

Revenue Budget	2021 Budget
Contributions	\$2,012,800
Allowance for doubtful accounts	(\$20,000)
Special Projects/Program Collaborations (Gross C	\$480,000
Investment Earnings	\$162,000
5% Endowment Admin Fee Revenue	\$500
5% Management Fee Revenue	\$3,500
Board Designated Grants Fund	\$0
Release from Temporarily Restricted	\$0
Release-Allowable fom Endowment	\$0
Grand Total Revenue	\$2,638,800

Expense Budget	2021 Budget
Salary & Benefits	\$1,065,000
Grants/Program Expenses	\$1,173,000 **
Board/Governance	\$12,000
Business Insurance	\$15,000
Donor Expenses	\$20,000
Endowment Admin Fee	\$500
Endowment Credit Card Processing Fees	\$35,000
Endowment Investment Fees	\$26,000
Endowment Mgt Fee	\$3,500
Facility & Office expenses	\$70,800
Filings & Taxes	\$9,000
Finance/Admin Expenses	\$58,300
International Convention	\$10,000
Marketing/Communication/Direct Solicitation	\$25,000
Personnel Expenses	\$13,100
Postage & Shipping	\$12,400
Printing & Copying	\$4,000
Special Events	\$0
Grand Total Expenses	\$2,695,600

Net Surplus (Deficit) Budget	(\$56,800)
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Grants/Program Expense is only one line item of total program expenses