

Special Olympics Tennessee 2021 State Budget

State FY Budget

Operating Revenue

Total Grant Revenues	290,240
Total Telemarketing Revenue	12,000
Total Investment Income	75,000
Individual Contributions	530,900
Employee Giving	21,100
Workplace Giving - Match	14,400
Memorials/Recognitions	5,000
Corporate Contributions	226,700
Foundation Contributions	58,900
Service Organizations	9,600
Total Revenue - Other	47,810
Total Operating Revenue	1,291,650

Expenditures

Total Personnel Related	752,780
Total Professional Fees	162,050
Rent/Occupancy Costs	81,240
Utilities	6,480
Storage	1,200
Supplies	71,535
Internet, Telephone & Conferencing	12,605
Website Maintenance and Development	3,000
Hardware/Software/IT Supplies	0
IT Support, Repairs and Maintenance	14,400
Hosting/Online Services	415
Equipment Purchase & Rental	25,330
Repairs & Maintenance	1,080
Organizational Insurance	46,200
Dues & Subscriptions	46,800
Staff and Constituent Appreciation	600
Registration Fees	4,265
Bank Service Charges	4,540
Merchant Fees	2,400
Taxes and Licenses	580
Advertising and Marketing	3,000
Printing & Reproduction	2,400
Postage, Shipping & Delivery	3,750
Athlete Travel, Meals and Lodging	(7,020)
General Travel, Meals and Lodging	4,550
Staff Travel, Meals and Lodging	10,800
Mileage	14,900
Facility Space Rental	5,360
Housing	25,750
Meals/Catering	26,750
Meeting/Conference Services	2,625
Awards	10,900
Uniforms/Clothing	9,650
Sports Equipment	5,000

Volunteer Appreciation	700
Merchandise Resale	5,000
Total Expenditures	1,361,615

Total Change in Net Operations	<u>(69,965)</u>
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Budgeting a NET deficit because SOTN received a 3-year partnership for \$70,000 per year that was paid in-full in 2019. Funds are to be used in each year of partnership.