Line Item	Agency Budget	
Cost of Goods Sold		
Supplies and Materials (Humphreys Street)	\$75,000	
Delivery and Shipping (Humphreys Street)	\$3,450	
Student Labor (Humphreys Street Production)	\$75,000	
Total Cost of Goods Sold	\$153,450	
Human Resources	÷ • • • • • • •	
Salaries and Wages	\$314,045	
Potential salary increases	\$31,405	
Federal Taxes	\$24,024	
Quarterly Taxes	\$136	
Workers Comp Insurance	\$8,740	
Contract Services	\$108,674	
Internship Stipends	\$40,500	
Conferences	\$2,500	
Dues, Subscriptions, Educational	ψ2,500	
Materials	\$1,000	
Staff Relations and Training	\$4,000	
Total Human Resources	\$535,024	
Professional Services		
Accounting and Audit	\$18,550	
Total Professional Services	\$18,550	
Programs		
Supplies and Materials	\$9,733	
Programs Store	\$606	
Snacks and Meals	\$7,696	
Field Trips and Entertainment	\$5,067	
Transportation	\$13,761	
Community Meetings and Events	\$574	
Facilities and Equipment Rental	\$1,100	
Scholarships	\$10,095	
Misc. program expenses	\$200	
Total Programs	\$48,832	
Operations		
Office Supplies	\$5,500	
Office Tech Purchases and Mainten	\$6,000	
Copier Usage	\$2,574	
Telephone and Internet	\$3,785	
Advertising and Promotion	\$10,220	
Postage and Shipping (Non-microbu	\$1,880	
Rent	\$18,000	
Utilities	\$22,080	
Repairs and Maintenance	\$7,000	
Volunteer, Donor, and Customer Re	\$946	
Fundraising Events	\$17,270	
Insurance	\$28,144	
Licenses, Permits, Registration Fees		
Bank and Online Merchant Fees	\$5,938	
Interest on Notes Payable	\$37,000	
Total Operations	\$168,837	
Total	\$924,693	