NEIGHBORHOODS RESOURCE CENTER
DBA NEIGHBOR2NEIGHBOR
FINANCIAL STATEMENTS
AND
INDEPENDENT AUDITORS' REPORT
YEARS ENDED JUNE 30, 2019 AND 2018

# NEIGHBORHOODS RESOURCE CENTER DBA NEIGHBOR2NEIGHBOR FINANCIAL STATEMENTS AND INDEPENDENT AUDITORS' REPORT YEARS ENDED JUNE 30, 2019 AND 2018

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### INDEPENDENT AUDITORS' REPORT

To the Board of Directors Neighborhoods Resource Center dba Neighbor2Neighbor

We have audited the accompanying financial statements of Neighborhoods Resource Center dba Neighbor2Neighbor (a Tennessee not-for-profit organization), which comprise the statements of financial position as of June 30, 2019 and 2018, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Neighborhoods Resource Center dba Neighbor2Neighbor as of June 30, 2019 and 2018, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

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December 13, 2019

# NEIGHBORHOODS RESOURCE CENTER DBA NEIGHBOR2NEIGHBOR STATEMENTS OF FINANCIAL POSITION JUNE 30, 2019 AND 2018

### **ASSETS**

ASSETS		
	2019	2018
Current assets:		
Cash and cash equivalents	\$ 176,221	\$ 90,336
Restricted cash - held for others	13,174	11,905
Total cash and cash equivalents	189,395	102,241
Investments	676,172	948,757
Total current assets	865,567	1,050,998
Property and equipment, net	6,757	9,795
Security deposit	3,690	3,690
Total assets	\$ 876,014	\$ 1,064,483
LIABILITIES AND NET ASSETS		
Current liabilities:		
Accounts payable	\$ 900	\$ 798
Payroll liabilities	7,540	7,392
Total current liabilities:	8,440	8,190
Other liabilities	13,174	11,905
Total liabilities	21,614	20,095
Net assets:		
Without donor restrictions	854,400	1,044,388
Total net assets	854,400	1,044,388
Total liabilities and net assets	\$ 876,014	\$ 1,064,483

The accompanying notes are an integral part of these financial statements.

# NEIGHBORHOODS RESOURCE CENTER DBA NEIGHBOR2NEIGHBOR STATEMENTS OF ACTIVITIES YEARS ENDED JUNE 30, 2019 AND 2018

		2019		2018
SUPPORT AND REVENUE:				
Contributions	\$	26,802	\$	28,365
Interest and dividends		24,487		24,482
In-kind contributions		24,275		39,680
Grant revenue		10,000		4,000
Program fees		6,917		14,266
Special events		475		5,334
Miscellaneous income		12		362
Total support and revenue		92,968		116,489
EXPENSES:				
Program services		188,338		204,261
Management and general		52,231		61,805
Fundraising		82,290		86,743
Total expenses		322,859		352,809
Change in net assets from operations		(229,891)		(236,320)
Nonoperating activities				
Realized and unrealized gain on investments, net of fees		39,903		43,156
Total nonoperating activities		39,903		43,156
Change in net assets		(189,988)		(193,164)
Net assets, beginning of year	1	1,044,388		1,237,552
Net assets, end of year	\$	854,400	<u>\$</u>	1,044,388

### NEIGHBORHOODS RESOURCE CENTER DBA NEIGHBOR2NEIGHBOR STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED JUNE 30, 2019

			Program Services					Support Services					
	and I	raining Mentoring ervices		working ervices	_	nsultation ervices		Total		nagement and General	Fui	ndraising	Total
Salaries	\$	30,142	\$	26,374	\$	18,839	\$	75,355	\$	25,118	\$	66,983	\$ 167,456
Payroll taxes		2,312		2,024		1,446		5,782		1,927		5,140	 12,849
Total payroll and related expense		32,454		28,398		20,285		81,137		27,045		72,123	 180,305
Rent		9,377		8,205		5,861		23,443		1,302		1,302	26,047
Events		9,358		8,188		5,849		23,395		-		1,229	24,624
Advertising		8,749		7,656		5,468		21,873		1,215		1,215	24,303
Professional fees		-		-		-		-		17,786		4,446	22,232
Equipment and technology		2,784		2,436		1,740		6,960		386		386	7,732
Memberships and subscriptions		2,108		1,844		1,317		5,269		293		293	5,855
Printing		1,927		1,686		1,204		4,817		268		268	5,353
Utilities		1,583		1,385		990		3,958		220		220	4,398
Telephone		1,523		1,332		951		3,806		212		212	4,230
Supplies		1,346		1,178		842		3,366		187		187	3,740
Grants		3,450		-		-		3,450		-		-	3,450
Depreciation		1,094		956		684		2,734		152		152	3,038
Insurance		-		-		-		-		2,707		27	2,734
Travel and meetings		796		697		498		1,991		110		110	2,211
Miscellaneous		527		462		330		1,319		73		73	1,465
Postage		175		153		110		438		24		24	486
Training and staff development		152		134		96		382		21		21	424
Taxes and licenses								-		230		2	 232
	\$	77,403	\$	64,710	\$	46,225	\$	188,338	\$	52,231	\$	82,290	\$ 322,859

The accompanying notes are an integral part of these financial statements.

### NEIGHBORHOODS RESOURCE CENTER DBA NEIGHBOR2NEIGHBOR STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED JUNE 30, 2018

		Program Services					Support Services					
	and Me	ining entoring vices		working ervices		nsultation ervices	Total	Management and <u>General</u> Fundraising		Total		
Salaries	\$ 3	30,958	\$	27,089	\$	19,349	\$ 77,396	\$	25,799	\$	68,797	\$ 171,992
Payroll taxes		2,266		1,983		1,417	5,666		1,889		5,037	12,592
Total payroll and related expense		33,224		29,072		20,766	 83,062		27,688		73,834	 184,584
Events		14,721		12,881		9,201	36,803		_		1,937	38,740
Professional fees		-		-		-	-		25,693		6,423	32,116
Advertising	•	10,495		9,183		6,560	26,238		1,458		1,458	29,154
Rent		8,096		7,084		5,060	20,240		1,125		1,125	22,490
Supplies		2,203		1,927		1,377	5,507		306		306	6,119
Equipment and technology		1,856		1,624		1,160	4,640		258		258	5,156
Training and staff development		1,478		1,293		924	3,695		205		205	4,105
Travel and meetings		1,445		1,264		902	3,611		201		201	4,013
Utilities		1,361		1,191		850	3,402		189		189	3,780
Depreciation		1,189		1,040		743	2,972		165		165	3,302
Grants		3,250		-		-	3,250		-		-	3,250
Telephone		1,160		1,015		725	2,900		161		161	3,222
Insurance		-		-		-	-		2,767		28	2,795
Printing		974		852		608	2,434		135		135	2,704
Miscellaneous		904		790		565	2,259		126		126	2,511
Memberships and subscriptions		902		789		564	2,255		125		125	2,505
Postage		397		348		248	993		55		55	1,103
Taxes and licenses		-		-		-	-		879		9	888
Bank and credit card fees							 		269		3	 272
	\$ 8	83,655	\$	70,353	\$	50,253	\$ 204,261	\$	61,805	\$	86,743	\$ 352,809

The accompanying notes are an integral part of these financial statements.

# NEIGHBORHOODS RESOURCE CENTER DBA NEIGHBOR2NEIGHBOR STATEMENTS OF CASH FLOWS YEARS ENDED JUNE 30, 2019 AND 2018

		2019		2018
Cash flows from operating activities:				
Decrease in net assets	\$	(189,988)	\$	(193, 164)
Adjustments to reconcile decrease in net assets to				
net cash used in operating activities:				
Realized gain on investments		(135,257)		(19,078)
Unrealized (gain) loss on investments		83,663		(38,370)
Depreciation		3,038		3,302
Increase (decrease) in accounts payable		102		(1,115)
Increase in payroll liabilities		148		215
Increase in other liabilities		1,269		11,905
Net cash used in operating activities		(237,025)		(236,305)
Cash flows from investing activities:				
Purchase of investments		(797,115)		(89,587)
Proceeds from sale of investments		1,121,294		189,160
Net cash provided by provided by investing activities		324,179		99,573
Net increase (decrease) in cash and cash equivalents		87,154		(136,732)
Cash and cash equivalents, beginning of year		102,241		238,973
	_		_	
Cash and cash equivalents, end of year	<u>\$</u>	189,395	<u>\$</u>	102,241

#### NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

### Nature of Organization

Neighborhoods Resource Center dba Neighbor2Neighbor (the "Center") is a private not-for-profit corporation chartered under the laws of the State of Tennessee to assist residents of various neighborhoods, primarily in low-income areas, in the formation and/or development of neighborhood organizations that identify and take action on issues affecting their neighborhoods. The Center assists residents by providing information, leadership training, consulting and supportive services, and by forming collaborative relationships with, and providing support to, institutions that serve neighborhoods.

### **Basis of Accounting**

The financial statements of the Center have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America and accordingly reflect all significant receivables, payables, and other liabilities.

### **Financial Statement Presentation**

The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America. Net assets, revenues, expenses, gains and losses are classified based on the existence or absence of donor-imposed restrictions. The Center reports information regarding its financial position and activities according to two classes of net assets: net assets with donor restrictions and net assets without donor restrictions. The Center reported no net assets with donor restrictions at June 30, 2019 and 2018.

### Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

### Reclassifications

Certain reclassifications have been made to the prior year financial statements to conform to the current year presentation. Such reclassifications had no effect on the results of operations as previously reported.

### NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### Revenue Recognition

All donor-restricted support is reported as an increase in net assets with donor restrictions, depending on the nature of the restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), donor restricted net assets are reclassified to net assets without donor restrictions and reported in the statements of activities as net assets released from restrictions.

### Cash and Cash Equivalents

For the purposes of the statements of cash flows, the Center considers all unrestricted highly liquid investments with an initial maturity of three months or less to be cash equivalents. Cash and cash equivalents during the year may exceed Federal Deposit Insurance Corporation ("FDIC") limits.

#### Restricted Cash

Certain cash accounts are classified as restricted assets on the statements of financial position due to certain agreements with third party organizations.

### <u>Investments</u>

Investments are stated at fair value. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants as of the measurement date. Unrealized gains and losses, as well as appreciation or depreciation in the market value, are reflected in the accompanying financial statements.

### Property and Equipment

Purchased property and equipment is recorded at cost, and donated property and equipment is recorded at fair market value. Contributions of cash that must be used to acquire property and equipment are reported as restricted support. Absent donor stipulation regarding how long those donated assets must be maintained, the Center reports expirations of donor restrictions when the donated or acquired assets are placed in service as instructed by the donor. The Center reclassifies temporarily restricted net assets to unrestricted net assets at that time. Depreciation is provided over the estimated useful lives of 3-5 years on a straight-line basis.

#### Advertising Costs

The Center expenses all advertising costs as incurred. Total advertising expense amounted to \$24,303 and \$29,154 in 2019 and 2018, respectively.

### NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### **Income Tax Status**

Neighborhoods Resource Center is exempt from federal income tax under Internal Revenue Code section 501(c)(3). Accordingly, no provision for income taxes has been made in the accompanying financial statements.

Neighborhoods Resource Center has adopted ASC Topic 740-10, *Accounting for Uncertainty in Income Taxes*, which prescribes a recognition threshold and measurement attribute for financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return, including the position that the Center continues to qualify to be treated as a tax-exempt entity for both federal and state income tax purposes.

For those benefits to be recognized, a tax position must be more—likely-than-not to be sustained upon examination by taxing authorities. For the year ended June 30, 2019, the Center has no material uncertain tax positions to be accounted for in the financial statements under these rules. The Center has exempt organization tax filings open to Internal Revenue Service audit, generally, for three years after they are filed.

### **Functional Classification of Expenses**

The following program services are included in the accompanying financial statements:

Training and Mentoring Services are provided to residents and neighborhood organizations at all levels of development. The annual Conference for Neighborhoods is a one-day training and networking opportunity for anyone who wants to make a difference in their neighborhood. The Neighborhood Leadership Certificate Program provides the next level of learning for individuals seeking to amplify their impact. These certificates are designed around key areas necessary for a neighborhood organization's success. The first certificate launched in 2018, is Neighborhood Strategic Planning, Governance, and Meeting Facilitation. We offer neighborhood organizations the option of Center staff coming to their neighborhoods to provide customized Neighborhood-Based Training Events. Additionally, our Development Specialist and Executive Director meet regularly with individual neighborhood leaders to advise and train for more effective service.

### NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### Functional Classification of Expenses (Continued)

Networking Services create interactive events for residents and neighborhood leaders to develop relationships with other neighborhood leaders, stakeholders, and potential partners. Our Quarterly Leadership Gatherings offer neighborhood leaders the opportunity to meet one another, discuss common neighborhood issues, and hear from key partners. The Business Partner Lunch and Learns provide a venue for our partner to explore what is happening in Nashville's neighborhoods and residents from across the metropolitan area to be better neighbors and become more engaged in making their neighborhoods safer and more vibrant places to live.

<u>Consultation Services</u> provide assistance for local neighborhood leaders for working with residents on a wide range of neighborhood issues. The Center is currently working with local residents in five neighborhoods to formally establish neighborhood associations.

The costs of providing the various programs and other activities have been summarized on a functional basis in the Statements of Activities. Accordingly, all costs have been allocated among the programs and supporting services benefited, based on time and effort of staff as determined by management, except for professional fees, insurance, and taxes and licenses which were directly assigned.

### **Contributed Services**

The Center receives a significant amount of donated services from unpaid volunteers. No amounts have been reflected in the financial statements for those services since they do not meet the criteria for recognition set forth by accounting principles generally accepted in the United States of America.

#### Change in Accounting Principle

In August 2016, the FASB issued Accounting Standards Update (ASU) 2016-14, *Presentation of Financial Statements of Not-for-Profit Entities*. The Association has adopted the guidance and has applied the changes retrospectively to all periods presented. The new standard changes the following aspects of the Association's financial statements:

- The unrestricted net asset class has been renamed net assets without donor restrictions.
- The temporarily and permanently restricted net asset classes have been combined into a single net asset class called net assets with donor restrictions.
- The financial statements include a disclosure about liquidity and availability of resources in Note 2.

### NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### Change in Accounting Principle (Continued)

A summary of the net asset reclassifications driven by the adoption of ASU 2016-14 as of June 30, 2018 is as follows:

	ASU 2016-14 Classifications							
	Without		_					
	Donor	With Donor						
Net Asset Classifications	Restrictions	Restrictions	Total					
As previously presented:								
Unrestricted	\$ 1,044,388	\$ -	\$ 1,044,388					
Temporarily restricted	-	-	-					
Permanently restricted	-	-	-					
Net assets as reported	\$ 1,044,388	\$ -	\$ 1,044,388					

### **Events Occurring After Reporting Date**

The Center has evaluated events and transactions that occurred after June 30, 2019, through the date of the issued financial statements. During the period there were no material recognizable subsequent events that required recognition in the disclosures to the June 30, 2019 financial statements.

#### NOTE 2 - LIQUIDITY AND AVAILABILITY OF RESOURCES

The Center has \$852,393 of financial assets available within one year of the statement of financial position date to meet cash needs for general expenditure consisting of cash and cash equivalents of \$176,221 and short-term investments of \$676,172. None of the financial assets are subject to donor or other contractual restrictions that make them unavailable for general expenditure within one year of the statement of financial position date.

The Center has a goal to maintain financial assets, which consist of cash and short-term investments, on hand to meet 90 days of normal operating expense, which are, on average, approximately, \$75,000.

The Center has a policy to structure its financial assets to be available as its general expenditures, liabilities, and other obligations come due. As part of its liquidity management, the Center invest cash in excess of daily requirements in various short-term investments, including certificates of deposits and short-term treasury instruments.

### NOTE 3 - INVESTMENTS

Marketable securities are recorded at market value at June 30, 2019 and 2018, as follows:

June 30, 2019	Cost	Market
Certificate of deposit Bonds Equities	\$ 100,000 334,517 79,455	\$ 103,005 336,240 236,927
	\$ 513,972	\$ 676,172
June 30, 2018		
Bonds Equities	\$ 256,479 593,838	\$ 246,050 702,707
	\$ 850,317	\$ 948,757

Investment income from these investments for the years ended June 30, 2019 and 2018 is as follows:

	2019	2018
Unrealized gain (loss) on investments Realized gain on investments Dividends/interest Investment management fees	\$ (83,663) 135,257 24,487 (11,691)	\$ 38,370 19,078 24,482 (14,292)
	\$ 64,390	\$ 67,638

#### NOTE 4 - FAIR VALUE MEASUREMENTS

The Center uses fair value measurements to record fair value adjustments to certain assets and liabilities and to determine fair value disclosures. In accordance with the Fair Value Measurements and Disclosures topic of FASB ASC 820, the fair value of a financial instrument is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

In accordance with this guidance, the Center groups its financial assets and liabilities generally measured at fair value in a three level valuation hierarchy for disclosure of fair value measurements defined as Level 1 – inputs for quoted market prices for identical assets or liabilities in active markets; Level 2 – inputs include quoted market prices for similar assets and liabilities in active markets and inputs that are observable either directly or indirectly and; Level 3 – inputs that are unobservable and significant to the fair value measurements.

At June 30, 2019 and 2018, the Center did not have any assets measured with Level 3 inputs.

Fair value of assets measured on a recurring basis at June 30, 2019 and 2018 are as follows:

	Fa	ir Value	ir Ma	oted Prices on Active arkets for dentical Assets Level 1)	Ob	gnificant Other oservable Inputs Level 2)	Unobs Inp	ficant ervable outs vel 3)
June 30, 2019								
Certificate of deposit Bonds Equities	\$	103,005 336,240 236,927	\$	- - 236,927	\$	103,005 336,240 -	\$	- - -
Total assets, at fair value	\$	676,172	\$	236,927	\$	439,245	\$	
June 30, 2018								
Bonds Equities	\$	246,050 702,707	\$	- 702,707	\$	246,050	\$	-
Total assets, at fair value	\$	948,757	\$	702,707	\$	246,050	\$	

The Center does not measure any liabilities on a recurring basis.

### NOTE 5 - PROPERTY AND EQUIPMENT

Property and equipment consists of the following:

		2018	
Office furniture and equipment Less accumulated depreciation	\$	16,948 (10,191)	\$ 16,948 (7.153)
	\$	6,757	\$ 9,795

For the years ended June 30, 2019 and 2018, the Center had depreciation expense of \$3,038 and \$3,302, respectively.

#### NOTE 6 - OTHER LIABILITIES

The Center has entered an agreement with various small neighborhood groups to handle certain financial transactions for a fixed fee. The agreements require the Center to control a certain amount of cash that belongs to the other party. These agreements resulted in a liability of \$13,174 and \$11,905 as of June 30, 2019 and 2018, respectively.

#### NOTE 7 - DONATED MATERIALS AND SERVICES

The Organization receives donated materials and services ("in-kind" contributions) in the normal course of its operations, to include program materials, special events, fundraising goods or services, property and equipment and office supplies. The estimated fair values of these items are included in the statements of activities for the years ended June 30, 2019 and 2018 as follows:

	2019	2018
Advertising Professional services Supplies Events	\$ 24,000 - 250 25	\$ 25,000 14,567 113
Total in-kind contributions	\$ 24,275	\$ 39,680

### NOTE 8 - LEASE COMMITMENTS

The Center initially entered into a lease for office space in June 2016. Subsequent to year end, the Center signed an amendment to extend the lease for another 36 month period. Monthly payments increase four percent each year after the first year. The Center also signed a lease for a copier in March 2016. Terms of the lease are monthly payments of \$165 for 60 months beginning April 2016. Expenses related to leases totaled \$28,265 and \$24,556 for the years ended June 30, 2019 and 2018, respectively.

Future minimum lease payments are as follows:

2020	Ç	\$ 29,322
2021		29,903
2022		29,807
2023		7,529
Total	_ 9	96,561