

Ladies' Hermitage Association
Operating Results
Fiscal Year 2007/2008

Earned Revenues:		%
Admissions	1,732,396	
Other Donations	40,991	
Museum Store Sales	723,328	
Educational Classes	36,426	
After Hours Rentals	56,687	
Wagon Tours	28,866	
Residence & Farm Revenue	39,349	
Garden Gate Café & Concessions	287,233	
Interest Income	9,612	
Donelson Little League	2,097	
Other Revenue	7,345	
Investments (Net)	(10,784)	
Total Earned Revenues:	2,953,546	90%
Membership Dues & Sponsors	25,132	1%
Donated-General Operating:		
Annual Campaign	74,906	
Events (Net)	164,772	
Grants	5,157	
Government	47,000	
Sponsorships	5,269	
Total Donated Revenues:	297,104	9%
Total Revenue:	<u>3,275,782</u>	<u>100%</u>
Expense:		
Executive Office, Board, Membership	66,383	2%
Finance, Ticket Office, Café & Museum Store	1,389,959	37%
Site Operations	1,043,908	28%
Museum Services	539,299	14%
Marketing and Rental Sales	189,254	5%
Development	135,150	4%
Programs and Events	11,083	0%
Other	8,470	0%
Depreciation	337,521	9.07%
Total Expense:	<u>3,721,027</u>	<u>100%</u>
Net Decrease in Unrestricted Net Assets	<u>(445,245)</u>	
Unrestricted Fund Balance, 7/1/07	6,968,757	
Unrestricted Fund Balance, 6/30/08	<u>6,523,512</u>	