

**Governor's Books from Birth Foundation  
Fiscal Year 2017 Budget**

7/26/2016

**APPROVED  
2016-2017  
Budget**

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**OPERATING REVENUES**

Grants - State of Tennessee - current year	3,924,800.00
Respective county payments for books	3,376,628.84
Contributions utilized for payments to distressed counties	50,000.00
Less credits given on behalf of distressed counties	(50,000.00)
Contributions utilized for payments to foster care program	35,000.00
Less credits given on behalf of foster care program	(35,000.00)
Interest income	8,237.84
Dividend Income	100,000.00
<b>TOTAL OPERATING REVENUES</b>	<b>7,409,666.68</b>

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**PROGRAM COSTS**

Books and mailings	6,753,257.68
Marketing & supplies	75,000.00
Travel expenses	20,000.00
Workshop expenses	10,000.00
<b>TOTAL PROGRAM COSTS</b>	<b>6,858,257.68</b>

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**OPERATING REVENUES OVER (UNDER) PROGRAM COSTS**                      551,409.00

**ADMINISTRATIVE EXPENSES**

Advertising	
Depreciation	
Bank charges	6,500.00
Dues and subscriptions	2,500.00
Health insurance	30,993.00
Insurance	5,000.00
IT Support & Computers	10,000.00
Licenses and taxes	390.00
Office supplies and expense	6,500.00
Payroll taxes	25,287.00
Postage and shipping	5,500.00
Printing/media	1,000.00
Professional fees	70,000.00
Rent	12,780.00
Rent - equipment	2,000.00
Retirement plan expense	42,040.00
Salaries and wages	324,919.00
Seminars & training	1,000.00
Telecommunications	5,000.00

<b>TOTAL OPERATING EXPENSES</b>	<b>551,409.00</b>
<b>OPERATING REVENUES OVER (UNDER) OPERATING EXPENSES</b>	<b>-</b>

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