

First Steps, Inc.

FY 12 Budget

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DOE - Contract EIRA	834,300
DOE - Vendor	65,000
DHS	20,000
USDA	6,000
United Way	132,000
POF	72,000
Grants/Foundations	90,000
Parents Pay	565,000
Interest/Investments	5,000
Unrestricted Contributions	50,000
Temporarily Restricted	-
Miscellaneous	-
Special Events	45,000
Therapy	27,000
Specialized Classroom	7,000
Revenue Total	1,918,300
Salaries	1,218,564
Benefits/Taxes	239,227
Therapist/Insurance Billing Fees	15,000
Professional Fees	37,800
Supplies	38,000
Food	10,000
Communication	24,000
Equip. Rental and Maintenance	12,000
Occupancy	125,000
Travel	59,000
Conference/ Training	10,000
Insurance	26,000
Depreciation	61,839
Licenses/Dues	2,500
Special Events	12,500
Miscellaneous	14,500
Bad Debt	1,500
Mortgage	67,071
Expense total	1,974,501
Net Income (Loss)	-56,201
Depreciation	61,839
Net Income (Loss) Adjusted	5,638
Furniture Fixture, Equipment	(7,500)
Cash Flow Projection	(1,862)

