

Miriam's Promise
Revenues & Expenses-Budget Worksheet
January through December

	2011 Year End	2012 Year End	2012 Annual Budget	2013 Annual Budget
Ordinary Income/Expense				
INCOME				
Adoption Fees	1,591.95	2,351.03		4,500.00
Domestic Infant Fees	103,241.95	120,454.98	99,500.00	115,000.00
Independent Fees	51,408.37	40,616.07	45,000.00	42,000.00
International Fees	41,041.49	40,797.43	45,453.00	50,000.00
Contract Services		2,177.50		
Counseling/Therapy	3,530.00	4,470.00	4,200.00	5,000.00
Total Adoption Fees	200,813.76	210,867.01	194,153.00	216,500.00
Conference Apportionments	101,307.21	94,490.12	97,440.00	98,900.00
Church Giving				
Fifth Sunday Offerings	12,616.04	5,866.47	9,000.00	6,500.00
United Methodist Women Gifts	5,223.50	4,929.00	8,000.00	4,500.00
Other Church Gifts	14,116.80	10,914.00	13,000.00	11,000.00
Total Church Giving	31,956.34	21,709.47	30,000.00	22,000.00
Contributions				
Advent	19,962.00	13,706.64	11,000.00	15,000.00
New Event				15,000.00
Golf Event	136,166.00	98,925.12	140,000.00	110,000.00
Major Gifts	0.00	182,079.89	14,000.00	18,000.00
CTP	89,625.00	77,769.03	84,335.00	82,000.00
United Way	4,343.55	3,326.42	10,000.00	3,500.00
Other Employee Contributions	2,859.96	6,656.62	8,000.00	7,000.00
Other Contributions	17,593.94	32,661.76	15,000.00	15,000.00
Total Contributions	270,550.45	415,125.48	282,335.00	265,500.00
Grants				
Other Grants	30,994.50	11,860.00	30,000.00	32,000.00
Total Grants	30,994.50	11,860.00	30,000.00	32,000.00
Other Income				
Bank Interest & Trust Income	205.53	802.70	0.00	
Miscellaneous Income	1,546.00	60.00	0.00	
Total Other Income	1,751.53	862.70	0.00	0.00
TOTAL INCOME	637,373.79	754,914.78	633,928.00	634,900.00

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EXPENSE				
Salaries and Wages	319,152.87	341,145.50	310,199.95	338,460.90
Total Payroll Expenses	26,691.56	25,986.87	23,730.30	25,892.26
Employee Benefits				
Health Insurance	28,234.80	27,159.33	28,815.80	32,000.00
Retirement	114.83	14,133.14	9,056.40	10,153.83
Total Employee Benefits	28,349.63	41,292.47	37,872.20	42,153.83
Total Contract Services	6,422.40	9,390.00	12,000.00	10,000.00
Total Bad Debt Expense	1,357.65	714.50	0.00	
Total Family Aid	3,304.00	8,497.78	10,000.00	10,000.00
Total Program Supplies	1,252.53	1,333.50	12,000.00	2,400.00
Short-Term Foster Care	3,404.62	2,449.12	3,000.00	4,000.00
Total Donor Relations	1,298.20	3,413.84	0.00	1,300.00
Total Legal Services	28,008.61	4,389.41	12,000.00	5,000.00
Total fund-raising Expenses	34,632.87	34,202.19	34,000.00	32,000.00
Total Marketing & Advertising	21,708.23	24,016.54	18,000.00	21,000.00
Conference/Training	1,021.48	4,227.87	4,000.00	5,000.00
Dues & Subscriptions	1,607.46	825.09	1,200.00	1,500.00
Licenses and Permits	321.25	580.01	300.00	750.00
Rent				
Building Rent	21,500.00	26,000.00	24,000.00	24,000.00
Building Rent - Franklin			0.00	
Equipment Rent	6,856.09	7,514.32	7,000.00	7,000.00
Total Rent	28,356.09	33,514.32	31,000.00	31,000.00
Building Move				

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Janitorial / Bldg. Mtn.	2,730.97	2,970.00	2,820.00	3,000.00
Total Telephone	6,849.36	7,555.34	6,500.00	7,000.00
Total Insurance	19,363.26	23,632.88	20,000.00	23,000.00
Equipment Maintenance	12,359.31	12,149.76	11,000.00	12,000.00
Equipment Replacement/Purchase	1,406.25	2,451.70	1,600.00	12,400.00
Depreciation	7,794.00			
Total Postage and Permits	4,145.15	4,798.69	5,000.00	5,500.00
Total Printing & Publications	7,184.15	6,211.45	7,000.00	5,500.00
Office Supplies	3,118.06	5,550.07	3,000.00	5,500.00
Total Travel Expense	13,339.29	15,189.57	11,000.00	14,000.00
Accreditation	8,400.00	5,082.29	7,600.00	
Total Agency Professional Fees	8,150.00	6,488.80	6,500.00	7,000.00
Miscellaneous	1,441.08	2,072.70	2,000.00	1,200.00
TOTAL EXPENSE	603,170.33	630,132.26	593,322.45	626,556.98
Net Ordinary Income	34,203.46	124,782.52	40,605.55	8,343.02
Other Income/Expense				
Other Expense				
Credit Card Fees	390.01	1,543.85		
Bank Charges	5,285.10	2,138.85		3,400.00
Total Other Expense	5,675.11	3,682.70	0.00	3,400.00
Net Other Income	5,675.11	3,682.70	0.00	3,400.00
Net Income	28,528.35	121,099.82	40,605.55	4,943.02