

		Budget FY 19-20
OPERATING INCOME		
1	<i>Annual Giving</i>	
2	General campaign - Davidson County	\$ 350,000
3	General campaign - Outlying Counties	\$ 72,000
4	General campaign-United Way Designations	\$ 15,500
5	Gift to Girls Campaign	\$ 32,000
6	Gold Community Luncheon - Nashville	\$ 200,000
7	Golf Tournament (net)	\$ 42,000
8	Bequest	\$ -
9	Community Events	\$ 21,450
10	<i>Subtotal - Annual Giving</i>	\$ 732,950
11	United Way Allocations	\$ 25,616
12	<i>Total Public Support</i>	\$ 758,566
13	<i>Other Operating Income</i>	
14	Camp and Outdoor Program Fees	\$ 880,050
15	Council Sponsored Program Fees	\$ 86,290
16	Interest Income	\$ 16,000
17	Insurance Proceeds	\$ -
18	Administrative Fee (SPF)	\$ 6,000
19	Retail Sales (net)	\$ 146,925
20	<i>Subtotal - Other Operating Income</i>	\$ 1,135,265
21	<i>Total - Adult Generated Operating Income</i>	\$ 1,893,831
22	<i>Girl Generated Income</i>	
23	Fall Product Sale (net)	\$ 181,032
24	Cookie Program (net)	\$ 3,350,963
25	<i>Total Girl Generated Operating Income</i>	\$ 3,531,995
26	<i>Total Operating Income</i>	\$ 5,425,826
OPERATING EXPENSES		
27	Salaries	\$ 2,721,147
28	Program Consultants	\$ 145,610
29	Employee Benefits	\$ 454,327
30	<i>Total Personnel</i>	\$ 3,321,084
31	Professional Fees	\$ 350,000
32	Supplies	\$ 310,725
33	Telephone	\$ 79,330
34	Postage & Shipping	\$ 19,740
35	Occupancy	\$ 596,350
36	Rental of Equipment	\$ 23,950
37	Printing & Subscriptions	\$ 84,990
38	Travel	\$ 124,141
39	Training, Conferences and Food for Events	\$ 273,275
40	Financial Assistance	\$ 86,250
41	Membership Dues	\$ 7,185
42	General Insurance	\$ 32,575
43	Miscellaneous	\$ 104,150
44	<i>Total Operating Expenses</i>	\$ 5,413,745
45	<i>Net Income (Loss) from Normal Operating Activities</i>	\$ 12,081
Other Uses of Cash		
46	<i>Membership Dues Subsidy</i>	\$ 203,300
47	Capital Maintenance Expenditures	\$ 194,400
48	Net after all other uses:	\$ (385,619)