# SAFE ENTRY, INC.

### INDEPENDENT AUDITOR'S REPORT AND FINANCIAL STATEMENTS

JUNE 30, 2019

# Safe Entry, Inc.

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#### INDEPENDENT AUDITOR'S REPORT

To the Board of Directors Safe Entry, Inc.

I have audited the accompanying financial statements of Safe Entry, Inc. (a Tennessee nonprofit corporation), which comprise the statement of financial position as of June 30, 2019, and the related statements of activities, cash flows and statement of functional expenses for the year then ended, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

My responsibility is to express an opinion on these financial statements based on my audit. I conducted my audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that I plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, I express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my audit opinion.

#### Opinion

In my opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Safe Entry, Inc. as of June 30, 2019, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Dam, CRA P.C.

February 10, 2020 Nashville, Tennessee

# Safe Entry, Inc. Statement of Financial Position June 30, 2019

Assets Cash and cash equivalents Accounts receivable (note 2) Loans receivable (note 4) Land, buildings and equipment, net (note 5)	\$ 314,969 39,716 149,260 484,894
Total assets	\$ 988,839
Liabilities and net assets	
Accrued expenses and other liabilities	40,321
Notes payable (note 7 )	332,660
Total liabilities	 372,981
Net assets:	
Unrestricted	615,857
	015,857
Temporarily restricted	-
Permanently restricted	 -
Total net assets	 615,857
Total liabilites and net assets	\$ 988,839

The accompanying notes are an integral part of these financial statements

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# Safe Entry, Inc. Statement of Activities For the Year Ended June 30, 2019

Revenues	<u>Unrestricted</u>	Temporarily <u>Restricted</u>	Permanently <u>Restricted</u>	<u>Total</u>
Program service fees Other revenues	\$ 847,212 195	-	-	\$ 847,212 195
Total revenues	847,407	-	-	847,407
<b>Expenses</b> Program services General and administrative	446,211 218,348	-	-	446,211 218,348
Total Expenses	664,559			664,559
Change in Net Assets	\$ 182,848	<u>\$</u> -	\$-	\$ 182,848

The accompanying notes are an integral part of these financial statements.

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#### Safe Entry , Inc. Statement of Cash Flows For the Year Ended June 30, 2019

<b>Operating activities:</b> Change in net assets Adjustments to reconcile change in net assets	\$ 182,848
to net cash provided by operating activities: Depreciation	19,245
(Increase) Decrease in assets Accounts Receivable	6,994
(Decrease) Increase in liabilities	
Accrued expenses and other liabilities	28,133
Accounts Payable	(9,397)
Net cash provided by Operating Activities	 227,823
Investing activities:	
Purchase of furniture and equipment	(20,047)
Net cash used by Investing Activities	 (20,047)
Financing activities:	
Payments of note payable	(33,654)
Net cash provided by Financing Activities	 (33,654)
Change in cash and cash equivalents	174,122
Cash and cash equivalents at beginning of year	 140,847
Cash and cash equivalents at end of year	\$ 314,969
Supplemental disclosures:	
Interest Paid	\$ 15,453

The accompanying notes are an integral part of these financial statements.

# Safe Entry, Inc. Statement of Functional Expenses Year Ended June 30, 2019

	Program	General	
	Services	& Administrative	Total
Advertising		8,798	8,798
Automobile	16,947		16,947
Contract services	15,068	7,400	22,468
Day program	10,429		10,429
Donations		1,500	1,500
Food expense	29,885		29 <i>,</i> 885
Insurance	11,834	10,253	22,087
Interest expense	10,506	4,948	15,453
Memberhsip dues	2,708		2,708
Miscellaneous	7,746	2,582	10,328
Payroll expenses	174,589	118,220	292,809
Rent	66,223		66,223
Repairs and maintenance	29,116	12,709	41,825
Supplies	16,382	12,835	29,217
Tax and license	3,752	7,284	11,036
Telephone	2,083	2,083	4,166
Travel and meetings		4,885	4,885
Utilities	35,506	19,042	54,548
Depreciation	13,436	5,809	19,245
Total Expenses	\$ 446,211	\$ 218,348	\$ 664,559

The accompanying notes are an integral part of these financial statements

# NOTE 1 – DESCRIPTION OF ORGANIZATION

Safe Entry, Inc., is a non-profit 501c (3) agency incorporated in the State of Tennessee since 2001. The agency is licensed by the Tennessee Department of Mental Health and Substance Abuse for Supportive Housing, Adult Day Care Treatment, Psychosocial Rehabilitation Services and Mental Health Outpatient. The Mission of Safe Entry, Inc. is to provide quality care to the consumers and families we serve through meeting their Mental Health needs and continuously striving to exceed their expectations.

# NOTE 2 – SIGNIFICANT ACCOUNTING POLICIES

## **Basis of Accounting**

The organization prepares its financial statements using the accrual basis of accounting and accounting principles generally accepted in the United States of America.

Financial position and activities are classified based on the existence or absence of donor restrictions as follows:

Unrestricted Net Assets – Net assets that are not temporarily or permanently restricted by explicit donor stipulations or by law,

Temporarily Restricted Net Assets- Net assets, accepted by board actions, that are restricted by a donor for use for a particular purpose or in a particular future period.

Permanently Restricted Net Assets – Net assets, accepted by board actions, subject to donor stipulations that require the assets to be invested in perpetuity.

### Cash and Cash Equivalents

Cash consist of checking accounts deposited at a financial institution. The accounts are insured by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000 per account.

### Support, Revenue and Expenses

Revenue is reported at the estimated net realizable amounts from service provider agreements and rent income.

Expenses are recorded when incurred in accordance with the accrual basis of accounting.

## Land, Buildings and Equipment

Land, buildings and equipment are reported in the statement of financial position at cost, if purchased, and at fair value at the date of donation, if donated. All land and buildings are capitalized, Equipment is capitalized if it has a cost of \$500 or more and useful life when acquired of more than 1 year. Repairs and maintenance that do not significantly increase the useful life of the asset are expensed as incurred. Depreciation is computed using the straight-line method over the estimated useful lives of the assets, as follows:

Buildings and improvements	39 years
Leasehold improvements	20 years, or remaining lease term if shorter
Furnishings and equipment	5-10 years

### Tax Status

The organization is incorporated exempt from federal income taxation under Section 501(c) (3) of the Internal Revenue Code (IRC), though it would be subject to tax on income unrelated to its exempt purpose(unless that income is otherwise excluded by the IRC). Contributions to the organization are tax deductible to donors.

### Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported

amounts in the financial statements and accompanying notes. Actual results could differ from those estimates.

#### Accounts Receivable

Accounts receivable are primarily unsecured amounts due from service provider agreements, Management believes that all outstanding accounts receivable are collectible in full, therefore no allowance for uncollectible receivables has been provided.

# NOTE 3 – CONCENTRATION OF REVENUE

The organization obtained 93% of its revenue from Amerigroup, Inc. and the Mental Health Coop. Any change in regulations surrounding these entities will affect the Organization's revenue.

### **NOTE 4 – LOANS RECEIVABLE (Related Party)**

The executive director borrowed funds from the Organization to purchase a property. The amount borrowed was \$149,260. Management initially had plans to utilize the property as a group home. The current plan is to sell the property and pay back the borrowed funds.

### NOTE 5– PROPERTY AND EQUIPMENT

<b>D</b>					475 000
Buildings	and improv	vements			475,980
Furniture	and equip	ment			10,896
Vehicles					56,666
					543,542
Accumula	ted depred	ciation			(58,647)
Total land	, buildings	and equip	ment net	\$	484,894

Depreciation expense for the year ending June 30, 2019 was \$19,245.

### **NOTE 6 – OPEATING LEASES (Related Party)**

The Organization has signed lease agreements for its group homes and administrative office facilities. The executive director is the landlord for the group home lease agreements. Total rent expense paid for the year ended June 30, 2019 was \$60,979 . Future minimum lease payments are as follows:

June 30:		
	2020	58,800
	2021	58,800
	2022	58,800
	2023	32,100

# **NOTE 7 – NOTES PAYABLE**

Notes payable at June 30, 2019 are as follows:

Notes payable to Regions Bank in the original principal amount of \$261,000 due on April 1, 2027. Fixed interest rate of 4.0%, payable in monthly principal and interest payments of \$1,930.59. Note payable to Regions Bank in the original principal amount of \$108,000 due on December 1, 2031. Fixed interest rate of 5.35%, payable in monthly principal and interest payments of \$873.88.

Year ending June 30	0
2020	19,409
2021	20,274
2022	21,179
2023	22,124
2024	23,113
Thereafter	226,560
Total payments	332,660
Notes Payable	\$ 332,660

### **NOTE 8 – SUBSEQUENT EVENTS**

There were no subsequent events requiring disclosure as of February 10, 2020, the date management evaluated such events. Events occurring after that date have not been evaluated to determine whether a change in the financial statements would be required.