

**Vocal Arts Nashville
2021-22 Financial Plan**

INCOME

Contributions	
Individuals	\$ 3,600
The Big Payback	\$ 900
Concert Cash Contributions	\$ 150
Corporate	\$ -
Foundation	\$ 1,000
In-Kind	\$ -
Total Contributions	\$ 5,650
Earned Income	
Fall	\$ -
Christmas	\$ -
Spring	\$ -
Fee for Service	\$ 1,000
Total Earned Income	\$ 1,000
TOTAL INCOME	\$ 6,650

EXPENSE

Artist Concert Fees	
Fall	\$ 650
Christmas	\$ 1,300
Spring	\$ 1,300
Guest Artists	\$ -
Run Outs	\$ 650
Total Artist Concert Fees	\$ 3,900
Concert Production	
Fall	\$ 400
Christmas	\$ -
Spring	\$ 200
Hospitality	\$ -
Run Outs	\$ 100
Other Production Expense	\$ -
Total Concert Production	\$ 700
Marketing	
Fall	\$ 40
Christmas	\$ 40
Spring	\$ 40
Online Services	\$ 45
Season	\$ 400
Total Marketing	\$ 565
Development	
Donor Relations	\$ 350
Campaign Expense	\$ 100
Arts People	\$ 360
Total Development	\$ 810
Administration	
Credit Card Fees	\$ 150
Supplies	\$ 350
Legal & Filing Fees	\$ 100
Postage & Printing	\$ -
Miscellaneous	\$ -
Total Administration	\$ 600
TOTAL EXPENSE	\$ 6,575
NET INCOME	\$ 75