

**Governor's Books from Birth Foundation
Fiscal Year 2018 Budget**

8/16/2017

	APPROVED 2017-2018 Budget
OPERATING REVENUES	
Grants - State of Tennessee - current year	3,924,800.00
Respective county payments for books	3,366,733.14
Interest income	10,000.00
Dividend Income	100,000.00
Net Other Income	31,260.60
TOTAL OPERATING REVENUES	7,432,793.74
PROGRAM COSTS	
Books and mailings	6,733,466.29
Marketing & supplies	75,000.00
Travel expenses	15,000.00
Workshop expenses	5,000.00
TOTAL PROGRAM COSTS	6,828,466.29
OPERATING REVENUES OVER (UNDER) PROGRAM COSTS	604,327.45
ADMINISTRATIVE EXPENSES	
Advertising	
Depreciation	
Bank charges	9,000.00
Dues and subscriptions	3,000.00
Health insurance	40,513.61
Insurance	5,000.00
IT Support & Computers	10,000.00
Licenses and taxes	400.00
Office supplies and expense	5,000.00
Payroll taxes	27,675.60
Postage and shipping	5,000.00
Printing/media	1,000.00
Professional fees	72,686.00
Rent	13,489.68
Rent - equipment	1,800.00
Retirement plan expense	47,623.31
Salaries and wages	356,139.25
Seminars & training	1,000.00
Telecommunications	5,000.00
TOTAL OPERATING EXPENSES	604,327.45

Governor's Books from Birth Foundation

8/16/2017

Fiscal Year 2018 Budget

**OPERATING REVENUES OVER (UNDER) OPERATING
EXPENSES**

-