

Nashville in Harmony 2022-2023 Budget Worksheet

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July 2022 - June 2023

Account Number	Name of Account: Delete (Add)?	Holiday Show	Spring Show	Major Minors	Admin	May 2022 YTD Actual	2021-2022 Budget	2020-2021 Actual	2019-2020 Actual	2018-2019 Actual
Income:										
41200	Charitable Contributions			Spencer→	15,000	10,806	27,000	14,039	42,003	30,306
41210	Attire Collections			Wesley→	0	125	2,000	0	3,814	1,700
41230	Music Deposit Donations			→	2,000	810	5,000	0	4,840	5,090
41240	Youth Chorus Contributions (includes Community Foundation 5,000)				5,400	7,389	0	15,484	10,228	9,376
41240	Youth Chorus Tour Contributions				0	0	22,000			
41320	Educational DVD Collections			→	0		0	0	525	305
41330	Gift of Music			→	0	0	0	0	273	800
41340	Membership Dues (\$75 x 2 seasons x 50 growing to 60 members)			→	10,000	10,323	14,000	9,188	12,498	13,240
41350	Member Trip Collections				0		0	0	5,574	0
41400	Grants (Metro Arts 1st part last year was \$16,000 Oct 19)			Spencer→	20,000	20,042	25,000	16,816	17,186	13,770
41510	Contributions at Shows	5,000	2,000	←		0	10,000	6,736	6,684	17,343
41540	Main Show Sponsorship and Advertisement Revenue	2,500	2,500	←		0	5000	2,500	500	2,000
41550	Ticket Sales	15,750	7,000	←		0	29,000	0	18,574	35,947
41600	Sales of Goods			→	100	22	1,500	1,399	1,763	3,560
41610	Sales of MP3s			→	100	118	100	0	217	175
42200	Buddy Fund Contributions	0	0	Spencer→	150	130	2,000	0	2,312	104
71000	Interest Income			Steve→	10	4	0	0	0	0
Total Income		23,250	11,500	0	52,760	49,769	142,600	66,162	126,991	133,716
					87,510					
50000	Goods Purchased				0	0	500	59	2,142	3,713
Gross Profit					87,510	49,769	142,100	66,103	124,849	130,003

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Adult Chorus Program Services:										
64100	A/V Recording	1,100	1,100	← Nick			2,200	1,200	850	3,050
643005	Main Show Marketing	1,000	1,000	← Nick			5,400	1,477	1,033	438
64310	Main Show Advertising	0	0	←		176	2,000	0	1,283	3,479
64320	Programs	100	100	← Nick, postcards?			1,000	0	0	1,052
64400	Music and Licensing	750	1,000	← Wesley		3,282	4,000	768	4,589	10,342
64500	Performers and Entertainers	2,250	2,250	← Wesley		1,850	4,500	0	1,600	6,385
64600	Photography	500	500	← Nick			1,000	0	400	900
64700	Production and Staging	3,000	3,000	← Wesley	All Holiday→	19,319	14,000	3,336	5,873	18,765
64800	Venue Rental	600	600	← Wesley			8,000	0	4,273	8,949
65100	Adult Attire Expense	0	0	← Wesley			2,000	0	4,879	887
65300	Main Show Supplies	200	200	← Wesley			400	0	1,555	98
Total Adult Chorus Program Services		9,500	9,750			24,627	44,500	6,781	26,335	54,345

Youth Chorus Program Services:										
67201	Major Minor Outings (Member Activities)		500	← Joe		161	4,200	136	1,898	8,341
67300	Major Minor Performances (Spring 2,000)		2,000	← Joe			6,400	783	28	1,375
67310	Major Minor Attire Expense		500	← Joe			1,000	0	2,212	1,333
67400	Major Minor Music		1,000	← Joe		253				
67320	Major Minor Tour Summer Camp	Summer of 2023	0	← Joe			22,000	0	0	898
Total Youth Chorus Program Services			4,000			414	33,600	919	4,138	11,947

13200 plus 2400 summer
15600

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Supporting Services:											
61300	State and Federal Taxes			Steve→	30	30	200	0		180	
61300	Office Expense			Steve→	600	497	400	307	573	361	
61400	Insurance Expense 850 + (175 x 12)			Contracts→	2,950	1,578	3,500	3,423	2844	2,782	
61500	Payment Processing (Stripes, Chorus Connection, Flipcause)			*	500	425	1,600	637	1587	1,892	
61610	Artistic Director Development (adult chorus)			Wesley→	800	945	800	0	840	180	
61615	Artistic Director Development (youth chorus)				700						
61620	Board Development (Gala Conference)			*	0	2,709	5,000	475	4013	482	
61700	Rent [(116+243)=359 x12)] = 4308 + 500 GlendaleUMC			Contract→	5,000	3,280	2,900	3,197	1687	353	
61800	Information Technology (Text 25, CC 120, Flip 150) 295 x 12			→	3,540	4,589	5,000	5,249	4506	3,412	
61910	Accompanist (adult chorus)			Wesley→	6,000	1,920	9,064	3,462	4689	6,078	
61920	Artistic Director			***Contract→	21,840	17,333	20,800	18,360	21360	19,500	
61930	Accounting and Legal			Contract→	0	4,420	4,800	4,800	2201	0	
62100	Development Expense			*	500		500	0	0	65	
62200	Marketing			Nick→	1,500	17	1,000	0	0	25	
62300	Communication			Nick→	0		1,000	0	0	0	
62305	Outreach Events (Community Engagement) (Nashville Pride 1,150, so far)			*	2,000	1,150	5,000	0	2482	1,316	
63100	Dues and Conferences (Nashville Pride 50, LGBT Chamber 50			*	575	100	2,000	270	1095	550	
63200	Supplies Gala 90 x 4, CNP115)			*	0		1,000	0	981	1,035	
65200	Membership Events (adult chorus) (Cheek 1,002 + Zoo 1,800) & t			Dyson→	1,000	1,002	5,000	0	2,748	675	
69000	Depreciation (New Equipment)			Michael→	0		2,000	371	251	286	
82000	Interest Expense (interest portion of pmts 107 x 12 = 1,284)				745		0	517	0	0	
	Executive Director	Six Months		Shae→	0		15,000	0	0	0	
Subtotal Supporting Services						48,280	39,995	86,564	41,068	51,857	39,172

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Supporting Services (continued):										
66000	Member Trip Expenses						0	0	7,150	0
66300	Member Trip Transportation						0	0	178	0
67101	Major Minor Administrative (Insurance 555, Chorus Conn 420)			1,050	←Joe	40	2,200	274	1,263	1,673
67110	Major Minor Accompanist			4,000	←Joe	3,140	3,800	2,119	3,792	3,517
67120	Major Minor Director			16,380	←Shae	10,650	15,600	4,731	8,250	9,100
67130	Major Minor Marketing and Outreach			200	←Joe		0	0	110	419
Subtotal Supporting Services						13,830	21,600	7,124	20,743	14,709
Total Supporting Services				21,630	48,280	53,825	108,164	48,192	72,600	53,881
Total Expenses		9,500	9,750	25,630	48,280	78,866	186,264	55,892	103,073	120,173
				93,160						
Net Income (-Loss)				-5,650		-29,097	-44,164	10,211	21,776	9,830
				-5,650						

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