

Revenue

Government Grants	\$40,000
Foundations	\$7500
Individual Donations	\$40,400
Intensive Admissions	\$60,000
Community Classes + Workshops	\$10,000
Girl Power Camp + Teen Intensive	\$3000
Merchandise	\$1500
Commissions (JP, OZ)	\$32,000
Big Payback 2019	\$1800
Grant Close Out 2019	\$4200
Outreach (CR, Cheekwood, Studio Arts)	\$9500
Third Voice Sponsorship	\$7500
Touring Reimbursements	\$5600
SouthArts Reimbursements	\$2500
TOTAL REVENUE	\$225,500

Expenses

Instructors' Fees	\$15,000
Dancers' fees	\$99,000
Artistic Director	\$30,000
Administrative Director	\$30,000
Studio Rent	\$3000
Office + Administration	\$2000
Insurance + Legal Fees (Music Rights, Visa)	\$1500
Production Costs	\$12,000
Choreographer's Fee	\$5,000 (Rosie Herrera)
Guest Artist Expenses (Flights, PD)	\$3000
Touring Costs (Flights - CR, Miami)	\$15,000
Merchandise	\$1500
Marketing + Media	\$1500
SouthArts PAE Costs	\$2500
TOTAL EXPENSES	\$225,500