

**Governor's Books from Birth Foundation
Fiscal Year 2016 Budget**

2/18/2016

**APPROVED
2015-2016
Budget**

OPERATING REVENUES

Grants - State of Tennessee - current year	3,354,100.00
Respective county payments for books	3,199,731.16
Contributions utilized for payments to distressed counties	50,000.00
Less credits given on behalf of distressed counties	(50,000.00)
Contributions utilized for payments to foster care program	35,000.00
Less credits given on behalf of foster care program	(35,000.00)
Program service income	1,000.00
Interest income	9,750.00
Dividend Income	115,250.00
Other Income	358,345.60
TOTAL OPERATING REVENUES	7,038,176.76

PROGRAM COSTS

Books and mailings	6,399,462.32
Marketing & supplies	70,000.00
Travel expenses	20,000.00
Workshop expenses	10,000.00

TOTAL PROGRAM COSTS

6,499,462.32

OPERATING REVENUES OVER (UNDER) PROGRAM COSTS

538,714.44

ADMINISTRATIVE EXPENSES

Advertising	
Depreciation	
Bank charges	6,500.00
Dues and subscriptions	2,500.00
Health insurance	29,500.00
Insurance	5,000.00
IT Support & Computers	9,000.00
Licenses and taxes	390.00
Office supplies and expense	6,500.00
Payroll taxes	24,350.98
Postage and shipping	5,500.00
Printing/media	1,000.00
Professional fees	75,000.00
Rent	12,780.00
Rent - equipment	2,000.00
Retirement plan expense	40,316.06
Salaries and wages	312,677.40
Seminars & training	1,000.00
Telecommunications	4,700.00

TOTAL OPERATING EXPENSES

538,714.44

OPERATING REVENUES OVER (UNDER) OPERATING EXPENSES

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