



Empowering Communities.  
Changing Lives.

## Revenue

### **Fundraising:**

EOD Luncheon  
Golf - Annual  
Golf - Fall Event  
Contributions/Gifts

**41%**  
**20%**  
**2%**  
**1%**

\$ 200,000  
\$ 100,000  
\$ 10,000  
\$ 5,000

\$ 200,000  
\$ 100,000  
\$ 10,000  
\$ 5,000

\$ -

### **Grants:**

Restricted Grants  
Unrestricted Grants  
National Urban League

**9%**  
**5%**  
**2%**

\$ 42,000  
\$ 25,000  
\$ 7,801

\$ 25,000

\$ 42,000  
  
\$ 7,801

### **Membership:**

Corporate  
Individuals  
Society leadership Levels  
Board Members Commitment  
ULYPMT

**2%**  
**2%**  
**6%**  
**7%**  
**0%**

\$ 10,000  
\$ 10,000  
\$ 30,000  
\$ 35,000

\$ 10,000  
\$ 10,000  
\$ 30,000  
\$ 35,000

### **Program Income:**

*Program Revenue*  
Program Fees- Project Ready  
Program Fees- ETS

**0%**  
**0%**  
**0%**

\$ -  
\$ 1,500  
\$ -

\$ -  
\$ 1,500

Program Fees - Workforce Learning Plan

**2%**

\$ 10,000

\$ 10,000

**Earned Income-LabFour**

**0%**

\$ 1,384

\$ 1,384

**Miscellaneous Income:**

**0%**

\$ 500

\$ 500

**TOTAL REVENUE**

**100%**

**\$ 488,185**

**\$ 428,384**

**\$ 59,801**

## Expenses

### **Program Cost:**

#### **Training Material and Program**

#### **Supply**

**1%**

\$ 2,500

\$ 2,500

**Field Trip - Project Ready**

**1%**

\$ 5,000

\$ 5,000

**Travel and Mileage**

**1%**

\$ 921

\$ 921

**Student Stipends and Salary**

**1%**

\$ 5,000

\$ 5,000

**Special Events**

**0%**

\$ -

**Contract Labor (Y-Tech, Read/Rise, Case Mgr., )**

**3%**

\$ 15,000

\$ 15,000

**Program Coordinator**

**3%**

\$ 15,000

\$ 15,000

**Workforce Training Fee**

**1%**

\$ 5,000

\$ -

\$ 5,000

**Program Meals**

**1%**

\$ 6,000

\$ 6,000

**Other/Supportive Services**

**0%**

\$ 1,500

\$ 1,500

<b>TOTAL PROGRAM</b>	<b>12%</b>	<b>\$ 55,921</b>	<b>\$ -</b>	<b>\$ 55,921</b>
<b>Administrative Support:</b>				
<b>Travel and Mileage</b>	<b>2%</b>	<b>\$ 7,400</b>	<b>\$ 7,400</b>	
<b>Bank and Finance Charges</b>	<b>0%</b>	<b>\$ 300</b>	<b>\$ 300</b>	
<b>Conferences/Meetings</b>	<b>2%</b>	<b>\$ 12,000</b>	<b>\$ 12,000</b>	
<b>Dues and Subscriptions</b>	<b>2%</b>	<b>\$ 12,000</b>	<b>\$ 12,000</b>	
<b>Fees and License</b>	<b>0%</b>	<b>\$ 900</b>	<b>\$ 900</b>	
<b>Fundraising Expense</b>	<b>10%</b>	<b>\$ 50,000</b>	<b>\$ 50,000</b>	
<b>Advertising</b>	<b>1%</b>	<b>\$ 4,000</b>	<b>\$ 4,000</b>	
<b>Legal and Professional Fees</b>	<b>2%</b>	<b>\$ 10,000</b>	<b>\$ 10,000</b>	
<b>Office Supplies</b>	<b>1%</b>	<b>\$ 3,000</b>	<b>\$ 3,000</b>	
<b>Postage and Freight</b>	<b>0%</b>	<b>\$ 1,000</b>	<b>\$ 1,000</b>	
<b>Contributions/Gifts</b>	<b>0%</b>	<b>\$ 1,000</b>	<b>\$ 1,000</b>	
<b>ULYPMT Expenses</b>	<b>0%</b>			
<b>Contract Labor</b>	<b>5%</b>	<b>\$ 26,400</b>	<b>\$ 26,400</b>	
<b>Printing and Publishing</b>	<b>0%</b>	<b>\$ 2,500</b>	<b>\$ 2,500</b>	
<b>TOTAL ADMINISTRATIVE</b>	<b>27%</b>	<b>\$ 130,500</b>	<b>\$ 130,500</b>	<b>\$ -</b>
<b>Operations:</b>				
<b>Computer Tech Expense</b>	<b>1%</b>	<b>\$ 2,500</b>	<b>\$ 2,500</b>	
<b>Depreciation Expense</b>	<b>0%</b>	<b>\$ -</b>		
<b>Furniture purchase (non-capital)</b>	<b>0%</b>	<b>\$ -</b>		
<b>Interest Expense</b>	<b>1%</b>	<b>\$ 3,000</b>	<b>3,000</b>	
<b>Rent Expense (includes 3K for CAM fee)</b>	<b>22%</b>	<b>\$ 103,500</b>	<b>\$ 103,500</b>	
<b>Maintenance and Repair</b>	<b>0%</b>	<b>\$ 500</b>	<b>\$ 500</b>	
<b>Equipment Rental (copier)</b>	<b>1%</b>	<b>\$ 2,500</b>	<b>\$ 2,500</b>	
<b>Insurance Expense</b>	<b>2%</b>	<b>\$ 11,300</b>	<b>\$ 11,300</b>	
<b>Telephone Expense</b>	<b>1%</b>	<b>\$ 4,853</b>	<b>\$ 4,853</b>	
<b>Utilities Expense</b>	<b>1%</b>	<b>\$ 3,500</b>	<b>\$ 3,500</b>	
<b>Miscellaneous Expense</b>	<b>0%</b>	<b>\$ 500</b>	<b>\$ 500</b>	
<b>TOTAL OPERATIONS</b>	<b>28%</b>	<b>\$ 132,153</b>	<b>\$ 132,153</b>	<b>\$ -</b>
<b>TOTAL PAYROLL AND BENEFITS</b>	<b>34%</b>	<b>\$ 161,437</b>	<b>\$ 161,437</b>	<b>\$ -</b>
<b>TOTAL EXPENSES</b>	<b>100%</b>	<b>\$ 480,011</b>	<b>\$ 424,090</b>	<b>\$ 55,921</b>
<b>CASH FLOW</b>		<b>\$ 8,174</b>	<b>\$ 4,294</b>	<b>\$ 3,880</b>