

Tennessee Repertory Theatre BUDGET 2007-08

INCOME

Earned

Ticket sales				
Subscriptions		\$199,125		
Single ticket sales				
The Crucible	\$28,875			
It's a Wonderful Life	\$60,750			
The Goat	\$39,000			
Doubt	\$39,000			
The Underpants	\$40,000	\$207,625	\$406,750	
Fundraisers			\$20,000	
Sponsorships			\$125,000	
Shop/technical fees				
Shop project		\$18,000		
Rentals/sales		\$14,359	\$32,359	
Artistic fees				
MTSU internship fees		\$2,000		
Performance fees		\$50,000		
Workshop/Class fees		\$3,400	\$55,400	
		Total Earned		\$639,509

Unearned

Grants				
TAC		\$47,000		
MNAC		\$63,431	\$110,431	
Endowment			\$50,800	
Individuals			\$350,000	
New Works Artist-in-Residency			\$50,000	
Corporations			\$10,000	
Foundations			\$93,305	
		Total Unearned		\$664,536

TOTAL INCOME

\$1,304,045

EXPENSES

Administrative

Office expenses				
Rent		\$72,000		
Office postage		\$1,500		
Phones/internet		\$13,500		
IT support from iTom		\$8,800		
Office Equipment		\$7,000		
Office supplies		\$2,500		
Office printing		\$225	\$105,525	
Banking fees/annual payroll fee			\$1,370	
Line of credit interest			\$3,000	
Insurance			\$15,000	
Bookkeeping: Audit/990			\$14,000	
Organizational/Professional dues & fees			\$4,295	
Meals/Entertainment			\$1,000	
Admin.Miscellaneous			\$1,000	
Marketing				
Playbill		\$5,000		
Postage/Direct Mail fees		\$6,000		
Season marketing		\$30,000	\$41,000	
Development				
Printing		\$1,000		
Credit card fees		\$1,500		
Postage/Direct Mail fees		\$2,000		
Board & Volunteers		\$1,000		
Education & Outreach		\$1,000		
Development Misc.		\$2,500		
Fundraiser		\$5,000	\$14,000	
Administrative salaries		\$228,718		

Benefits for full time	\$44,334	\$273,052
Refitting		\$8,000
Total Administrative		\$481,242

Artistic

Production		
The Crucible	119,742	
It's a Wonderful Life	70,616	
The Goat or, Who is Sylvia?	53,510	
Doubt	49,755	
The Underpants	102,299	
TPAC ticketing	22,114	
Show marketing	85,000	\$503,036
Shops rentals/sales		\$1,900
Shop project		\$9,300
Shops maintenance & consumables		\$8,700
Internships		\$1,980
New Works Artist-in-Residency		\$50,000
Workshops/classes		\$750
Artistic Miscellaneous		\$4,000
Non-show overhire		
Costume Shop Management	1,000	
Rentals/Sales	5,000	
Payroll taxes	461	\$6,461
Artistic salaries	\$199,675	
Benefits for full time	\$35,005	
Benefits for part time	\$1,996	\$236,676
Total Artistic		\$822,803

TOTAL EXPENSES

\$1,304,045