

5/9/2015

| FiftyForward Senior Center For The Arts | 110 Tkts |       | 120      |       | 130 Tkts |       | 110 Tkts     | 120 Tkts     | 130 Tkts     |
|-----------------------------------------|----------|-------|----------|-------|----------|-------|--------------|--------------|--------------|
|                                         | 135      | % Tot | Tkts135  | % Tot | 135      | % Tot | Avg Per show | Avg Per Show | Avg Per show |
| REVENUES                                | 135      | % Tot | 135      | % Tot | 135      | % Tot |              |              |              |
| TN Arts Grant                           | \$ 6,000 | 2%    | \$ 6,000 | 2%    | \$ 6,000 | 2%    | \$ 1,000     | \$ 1,000     | \$ 1,000     |
| Metro Arts Grant                        | 25,000   | 9%    | 25,000   | 9%    | 25,000   | 9%    | 4,167        | 4,167        | 4,167        |
| Other Grants                            | -        | 0%    | -        | 0%    | 0        | 0%    | 0            | 0            | 0            |
| Primary Sponsorships                    | 6,000    | 2%    | 6,000    | 2%    | 6,000    | 2%    | 1,000        | 1,000        | 1,000        |
| Other Sponsorships/Advertising          | 3,000    | 1%    | 3,000    | 1%    | 3,000    | 1%    | 500          | 500          | 500          |
| Fundraising                             | 8,500    | 3%    | 8,500    | 3%    | 8,500    | 3%    | 1,417        | 1,417        | 1,417        |
| Contribtuions/Donations (Plug)          | 32,064   | 12%   | 18,864   | 7%    | 5,664    | 2%    | 5,344        | 3,144        | 944          |
| Facility Rental                         | 2,500    | 1%    | 2,500    | 1%    | 2,500    | 1%    | 417          | 417          | 417          |
| Total Non Ticket Sale Revenue           | 83,064   | 30%   | 69,864   | 25%   | 56,664   | 20%   | 13,844       | 11,644       | 9,444        |
| Ticket Sales                            | 180,960  | 66%   | 196,360  | 71%   | 211,760  | 76%   | 30,160       | 32,727       | 35,293       |
| Camp Fees                               | 7,000    | 3%    | 7,000    | 3%    | 7,000    | 2%    | 1,167        | 1,167        | 1,167        |
| Prime Time Players                      | 5,000    | 2%    | 5,000    | 2%    | 5,000    | 2%    | 833          | 833          | 833          |
| Other Revenues                          | 0        | 0%    | 0        | 0%    | 0        | 0%    | 0            | 0            | 0            |
| Total REVENUES                          | 276,024  | 100%  | 278,224  | 100%  | 280,424  | 100%  | 46,004       | 46,371       | 46,737       |
| EXPENDITURES                            |          |       |          |       |          |       |              |              |              |
| ARTISTIC STAFF                          |          |       |          |       |          |       |              |              |              |
| Director                                | 5,000    | 2%    | 5,000    | 2%    | 5,000    | 2%    | 833          | 833          | 833          |
| Music Director                          | 6,500    | 2%    | 6,500    | 2%    | 6,500    | 2%    | 1,083        | 1,083        | 1,083        |
| Band Members                            | 15,850   | 6%    | 15,850   | 6%    | 15,850   | 6%    | 2,642        | 2,642        | 2,642        |
| Sound Engineer                          | 4,800    | 2%    | 4,800    | 2%    | 4,800    | 2%    | 800          | 800          | 800          |
| Lighting Engineer                       | 5,450    | 2%    | 5,450    | 2%    | 5,450    | 2%    | 908          | 908          | 908          |
| Set Design/Master Builder               | 3,000    | 1%    | 3,000    | 1%    | 3,000    | 1%    | 500          | 500          | 500          |
| Other Artistic Staff                    | 8,200    | 3%    | 8,200    | 3%    | 8,200    | 3%    | 1,367        | 1,367        | 1,367        |
| Total Artistic Staff                    | 48,800   | 18%   | 48,800   | 18%   | 48,800   | 17%   | 8,133        | 8,133        | 8,133        |
| SUPPORT STAFF                           | 9,575    | 3%    | 9,575    | 3%    | 9,575    | 3%    | 1,596        | 1,596        | 1,596        |
| FOOD COSTS                              | 24,530   | 9%    | 26,730   | 10%   | 28,930   | 10%   | 4,088        | 4,455        | 4,822        |
| PRODUCTION EXPENSES                     |          |       |          |       |          |       |              |              |              |
| Marketing                               | 12,000   | 4%    | 12,000   | 4%    | 12,000   | 4%    | 2,000        | 2,000        | 2,000        |
| Printing                                | 4,500    | 2%    | 4,500    | 2%    | 4,500    | 2%    | 750          | 750          | 750          |
| Postage                                 | 5,100    | 2%    | 5,100    | 2%    | 5,100    | 2%    | 850          | 850          | 850          |
| Programs/Copies                         | 6,000    | 2%    | 6,000    | 2%    | 6,000    | 2%    | 1,000        | 1,000        | 1,000        |
| Subtotal Market/Print /Mail/ Copies     | 27,600   | 10%   | 27,600   | 10%   | 27,600   | 10%   | 4,600        | 4,600        | 4,600        |
| License Fees                            | 33,000   | 12%   | 33,000   | 12%   | 33,000   | 12%   | 5,500        | 5,500        | 5,500        |
| Other Production Costs                  | 17,250   | 6%    | 17,250   | 6%    | 17,250   | 6%    | 2,875        | 2,875        | 2,875        |
| Total Productions Costs                 | 77,850   | 28%   | 77,850   | 28%   | 77,850   | 28%   | 12,975       | 12,975       | 12,975       |
| ADMINISTRATIVE COSTS                    |          |       |          |       |          |       |              |              |              |
| Administrative Staff                    | 45,835   | 17%   | 45,835   | 16%   | 45,835   | 16%   | 7,639        | 7,639        | 7,639        |
| Fifty Forward Allocation                | 21,000   | 8%    | 21,000   | 8%    | 21,000   | 7%    | 3,500        | 3,500        | 3,500        |
| Rent/Facility Costs                     | 22,200   | 8%    | 22,200   | 8%    | 22,200   | 8%    | 3,700        | 3,700        | 3,700        |
| Depreciation                            | 6,300    | 2%    | 6,300    | 2%    | 6,300    | 2%    | 1,050        | 1,050        | 1,050        |
| Ticket Fees & Credit Card Discount      | 13,386   | 5%    | 13,386   | 5%    | 13,386   | 5%    | 2,231        | 2,231        | 2,231        |
| Admin Other & Audit                     | 6,250    | 2%    | 6,250    | 2%    | 6,250    | 2%    | 1,042        | 1,042        | 1,042        |
| Total Administratvie Costs              | 114,971  | 42%   | 114,971  | 41%   | 114,971  | 41%   | 19,162       | 19,162       | 19,162       |
| TOTAL EXPENDITURES                      | 275,726  | 100%  | 277,926  | 100%  | 280,126  | 100%  | 45,954       | 46,321       | 46,688       |
| EXCESS REVENUES (EXPENSE)               | \$ 298   |       | \$ 298   |       | \$ 298   |       | \$ 50        | \$ 50        | \$ 50        |