

Middle Tennessee Council - # 560

**Summary Budget Analysis Report
Period Ending: December 31, 2016**

Operating Fund - Unrestricted	Actuals		Actuals	Budget
	2014	2015	2016	2017
Support and Revenue				
Direct Support				
Direct Mail				
Friends of Scouting	2,235,080	2,349,818	2,433,610	2,528,000
Special Events - Net	174,370	174,710	177,795	174,000
Other Direct			27,000	20,000
Total Direct Support	2,409,450	2,524,528	2,638,405	2,722,000
Associated Organizations				
United Way	156,583	140,700	128,038	125,968
Total Indirect Support	156,583	140,700	128,038	125,968
Revenue				
Sale of Supplies - Net	436,300	443,636	449,772	452,300
Product Sales - Net	593,063	623,914	656,527	663,727
Investment Income	678,353	356,702	539,943	579,174
Realized Gain/Loss on Investments		55,979	108,880	
Camping	1,512,223	1,546,395	1,560,533	1,756,565
Activities	291,601	262,293	298,730	484,171
Other Revenue	41,408	37,107	36,817	30,000
Total Revenue	3,552,947	3,326,025	3,651,202	3,965,937
Total Support and Revenue	6,118,980	5,991,253	6,417,644	6,813,905
Expenses				
Employee Compensation				
Salaries	2,496,406	2,721,962	2,908,905	3,093,745
Employee Benefits	460,869	495,349	531,161	623,213
Payroll Taxes Expense	196,186	220,516	225,524	268,759
Employee Related Expenses	81,869	25,003	10,210	7,000
Total Employee Compensation	3,235,330	3,462,830	3,675,799	3,992,717
Other Expenses				
Professional Fees	60,153	58,595	67,544	67,050
Supplies	975,868	954,336	1,003,910	1,195,948
Telephone	66,267	67,090	62,044	64,200
Postage and Shipping	40,420	27,196	41,606	49,700
Occupancy	577,702	481,354	478,437	483,650
Rental and Maintenance of Equipment	100,580	75,581	81,343	130,050
Publications and Media	21,959	10,466	7,373	14,000
Travel	233,122	186,216	187,996	229,735
Local Conferences and Meetings	38,808	34,971	28,959	33,800
Specific Assistance to Individuals	94,633	58,638	94,916	101,000
Recognition and Awards	39,152	23,214	33,252	34,000
Insurance	151,714	185,924	208,215	214,120
Other Expenses	79,320	85,979	84,362	87,900
Charter and National Service Fee	70,791	70,791	70,791	78,000
Total Other Expenses	2,550,490	2,320,350	2,450,749	2,783,153
Total Expenses	5,785,820	5,783,180	6,126,547	6,775,870

Middle Tennessee Council - # 560**Summary Budget Analysis Report
Period Ending: December 31, 2016**

Operating Fund - Unrestricted	Actuals		Actuals	Budget
Net Revenue / Expense	333,160	208,073	291,097	38,035
Unrestricted Net Assets - Beginning of Year	2,636,750	2,972,787	3,080,860	
Change in Net Assets from Operations	333,160	208,073	291,097	38,035
Transfer of Assets		-100,000	-125,000	
Adjustment of Net Assets				
Unrestricted Net Assets - End of Period	2,969,909	3,080,860	3,246,958	38,035

----- End of Statement -----