by donors: net assets without donor restrictions and net assets with donor donor restrictions.

Net assets without donor restrictions are resources available to support operations and not subject to donor restrictions. The only limits on the use of net assets without donor restrictions are the broad limits resulting from the nature of the Organization, the environment in which it operates, the purposes specified in its corporate documents and its application for tax exempt status, and any limits resulting from contractual agreements with creditor and others that are entered into the course of its operations.

Net assets with donor restrictions are resources that are subject to donor-imposed restrictions. Some restrictions are temporary in nature, such as those that are restricted by a donor for use for a particular purpose or in a particular future period.

**Income Taxes**

Building Lives Foundation is exempt from federal income tax under Section 501 (c)(3) of the Internal Revenue Code. However, income from certain activities not directly related to the Building Lives Foundation’s tax exempt purpose is subject to taxation as unrelated business income.

As of June 30, 2020 the Building Lives Foundation has recognized in the financial statements the effects of all tax positions and continually evaluates expiring statutes of limitations, audits, changes in tax law, and new authoritative rulings. The Building Lives Foundation is not aware of any circumstances or events that make it reasonably possible that unrecognized tax benefits may increase or decrease within 12 months of the statement of financial position date.

**Use of Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those

**Functional Allocation of Expenses**

The costs of providing the various programs and other activities have been summarized on a functional basis in the Statement of Activities. Accordingly, costs have been allocated among the programs and supporting services benefited.



**BUILDING LIVES FOUNDATION, INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
**YEAR ENDED JUNE 30, 2020 and 2019**

**Revenue Recognition**

Revenue and support are generally recognized as income during the fiscal year in which they are earned or contributed. Contributions received are recorded as unrestricted, temporarily restricted or permanently restricted revenues depending on the existence and/or nature of any donor restrictions. All donor-restricted contributions are reported as an increase in temporarily restricted or permanently restricted net assets, depending on the nature of the restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted net assets and reported in the Statement of Activities as net assets released from restrictions.

Gifts-in-kind contributions consist of donated assets and other noncash contributions received from donors supporting the fundraising activities. These types of contributions are recorded based on their estimated fair value at the date of the contribution. Fundraising primarily consists of an annual benefit concert and a holiday product warehouse sale. Both events are organized by the Foundation. The portion of benefit concert ticket sales that represents the fair value of the concert based on prices of local comparable events is recorded as fundraising income and the excess sales are classified as donations on the statement of activities.

Grants and bequests may require the fulfillment of certain conditions as set forth in the grant or bequest documents. Failure to fulfill any such conditions could result in the return of the funds to the grantors. Although such a circumstance is a possibility, management deems the contingency remote because the Organization has historically complied satisfactorily with donor provisions. By accepting the gifts and their terms, the Organization has demonstrated its intent and its policy to accommodate the provisions of the gifts and to coordinate them with the objectives of the Organization.

**Cash and Cash Equivalents**

For purposes of the Statement of Cash Flows, all highly liquid investments purchased with an original maturity of three months or less are considered to be cash equivalents.

**Accounts Receivable, Grants Receivable and Notes Receivable**

Accounts receivable consist mostly of (1) third party billings to customers for work performed by participants in the work-therapy program and (2) billings to vehicle program participants for car repair and maintenance costs incurred.

Grants receivable consist of awards from one grant to be used (1) to support salaries of the veteran's program/case manager and its on-site house manager and (2) to improve the health and employment of the veterans in its program by helping them achieve self-sufficiency, consistent employment, financial management skills, permanent housing and citizenship skills.

Management periodically reviews all delinquent receivables and charges off accounts, grants and notes after collection efforts are exhausted. The allowance for doubtful accounts receivable represents an amount which, in management's judgment, reflects the net collectible balance of the accounts receivable. In determining the adequacy of the allowance, management considers general economic conditions, the client's and grantor's financial ability, the age of the receivable, and any potential collateral.

**Property and Equipment**

Purchased property and equipment are carried at cost. Donated equipment is recorded at estimated market value at the date of donation. Depreciation is computed using the straight-line method over the estimated useful lives of the assets, generally three to ten years. Expenditures for maintenance and repairs are charged to expense as incurred. Expenditures for improvements, renewals and extraordinary repairs that extend the useful life of an asset are capitalized.

**BUILDING LIVES FOUNDATION, INC.  
NOTES TO FINANCIAL STATEMENTS  
YEAR ENDED JUNE 30, 2020 and 2019**

**Compensated Absences**

Employees of BLF are entitled to paid vacation, paid sick days and personal days off, depending on job classification, length of service, and other factors. It is impracticable to estimate the amount of compensation for future absences, and accordingly, no liability has been recorded in the accompanying financial statements. BLF's policy is to recognize the cost of compensated absences when actually paid to employees.

**Advertising Costs**

The Foundation expenses all advertising costs as they are incurred.

**Fair Values**

The Foundation has an established process for determining fair values of financial assets and liabilities, primarily receivables to be received in over one year and payables to be paid in over one year. When applicable, fair value is based upon quoted market prices, where available. If listed prices or quotes are not available, fair value is based upon internally developed models or processes that use primarily market-based or independently-sourced market data, including interest rate yield curves, option volatilities and third party information. Valuation adjustments may be made to ensure that financial instruments are recorded at fair value.

**NOTE 2 – PROPERTY AND EQUIPMENT, NET**

Property and equipment, net at June 30, 2020 and 2019 are as follows:

	<u>2020</u>	<u>2019</u>
Land	\$ 50,000	\$ 50,000
Building	140,837	140,837
Vehicles and equipment	<u>42,768</u>	<u>65,831</u>
Total	233,605	256,668
Less accumulated depreciation	<u>( 27,030)</u>	<u>( 49,149)</u>
Net	<u>\$ 206,575</u>	<u>\$ 207,519</u>

**NOTE 3 – ACCOUNTS RECEIVABLE**

Accounts receivable consists of amounts due for services performed and advances to employees. An allowance for uncollectible accounts has been provided in the amount of \$1000 and \$3000 respectively.

**NOTE 4 – INTENTIONS TO GIVE**

As of June 30, 2020 and 2019, the BLF had no unfulfilled pledges from contributors. When received, such pledges are considered intentions to give; accordingly, since they are not considered unconditional promises to give, they are not recognized until collected.

**NOTE 5 – DONATED SERVICES**

Officers, members of the Board of Directors, and other volunteers of the BLF have assisted the BLF in the accomplishment of its goals and objectives by the donation of their time and services. No amounts have been reflected in the financial statements as it was not practicable to determine the valuation of such services to the BLF, and the BLF exercises no significant control over the major elements of donated services

**NOTE 6 – FUNDRAISING EVENTS**

During the fiscal year ended June 30, 2020 and 2019, Building Lives Foundation, Inc., sponsored three fundraising events as sources of additional revenue and greater public awareness. The events were Christmas "warehouse sales" held in Nashville, Bloomington, and Conyers, Georgia and a concert.

**BUILDING LIVES FOUNDATION, INC.  
NOTES TO FINANCIAL STATEMENTS  
YEAR ENDED JUNE 30, 2020 and 2019**

**NOTE 7 – LEASES**

Historically, the BLF has entered into six month leases to provide a number of veterans with housing. The veterans are required to reimburse the BLF monthly. Leases are cancelable if a client moves out. As of June 30, 2020 and 2019, there were no such leases to which the BLF was liable for payment of rents.

**NOTE 8 – LONG-TERM OBLIGATIONS**

In September, 2016, the Foundation borrowed \$150,000 to assist in buying a building to use in its efforts to support veterans. The property is pledged as collateral for the loan. The interest rate of the loan is 4.15% per annum with monthly payments of \$925.61 including interest. The loan is being amortized on a twenty year basis with the unpaid balance due September 12, 2021.

In July 2017 The Foundation purchased a 2015 Chevrolet and financed \$24,551 over a five year period with interest at 4.25% per annum. Monthly payments, including interest, is \$445.64. The vehicle was sold in July 2019 and loan was paid.

	Mortgage 2020		Mortgage 2019	
	<u>Principal</u>	<u>Interest</u>	<u>Principal</u>	<u>Interest</u>
June 2020	\$	\$	\$ 7,093	\$ 3,850
June 2021	7,169	3,226	7,389	3,882
Sept 2021	78,774	738	78,774	2,452
	<u>\$ 85,943</u>	<u>\$ 3,964</u>	<u>\$ 93,256</u>	<u>\$10,184</u>

**NOTE 9 – CONCENTRATIONS AND RELATED PARTIES**

BLF maintains its cash in bank deposits accounts at a local branch of a well-known financial institution with operations in markets throughout the Southeastern region of the United States. The balances, at times, may exceed federally insured limits. BLF has not experienced any losses in such accounts. BLF believes it is not exposed to any significant credit risk on cash and cash equivalents in its deposit accounts.

BLF receives a significant amount of its support from the community, corporations, organizations and individuals, especially related to its fundraising events. Any significant reduction in the level of this support, if this were to occur, could have an adverse effect on its programs and activities.

**NOTE 10 – SUBSEQUENT EVENTS**

Management has evaluated subsequent events through November 2, 2020, the date on which the financial statements of June 30, 2020, were available to be released. The Executive Director (Tim Gregath) resigned as of December 31, 2018 and The Resource Manager (Ashely Mitchell) assumed the position of Executive Director. Mr. Gregath remained on the Board of Directors. In June 2019, Ms. Mitchell resigned to take another position and Mr. Gregath has assumed the position as Executive Director until a new Executive Director is retained. In June 2020 John Upton was hired as Executive Director

The Organization is developing its janitorial services portion of the business by reducing its less profitable lawn care efforts.