

JUNIOR ACHIEVEMENT OF MIDDLE TN, INC.
FISCAL YEAR 2005-2006
OPERATING BUDGET

	FYE 2006 BUDGET
REVENUE	
Foundations/Corporate	\$350,000
Individuals - United Way	\$85,000
Bowl-a-thon	\$325,000
Free Enterprise Award Dinner	\$150,000
Golf Classic	\$380,000
Avaya Golf Tournament	\$25,000
Stock Market Challenge	\$30,000
Interest Income	\$5,400
Board Membership Dues	\$5,400
Other Income	\$3,500
Total Revenues	\$1,359,300
EXPENSES	
Salaries	\$487,470
Temporary Services	\$5,100
Payroll Taxes	\$37,100
Employee Insurance	\$72,100
Pension Benefits	\$39,000
Unemployment Expense	\$1,200
Line of Credit Interest	\$5,000
Building Loan Interest	\$24,000
Business Insurance	\$5,800
Outside Services	\$3,000
R & M Office Equipment	\$16,000
R & M Building	\$25,500
Office Supplies	\$5,500
Subscriptions, Dues & Fees	\$6,500
Postage	\$7,000
Telephone	\$9,500
Utilities (Gas, Electric & Water)	\$11,500
Staff Development	\$12,800
Travel	\$9,000
Volunteer/Teacher Training & Recognition	\$8,100
Program Insurance	\$8,800
Public Relations	\$500
Bowl-a-thon	\$62,000
Free Enterprise Award Dinner	\$34,500
Golf Classic	\$95,000
Avaya Golf Tournament	\$10,000
Stock Market Challenge	\$10,000
Program Materials	\$112,110
Fund Raising/Marketing	\$10,000
Rent Expense	\$49,897
Computer Expense	\$4,800
Staff Car Interest	\$1,666
Franchise Fees	\$42,000
Audit Expense	\$2,970
Business Meetings	\$3,000
Miscellaneous	\$300
Total Expenses w/o Depreciation/Writeoffs	\$1,238,713
TOTAL (LOSS)/GAIN (Before Depreciation/Writeoffs)	\$120,587

JUNIOR ACHIEVEMENT OF MIDDLE TN, INC.
FISCAL YEAR 2005-2006
EXCHANGE CITY
BUDGET

	FYE 2006 BUDGET
REVENUE	
Donor Gifts	\$452,000
Class Fees (less scholarships)	\$90,345
Merchandise Sales	\$21,200
Interest Income	\$350
Other Income	\$150
Total Revenues	\$564,045
EXPENSES	
Salaries	\$196,070
Temporary Services	\$1,000
Payroll Taxes	\$14,945
Employee Insurance	\$12,650
Pension Benefits	\$7,700
Building Loan Interest	\$36,000
Business Insurance	\$4,400
Outside Services	\$2,900
R & M - Office Equipment	\$6,600
R & M - Building	\$37,700
Office Supplies	\$4,850
Subscriptions, Dues & Fees	\$900
Postage	\$800
Telephone	\$6,000
Utilities (Gas, Electric & Water)	\$17,000
Staff Development	\$5,600
Travel	\$1,350
Volunteer/Teacher Training & Recognition	\$1,778
Public Relations	\$2,450
Program Materials	\$22,100
Merchandise Expense	\$9,400
Marketing/Promotions	\$150
Rent Expense	\$74,845
Computer Expense	\$5,000
Experiencia Program Fee	\$20,000
Audit Expense	\$1,980
Business Meetings	\$100
Miscellaneous	\$100
Total Expenses w/o Depreciation	\$494,368
TOTAL (LOSS)/GAIN (Before Depreciation)	\$69,677