



Financial Statements  
and  
Independent Auditor's Report

June 30, 2012

# NAMI TENNESSEE

## Financial Statements and Independent Auditor's Report

June 30, 2012

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## INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of  
NAMI Tennessee  
Nashville, Tennessee

We have audited the accompanying statement of financial position of NAMI Tennessee (a nonprofit organization) as of June 30, 2012, and the related statements of activities, functional expenses, and cash flows for the year then ended. These financial statements are the responsibility of the Organization's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of NAMI Tennessee as of June 30, 2012, and the changes in its net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

***AtnipCPA, PLLC***

Nashville, Tennessee  
March 22, 2013

**NAMI TENNESSEE**  
Statement of Financial Position  
June 30, 2012

| <u>Assets</u>                               |                              |
|---|------------------------------|
| Cash  | \$ 32,621                    |
| Grants and other receivables                | 68,369                       |
| Investments                                 | 40,733                       |
| Prepaid expenses                            | 5,626                        |
| Property and equipment, net                 | -                            |
| Other assets                                | <u>30,000</u>                |
| <b>TOTAL ASSETS</b>                         | <u><u>\$ 177,349</u></u>     |
| <br><u>Liabilities and Net Assets</u>       |                              |
| <b>LIABILITIES</b>                          |                              |
| Accounts payable                            | \$ 50,059                    |
| Affiliate funds                             | 27,612                       |
| Accrued expenses                            | 2,305                        |
| Unearned revenue                            | 1,845                        |
| Notes payable                               | <u>18,923</u>                |
| <b>TOTAL LIABILITIES</b>                    | 100,744                      |
| <br><b>NET ASSETS</b>                       |                              |
| Unrestricted                                | <u>76,605</u>                |
| <b>TOTAL NET ASSETS</b>                     | <u><u>76,605</u></u>         |
| <br><b>TOTAL LIABILITIES AND NET ASSETS</b> | <br><u><u>\$ 177,349</u></u> |

See accompanying notes to financial statements.

**NAMI TENNESSEE**  
Statement of Activities  
For the year ended June 30, 2012

REVENUE AND SUPPORT

|                                     |              |
|-------------------------------------|--------------|
| Government grants                   | \$ 412,902   |
| Other grants                        | 11,686       |
| Contributions                       | 37,203       |
| Member dues                         | 8,212        |
| Conference, net of related expenses | 2,418        |
| Investment return                   | 5,654        |
| Miscellaneous                       | 1,059        |
| Gain on disposal of fixed assets    | <u>6,162</u> |

|                           |         |
|---------------------------|---------|
| TOTAL REVENUE AND SUPPORT | 485,296 |
|---------------------------|---------|

EXPENSES

|                        |              |
|------------------------|--------------|
| Program services       | 521,487      |
| Management and general | 106,169      |
| Fundraising            | <u>7,252</u> |

|                |                |
|----------------|----------------|
| TOTAL EXPENSES | <u>634,908</u> |
|----------------|----------------|

|                      |           |
|----------------------|-----------|
| CHANGE IN NET ASSETS | (149,612) |
|----------------------|-----------|

|                                |                |
|--------------------------------|----------------|
| NET ASSETS - BEGINNING OF YEAR | <u>226,217</u> |
|--------------------------------|----------------|

|                          |                         |
|--------------------------|-------------------------|
| NET ASSETS - END OF YEAR | <u><u>\$ 76,605</u></u> |
|--------------------------|-------------------------|

**NAMI TENNESSEE**  
Statement of Cash Flows  
For the year ended June 30, 2012

**OPERATING ACTIVITIES**

|  |              |
|--|--------------|
| Change in Net Assets   | \$ (149,612) |
| Adjustments to reconcile change in net assets<br>to net cash provided by operating activities: |              |
| Depreciation   | 3,493        |
| Investment return  | (5,654)      |
| (Increase) decrease in:  |              |
| Grants and other receivables   | 55,650       |
| Prepaid expenses   | (5,626)      |
| Increase (decrease) in:  |              |
| Accounts payable   | 21,757       |
| Affiliate funds  | 3,317        |
| Accrued expenses   | (3,547)      |
| Deferred revenue   | 1,845        |

|                 |               |
|-----------------|---------------|
| NET ADJUSTMENTS | <u>71,235</u> |
|-----------------|---------------|

|                                       |          |
|---------------------------------------|----------|
| NET CASH USED BY OPERATING ACTIVITIES | (78,377) |
|---------------------------------------|----------|

**INVESTING ACTIVITIES**

|                                 |                 |
|---------------------------------|-----------------|
| Development of intangible asset | <u>(30,000)</u> |
|---------------------------------|-----------------|

|                                       |                 |
|---------------------------------------|-----------------|
| NET CASH USED BY INVESTING ACTIVITIES | <u>(30,000)</u> |
|---------------------------------------|-----------------|

**FINANCING ACTIVITIES**

|                                    |                |
|------------------------------------|----------------|
| Additional borrowing on loans      | 82,100         |
| Principal payment on notes payable | (127,177)      |
| Proceeds from investment sales     | <u>168,828</u> |

|   |         |
|---|---------|
| NET CASH PROVIDED BY FINANCING ACTIVITIES | 123,751 |
|---|---------|

|                      |        |
|----------------------|--------|
| NET INCREASE IN CASH | 15,374 |
|----------------------|--------|

|                          |               |
|--------------------------|---------------|
| CASH - BEGINNING OF YEAR | <u>17,247</u> |
|--------------------------|---------------|

|                    |                         |
|--------------------|-------------------------|
| CASH - END OF YEAR | <u><u>\$ 32,621</u></u> |
|--------------------|-------------------------|

**ADDITIONAL CASH FLOW INFORMATION**

|                                       |       |
|---------------------------------------|-------|
| Interest Paid                         | 3,384 |
| Proceeds from disposal of fixed asset | 6,162 |

See accompanying notes to financial statements.

**NAMI TENNESSEE**  
Statement of Functional Expenses  
For the year ended June 30, 2012

|                             | Program           | Management<br>and General | Fundraising     | Total             |
|-----------------------------|-------------------|---------------------------|-----------------|-------------------|
| Salaries and wages          | \$ 243,762        | \$ 44,940                 | \$ 4,993        | \$ 293,695        |
| Employee benefits and taxes | 83,807            | 17,955                    | 2,007           | 103,769           |
| Administration expenses     | 11,101            | 8,554                     | 119             | 19,774            |
| Conferences and meetings    | 21,510            | 4,750                     |                 | 26,260            |
| Contributions and grants    | 20,292            | 546                       |                 | 20,838            |
| Insurance                   | 3,566             | 6,572                     |                 | 10,138            |
| Interest                    | 160               | 3,224                     |                 | 3,384             |
| Postage and printing        | 8,363             | 467                       |                 | 8,830             |
| Professional fees           | 77,240            | 1,540                     |                 | 78,780            |
| Rents                       | 27,067            | 8,414                     |                 | 35,481            |
| Telephone                   | 10,594            | 3,585                     |                 | 14,179            |
| Travel                      | 14,025            | 2,129                     | 133             | 16,287            |
| Depreciation                | -                 | 3,493                     |                 | 3,493             |
|                             | <u>\$ 521,487</u> | <u>\$ 106,169</u>         | <u>\$ 7,252</u> | <u>\$ 634,908</u> |

See accompanying notes to financial statements.

**NAMI TENNESSEE**  
Notes to Financial Statements  
June 30, 2012

**Note 1 – General**

NAMI Tennessee (the Organization) is a Tennessee nonprofit corporation. NAMI Tennessee is a grass roots, self-help organization made up of people with mental illness, their families and community members. The organization is dedicated to improving quality of life for people with mental illness and their families through support, education and advocacy.

NAMI Tennessee is a chartered state organization of NAMI, the National Alliance on Mental Illness. NAMI Tennessee is a distinct and separate organization from the National Alliance on Mental Illness.

**Note 2 – Summary of Significant Accounting Policies**

**Basis of Presentation**

The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles general accepted in the United States of America.

Resources are classified as unrestricted, temporarily restricted or permanently restricted based on the existence or absence of donor-imposed restrictions, as follows:

- Unrestricted net assets are free of donor-imposed restrictions. All revenues, gains and losses that are not temporarily restricted or permanently restricted by donors are included in this classification. All expenditures are reported in the unrestricted class of net assets, since the use of restricted contributions in accordance with the donors' stipulations results in the release of the restriction.
- Temporarily restricted net assets are limited as to use by donor-imposed restrictions that expire with the passage of time or that can be satisfied by use for the specific purpose.
- Permanently restricted net assets are amounts required by donors to be held in perpetuity, including gifts requiring that principal be invested and the income of specific portions thereof be used for operations.

NAMI Tennessee had no temporarily or permanently restricted net assets as of June 30, 2012.

**Contributions and Support**

Contributions received are recorded as unrestricted, temporarily restricted or permanently restricted support, depending on the existence and/or nature of any donor restrictions.

Contributions are considered to be available for unrestricted use unless specifically restricted by the donor. Amounts received that are designated for future periods or restricted by the donor for specific purposes are reported as temporarily restricted or permanently restricted support that increases those net assets classes.

See accompanying notes to financial statements.



**NAMI TENNESSEE**  
Notes to Financial Statements  
June 30, 2012

**Note 2 – Summary of Significant Accounting Policies (Continued)**

**Contributions and Support (Continued)**

When a restriction is fulfilled (that is, when a stipulated time restriction ends or purpose restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted and reported in the Statement of Activities as net assets released from restrictions.

NAMI Tennessee also received government grant revenue. Government grant revenue is recognized in the period a liability is incurred for eligible expenditures under the terms of the grant agreement.

**Cash**

Cash consists primarily of demand deposits held in a commercial checking account.

**Grants and Other Receivables**

Grants and other receivables are stated at unpaid balances. When necessary the Organization provides for losses on grants and other receivables when management determines the receivable will not be collected. Management believes that all grants and other receivables are fully collectible at June 30, 2012 and that no allowance is necessary.

**Property and Equipment**

Property and equipment are reported at cost. The Organization's policy is to capitalize purchases with a cost of \$1,000 or more and an estimated useful life of greater than one year. Depreciation is calculated by the straight-line method over the estimated useful lives of the assets of three to ten years.

**Income Taxes**

The Organization qualifies as a not-for-profit organization exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code. Accordingly income taxes are not provided for within the financial statements.

Management performs an evaluation of all income tax positions taken or expected to be taken in the course of preparing the Organization's income tax returns to determine whether the income tax positions meet a "more likely than not" standard of being sustained under examination by the applicable taxing authorities. Management has performed its evaluation of all income tax positions taken on all open income tax returns and has determined that there are no positions that do not meet the aforementioned standard. Accordingly, there are no provisions for income taxes in the accompanying financial statements.

The Organization files a US Federal Form 990 for organizations for income tax. Tax returns for the years prior to 2009 are no longer open to examination.

**NAMI TENNESSEE**  
Notes to Financial Statements  
June 30, 2012

**Note 2 – Summary of Significant Accounting Policies (Continued)**

**Program and Supporting Services**

The costs of providing the Organization's various programs and supporting services have been summarized on a functional basis in the statement of activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

**Estimates**

The preparation of financial statement in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities as of the date of the financial statements and the reported amounts of revenue and expenses during the reporting periods. Actual results could differ from those estimates.

**Fair Value Measurements**

The organization reports its fair value measures using a three-level hierarchy that prioritizes the inputs used to measure fair value. This hierarchy, established by GAAP, requires that entities maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The three levels of inputs used to measure fair value are as follows:

- *Level 1.* Quoted prices for identical assets or liabilities in active markets to which the organization has access at the measurement date.
- *Level 2.* Inputs other than quoted prices included in level 1 that are observable for the asset or liability, either directly or indirectly. Level 2 inputs include
  - quoted prices for similar assets or liabilities in active markets;
  - quoted prices for identical or similar assets in markets that are not active;
  - observable inputs other than quoted prices for the asset or liability (for example, interest rates and yield curves); and
  - inputs derived principally from, or corroborated by, observable market data by correlation or by other means.
- *Level 3.* Unobservable inputs for the asset or liability. Unobservable inputs should be used to measure the fair value to the extent that observable inputs are not available.

The organization measures fair value using level 1 inputs because they generally provide the most reliable evidence of fair value. As of June 30, 2012, there are no assets or liabilities requiring measurement using the methods outlined in level 2 or level 3.

The primary uses of fair value measures in the Organization's financial statements are related to investments in mutual funds (note 5).

See accompanying notes to financial statements.

**NAMI TENNESSEE**  
Notes to Financial Statements  
June 30, 2012

**Note 2 – Summary of Significant Accounting Policies (Continued)**

**Compensated Absences**

The Organization's employees may accrue up to twelve working days of sick leave each year, with a maximum accrual of sixty days. Employees are entitled to fifteen working days of vacation time each year with a maximum accrual of twenty days. Upon separation, employees are paid for the unused vacation time accrued as of the separation date. At the time of the financial statements, the amount of unused accrued vacation time is not readily determinable.

**Subsequent Events**

The Organization has evaluated events and transactions that occurred between June 30, 2012 and March 22, 2013, the date the financial statements were available to be issued, for possible recognition or disclosure in the financial statements.

**Note 3 – Grants and Other Receivables**

The Organization had the following grants and other receivables as of June 30, 2012:

|   |                         |
|---|-------------------------|
| Tennessee Department of Mental Health                               | \$ 36,513               |
| Tennessee Association of Alcohol, Drug and other Addiction Services | 15,000                  |
| NAMI Davidson County  | 16,300                  |
| Other Receivables   | <u>556</u>              |
|   | <u><u>\$ 68,369</u></u> |

**Note 4 – Prepaid Expenses**

The Organization had prepaid the following expenses as of June 30, 2012:

|                   |                        |
|-------------------|------------------------|
| Prepaid Postage   | \$ 214                 |
| Prepaid Insurance | <u>5,412</u>           |
|                   | <u><u>\$ 5,626</u></u> |

**NAMI TENNESSEE**  
Notes to Financial Statements  
June 30, 2012

**Note 5 – Investments**

The Organization maintains investments held by a brokerage firm. Investments are reported at fair market value. The Organization had the following investments as of June 30, 2012:

|              |                  |
|--------------|------------------|
| Mutual Funds | <u>\$ 40,733</u> |
|--------------|------------------|

The Organization records the realized and unrealized gains, dividends and interests as investment return. Investment return consists of the following as of June 30, 2012:

|                               |                 |
|-------------------------------|-----------------|
| Interest                      | \$ 681          |
| Dividends                     | 3,408           |
| Realized and unrealized gains | <u>1,565</u>    |
|                               | <u>\$ 5,654</u> |

**Note 6 – Property and Equipment**

Property and equipment consisted of the following at June 30, 2012:

|                                |                 |
|--------------------------------|-----------------|
| Equipment                      | \$ 67,234       |
| Less: Accumulated depreciation | <u>(67,234)</u> |
| Net property and equipment     | <u>\$ -</u>     |

**Note 7– Other Assets**

Other assets consisted of a film in development for the purposes of mental health and substance abuse education. The accumulated costs of this project as of June 30, 2012 are \$30,000.

**Note 8 – Notes payable**

Notes payable consist of the following as of June 30, 2012:

|                             |                  |
|-----------------------------|------------------|
| Operating Line of Credit    | \$ 14,923        |
| Loan from Affiliate Chapter | <u>4,000</u>     |
|                             | <u>\$ 18,923</u> |

The operating line of credit is a commercial line with interest payable monthly at 6.25%

**NAMI TENNESSEE**  
Notes to Financial Statements  
June 30, 2012

**Note 9 - Leases**

The Organization maintains office space under an operating lease. The lease began on May 1, 2004 and was amended on March 29, 2012. The monthly rent payments due under this lease are \$1,781.

Future minimum lease payments under the lease are as follows:

|                              |            |
|------------------------------|------------|
| For the year ending June 30, |            |
| 2013                         | \$ 21,500  |
| 2014                         | 22,002     |
| 2015                         | 22,503     |
| 2016                         | 23,005     |
| 2017                         | 17,536     |
|                              | <hr/>      |
|                              | \$ 106,546 |
|                              | <hr/>      |

**Note 10 – Concentrations of Credit Risk**

The Organization is subject to certain concentrations of credit risk that include government grants receivable and government grant revenue. Government grants from the State of Tennessee are the primary means of support for the organization. A reduction in the level of funding would have a significant impact on the Organization's finances.

**Note 11 – Retirement Plan**

The Organization maintains a 403(b) retirement plan for its employees. Contributions to the plan are based on the employees' gross salaries and employees can make elective contributions to the plan. The costs of this employee benefit plan are charged to expense and totaled \$6,280 for the year ended June 30, 2012.

**Note 12 – Ability to Continue as a Going Concern**

The decrease in net assets for the year, as well as, other factors give rise to doubts as to the Organization's ability to continue as a going concern. Management has evaluated these issues and implemented plans to mitigate their impact.

Such plans include a reduction in staffing levels, operating expenses and cost of long term leases.