

Return of Organization Exempt From Income Tax

OMB No. 1545-0047

2005

Open to Public Inspection

Department of the Treasury
Internal Revenue ServiceUnder section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung
benefit trust or private foundation)

The organization may have to use a copy of this return to satisfy state reporting requirements.

A For the 2005 calendar year, or tax year beginning 2005, and ending

B Check if applicable

- ☐ Address change
☐ Name change
☐ Initial return
☐ Final return
☐ Amended return
☐ Application pending

Please use IRS label or print or type. See Specific Instructions.

C Name of organization

GOODWILL INDUSTRIES OF MIDDLE TENNESSEE, INC

Number and street (or P.O. box if mail is not delivered to street address) Room/suite

1015 HERMAN STREET

City or town, state or country, and ZIP + 4

NASHVILLE, TN 37208

D Employer identification number

62-0599413

E Telephone number

(615) 742-4151

F Accounting method:

☐ Cash ☒ Accrual
☐ Other (specify)

- Section 501(c)(3) organizations and 4947(a)(1) nonexempt charitable trusts must attach a completed Schedule A (Form 990 or 990-EZ).

H and I are not applicable to section 527 organizations.

H(a) Is this a group return for affiliates? ☐ Yes ☒ No

H(b) If "Yes," enter number of affiliates

H(c) Are all affiliates included? ☐ Yes ☐ No
(If "No," attach a list. See instructions.)H(d) Is this a separate return filed by an organization covered by a group ruling? ☐ Yes ☒ No

I Group Exemption Number

M Check ☐ if the organization is not required to attach Sch. B (Form 990, 990-EZ, or 990-PF).

G Website: HTTP://WWW.GOODWILLMIDTEN.ORG/

J Organization type (check only one) ☒ 501(c) (3) (insert no.) 4947(a)(1) or 527K Check here ☐ if the organization's gross receipts are normally not more than \$25,000. The organization need not file a return with the IRS; but if the organization chooses to file a return, be sure to file a complete return. Some states require a complete return.

L Gross receipts: Add lines 6b, 8b, 9b, and 10b to line 12 27,760,712.

Part I Revenue, Expenses, and Changes in Net Assets or Fund Balances (See the instructions.)

Revenue	1	Contributions, gifts, grants, and similar amounts received:				
	a	Direct public support	1a	27,618.		
	b	Indirect public support	1b	47,611.		
	c	Government contributions (grants)	1c	170,649.		
	d	Total (add lines 1a through 1c) (cash \$ 245,878. noncash \$)	1d	245,878.		
	2	Program service revenue including government fees and contracts (from Part VII, line 93)	2	27,124,843.		
	3	Membership dues and assessments	3			
	4	Interest on savings and temporary cash investments	4	66,968.		
	5	Dividends and interest from securities	5	4,067.		
	6a	Gross rents	6a			
b	Less: rental expenses	6b				
c	Net rental income or (loss) (subtract line 6b from line 6a)	6c				
7	Other investment income (describe)	7				
Revenue	8a	Gross amount from sales of assets other than inventory	(A) Securities	318,693.	8a	
	b	Less: cost or other basis and sales expenses		253,992.	8b	
	c	Gain or (loss) (attach schedule)		64,701.	8c	
	d	Net gain or (loss) (combine line 8c, columns (A) and (B))			8d	64,701.
Revenue	9	Special events and activities (attach schedule). If any amount is from gaming, check here <input type="checkbox"/>				
	a	Gross revenue (not including \$ of contributions reported on line 1a)	9a			
	b	Less: direct expenses other than fundraising expenses	9b			
c	Net income or (loss) from special events (subtract line 9b from line 9a)	9c				
Revenue	10a	Gross sales of inventory, less returns and allowances	10a			
	b	Less: cost of goods sold	10b			
	c	Gross profit or (loss) from sales of inventory (attach schedule) (subtract line 10b from line 10a)	10c			
Revenue	11	Other revenue (from Part VII, line 103)	11	263.		
	12	Total revenue (add lines 1d, 2, 3, 4, 5, 6c, 7, 8d, 9c, 10c, and 11)	12	27,506,720.		
Expenses	13	Program services (from line 44, column (B))	13	22,481,653.		
	14	Management and general (from line 44, column (C))	14	3,433,887.		
	15	Fundraising (from line 44, column (D))	15			
	16	Payments to affiliates (attach schedule)	16			
	17	Total expenses (add lines 16 and 44, column (A))	17	25,915,540.		
Net Assets	18	Excess or (deficit) for the year (subtract line 17 from line 12)	18	1,591,180.		
	19	Net assets or fund balances at beginning of year (from line 73, column (A))	19	8,878,115.		
	20	Other changes in net assets or fund balances (attach explanation) STMT 1	20	-52,178.		
	21	Net assets or fund balances at end of year (combine lines 18, 19, and 20)	21	10,417,117.		

For Privacy Act and Paperwork Reduction Act Notice, see the separate instructions.

Form 990 (2005)

Part II Statement of Functional Expenses

All organizations must complete column (A). Columns (B), (C), and (D) are required for section 501(c)(3) and (4) organizations and section 4947(a)(1) nonexempt charitable trusts but optional for others. (See the instructions.)

Do not include amounts reported on line 6b, 8b, 9b, 10b, or 16 of Part I.		(A) Total	(B) Program services	(C) Management and general	(D) Fundraising
22 Grants and allocations (attach schedule)	(cash \$ _____ noncash \$ _____) If this amount includes foreign grants, check here <input type="checkbox"/>	22			
23 Specific assistance to individuals (attach schedule)		23			
24 Benefits paid to or for members (attach schedule)		24			
25 Compensation of officers, directors, etc.		25 395,184.	51,374.	343,810.	
26 Other salaries and wages		26 13,787,850.	12,381,736.	1,406,114.	
27 Pension plan contributions		27 131,084.	123,684.	7,400.	
28 Other employee benefits		28 683,087.	559,547.	123,540.	
29 Payroll taxes		29 1,549,046.	1,380,209.	168,837.	
30 Professional fundraising fees		30			
31 Accounting fees		31 13,200.		13,200.	
32 Legal fees		32 12,782.	12,782.		
33 Supplies		33 915,634.	868,304.	47,330.	
34 Telephone		34 199,542.	175,515.	24,027.	
35 Postage and shipping		35 75,657.	67,094.	8,563.	
36 Occupancy		36 4,569,739.	4,312,647.	257,092.	
37 Equipment rental and maintenance		37 146,908.	132,467.	14,441.	
38 Printing and publications		38 707,783.	636,831.	70,952.	
39 Travel		39 479,791.	437,539.	42,252.	
40 Conferences, conventions, and meetings		40 15,449.	7,726.	7,723.	
41 Interest		41 157,046.		157,046.	
42 Depreciation, depletion, etc. (attach schedule)		42 1,177,278.	922,568.	254,710.	
43 Other expenses not covered above (itemize):					
a STMT 2		43a 898,480.	411,630.	486,850.	
b		43b			
c		43c			
d		43d			
e		43e			
f		43f			
g		43g			
44 Total functional expenses. Add lines 22 through 43. (Organizations completing columns (B)-(D), carry these totals to lines 13-15).		44 25,915,540.	22,481,653.	3,433,887.	

Joint Costs. Check ☐ if you are following SOP 98-2.

Are any joint costs from a combined educational campaign and fundraising solicitation reported in (B) Program services? ☐ Yes ☒ No

If "Yes," enter (i) the aggregate amount of these joint costs \$ _____; (ii) the amount allocated to Program services \$ _____; (iii) the amount allocated to Management and general \$ _____; and (iv) the amount allocated to Fundraising \$ _____

Form **990** (2005)

Part III Statement of Program Service Accomplishments (See the instructions.)

Form 990 is available for public inspection and, for some people, serves as the primary or sole source of information about a particular organization. How the public perceives an organization in such cases may be determined by the information presented on its return. Therefore, please make sure the return is complete and accurate and fully describes, in Part III, the organization's programs and accomplishments.

What is the organization's primary exempt purpose? ► SEE STATEMENT 3

All organizations must describe their exempt purpose achievements in a clear and concise manner. State the number of clients served, publications issued, etc. Discuss achievements that are not measurable. (Section 501(c)(3) and (4) organizations and 4947(a)(1) nonexempt charitable trusts must also enter the amount of grants and allocations to others.)

Program Service Expenses
(Required for 501(c)(3) and (4) orgs., and 4947(a)(1) trusts; but optional for others.)

a TO PROVIDE REHABILITATION SERVICES, TRAINING AND EMPLOYMENT
OPPORTUNITIES FOR HANDICAPPED, DISABLED AND DISADVANTAGED
INDIVIDUALS AS AN INTEGRAL STEP TO EMPLOYMENT IN THE
EXISTING LABOR MARKET

(Grants and allocations \$) If this amount includes foreign grants, check here ► ☐

22,481,653.

b _____

(Grants and allocations \$) If this amount includes foreign grants, check here ► ☐

c _____

(Grants and allocations \$) If this amount includes foreign grants, check here ► ☐

d _____

(Grants and allocations \$) If this amount includes foreign grants, check here ► ☐

e Other program services (attach schedule)
(Grants and allocations \$) If this amount includes foreign grants, check here ► ☐

f **Total of Program Service Expenses** (should equal line 44, column (B), Program services) ► 22,481,653.

Form 990 (2005)

Part IV Balance Sheets (See the instructions.)**Note:** Where required, attached schedules and amounts within the description column should be for end-of-year amounts only.

		(A) Beginning of year		(B) End of year
Assets	45 Cash - non-interest-bearing	205,445.	45	291,115.
	46 Savings and temporary cash investments	2,118,527.	46	2,791,130.
	47 a Accounts receivable	47a 406,732.		
	b Less: allowance for doubtful accounts	47b 3,770.	285,455.	47c 402,962.
	48 a Pledges receivable	48a		
	b Less: allowance for doubtful accounts	48b		48c
	49 Grants receivable	8,800.	49	NONE
	50 Receivables from officers, directors, trustees, and key employees (attach schedule)		50	
	51 a Other notes and loans receivable (attach schedule)	51a		
	b Less: allowance for doubtful accounts	51b		51c
	52 Inventories for sale or use	690,743.	52	771,443.
	53 Prepaid expenses and deferred charges	102,508.	53	137,829.
	54 Investments - securities (attach schedule) STMT 4. <input type="checkbox"/> Cost <input checked="" type="checkbox"/> FMV	430,724.	54	1,231,863.
	55 a Investments - land, buildings, and equipment: basis	55a		
	b Less: accumulated depreciation (attach schedule)	55b		55c
56 Investments - other (attach schedule)		56		
57 a Land, buildings, and equipment: basis	57a 18,688,851.			
b Less: accumulated depreciation (attach schedule)	57b 8,167,064.	10,785,156.	57c 10,521,787.	
58 Other assets (describe)	46,076.	58	44,896.	
59 Total assets (must equal line 74). Add lines 45 through 58.	14,673,434.	59	16,193,025.	
Liabilities	60 Accounts payable and accrued expenses	1,621,123.	60	1,916,094.
	61 Grants payable		61	
	62 Deferred revenue	14,669.	62	14,741.
	63 Loans from officers, directors, trustees, and key employees (attach schedule)		63	
	64 a Tax-exempt bond liabilities (attach schedule)		64a	
	b Mortgages and other notes payable (attach schedule)	4,034,852.	64b	3,645,848.
	65 Other liabilities (describe)	124,675.	65	199,225.
66 Total liabilities. Add lines 60 through 65	5,795,319.	66	5,775,908.	
Net Assets or Fund Balances	Organizations that follow SFAS 117, check here <input checked="" type="checkbox"/> and complete lines 67 through 69 and lines 73 and 74.			
	67 Unrestricted	8,878,115.	67	10,417,117.
	68 Temporarily restricted		68	
	69 Permanently restricted		69	
	Organizations that do not follow SFAS 117, check here <input type="checkbox"/> and complete lines 70 through 74.			
	70 Capital stock, trust principal, or current funds		70	
	71 Paid-in or capital surplus, or land, building, and equipment fund		71	
	72 Retained earnings, endowment, accumulated income, or other funds		72	
	73 Total net assets or fund balances (add lines 67 through 69 or lines 70 through 72; column (A) must equal line 19; column (B) must equal line 21)	8,878,115.	73	10,417,117.
	74 Total liabilities and net assets/fund balances. Add lines 66 and 73.	14,673,434.	74	16,193,025.

Form 990 (2005)

Part IV-A Reconciliation of Revenue per Audited Financial Statements With Revenue per Return (See the instructions.)

a	Total revenue, gains, and other support per audited financial statements	a	27,506,720.
b	Amounts included on line a but not on Part I, line 12:		
1	Net unrealized gains on investments	b1	
2	Donated services and use of facilities	b2	
3	Recoveries of prior year grants	b3	
4	Other (specify): _____	b4	
	Add lines b1 through b4	b	
c	Subtract line b from line a	c	27,506,720.
d	Amounts included on Part I, line 12, but not on line a :		
1	Investment expenses not included on Part I, line 6b	d1	
2	Other (specify): _____	d2	
	Add lines d1 and d2	d	
e	Total revenue (Part I, line 12). Add lines c and d	e	27,506,720.

Part IV-B	Reconciliation of Expenses per Audited Financial Statements With Expenses per Return	
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a	Total expenses and losses per audited financial statements	a	25,915,540.
b	Amounts included on line a but not on Part I, line 17:		
1	Donated services and use of facilities	b1	
2	Prior year adjustments reported on Part I, line 20	b2	
3	Losses reported on Part I, line 20	b3	
4	Other (specify): -----	b4	
	Add lines b1 through b4	b	
c	Subtract line b from line a	c	25,915,540.
d	Amounts included on Part I, line 17, but not on line a :		
1	Investment expenses not included on Part I, line 6b	d1	
2	Other (specify): -----	d2	
	Add lines d1 and d2	d	
e	Total expenses (Part I, line 17). Add lines c and d	e	25,915,540.

Part V **Current Officers, Directors, Trustees, and Key Employees** (List each person who was an officer, director, trustee, or key employee at any time during the year even if they were not compensated.) (See the instructions.)

[illegible]

Yes	No
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[illegible]

75b	X
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75c	X
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75d	X
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(If any former officer, director, trustee, or key employee received compensation or other benefits (described below) during the year, list that person below and enter the amount of compensation or other benefits in the appropriate column. See the instructions.)

[illegible]

Yes	No
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76	X
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77		X
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Figure 1 consists of nine histograms arranged in a 3x3 grid. The rows represent different values of the parameter α (0.001, 0.01, 0.1) and the columns represent different values of the parameter β (0.001, 0.01, 0.1). Each histogram shows the frequency of the number of non-zero elements in the vector of the first 1000 elements of the solution vector. The x-axis for all histograms ranges from 0 to 1000, and the y-axis ranges from 0 to 100. The histograms show that as α and β increase, the distribution of non-zero elements becomes more concentrated at lower values.

78a	N/A
-----	-----

78b	N/A
-----	-----

79		X
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80a	X
-----	---

1. Name	2. Address	3. City	4. State	5. Zip
6. Phone	7. Fax	8. E-mail	9. Website	10. Other
11. Title	12. Organization	13. Department	14. Position	15. Other
16. Date	17. Time	18. Location	19. Method	20. Other
21. Status	22. Priority	23. Urgency	24. Importance	25. Other
26. Action	27. Response	28. Outcome	29. Feedback	30. Other
31. Notes	32. Comments	33. Remarks	34. Observations	35. Other
36. Signature	37. Stamp	38. Seal	39. Mark	40. Other
41. Initials	42. Abbreviation	43. Acronym	44. Suffix	45. Other
46. Prefix	47. Suffix	48. Extension	49. Add-on	50. Other
51. Variant	52. Alternate	53. Substitute	54. Replacement	55. Other
56. Modification	57. Adjustment	58. Change	59. Alteration	60. Other
61. Update	62. Revision	63. Amendment	64. Supplement	65. Other
66. Addition	67. Inclusion	68. Incorporation	69. Integration	70. Other
71. Removal	72. Exclusion	73. Deletion	74. Elimination	75. Other
76. Replacement	77. Substitution	78. Exchange	79. Swap	80. Other
81. Transfer	82. Movement	83. Relocation	84. Translocation	85. Other
86. Distribution	87. Dispersion	88. Allocation	89. Assignment	90. Other
91. Collection	92. Gathering	93. Assembly	94. Aggregation	95. Other
96. Separation	97. Division	98. Partitioning	99. Segmentation	100. Other

Figure 1. The effect of the concentration of the *Agrobacterium* suspension on the transformation efficiency of *Agrobacterium* strains. The *Agrobacterium* strains were grown in YEA medium for 24 h at 28°C. The cell concentration of the strains was adjusted to 10⁸ cells/ml. The cell suspension was then diluted to 10⁷, 10⁶, 10⁵, 10⁴, 10³, 10², 10¹, and 10⁰ cells/ml. The cell suspension was then mixed with 100 µl of the plant cell suspension. The mixture was then incubated for 24 h at 28°C. The transformation efficiency was determined by the number of transformants per 10⁶ cells. The data are the mean ± SD of three independent experiments.

[illegible]

81b	X
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Part VI Other Information (continued)

		Yes	No
82 a	Did the organization receive donated services or the use of materials, equipment, or facilities at no charge or at substantially less than fair rental value?		X
b	If "Yes," you may indicate the value of these items here. Do not include this amount as revenue in Part I or as an expense in Part II. (See instructions in Part III.)		
82b	N/A		
83 a	Did the organization comply with the public inspection requirements for returns and exemption applications?	X	
b	Did the organization comply with the disclosure requirements relating to quid pro quo contributions?	X	
84 a	Did the organization solicit any contributions or gifts that were not tax deductible?		X
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	N/A	
85	501(c)(4), (5), or (6) organizations. a Were substantially all dues nondeductible by members?	N/A	
b	Did the organization make only in-house lobbying expenditures of \$2,000 or less?	N/A	
If "Yes" was answered to either 85a or 85b, do not complete 85c through 85h below unless the organization received a waiver for proxy tax owed for the prior year.			
c	Dues, assessments, and similar amounts from members	85c	N/A
d	Section 162(e) lobbying and political expenditures	85d	N/A
e	Aggregate nondeductible amount of section 6033(e)(1)(A) dues notices	85e	N/A
f	Taxable amount of lobbying and political expenditures (line 85d less 85e)	85f	N/A
g	Does the organization elect to pay the section 6033(e) tax on the amount on line 85f?	85g	N/A
h	If section 6033(e)(1)(A) dues notices were sent, does the organization agree to add the amount on line 85f to its reasonable estimate of dues allocable to nondeductible lobbying and political expenditures for the following tax year?	85h	N/A
86	501(c)(7) orgs. Enter: a Initiation fees and capital contributions included on line 12	86a	N/A
b	Gross receipts, included on line 12, for public use of club facilities	86b	N/A
87	501(c)(12) orgs. Enter: a Gross income from members or shareholders	87a	N/A
b	Gross income from other sources. (Do not net amounts due or paid to other sources against amounts due or received from them.)	87b	N/A
88	At any time during the year, did the organization own a 50% or greater interest in a taxable corporation or partnership, or an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? If "Yes," complete Part IX	88	X
89 a	501(c)(3) organizations. Enter: Amount of tax imposed on the organization during the year under: section 4911 N/A; section 4912 N/A; section 4955 N/A		
b	501(c)(3) and 501(c)(4) orgs. Did the organization engage in any section 4958 excess benefit transaction during the year or did it become aware of an excess benefit transaction from a prior year? If "Yes," attach a statement explaining each transaction	89b	X
c	Enter: Amount of tax imposed on the organization managers or disqualified persons during the year under sections 4912, 4955, and 4958		N/A
d	Enter: Amount of tax on line 89c, above, reimbursed by the organization		N/A
90 a	List the states with which a copy of this return is filed		
b	Number of employees employed in the pay period that includes March 12, 2005 (See instructions.)	90b	844
91 a	The books are in care of TAMMY GLASS Telephone no. 615-742-4151		
	Located at 1015 HERMAN STREET NASHVILLE, TN ZIP + 4 37208		
b	At any time during the calendar year, did the organization have an interest in or a signature or other authority over a financial account in a foreign country (such as a bank account, securities account, or other financial account)?	91b	N/A
	If "Yes," enter the name of the foreign country		
	See the instructions for exceptions and filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts.		
c	At any time during the calendar year, did the organization maintain an office outside of the United States?	91c	X
	If "Yes," enter the name of the foreign country		
92	Section 4947(a)(1) nonexempt charitable trusts filing Form 990 in lieu of Form 1041 - Check here		
	and enter the amount of tax-exempt interest received or accrued during the tax year	92	N/A

Form 990 (2005)

62-0599413

Page **8****Part VII Analysis of Income-Producing Activities (See the instructions.)**

Note: Enter gross amounts unless otherwise indicated.

	Unrelated business income		Excluded by section 512, 513, or 514		(E) Related or exempt function income
	(A) Business code	(B) Amount	(C) Exclusion code	(D) Amount	
93 Program service revenue:					
a <u>CONTRACT PROGRAM</u>					406,083.
b <u>FEE FROM SERVICE</u>					62,514.
c <u>GOODWILL GOVNT SER</u>					54,193.
d <u>RETAIL PROGRAM</u>					26,602,053.
e					
f Medicare/Medicaid payments					
g Fees and contracts from government agencies					
94 Membership dues and assessments					
95 Interest on savings and temporary cash investments			14	66,968.	
96 Dividends and interest from securities			14	4,067.	
97 Net rental income or (loss) from real estate:					
a debt-financed property					
b not debt-financed property					
98 Net rental income or (loss) from personal property					
99 Other investment income					
100 Gain or (loss) from sales of assets other than inventory			18	64,701.	
101 Net income or (loss) from special events					
102 Gross profit or (loss) from sales of inventory					
103 Other revenue: a					
b <u>MISC INCOME</u>			01	263.	
c					
d					
e					
104 Subtotal (add columns (B), (D), and (E))				135,999.	27,124,843.
105 Total (add line 104, columns (B), (D), and (E))					27,260,842.

Note: Line 105 plus line 1d, Part I, should equal the amount on line 12, Part I.

Part VIII Relationship of Activities to the Accomplishment of Exempt Purposes (See the instructions.)

Line No. Explain how each activity for which income is reported in column (E) of Part VII contributed importantly to the accomplishment of the organization's exempt purposes (other than by providing funds for such purposes).

▼	

Part IX Information Regarding Taxable Subsidiaries and Disregarded Entities (See the instructions.)

(A) Name, address, and EIN of corporation, partnership, or disregarded entity	(B) Percentage of ownership interest	(C) Nature of activities	(D) Total income	(E) End-of-year assets
	%			
	%			
	%			
	%			

Part X Information Regarding Transfers Associated with Personal Benefit Contracts (See the instructions.)

(a) Did the organization, during the year, receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? ☐ Yes ☒ No

(b) Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? ☐ Yes ☒ No

Note: If "Yes" to (b), file Form 8870 and Form 4720 (see instructions).

Please Sign Here	Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.	
	Signature of officer <u>David Lifsey</u>	Date <u>2/12/2007</u>
Paid Preparer's Use Only	Type or print name and title <u>David Lifsey, President/CEO</u>	
	Preparer's signature <u>[Signature]</u>	Date <u>5/5/06</u>
	Check if self-employed <input type="checkbox"/>	Preparer's SSN or PTIN (See Gen. Inst. W)
		<u>398-66-0214</u>
	Firm's name (or yours if self-employed), address, and ZIP + 4 <u>CROSSLIN, VADEN & ASSOCIATES</u> <u>2825 WEST END AVENUE, SUITE 1100</u> <u>NASHVILLE, TN 37203</u>	Phone no. <u>615-320-5500</u>
		EIN <u>62-1336737</u>

SCHEDULE A
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Organization Exempt Under Section 501(c)(3)

(Except Private Foundation) and Section 501(e), 501(f), 501(k), 501(n),
or 4947(a)(1) Nonexempt Charitable Trust

Supplementary Information - (See separate instructions.)

▶ **MUST** be completed by the above organizations and attached to their Form 990 or 990-EZ

OMB No. 1545-0047

2005

Name of the organization

Employer identification number

GOODWILL INDUSTRIES OF MIDDLE TENNESSEE, INC

62-0599413

Part I Compensation of the Five Highest Paid Employees Other Than Officers, Directors, and Trustees
(See page 1 of the instructions. List each one. If there are none, enter "None.")

(a) Name and address of each employee paid more than \$50,000	(b) Title and average hours per week devoted to position	(c) Compensation	(d) Contributions to employee benefit plans & deferred compensation	(e) Expense account and other allowances
DAVID JENKINS NASHVILLE, TN	DIR RETAIL 40	98,830.	3,140.	
MICHEAL EISENBRAUN NASHVILLE, TN	DIR PRODUCTS 40	92,104.	3,400.	
STEVEN BAKER NASHVILLE, TN	DIR LOSS PRVNTN 40	82,631.		
JOSEPH DUKE NASHVILLE, TN	DIR MIS 40	82,018.	2,680.	
KARL HOUSTON NASHVILLE, TN	DIR DONATIONS 40	81,146.	2,479.	
Total number of other employees paid over \$50,000 . . ▶		15		

Part II-A Compensation of the Five Highest Paid Independent Contractors for Professional Services
(See page 2 of the instructions. List each one (whether individuals or firms). If there are none, enter "None.")

(a) Name and address of each independent contractor paid more than \$50,000	(b) Type of service	(c) Compensation
SEE STATEMENT 10		
Total number of others receiving over \$50,000 for professional services ▶		0

Part II-B Compensation of the Five Highest Paid Independent Contractors for Other Services
(List each contractor who performed services other than professional services, whether individuals or firms. If there are none, enter "None." See page 2 of the instructions.)

(a) Name and address of each independent contractor paid more than \$50,000	(b) Type of service	(c) Compensation
NONE		
Total number of other contractors receiving over \$50,000 for other services ▶		

For Paperwork Reduction Act Notice, see the Instructions for Form 990 and Form 990-EZ.

Schedule A (Form 990 or 990-EZ) 2005

Part III **Statements About Activities** (See page 2 of the instructions.)

Yes No

1	During the year, has the organization attempted to influence national, state, or local legislation, including any attempt to influence public opinion on a legislative matter or referendum? If "Yes," enter the total expenses paid or incurred in connection with the lobbying activities ▶ \$ _____ (Must equal amounts on line 38, Part VI-A, or line i of Part VI-B.)	1		X
Organizations that made an election under section 501(h) by filing Form 5768 must complete Part VI-A. Other organizations checking "Yes" must complete Part VI-B AND attach a statement giving a detailed description of the lobbying activities.				
2	During the year, has the organization, either directly or indirectly, engaged in any of the following acts with any substantial contributors, trustees, directors, officers, creators, key employees, or members of their families, or with any taxable organization with which any such person is affiliated as an officer, director, trustee, majority owner, or principal beneficiary? (If the answer to any question is "Yes," attach a detailed statement explaining the transactions.)			
a	Sale, exchange, or leasing of property?	2a		X
b	Lending of money or other extension of credit?	2b		X
c	Furnishing of goods, services, or facilities?	2c		X
d	Payment of compensation (or payment or reimbursement of expenses if more than \$1,000)?	2d	X	
e	Transfer of any part of its income or assets?	2e		X
3a	Do you make grants for scholarships, fellowships, student loans, etc.? (If "Yes," attach an explanation of how you determine that recipients qualify to receive payments.)	3a		X
b	Do you have a section 403(b) annuity plan for your employees?	3b	X	
c	During the year, did the organization receive a contribution of qualified real property interest under section 170(h)?	3c		X
4a	Did you maintain any separate account for participating donors where donors have the right to provide advice on the use or distribution of funds?	4a		X
b	Do you provide credit counseling, debt management, credit repair, or debt negotiation services?	4b		X

Part IV **Reason for Non-Private Foundation Status** (See pages 3 through 6 of the instructions.)The organization is not a private foundation because it is: (Please check only **ONE** applicable box.)

- 5 ☐ A church, convention of churches, or association of churches. Section 170(b)(1)(A)(i).
- 6 ☐ A school. Section 170(b)(1)(A)(ii). (Also complete Part V.)
- 7 ☐ A hospital or a cooperative hospital service organization. Section 170(b)(1)(A)(iii).
- 8 ☐ A Federal, state, or local government or governmental unit. Section 170(b)(1)(A)(v).
- 9 ☐ A medical research organization operated in conjunction with a hospital. Section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state ▶ _____
- 10 ☐ An organization operated for the benefit of a college or university owned or operated by a governmental unit. Section 170(b)(1)(A)(iv). (Also complete the **Support Schedule** in Part IV-A.)
- 11 a ☒ An organization that normally receives a substantial part of its support from a governmental unit or from the general public. Section 170(b)(1)(A)(vi). (Also complete the **Support Schedule** in Part IV-A.)
- 11 b ☐ A community trust. Section 170(b)(1)(A)(vi). (Also complete the **Support Schedule** in Part IV-A.)
- 12 ☐ An organization that normally receives: (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its charitable, etc., functions - subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Also complete the **Support Schedule** in Part IV-A.)
- 13 ☐ An organization that is not controlled by any disqualified persons (other than foundation managers) and supports organizations described in: (1) lines 5 through 12 above; or (2) section 501(c)(4), (5), or (6), if they meet the test of section 509(a)(2). Check the box that describes the type of supporting organization: ☐ Type 1 ☐ Type 2 ☐ Type 3

Provide the following information about the supported organizations. (See page 6 of the instructions.)

(a) Name(s) of supported organization(s)	(b) Line number from above

- 14 ☐ An organization organized and operated to test for public safety. Section 509(a)(4). (See page 6 of the instructions.)

Part IV-A Support Schedule (Complete only if you checked a box on line 10, 11, or 12.) **Use cash method of accounting.****Note:** You may use the worksheet in the instructions for converting from the accrual to the cash method of accounting.

Calendar year (or fiscal year beginning in)	(a) 2004	(b) 2003	(c) 2002	(d) 2001	(e) Total
15 Gifts, grants, and contributions received. (Do not include unusual grants. See line 28.)	327,005.	828,312.	878,363.	969,394.	3,003,074.
16 Membership fees received					
17 Gross receipts from admissions, merchandise sold or services performed, or furnishing of facilities in any activity that is related to the organization's charitable, etc., purpose	23,762,564.	19,301,929.	18,097,319.	15,230,818.	76,392,630.
18 Gross income from interest, dividends, amounts received from payments on securities loans (section 512(a)(5)), rents, royalties, and unrelated business taxable income (less section 511 taxes) from businesses acquired by the organization after June 30, 1975	41,724.	25,934.	22,945.	24,936.	115,539.
19 Net income from unrelated business activities not included in line 18					
20 Tax revenues levied for the organization's benefit and either paid to it or expended on its behalf					
21 The value of services or facilities furnished to the organization by a governmental unit without charge. Do not include the value of services or facilities generally furnished to the public without charge					
22 Other income. Attach a schedule. Do not include gain or (loss) from sale of capital assets	35.	427.	412.	NONE	874.
23 Total of lines 15 through 22	24,131,328.	20,156,602.	18,999,039.	16,225,148.	79,512,117.
24 Line 23 minus line 17	368,764.	854,673.	901,720.	994,330.	3,119,487.
25 Enter 1% of line 23	241,313.	201,566.	189,990.	162,251.	
26 Organizations described on lines 10 or 11: a Enter 2% of amount in column (e), line 24					62,390.
b Prepare a list for your records to show the name of and amount contributed by each person (other than a governmental unit or publicly supported organization) whose total gifts for 2001 through 2004 exceeded the amount shown in line 26a. Do not file this list with your return. Enter the total of all these excess amounts					
c Total support for section 509(a)(1) test: Enter line 24, column (e)					3,119,487.
d Add: Amounts from column (e) for lines: 18 115,539. 19					
22 874. 26b					116,413.
e Public support (line 26c minus line 26d total)					3,003,074.
f Public support percentage (line 26e (numerator) divided by line 26c (denominator))					96.2682 %
27 Organizations described on line 12: a For amounts included in lines 15, 16, and 17 that were received from a "disqualified person," prepare a list for your records to show the name of, and total amounts received in each year from, each "disqualified person." Do not file this list with your return. Enter the sum of such amounts for each year: NOT APPLICABLE (2004) (2003) (2002) (2001)					
b For any amount included in line 17 that was received from each person (other than "disqualified persons"), prepare a list for your records to show the name of, and amount received for each year, that was more than the larger of (1) the amount on line 25 for the year or (2) \$5,000. (Include in the list organizations described in lines 5 through 11, as well as individuals.) Do not file this list with your return. After computing the difference between the amount received and the larger amount described in (1) or (2), enter the sum of these differences (the excess amounts) for each year: (2004) (2003) (2002) (2001)					
c Add: Amounts from column (e) for lines: 15 16 17 20 21					27c
d Add: Line 27a total. and line 27b total					27d
e Public support (line 27c total minus line 27d total)					27e
f Total support for section 509(a)(2) test: Enter amount from line 23, column (e)					27f
g Public support percentage (line 27e (numerator) divided by line 27f (denominator))					27g %
h Investment income percentage (line 18, column (e) (numerator) divided by line 27f (denominator))					27h %
28 Unusual Grants: For an organization described in line 10, 11, or 12 that received any unusual grants during 2001 through 2004, prepare a list for your records to show, for each year, the name of the contributor, the date and amount of the grant, and a brief description of the nature of the grant. Do not file this list with your return. Do not include these grants in line 15.					

Part V Private School Questionnaire (See page 7 of the instructions.)

NOT APPLICABLE

(To be completed **ONLY** by schools that checked the box on line 6 in Part IV)

	Yes	No
29 Does the organization have a racially nondiscriminatory policy toward students by statement in its charter, bylaws, other governing instrument, or in a resolution of its governing body?	29	
30 Does the organization include a statement of its racially nondiscriminatory policy toward students in all its brochures, catalogues, and other written communications with the public dealing with student admissions, programs, and scholarships?	30	
31 Has the organization publicized its racially nondiscriminatory policy through newspaper or broadcast media during the period of solicitation for students, or during the registration period if it has no solicitation program, in a way that makes the policy known to all parts of the general community it serves? If "Yes," please describe; if "No," please explain. (If you need more space, attach a separate statement.) ----- ----- -----	31	
32 Does the organization maintain the following:		
a Records indicating the racial composition of the student body, faculty, and administrative staff?	32a	
b Records documenting that scholarships and other financial assistance are awarded on a racially nondiscriminatory basis?	32b	
c Copies of all catalogues, brochures, announcements, and other written communications to the public dealing with student admissions, programs, and scholarships?	32c	
d Copies of all material used by the organization or on its behalf to solicit contributions?	32d	
If you answered "No" to any of the above, please explain. (If you need more space, attach a separate statement.) ----- ----- -----		
33 Does the organization discriminate by race in any way with respect to:		
a Students' rights or privileges?	33a	
b Admissions policies?	33b	
c Employment of faculty or administrative staff?	33c	
d Scholarships or other financial assistance?	33d	
e Educational policies?	33e	
f Use of facilities?	33f	
g Athletic programs?	33g	
h Other extracurricular activities?	33h	
If you answered "Yes" to any of the above, please explain. (If you need more space, attach a separate statement.) ----- ----- -----		
34 a Does the organization receive any financial aid or assistance from a governmental agency?	34a	
b Has the organization's right to such aid ever been revoked or suspended? If you answered "Yes" to either 34a or b, please explain using an attached statement.	34b	
35 Does the organization certify that it has complied with the applicable requirements of sections 4.01 through 4.05 of Rev. Proc. 75-50, 1975-2 C.B. 587, covering racial nondiscrimination? If "No," attach an explanation	35	

Part VI-A Lobbying Expenditures by Electing Public Charities (See page 9 of the instructions.)(To be completed **ONLY** by an eligible organization that filed Form 5768) **NOT APPLICABLE**Check ☐ a if the organization belongs to an affiliated group. Check ☐ b if you checked "a" and "limited control" provisions apply.**Limits on Lobbying Expenditures**

(The term "expenditures" means amounts paid or incurred.)

	(a) Affiliated group totals	(b) To be completed for ALL electing organizations
36 Total lobbying expenditures to influence public opinion (grassroots lobbying) . . .	36	
37 Total lobbying expenditures to influence a legislative body (direct lobbying) . . .	37	
38 Total lobbying expenditures (add lines 36 and 37)	38	
39 Other exempt purpose expenditures	39	
40 Total exempt purpose expenditures (add lines 38 and 39)	40	
41 Lobbying nontaxable amount. Enter the amount from the following table -		
If the amount on line 40 is - The lobbying nontaxable amount is -		
Not over \$500,000 20% of the amount on line 40		
Over \$500,000 but not over \$1,000,000 . . . \$100,000 plus 15% of the excess over \$500,000		
Over \$1,000,000 but not over \$1,500,000 . . \$175,000 plus 10% of the excess over \$1,000,000	41	
Over \$1,500,000 but not over \$17,000,000 . \$225,000 plus 5% of the excess over \$1,500,000		
Over \$17,000,000 \$1,000,000		
42 Grassroots nontaxable amount (enter 25% of line 41)	42	
43 Subtract line 42 from line 36. Enter -0- if line 42 is more than line 36	43	
44 Subtract line 41 from line 38. Enter -0- if line 41 is more than line 38	44	

Caution: If there is an amount on either line 43 or line 44, you must file Form 4720.**4-Year Averaging Period Under Section 501(h)**

(Some organizations that made a section 501(h) election do not have to complete all of the five columns below.

See the instructions for lines 45 through 50 on page 11 of the instructions.)

Calendar year (or fiscal year beginning in) ►	Lobbying Expenditures During 4-Year Averaging Period				
	(a) 2005	(b) 2004	(c) 2003	(d) 2002	(e) Total
Lobbying nontaxable amount					
45 amount					
Lobbying ceiling amount					
46 (150% of line 45(e))					
47 Total lobbying expenditures					
Grassroots nontaxable amount					
48 amount					
Grassroots ceiling amount					
49 (150% of line 48(e))					
Grassroots lobbying expenditures					
50					

Part VI-B Lobbying Activity by Nonelecting Public Charities**NOT APPLICABLE**

(For reporting only by organizations that did not complete Part VI-A) (See page 11 of the instructions.)

During the year, did the organization attempt to influence national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of:

	Yes	No	Amount
a Volunteers			
b Paid staff or management (Include compensation in expenses reported on lines c through h.) . . .			
c Media advertisements			
d Mailings to members, legislators, or the public			
e Publications, or published or broadcast statements			
f Grants to other organizations for lobbying purposes			
g Direct contact with legislators, their staffs, government officials, or a legislative body			
h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any other means			
i Total lobbying expenditures (Add lines c through h.)			

If "Yes" to any of the above, also attach a statement giving a detailed description of the lobbying activities.

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FORM 990, PART I - OTHER INCREASES IN FUND BALANCES

=====

DESCRIPTION

AMOUNT

UNREALIZED GAIN/LOSS

-52,178.

TOTAL

-52,178.
=====

FORM 990, PART II - OTHER EXPENSES

=====

DESCRIPTION -----	TOTAL -----	PROGRAM SERVICES -----	MANAGEMENT AND GENERAL -----
INSURANCE - GENERAL	193,953.	141.	193,812.
CREDIT CARD FEES	185,072.	185,072.	
PROFESSIONAL FEES	118,187.	78,912.	39,275.
DUES	139,638.	2,590.	137,048.
NONCAPITALIZED PURCHASES	132,715.	112,293.	20,422.
EMPLOYEE RELATIONS	58,212.	3,205.	55,007.
MISCELLANEOUS	39,295.	13,220.	26,075.
BANK SERVICE CHARGE	29,407.	15,007.	14,400.
AWARDS	2,001.	1,190.	811.
	-----	-----	-----
TOTALS	898,480.	411,630.	486,850.
	=====	=====	=====

FORM 990, PART III - ORGANIZATION'S PRIMARY EXEMPT PURPOSE
=====

REHABILITATION SERVICES FOR DISABLED AND DISADVANTAGED PEOPLE

FORM 990, PART IV - INVESTMENTS - SECURITIES
=====

DESCRIPTION -----	ENDING BOOK VALUE -----	COST OR FMV -----
T. ROWE PRICE FUNDS	1,231,863.	FMV
TOTALS	----- 1,231,863. =====	

FORM 990, PART V-A - CURRENT OFFICERS, DIRECTORS, AND TRUSTEES
=====

NAME AND ADDRESS -----	TITLE AND TIME DEVOTED TO POSITION -----	COMPENSATION -----	CONTRIBUTIONS TO EMPLOYEE BENEFIT PLANS -----	EXPENSE ACCT AND OTHER ALLOWANCES -----
DAVID LIFSEY NASHVILLE, TN	PRESIDENT 40	180,500.		
TAMMY GLASS CLARKSVILLE, TN	VP FINANCE 40	110,314.	3,815.	
BETTY JOHNSON NASHVILLE, TN	VP EMPLOYMENT 40	104,370.	3,585.	
GARY CORDELL FRANKLIN, TN	CHAIRMAN 1			
CRAIG LANE NASHVILLE, TN	VICE CHAIRMAN, BOD 1			
JOHN STONE, III NASHVILLE, TN	VICE CHAIRMAN 1			
KATHLEEN WHALEN NASHVILLE, TN	SECRETARY, BOD 1			
KEVIN MCDERMOTT NASHVILLE, TN	TREASURER, BOD 1			
JOHN TISHLER NASHVILLE, TN	LEGAL COUNCIL 1			
WILLIAM CAMMACK NASHVILLE, TN	TRUSTEE, BOD 1			
J.B. BAKER	BOARD OF DIRECTOR 1			

FORM 990, PART V-A - CURRENT OFFICERS, DIRECTORS, AND TRUSTEES
=====

NAME AND ADDRESS -----	TITLE AND TIME DEVOTED TO POSITION -----	COMPENSATION -----	CONTRIBUTIONS TO EMPLOYEE BENEFIT PLANS -----	EXPENSE ACCT AND OTHER ALLOWANCES -----
NASHVILLE, TN				
EARL BEASLEY NASHVILLE, TN	BOARD OF DIRECTOR 1			
RITA BENNETT OLD HICKORY, TN	BOARD OF DIRECTOR 1			
DAVID CONDRA NASHVILLE, TN	BOARD OF DIRECTOR 1			
GARY CORDELL FRANKLIN, TN	BOARD OF DIRECTOR 1			
DEBORAH FAULKNER NASHVILLE, TN	BOARD OF DIRECTOR 1			
FARZIN FERDOWSI BRENTWOOD, TN	BOARD OF DIRECTOR 1			
SHELIA GIBSON NASHVILLE, TN	BOARD OF DIRECTOR 1			
MATTHEW GLOSTER NASHVILLE, TN	BOARD OF DIRECTOR 1			
L. HALL HARDAWAY, JR NASHVILLE, TN	BOARD OF DIRECTOR 1			
DECOSTA JENKINS NASHVILLE, TN	BOARD OF DIRECTOR 1			

FORM 990, PART V-A - CURRENT OFFICERS, DIRECTORS, AND TRUSTEES

NAME AND ADDRESS	TITLE AND TIME DEVOTED TO POSITION	COMPENSATION	CONTRIBUTIONS TO EMPLOYEE BENEFIT PLANS	EXPENSE ACCT AND OTHER ALLOWANCES
-----	-----	-----	-----	-----
TOD JONES NASHVILLE, TN	BOARD OF DIRECTOR 1			
ROBERT KENNEDY NASHVILLE, TN	BOARD OF DIRECTOR 1			
JAMES KNIGHT NASHVILLE, TN	BOARD OF DIRECTOR 1			
FRED MCLAUGHLIN NASHVILLE, TN	BOARD OF DIRECTOR 1			
ROBERT MCNEILLY NASHVILLE, TN	BOARD OF DIRECTOR 1			
ALAN MOORE NASHVILLE, TN	BOARD OF DIRECTOR 1			
TY OSMAN NASHVILLE, TN	BOARD OF DIRECTOR 1			
KENNETH PADGITT BRENTWOOD, TN	BOARD OF DIRECTOR 1			
ARMANDO RAMIREZ FRANKLIN, TN	BOARD OF DIRECTOR 1			
KATE STAFFORD NASHVILLE, TN	BOARD OF DIRECTOR 1			
JOHN STONE, III	BOARD OF DIRECTOR 1			

FORM 990, PART V-A - CURRENT OFFICERS, DIRECTORS, AND TRUSTEES
=====

NAME AND ADDRESS -----	TITLE AND TIME DEVOTED TO POSITION -----	COMPENSATION -----	CONTRIBUTIONS TO EMPLOYEE BENEFIT PLANS -----	EXPENSE ACCT AND OTHER ALLOWANCES -----
NASHVILLE, TN				
JOHN TISHLER NASHVILLE, TN	BOARD OF DIRECTOR 1			
DAVID VAN HOOSER NASHVILLE, TN	BOARD OF DIRECTOR 1			
JOHN VAN MOL NASHVILLE, TN	BOARD OF DIRECTOR 1			
TIMOTHY VAUGHN NASHVILLE, TN	BOARD OF DIRECTOR 1			
BILL WOOD GOODLETTSVILLE, TN	BOARD OF DIRECTOR 1			
CATO BASS NASHVILLE, TN	SENIOR BOARD 1			
HADEN COOKSEY NASHVILLE, TN	SENIOR BOARD 1			
J. G. DELACEY MT JULIET, TN	SENIOR BOARD 1			
FRANK EVANS NASVHILLE, TN	SENIOR BOARD 1			
ERNEST FREUDENTHAL NASHVILLE, TN	SENIOR BOARD 1			

FORM 990, PART V-A - CURRENT OFFICERS, DIRECTORS, AND TRUSTEES

=====

NAME AND ADDRESS -----	TITLE AND TIME DEVOTED TO POSITION -----	COMPENSATION -----	CONTRIBUTIONS TO EMPLOYEE BENEFIT PLANS -----	EXPENSE ACCT AND OTHER ALLOWANCES -----
ELSINE KATZ NASHVILLE, TN	SENIOR BOARD 1			
CHARLES MOORE NASHVILLE, TN	SENIOR BOARD 1			
	GRAND TOTALS	395,184.	7,400.	

=====

SCH. A, PART II-A COMPENSATION OF THE 5 HIGHEST PAID FOR PROF. SERV.
=====

NAME AND ADDRESS -----	TYPE OF SERVICE -----	COMPENSATION -----
DYE, VAN MOL & LAWRENCE 209 7TH AVE. NORTH NASHVILLE, TN 37219	ADVERTISING	331,874.
TOTAL COMPENSATION		----- 331,874. =====