

Fiscal Year 2008
ALIVE HOSPICE COMPARATIVE YEAR TO YEAR % INCREASE - CONSOLIDATED BUDGETS

Economic Baseline Increase of 4.2% plus 9.0 % Growth		Actual 2004	Actual 2005	Actual 2006	Forecast 2007	Tiers 1 & 2 & 3 Budget 2008	
Consolidated Census		291.6	335.3	373.0	405.6	442.0	
Consolidated Total Patient Days		20.6% 106,434	15.0% 122,385	11.2% 136,099	8.8% 148,044	9.0% 161,330	
TOTAL NET REVENUES - HOSPICE Services		23.0% \$ 17,248,482	20.2% \$ 20,731,319	21.2% \$ 25,124,480	15.7% \$ 29,070,875	24.6% \$ 36,221,363	
HOSPICE RELATED EXPENSES							
TOTAL HOSPICE RELATED EXPENSES:		29.6% 12,435,973	17.7% 14,635,416	21.0% 17,711,279	19.6% 21,185,719	20.8% 25,602,616	
% of Operating Revenues		72.1%	70.6%	70.5%	72.9%	70.7%	
OPERATING REVENUE(LOSS), Net of Exps.		8.8% \$ 4,812,509	26.7% \$ 6,095,903	21.6% \$ 7,413,201	6.4% \$ 7,885,156	34.7% \$ 10,618,747	
% of Operating Revenues		27.9%	29.4%	29.5%	27.1%	29.3%	
INDIRECT/OVERHEAD EXPENSES		-0.1% 3,787,705	21.6% 4,606,324	21.1% 5,580,040	28.8% 7,185,930	43.3% 10,299,663	
% of Operating Revenues		22.0%	22.2%	22.2%	24.7%	28.4%	
TOTAL EXPENSES:		21.2% 16,223,678	18.6% 19,241,740	21.0% 23,291,319	21.8% 28,371,649	26.5% 35,902,279	
% of Operating Revenues		94.1%	92.8%	92.7%	97.6%	99.1%	
EXCESS REVENUES(LOSS) - OPERATIONS		62.1% \$ 1,024,804	45.4% \$ 1,489,579	23.1% \$ 1,833,161	-61.9% \$ 699,226	-54.4% \$ 319,084	
		5.9%	7.2%	7.3%	2.4%	0.9%	
OTHER REVENUES							
Public Contributions, Grants & Special Ev		-17.2% 1,164,178	40.8% 1,639,497	49.7% 2,453,618	-7.1% 2,278,506	0.7% 2,295,000	
Capital Campaign/Other Income		90.1% 327,152	71.7% 561,600	-69.3% 172,632	-79.1% 36,138	183.9% 102,600	
TOTAL OTHER INCOME		-5.5% \$ 1,491,330	47.6% \$ 2,201,097	19.3% \$ 2,626,250	-11.9% \$ 2,314,644	3.6% \$ 2,397,600	
% of Total Revenues		8.0%	5.8%	5.8%	5.8%	6.2%	
TOTAL OTHER EXPENSES		88.9% 1,215,761	-1.0% 1,203,374	4.5% 1,257,245	84.1% 2,315,157	-45.2% 1,268,405	
% of Total Revenues		6.5%	5.2%	4.5%	7.4%	3.3%	
CHANGE IN NET ASSETS Before Retirement		-17.0% \$ 1,300,373	91.3% \$ 2,487,302	28.7% \$ 3,202,166	-78.2% \$ 698,713	107.3% \$ 1,448,278	
		6.9%	10.8%	11.5%	2.2%	3.8%	
Retirement Payout		(373,967)	(639,296)	(779,130)	(578,502)	(696,228)	
CHANGE IN NET ASSETS After Retirement		-22.4% \$ 926,406	99.5% \$ 1,848,006	31.1% \$ 2,423,036	-95.0% \$ 120,211	525.6% \$ 752,050	
		4.9%	8.1%	8.7%	0.4%	1.9%	
TOTAL REVENUE PER PATIENT DAY (RPPD)		-0.4% \$ 176.07	6.4% \$ 187.38	8.8% \$ 203.90	4.0% \$ 212.00	12.9% \$ 239.38	
TOTAL COST PER PATIENT DAY (CPPD)		3.0% (163.85)	2.0% (167.06)	8.0% (180.37)	14.9% (207.28)	11.2% (230.40)	
TOTAL REV/(LOSS) P.P.DAY		-31.2% \$ 12.22	66.3% \$ 20.32	15.8% \$ 23.53	-79.9% \$ 4.72	90.2% \$ 8.98	
		6.9%	10.8%	11.5%	2.2%	3.8%	
CHANGE IN NET ASSETS After Retirement		\$ 926,406	\$ 1,848,006	\$ 2,423,036	\$ 120,211	\$ 752,050	
Capital Campaign Receipts		21,461					
Bond Principle Payoff		(240,000)	(240,000)	(240,000)	(240,000)	(240,000)	
Total Payout		(218,539)	(240,000)	(240,000)	(240,000)	(240,000)	
Available for Capital Expenditures, Reserves & Contingency		\$ 707,867	\$ 1,608,006	\$ 2,183,036	\$ (119,789)	\$ 512,050	

Version: B2-B

\\Alive1\home\Administrative Services\Finance\2008 Budget\2008 Budget Review\Draft #2\2008 Budget B2-A.xls\Capital Budget Summary

4:46 PM

11/15/2007