# Form **8879-EO**

# IRS e-file Signature Authorization for an Exempt Organization For calendar year 2009, or fiscal year beginning \_\_\_\_\_, 2009, and ending \_\_\_\_\_, \_\_\_.

ioi an Exempt Organization	OMB No. 1545-
0000 5 1 1 1 1 1 1	

Department of the Treasury Internal Revenue Service	<ul><li>▶ Do not send to the IRS. Keep for your records.</li><li>▶ See instructions.</li></ul>	2009
Name of exempt organization		Employer identification number
GOODWILL INDUSTR	IES OF MIDDLE TN, INC.	62-0599413
DAVID LIFSEY	PRESIDENT & CEO	
	nd Return Information (Whole Dollars Only)	
the box on line 1a, 2a, 3a, line 1b. 2b. 3b. 4b. or 5b. which	on for which you are using this Form 8879-EO and enter the applicable amount, if <b>4a</b> , or <b>5a</b> , below, and the amount on that line for the return for which you are filing chever is applicable, blank (do not enter -0-). But, if you entered -0- on the return, then enter more than 1 line in Part I.	g this form was blank, then leave
1 a Form 990 check here	b Total revenue, if any (Form 990, Part VIII, column (A), line 12)	1b 45,948,060.
2a Form 990-EZ check h		
3a Form 1120-POL chec	k here b Total tax (Form 1120-POL, line 22)	3b
4a Form 990-PF check h	ere <b>b</b> Tax based on investment income (Form 990-PF, Part VI, line 5)	4b
5 a Form 8868 check her	e ▶	5b
Part II Declaration a	nd Signature Authorization of Officer	
electronic return and accord complete. I further declare allow my intermediate serviceive from the IRS (a) an adreason for any delay in prodesignated Financial Agen preparation software for paccount. To revoke a payropayment (settlement) date confidential information nenumber (PIN) as my signa funds withdrawal.  Officer's PIN: check one book a transfer on the organization's tax a state agency(ies) regather return's disclosure  As an officer of the organizated within this reinceiver for the return's results for the organization of the organi	ERO firm name to enter my PIN  ERO firm name to enter my PIN  year 2009 electronically filed return. If I have indicated within this return that a copy of ulating charities as part of the IRS Fed/State program, I also authorize the aforer	they are true, correct, and ation's electronic return. I consent to zation's return to the IRS and to refund offset, (c) the orize the U.S. Treasury and its tution account indicated in the tax nstitution to debit the entry to this than 2 business days prior to the onic payment of taxes to receive ected a personal identification consent to electronic  13900 as my signature as my signature of the return is being filed with mentioned ERO to enter my PIN on a electronically filed return. If I have
Officer's signature	Date ►	
Part III   Certification	and Authentication	
ERO's EFIN/PIN. Enter you	ır six-digit EFIN followed by your five-digit self-selected PIN	62537137203 do not enter all zeros
above. I confirm that I am	neric entry is my PIN, which is my signature on the 2009 electronically filed return submitting this return in accordance with the requirements of <b>Pub. 4163</b> , Moderni ders for Business Returns.	n for the organization indicated zed e-File (MeF) Information for
ERO's signature	Date ►	
	ERO Must Retain This Form — See Instructions Do Not Submit This Form to the IRS Unless Requested To Do So	

**BAA For Paperwork Reduction Act Notice, see instructions.** 

Form **8879-EO** (2009)

### Form **990**

### **Return of Organization Exempt From Income Tax**

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

47(a)(1) of the Internal Revenue Code

Open to Public Inspection

OMB No. 1545-0047

Department of the Treasury Internal Revenue Service

► The organization may have to use a copy of this return to satisfy state reporting requirements.

	For the	2009 calen	aar year,	or tax year beginning	, 2009, and endi	ng		,		
В	Check if a	pplicable:		С			D Employ	er Identif	ication Number	
	Addr	ess change	Please use IRS label	GOODWILL INDUSTRIES OF M	IIDDLE TN, INC.		62-	05994	113	
	Nam	e change	or print or type.	1015 HERMAN STREET			E Telepho	ne numbe	er	
		ıl return	Sée specific	NASHVILLE, TN 37208			615	-742-	4151	
		nination	Instruc- tions.							
		nded return	tions.				<b>G</b> Gross re	accinta ¢	46,389	707
		ĺ	F Name :	I and address of principal officer: $\overline{ t DAVID}$ $\overline{ t LI}$	FCFV	H(a) Is this a	a group retur			
	Appi	ication pending			LOCI		affiliates incl		Yes	
				AS C ABOVE			attach a list.		ructions)	NO
<u> </u>		exempt statu			947(a)(1) or 527					
J				EIT2GOODWILL.ORG	<del></del>	H(c) Group				
K		f organization:	X Corpora	ation Trust Association Other ►	L Year of Forma	ation: 1958	8 <b>M</b> s	tate of le	gal domicile: $TN$	1
Pa	ırt I	Summa	ary							
	<b>1</b> B	riefly descri	be the org	ganization's mission or most significant	activities: TO PROV	<u>IDE_REH</u>	<u>ABILIT</u>	<u> IOITA</u>	N <u>SERVICE</u>	<u> </u>
ø.		<u> RAINING</u>	, AND	EMPLOYMENT OPPORTUNITIES	TO HANDICAPPED	, DISAE	BLED, A	ND D	<b>ISADVANT</b>	AGED_
Activities & Governance				AN INTEGRAL STEP TO EMP						
Ě										
ŏ.	<b>2</b> C	heck this bo	ox ►	if the organization discontinued its ope	rations or disposed of m	nore than 2	5% of its	assets.		
g	3 N	umber of vo	oting mem	nbers of the governing body (Part VI, lir	ne 1a)			3		25
တ္	<b>4</b> N	umber of in	depender	nt voting members of the governing bod	y (Part VI, line 1b)			4		25
ijĘ	<b>5</b> ⊤	otal number	of emplo	yees (Part V, line 2a)				5		2,614
흦	6 T	otal number	of volunt	teers (estimate if necessary)				6		25
ĕ	7a ⊤	otal gross u	nrelated b	business revenue from Part VIII, column	1 (C), line 12			7 a		0.
	<b>b</b> N	et unrelated	d business	s taxable income from Form 990-T, line	34			7 b		0.
						P	rior Year		Current Y	'ear
	8 C	ontributions	and gran	nts (Part VIII, line 1h)			6,694,2	26.	17,049	
Revenue				nue (Part VIII, line 2g)		27	,997,8	32	29,016	
Ver				art VIII, column (A), lines 3, 4, and 7d).			78,1			,134.
æ				III, column (A), lines 5, 6d, 8c, 9c, 10c,			-2,5			,232.
				nes 8 through 11 (must equal Part VIII,		Δ1	,767,6		45,948	
				ounts paid (Part IX, column (A), lines 1			,,,,,,,	20.	43,340	,000.
		14 Benefits paid to or for members (Part IX, column (A), line 4)					. 070 E	2.4	20 600	472
Ø	<b>15</b> S			nsation, employee benefits (Part IX, col			,079,5	34.	28,600	<u>,4/3.</u>
JSC.	<b>16a</b> P	rofessional	fundraisir	ng fees (Part IX, column (A), line 11e).						
Expenses	b⊤	otal fundrais	sing expe	nses (Part IX, column (D), line 25) ▶						
Ш	<b>17</b> O	ther expens	ses (Part I			13	,725,2	32.	14,008	.487.
			•	nes 13-17 (must equal Part IX, column			,804,7		42,608	
		•		es. Subtract line 18 from line 12			,962,8		3,339	
- Ses		evenue 1633	о схропос	3. Subtract file 10 from file 12						
ts o							ning of Y		End of Yo	
isse Bala			•	ine 16)			426,2		34,238	
Net Assets Fund Balanc	<b>21</b> T	otal liabilitie	s (Part X	, line 26)		9	,546,3	31.	13,572	,276.
				ances. Subtract line 21 from line 20		16	5,879,9	58.	20,666	<u>,683.</u>
Pa	ırt II	Signati	ure Bloc	ck						
		Under penaltie	s of perjury,	I declare that I have examined this return, including because the Declaration of preparer (other than officer) is based	accompanying schedules and sta	atements, and	to the best o	f my knov	wledge and belief,	it is
		true, correct, a	and complete	Declaration of preparer (other than officer) is based	a on an information of which prep	parer nas any i	kilowieuge.			
Sig	gn	<b>•</b>								
He	re	Signature	of officer			Da	te			
		► DAVTI	D LIFS	EY		PRES1	IDENT 8	CEO	)	
			rint name and	<del></del>		111101	LDDINI (	. 010		
					Date	Ct	neck if	Pre	parer's identifying e instructions)	number
Pa	id					se	elf-	`	e instructions)	
Pre		Preparer's signature	<b>•</b>			en	nployed -	X	′ 7\	
	rer's	_		CTUD DUAN C HOLLARD DIT				N/	H	
Üs		Firm's name (or yours if self-		SIER, DEAN & HOWARD, PLLO			-			
On		employed), address, and		,	550	EI	N ► N	/A		
		ZIP + 4	NAS	HVILLE, TN 37203		Ph	none no. 🕨	(615		<u>92</u>
Ma	y the IR:	S discuss th	is return	with the preparer shown above? (see in	nstructions)	<u></u>	<u></u>		X Yes	No

<u>Par</u>	t III   Statement of Program Service Accomplishments			
1	Briefly describe the organization's mission:  GOODWILL SELLS DONATED GOODS TO PROVIDE EMPLOYMENT AND TRAINING OPPORTUNITY PEOPLE WHO HAVE DISABILITIES AND OTHERS WHO HAVE TROUBLE FINDING AND KEEP			
2	Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ?	Yes	X	No
3	Did the organization cease conducting, or make significant changes in how it conducts, any program services?	Yes	X	No
4	If 'Yes,' describe these changes on Schedule O.  Describe the exempt purpose achievements for each of the organization's three largest program services by expenses	Soction	501(0)(	'2\
	and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the amount of grants and allocations expenses, and revenue, if any, for each program service reported.	to others,	he tota	al
4a	(Code:) (Expenses \$ 37,838,125. including grants of \$) (Revenue \$ TO PROVIDE REHABILITATION SERVICES, TRAINING AND EMPLOYMENT OPPORTUNITIES HANDICAPPED, DISABLED AND DISADVANTAGED INDIVIDUALS AS AN INTEGRAL STEP TO THE EXISTING LABOR MARKET. SERVED 11,237 PEOPLE. PLACED 2,465 PEOPLE OF THOSE, 1,736 PEOPLE WERE RETAINED FOR MORE THAN 90 DAYS.	O EMPLO	YMEN	 IT
4 b	(Code:) (Expenses \$ including grants of \$) (Revenue \$)			) ) 
4 c	(Code:) (Expenses \$ including grants of \$) (Revenue \$)			)
4 d	Other program services. (Describe in Schedule O.) (Expenses \$ including grants of \$ ) (Revenue \$		)	
<i>1</i> o	Total program service expenses > 37,838,125.		/	

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If 'Yes,' complete Schedule A	1	Х	
2	Is the organization required to complete Schedule B, Schedule of Contributors?	2		Χ
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If 'Yes,' complete Schedule C, Part I	3		Х
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities? If 'Yes,' complete Schedule C, Part II.	4		Х
5	Section 501(c)(4), 501(c)(5), and 501(c)(6) organizations. Is the organization subject to the section 6033(e) notice and reporting requirement and proxy tax? If 'Yes,' complete Schedule C, Part III.	5		
6	Did the organization maintain any donor advised funds or any similar funds or accounts where donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If 'Yes,' complete Schedule D, Part I.	6		X
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas or historic structures? <i>If 'Yes,' complete Schedule D, Part II</i>	7		Х
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If 'Yes,' complete Schedule D, Part III.	8		Х
9	Did the organization report an amount in Part X, line 21; serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? <i>If 'Yes,' complete Schedule D, Part IV.</i>	9		Х
10	Did the organization, directly or through a related organization, hold assets in term, permanent, or quasi-endowments? It 'Yes,' complete Schedule D, Part V	10	Х	
11	Is the organization's answer to any of the following questions 'Yes'? If so, complete Schedule D, Parts VI, VII, IX, or X as applicable.	11	Х	
•	Did the organization report an amount for land, buildings and equipment in Part X, line 10? If 'Yes,' complete Schedule D, Part VI			
	Did the organization report an amount for investments— other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If 'Yes,' complete Schedule D, Part VII			
	Did the organization report an amount for investments— program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If 'Yes,' complete Schedule D, Part VIII.			
	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If 'Yes,' complete Schedule D, Part IX  Did the organization report an amount for other liabilities in Part X, line 25? If 'Yes,' complete Schedule D, Part X			
	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48? If 'Yes,' complete Schedule D, Part X			
12	Did the organization obtain separate, independent audited financial statement for the tax year? If 'Yes,' complete Schedule D, Parts XI, XII, and XIII.	12	Х	
12	AWas the organization included in consolidated, independent audited financial statement for the tax  year? If 'Yes,' completing Schedule D, Parts XI, XII, and XIII is optional			
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If 'Yes,' complete Schedule E	13		X
	a Did the organization maintain an office, employees, or agents outside of the United States?	14a		Χ
ł	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, and program service activities outside the United States? If 'Yes,' complete Schedule F, Part I	14b		Х
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the United States? <i>If</i> 'Yes,' complete Schedule F, Part II.	15		Х
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the United States? If 'Yes,' complete Schedule F, Part III.	16		Х
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If 'Yes,' complete Schedule G, Part I.	17		Х
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If 'Yes,' complete Schedule G, Part II.	18		Х
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If 'Yes,' complete Schedule G, Part III.	19		Х
20	Did the organization operate one or more hospitals? <i>If 'Yes,' complete Schedule H</i>	20		X

Part IV Checklist of Required Schedules (continued)

			Yes	No
21	Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the United States on Part IX, column (A), line 1? If 'Yes,' complete Schedule I, Parts I and II	21		Х
22	Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? If 'Yes,' complete Schedule I, Parts I and III.	22		Х
23	Did the organization answer 'Yes' to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If 'Yes,' complete Schedule J.</i>	23	Х	
24 a	a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, and that was issued after December 31, 2002? If 'Yes,' answer lines 24b through 24d and complete Schedule K. If 'No, go to line 25.	24a	Х	
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		Χ
(	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		Х
d	I Did the organization act as an 'on behalf of' issuer for bonds outstanding at any time during the year?	24d		Χ
25 a	a Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If 'Yes,' complete Schedule L, Part I.	25a		Х
ŀ	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If 'Yes,' complete Schedule L, Part I.	25b		Х
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? If 'Yes,' complete Schedule L, Part II	26		Х
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor, or a grant selection comittee member, or to a person related to such an individual? If 'Yes,' complete Schedule L, Part III.	27		Х
28	Was the organization a party to a business transation with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions):			
ā	A current or former officer, director, trustee, or key employee? If 'Yes,' complete Schedule L, Part IV	28a	Χ	
ŀ	A family member of a current or former officer, director, trustee, or key employee? If 'Yes,' complete Schedule L, Part IV	28b		Х
	An entity of which a current or former officer, director, trustee, or key employee of the organization (or a family member) was an officer, director, trustee, or direct or indirect owner? If 'Yes,' complete Schedule L, Part IV	28c		Х
29	Did the organization receive more than \$25,000 in non-cash contributions? If 'Yes,' complete Schedule M	29	Χ	
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If 'Yes,' complete Schedule M</i>	30		Х
31	Did the organization liquidate, terminate, or dissolve and cease operations? If 'Yes,' complete Schedule N, Part I	31		Χ
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If 'Yes,' complete Schedule N, Part II.	32		Х
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? If 'Yes,' complete Schedule R, Part I	33		Х
34	Was the organization related to any tax-exempt or taxable entity? If 'Yes,' complete Schedule R, Parts II, III, IV, and V, line 1	34		Х
35	Is any related organization a controlled entity within the meaning of section 512(b)(13)? If 'Yes,' complete Schedule R, Part V, line 2.	35		Х
36	<b>Section 501(c)(3) organizations.</b> Did the organization make any transfers to an exempt non-charitable related organization? <i>If 'Yes,' complete Schedule R, Part V, line 2</i>	36		Х
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If 'Yes,' complete Schedule R, Part VI	37		Х
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19?  Note. All Form 990 filers are required to complete Schedule O.	38	Х	

BAA Form **990** (2009) Form 990 (2009) GOODWILL INDUSTRIES OF MIDDLE TN, INC.

Part V Statements Regarding Other IRS Filings and Tax Compliance

1a Enter the number reported in Box 3 of form 1096, Annual Summany and Transmittal of U.S.   1a   6.9   DETINET THE RETURNS. Enter -0 if not applicable   1b   0   Cold the organization comply with backup withfolding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?   1c   X   2a   1ct the transparation comply with backup withfolding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?   2b   X   2a   1ct the transparation comply with backup withfolding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?   2b   X   2a   1ct the transparation can be reported on the 2a, did the organization file all required federal employment tax returns?   2b   X   Note, if the sum of lines 1a and 2a is greater than 250, you may be required to e-file this return. (see instructions)   3a   X   3a   1dt the organization in the sum of lines 1a and 2a is greater than 250, you may be required to e-file this return. (see instructions)   3a   X   3b   Y   Yes has it filed a Form 990-T for this year?   1f No. *provide an explanation in Schedule O.   3b   X   3b   Y   Yes has it filed a Form 990-T for this year?   1f No. *provide an explanation in Schedule O.   3b   X   3b   Y   Yes has it filed a Form 990-T for this year?   1f No. *provide an explanation in Schedule O.   3b   X   3c   Y   Yes, and the replanation of exceptions and filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Franschool Control of exceptions and filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Franschool Control of exceptions and filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Franschool Control of Explored Control of Explo			Yes	No
c Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambing) winnings to prize winners?  2 a Enter the number of employees reported on Farm W-3. Transmittal of Wags and Tax Statements, filed for the calleder year detiling with or within the year covered by this return.  2 b If at least one is reported on line 2a. did the organization file all required federal employment tax returns?  2 b If at least one is reported on line 2a. did the organization file all required to e-file this return. (see instructions)  3 b If the organization have unrelated business gross income of \$1,000 or more during the year covered by this return.  3 b If Yes has it filed a Form 990-T for this year? If No. 'provide an explanation in Schedule O.  4 a At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a brain account, securities account, or other financial account)?  4 b If Yes, 'enter the name of the foreign country: 'See the instructions for exceptions and filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts.  5 b Was the organization have a prohibited tax sheller transaction?  6 b Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solici any contributions that were not tax deductible?  7 b If Yes,' did the organization include with every solicitation an express statement that such contributions or grits were not a deductible?  8 b If Yes,' did the organization include with every solicitation an express statement that such contributions or grits were not a deductible?  9 b If Yes,' did the organization include with every solicitation an express statement that such contributions or grits were not a deductible?  10 b If the organization with the were not tax deductible?  11 c Did the organization with the were not tax deductible?  12 c Did the organization	1a Enter the number reported in Box 3 of form 1096, Annual Summary and Transmittal of U.S.         Information Returns. Enter -0- if not applicable       1a	69		
(gambling) winnings to prize winners?.  2 a first the number of employees reported on Form W.3, Transmittal of Wage and Tax Statements, filled for the callendar year ending winn or within the year covered by this return.  2 b X  Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file this return. (see instructions)  3a Did the organization have unrelated business gross income of \$1,000 or more during the year covered by this return.  3b If Yes has it filled a Form 990-T for this year? If Nov, provide an explanation in Schedule O.  3b If Yes has it filled a Form 990-T for this year? If Nov, provide an explanation in Schedule O.  3b If Yes has it filled a Form 990-T for this year? If Nov, provide an explanation in Schedule O.  3b If Yes, and during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country. *  See the instructions for exceptions and filling requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts.  5a Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?  5a Was the organization a party to a prohibited tax shelter transaction?  5b If Yes, to line 5a or 5b, did the organization that it was or is a party to a prohibited tax shelter transaction?  6a Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible?  5c If Yes, the first properties of the organization include with every solicitation an express statement that such contributions or gifts were not deductible?  5b If Yes, indicate the number of Forms 8282 filed during the year is a contribution and partyly for goods and services provided to the payor?  5c Did the organization could be payor?  5c Did the organization sell, exchange, or otherwise dispose of fangils personal professive which it was required to file form 8282?  6c Did the organization orga	<b>b</b> Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable	0		
calendar year ending with or within the year covered by this return.  2a 2 5.414  2b If at least one is reported on line 2a, did the organization file all required federal employment tax returns?  Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file this return. (see instructions)  3a Did the organization have unrelated business gross income of \$1,000 or more during the year covered by this return.  3b If Yes' has it filed a Form 990-T for this year? If No. 'provide an explanation in Schedule O.  3b If Yes' has it filed a Form 990-T for this year? If No. 'provide an explanation in Schedule O.  3b If Yes, 'and eduring the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country.'*  See the instructions for exceptions and filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts.  5a Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?  5a Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?  5b If Yes,' did the organization that it was or is a party to a prohibited tax shelter transaction?  5c Da Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization of the value of the goods or services provided to the payor?  5c Did the organization receive a payment in excess of \$75 made partly as a contribution ane entributions or girts were not deductible?  5c Did the organization receive a payment in excess of \$75 made partly as a contribution and payor and the payor?  5c Did the organization or secive a payment in excess of \$75 made partly as a contribution and payor a	c Did the organization comply with backup withholding rules for reportable payments to vendors and reportable (gambling) winnings to prize winners?		X	
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3 a Did the organization have unrelated business gross income of \$1,000 or more during the year covered by this return?.  b If 'Yes' has it filed a Form 990-T for this year? If 'No,' provide an explanation in Schedule O.  4 a At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?  b If 'Yes,' enter the name of the foreign country: ▶  See the instructions for exceptions and filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts.  5 a Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?  5 b Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?  5 b X  b Did any taxable party notify the organization file Form 8886-T, Disclosure by Tax-Exempt Entity Regarding Prohibited Tax Shelter Transaction?  6 a Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible?  b If 'Yes,' idd the organization include with every solicitation an express statement that such contributions or gifts were not deductible?  a Did the organization that was receive deductible contributions under section 170(c).  a Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?  b If 'Yes,' indicate the number of Forms \$282 filed during the year.  7 b Jif 'Yes,' indicate the number of Forms \$282 filed during the year.  7 c X  7 b Jif we principate the number of Forms \$282 filed during the year.  7 c Did the organization, during the year, pay aremiums, directly or indirectly, to pay premiums on a personal benefit contract?  7 c X  6 b Jif we organization make any taxable distributions under section 4966?  9 a Did the organization make mainta	2b If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	2b	Х	
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c Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?  d If 'Yes,' indicate the number of Forms 8282 filed during the year.  e Did the organization, during the year, receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?  f Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?  76  Ty  g For all contributions of qualified intellectual property, did the organization file Form 8899 as required?  h For contributions of cars, boats, airplanes, and other vehicles, did the organization file a Form 1098-C as required?  8 Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?  9 Sponsoring organization make any taxable distributions under section 4966?  9 Did the organization make any distribution to a donor, donor advisor, or related person?  9 Did the organization make any distribution to a donor, donor advisor, or related person?  9 Did Section 501(c)(7) organizations. Enter:  a Initiation fees and capital contributions included on Part VIII, line 12.  b Gross Receipts, included on Form 990, Part VIII, line 12, for public use of club facilities.  10a  b Gross income from other members or shareholders.  a Gross income from other members or shareholders.  b Gross income from other members or shareholders.  a Gross income from other members or shareholders.  b Gross income from other members or shareholders.  11a  b Gross income from other members or shareholders.  11b  12a	provided to the payor?			Χ
d If Yes,' indicate the number of Forms 8282 filed during the year				
e Did the organization, during the year, receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?.  f Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?.  g For all contributions of qualified intellectual property, did the organization file Form 8899 as required?.  h For contributions of cars, boats, airplanes, and other vehicles, did the organization file a Form 1098-C as required?.  8 Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organizations, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?  9 Sponsoring organization make any distribution under section 4966?  a Did the organization make any distribution to a donor, donor advisor, or related person?  9 Section 501(c)(7) organizations. Enter:  a Initiation fees and capital contributions included on Part VIII, line 12.  b Gross Receipts, included on Form 990, Part VIII, line 12, for public use of club facilities.  10 Section 501(c)(12) organizations. Enter:  a Gross income from other members or shareholders.  b Gross income from other members or shareholders.  b Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.)  12 Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?.  12a	Form 8282?		Х	
benefit contract?.  f Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?.  g For all contributions of qualified intellectual property, did the organization file Form 8899 as required?.  h For contributions of cars, boats, airplanes, and other vehicles, did the organization file a Form 1098-C as required?.  S Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?  S Sponsoring organizations maintaining donor advised funds.  a Did the organization make any taxable distributions under section 4966?  b Did the organization make any distribution to a donor, donor advisor, or related person?  10 Section 501(c)(7) organizations. Enter:  a Initiation fees and capital contributions included on Part VIII, line 12.  b Gross Receipts, included on Form 990, Part VIII, line 12, for public use of club facilities.  11 Section 501(c)(12) organizations. Enter:  a Gross income from other members or shareholders.  b Gross income from other members or shareholders.  b Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.).  12 Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?.	d If 'Yes,' indicate the number of Forms 8282 filed during the year			
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p For all contributions of qualified intellectual property, did the organization file Form 8899 as required?.  h For contributions of cars, boats, airplanes, and other vehicles, did the organization file a Form 1098-C as required?.  Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?  Sponsoring organizations maintaining donor advised funds.  a Did the organization make any taxable distributions under section 4966?  b Did the organization make any distribution to a donor, donor advisor, or related person?  D Section 501(c)(7) organizations. Enter:  a Initiation fees and capital contributions included on Part VIII, line 12.  b Gross Receipts, included on Form 990, Part VIII, line 12, for public use of club facilities.  10a  b Gross income from other members or shareholders.  b Gross income from other members or shareholders.  b Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.).  11a  12a  12a				Χ
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a Gross income from other members or shareholders				
b Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.)	· · · · · · · · · · · · · · · · · · ·			
12a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041? 12a	<b>b</b> Gross income from other sources (Do not net amounts due or paid to other sources against			
	·	12a		

BAA Form **990** (2009) **Governing Body and Management** 

Section A.

Governance, Management and Disclosure For each 'Yes' response to lines 2 through 7b below, and for a 'No' response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

			Yes	No
1 a	a Enter the number of voting members of the governing body			
ı	b Enter the number of voting members that are independent			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee or key employee?	2		X
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?	3		Х
	Did the organization make any significant changes to its organizational documents	4		X
	since the prior Form 990 was filed?			
5	Did the organization become aware during the year of a material diversion of the organization's assets?	5		Χ
6	Does the organization have members or stockholders?	6		Χ
7	a Does the organization have members, stockholders, or other persons who may elect one or more members of the governing body?	7a		Х
	<b>b</b> Are any decisions of the governing body subject to approval by members, stockholders, or other persons?	7b		Χ
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:			
i	<b>a</b> The governing body?	8a	Χ	
ı	<b>b</b> Each committee with authority to act on behalf of the governing body?	8b	Χ	
9	Is there any officer, director or trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If 'Yes,' provide the names and addresses in Schedule O			
		9		X
	ction B. Policies (This Section B requests information about policies not required by the Internal			
Rev	enue Code.)			
10	Done the consequentiant have been been been been been as ###	10 -	Yes	No
	a Does the organization have local chapters, branches, or affiliates?	10 a		Х
	b If 'Yes,' does the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with those of the organization?	10b		
11	Has the organization provided a copy of this Form 990 to all members of its governing body before filing the form?	11	Χ	
	A Describe in Schedule O the process, if any, used by the organization to review this Form 990. SEE SCHEDULE O			
	a Does the organization have a written conflict of interest policy? If Wo, go to line 13	12a	Χ	
	<b>b</b> Are officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Х	
(	c Does the organization regularly and consistently monitor and enforce compliance with the policy? If 'Yes,' describe in Schedule O how this is doneSEESCHEDULE . 0	12c	Χ	
	Does the organization have a written whistleblower policy?	13	Χ	
14	Does the organization have a written document retention and destruction policy?	14	Χ	
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
i	a The organization's CEO, Executive Director, or top management officialSEE.SCHEDULEO	15a	Χ	
I	<b>b</b> Other officers of key employees of the organization	15b		X
	If 'Yes' to line 15a or 15b, describe the process in Schedule O. (See instructions.)			
16	a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a		Χ
ı	<b>b</b> If 'Yes,' has the organization adopted a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and taken steps to safeguard the organization's exempt status with respect to such arrangements?	16b		
Sec	ction C. Disclosures			
	List the states with which a copy of this Form 990 is required to be filed ► TN			
18		/ailabl	e for p	public
	X Own website X Another's website X Upon request			
19	Describe in Schedule O whether (and if so, how) the organization makes its governing documents, conflict of interest polistatements available to the public. SEE SCHEDULE O	cy, ar	d fina	ancial
20				

# Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1 a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organizations's tax year. Use Schedule J-2 if additional space is needed.
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
  - List all of the organization's current key employees. See instructions for definition of 'key employees.'
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

(A)	(B)			•	c)			(D)	(E)	(F)
Name and Title	Average hours					hat app		Reportable compensation from	Reportable compensation from	Estimated amount of other
	per week	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	the organization (W-2/1099-MISC)	related organizations (W-2/1099-MISC)	compensation from the organization and related organizations
R. CRAIG LAINE		v						0	0	0
DIRECTOR	0.5	X						0.	0.	0.
JOHN W. STONE, III CHAIRMAN	0.5	Х		Х					0.	0.
ROBERT MCNEILLY, III									•	
VICE CHAIRMAN	0.5	Х		Χ	_			0.	0.	0.
ROBERT B. KENNEDY					1					
DIRECTOR	0.5	X						0.	0.	0.
KEVIN MCDERMOTT	- 0			יי						
DIRECTOR	0.5	X						0.	0.	0.
CHRISTOPHER S. DUNN										
LEGAL COUNSEL	0.5	X						0.	0.	0.
WILLIAM H. CAMMACK										
DIRECTOR	0.5	X						0.	0.	0.
JAMES L. KNIGHT										
DIRECTOR	0.5	Х						0.	0.	0.
FRED_T. MCLAUGHLIN									_	
DIRECTOR	0.5	X						0.	0.	0.
J.B. BAKER										
DIRECTOR	0.5	X						0.	0.	0.
ROBERT DUTHIE		3.7							0	0
DIRECTOR	0.5	Х						0.	0.	0.
J. MIKE BISHOP		v						0	0	0
DIRECTOR CLANTON	0.5	Х						0.	0.	0.
STEELE CLAYTON DIRECTOR	0.5	Х						0.	0.	0.
DAVID CONDRA	0.5	Λ						0.	0.	0.
DIRECTOR	0.5	Х						0.	0.	0.
GARY W. CORDELL	0.5	Λ						0.	0.	0.
DIRECTOR	0.5	Х						0.	0.	0.
DEBORAH FAULKNER	0.5	Λ						0.	0.	0.
DIRECTOR	0.5	Х						0.	0.	0.
DECOSTA E. JENKINS	10.5	- 23						0.	0.	<u></u>
DIRECTOR	0.5	Х						0.	0.	0.
PAA						/10/00		0.	3.1	Form <b>991</b> (2009)

Ca   Ca   Ca   Ca   Ca   Ca   Ca   Ca	ont.)
Per week   Per week	
TREASURER 0.5 X X 0. 0.	other tion e ion ed
JOHN C GREER	0.
DIRECTOR         0.5 X         0.         0.	0.
L. HALL HARDAWAY, JR. 0. 0. 0.	0.
JEFFREY HOFFMAN	
DIRECTOR   0.5   X       0.   0.	0.
THOMAS S. STUMB	
DIRECTOR   0.5   X     0.   0.	0.
JOHN TISHLER O. O. O. O.	0.
GEORGE VAN ALLEN	<u> </u>
DIRECTOR 0.5 X 0. 0.	0.
DONNA B. YURDIN	
SECRETARY         0.5   X   X           X           0.         0.	0.
<u>DAVID LIFSEY</u> PRESIDENT & CEO 40 X 228,710. 0. 1,	419.
TAMMY GLASS	
	702.
BETTY JOHNSON	
VP EMPLOYMNT SV 40 X 133,249. 0. 5,	184.
KARL HOUSTON	
SR. DIR. MKTG & CR 40 X 124,259. 0. 3,	425.
KELLI ELLIS	
	398.
1 b Total	187.
2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 in reportable comper from the organization   8	sation
	No

2	Did the organization list any <b>former</b> officer, director or trustee, key employee, or highest componented employee			
J	Did the organization list any <b>former</b> officer, director or trustee, key employee, or highest compensated employee on line 1a? <i>If 'Yes,' complete Schedule J for such individual.</i>	3		Χ
4	For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If 'Yes' complete Schedule J for such			
	individual	4	Χ	
5	Did any person listed on line 1a receive or accrue compensation from any unrelated organization for services			
,	rendered to the organization? If 'Yes,' complete Schedule J for such person	5		X

### **Section B. Independent Contractors**

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization.

(A) Name and business address	(B) Description of Services	<b>(C)</b> Compensation
SOLOMON BUILDERS, INC. 4539 TROUSDALE DRIVE NASHVILLE, TN 37204	CONTRACTOR'S FEE	124,426.

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 in compensation from the organization ► 1

**BAA** TEEA0108L 01/30/10 Form **990** (2009)

# SCHEDULE J-2 (Form 990)

### **Continuation Sheet for Form 990**

OMB No. 1545-0047

2009

Open to Public Inspection

Department of the Treasury Internal Revenue Service Name of the Organization

► Attach to Form 990 to list additional information for Form 990, Part VII, Section A, line 1a. ► See instructions for Form 990.

Employler Identification number

GOODWILL INDUSTRIES OF MIDDLE TN, INC

62-0599413

Part I Continuation: Officers Employees	, Directors,	ırust	tee:	s, K	ey	Emp	ю	ees, and Highest	Compensated	
(A)	(B)				C)			(D)	(E)	(F)
Name and Title	Average hours per week	Po Individual trustee or director	Institutional trustee	(checl Officer	a Key employee	Highest compensated employee	Former	Reportable compensation from the organization (W-2/1099-MISC)	Reportable compensation from related organizations (W-2/1099-MISC)	Estimated amount of other compensation from the organization and related organizations
DAVID_JENKINSRETAIL_DIRECTOR	40					Х		126,877.	0.	13,490.
MARY LA HAIE DIRECTOR OF ACCT	40					Х		112,878.	0.	3,929.
MATTHEW GLOSTERSR DIR CAREER SOLU	40					Х		106,300.	0.	2,640.
								OP		
				4	1		•	Co,		
		1		5		1				
	Y	9								

Pai	t VIII Statement of Revenue					
			<b>(A)</b> Total revenue	(B) Related or exempt function	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512, 513, or 514
PROGRAM SERVICE REVENUE CONTRIBUTIONS, GIFTS, GRANTS AND OTHER SIMILAR AMOUNTS	1a Federated campaigns     1a       b Membership dues     1b       c Fundraising events     1c       d Related organizations     1d       e Government grants (contributions)     1e       f All other contributions, gifts, grants, and similar amounts not included above     1f       g Noncash contribns included in Ins 1a-1f:     \$	189,806. 16,859,428. 16,785,190.		revenue		312, 313, 01 314
양독	h Total. Add lines 1a-1f	<b>&gt;</b>	17,049,234.			
NICE REVENUE	b FEE FOR SERVICE c GOODWILL GOVNT SERVICES	Business Code 452000 624310 900099	28,726,241. 131,116. 63,272.	131,116. 63,272.		
SEF		900099	49,419.	49,419.		
RAM		900099	46,680.	46,680.		
ROG	f All other program service revenue		20 016 720			
	g Total. Add lines 2a-2f	s, interest and	29,016,728.			117,448.
	•	•				
	5 Royalties	(ii) Personal	,c C	OPY		
	7a Gross amount from sales of assets other than inventory.  b Less: cost or other basis and sales expenses	5,752. -5,752.	-238,582.			-238,582.
OTHER REVENUE	8a Gross income from fundraising events (not including. \$	b				
	9a Gross income from gaming activities. See Part IV, line 19					
	<b>b</b> Less: direct expenses					
	c Net income or (loss) from gaming active					
	<ul><li>10a Gross sales of inventory, less returns and allowances</li><li>b Less: cost of goods sold</li></ul>					
	c Net income or (loss) from sales of inve					
	Miscellaneous Revenue	Business Code				
	11a MISCELLANEOUS b		3,232.			3,232.
	С					
	d All other revenue					
	e Total. Add lines 11a-11d					
	<b>12 Total revenue.</b> See instructions	▶	45,948,060.	29,016,728.	0.	-117,902.

### Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns.

All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D).

-	<u> </u>		· · · · · · · · · · · · · · · · · · ·	ete columns (B), (C), and	
	not include amounts reported on lines 7b, 8b, 9b, and 10b of Part VIII.	<b>(A)</b> Total expenses	<b>(B)</b> Program service expenses	(C) Management and general expenses	<b>(D)</b> Fundraising expenses
1	Grants and other assistance to governments and organizations in the U.S. See Part IV, line 21				
2	Grants and other assistance to individuals in the U.S. See Part IV, line 22				
3	Grants and other assistance to governments, organizations, and individuals outside the U.S. See Part IV, lines 15 and 16				
4	Benefits paid to or for members				
5	Compensation of current officers, directors, trustees, and key employees	503,390.	66,624.	436,766.	0.
6	Compensation not included above, to disqualified persons (as defined under section 4958(f)(1) and persons described in section 4958(c)(3)(B)	0.	0.	0.	0.
7	Other salaries and wages	23,493,333.	21,036,843.	2,456,490.	
8	Pension plan contributions (include section 401 (k) and section 403(b) employer contributions)	175,849.	129,517.	46,332.	
9	Other employee benefits	1,966,415.	1,816,480.	149,935.	
10	Payroll taxes	2,461,486.	2,227,257.	234,229.	
	Fees for services (non-employees)	,, 01	, -:,:,	,	
	Management				
	D Legal	93,334.	46,768.	46,566.	
	Accounting	22,936.	40,700.	22,936.	
		22,330.		22,330.	
	Lobbying				
	Prof fundraising svcs. See Part IV, In 17			<b>V</b>	
	Investment management fees	07 200	70 221	10 150	
	g Other	97,380.	79, 221.	18,159.	
	Advertising and promotion	798,356,	757, 755.	40,601.	
13	Office expenses	982,830.	775,950.	206,880.	
14	Information technology	1011			
15	Royalties				
16	Occupancy	6,746,351.	6,619,398.	126,953.	
17	Travel	653,639.	610,474.	43,165.	
18	Payments of travel or entertainment expenses for any federal, state, or local public officials				
19	Conferences, conventions, and meetings	15,404.	6,591.	8,813.	
20	Interest	405,442.	246,668.	158,774.	
21	Payments to affiliates				
22	Depreciation, depletion, and amortization	1,756,880.	1,407,189.	349,691.	
23	Insurance	109,345.	1,004.	108,341.	
24	Other expenses. Itemize expenses not covered above. (Expenses grouped together and labeled miscellaneous may not exceed 5% of total expenses shown on line 25 below.).				
í	SUPPLIES	1,413,392.	1,328,786.	84,606.	
	CREDIT CARD FEES	519,299.	518,809.	490.	
	DUES	162,028.	5,666.	156,362.	
	NONCAPITALIZED PURCHASES	87,610.	56,170.	31,440.	
	MISCELLANEOUS	77,363.	73,164.	4,199.	
	All other expenses	66,898.	27,791.	39,107.	
	Total functional expenses. Add lines 1 through 24f	42,608,960.	37,838,125.	4,770,835.	0.
	Joint costs. Check here ► if following	72,000,000.	51,030,123.	7,110,000.	0.
	SOP 98-2. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation.				Form <b>990</b> (2009)

**BAA** Form **990** (2009)

1 6	11 ( /	Dalance Sheet	1		
			<b>(A)</b> Beginning of year		<b>(B)</b> End of year
	1	Cash – non-interest-bearing.	825,266.	1	828,967.
	2	Savings and temporary cash investments	2,753,221.	2	6,359,734.
	3	Pledges and grants receivable, net		3	
	4	Accounts receivable, net	435,035.	4	531,184.
	5	Receivables from current and former officers, directors, trustees, key employees and highest compensated employees. Complete Part II of Schedule L		5	
	6	Receivables from other disqualified persons (as defined under section 4958(f)(1))			
		and persons described in section 4958(c)(3)(B). Complete Part II of Schedule L.		6	
A S S E T S	7	Notes and loans receivable, net		7	
Ē	8	Inventories for sale or use	1,126,247.	8	1,415,373.
s	9	Prepaid expenses and deferred charges	252,135.	9	387,814.
	10 a	Land, buildings, and equipment: cost or other basis. 10a 33,935,290	<u>.  </u>		
		Complete Part VI of Schedule D			
	b	Less: accumulated depreciation	. 18,555,931.	10 c	21,603,389.
	11	Investments — publicly-traded securities	2,418,690.	11	3,007,846.
	12	Investments – other securities. See Part IV, line 11		12	
	13	Investments – program-related. See Part IV, line 11		13	
	14	Intangible assets.		14	
	15	Other assets. See Part IV, line 11		15	104,652.
	16	Total assets. Add lines 1 through 15 (must equal line 34).	26,426,295.	16	34,238,959.
	17	Accounts payable and accrued expenses	3,092,224.	17	2,996,635.
	18	Grants payable		18	
	19	Deferred revenue		19	6,256.
L	20	Tax-exempt bond liabilities	6,156,255.	20	10,034,922.
A B	21	Escrow or custodial account liability. Complete Part IV of Schedule D	N	21	
I L I T	22	Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II	DA,		
- 1		of Schedule L		22	
E S	23	Secured mortgages and notes payable to unrelated third parties		23	123,062.
	24	Unsecured notes and loans payable to unrelated third parties		24	
	25	Other liabilities. Complete Part X of Schedule D		25	411,401.
	26	Total liabilities. Add lines 17 through 25.	9,546,337.	26	13,572,276.
N E T		Organizations that follow SFAS 117, check here ► X and complete lines			
_		27 through 29 and lines 33 and 34.	16 054 050		00 650 505
A S F	27	Unrestricted net assets		27	20,658,525.
E T S		Temporarily restricted net assets.	5,000.	28	8,158.
	29	Permanently restricted net assets.		29	
Q R		Organizations that do not follow SFAS 117, check here ► and complete			
F U N D		lines 30 through 34.			
	30	Capital stock or trust principal, or current funds		30	
B A	31	Paid-in or capital surplus, or land, building, and equipment fund		31	
Ā	32	Retained earnings, endowment, accumulated income, or other funds		32	00 666 600
BALANCES	33	Total net assets or fund balances.		33	20,666,683.
-	34	Total liabilities and net assets/fund balances	26,426,295.	34	34,238,959.

Form **990** (2009) BAA

Part XI   Financial Statements and Reporting			
		Yes	No
1 Accounting method used to prepare the Form 990: Cash X Accrual Other			
If the organization changed its method of accounting from a prior year or checked 'Other,' explain in Schedule O.			
2a Were the organization's financial statements compiled or reviewed by an independent accountant?	2a		Χ
<b>b</b> Were the organization's financial statements audited by an independent accountant?	2b	X	
c If 'Yes' to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit review, or compilation of its financial statements and selection of an independent accountant?	2c	Х	
If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O.			
<b>d</b> If 'Yes' to line 2a or 2b, check a box below to indicate whether the financial statements for the year were issued on a consolidated basis, separate basis, or both:			
X Separate basis Consolidated basis Both consolidated and separate basis			
3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?	3a		Х
<b>b</b> If 'Yes,' did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits	lit <b>3b</b>		

**BAA** Form **990** (2009)



### **SCHEDULE A** (Form 990 or 990-EZ)

**Public Charity Status and Public Support** Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) OMB No. 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service

nonexempt charitable trust. ► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

Employer identification number Name of the organization GOODWILL INDUSTRIES OF MIDDLE TN, INC. 62-0599413 Part I Reason for Public Charity Status (All organizations must complete this part.) See instructions The organization is not a private foundation because it is: (For lines 1 through 11, check only one box.) A church, convention of churches or association of churches described in section 170(b)(1)(A)(i). 1 2 A school described in section 170(b)(1)(A)(ii). (Attach Schedule E.) 3 A hospital or cooperative hospital service organization described in section 170(b)(1)(A)(iii). A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's 4 name, city, and state: An organization operated for the benefit of a college or university owned or operated by a governmental unit described in **section 170(b)(1)(A)(iv).** (Complete Part II.) 5 A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v). 6 An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi). (Complete Part II.) 7 Χ 8 A community trust described in section 170(b)(1)(A)(vi). (Complete Part II.) 9 An organization that normally receives: (1) more than 33-1/3 % of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions – subject to certain exceptions, and (2) no more than 33-1/3 % of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Complete Part III.) 10 An organization organized and operated exclusively to test for public safety. See section 509(a)(4). An organization organized and operated exclusively for the benefit of, to perform the functions of, or carry out the purposes of one or 11 more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See section 509(a)(3). Check the box that describes the type of supporting organization and complete lines 11e through 11h. Type I Type III - Functionally integrated d Type II С Type III— Other By checking this box, I certify that the organization is not controlled directly or indirectly by one or more disqualified persons other than foundation managers and other than one or more publicly supported organizations described in section 509(a)(1) or section If the organization received a written determination from the IRS that is a Type I, Type II or Type III supporting organization, check this box . . . Since August 17, 2006, has the organization accepted any gift or contribution from any of the following persons? Yes No a person who directly or indirectly controls, either alone or together with persons described in (ii) and (iii) (i) below, the governing body of the supported organization?..... 11 g (i) a family member of a person described in (i) above?..... 11 g (ii) (iii) a 35% controlled entity of a person described in (i) or (ii) above?..... 11 g (iii) Provide the following information about the supported organizations h (v) Did you notify the organization in col. (i) of (iii) Type of organization (described on lines 1-9 above or IRC section (see instructions)) (iv) Is the rganization in col.
(i) listed in your (i) Name of Supported Organization (ii) EIN (vi) Is the inization in col (vii) Amount of Support (i) organized in the U.S.? your support? governing document? Yes Yes No Yes No No Total

BAA For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule A (Form 990 or 990-EZ) 2009

Schedule A (Form 990 or 990-EZ) 2009 GOODWILL INDUSTRIES OF MIDDLE TN, INC. 62-0599413

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I.)

Sec	tion A. Public Support	ed the box on line	: 5, 7, 01 6 01 Fall	ι ι.)				
	ndar year (or fiscal year	( ) 0005	#1. 000C	( ) 0007	(  ) 0000	( ) 0000	(0 T   1	
begi	nning in) 🕨	(a) 2005	(b) 2006	(c) 2007	(d) 2008	(e) 2009	(f) Total	
1	Gifts, grants, contributions and membership fees received. (Do not include 'unusual grants.').	9,495,836.	11189847.	12547677.	13694226.	17049234.	63,976,820.	
2	Tax revenues levied for the organization's benefit and either paid to it or expended on its behalf						0.	
3	The value of services or facilities furnished to the organization by a governmental unit without charge. Do not include the value of services or facilities generally furnished to the public without charge						0.	
	Total. Add lines 1-through 3	9,495,836.	11189847.	12547677.	13694226.	17049234.	63,976,820.	
5	The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f).						0.	
	<b>Public support.</b> Subtract line 5 from line 4						63,976,820.	
Sec	tion B. Total Support	1		_			Г	
Cale begi	ndar year (or fiscal year nning in) ►	(a) 2005	(b) 2006	(c) 2007	(d) 2008	(e) 2009	(f) Total	
7	Amounts from line 4	9,495,836.	11189847.	12547677.	13694226.	17049234.	63,976,820.	
8	Gross income from interest, dividends, payments received on securities loans, rents, royalties and income form similar sources	71,035.	157,041.	195,479.	88,344.	117,448.	629,347.	
9	Net income from unrelated business activities, whether or not the business is regularly carried on	pl	1Br		-6,292.		-6,292.	
10	Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.). SEE. PART. IV			615.	3,715.	3,232.	7,562.	
	Total support. Add lines 7 through 10						64,607,437.	
12	Gross receipts from related activ	vities, etc. (see ins	structions)				120710820.	
	First five years. If the Form 990 organization, check this box and	d stop here	<u></u>	nd, third, fourth,	or fifth tax year as	s a section 501(c)	(3)	
	tion C. Computation of Pu			. 11 20		1 44	00.00	
	Public support percentage for 20 Public support percentage from						99.0 % 99.0 %	
							•	
	16 a 33-1/3 support test − 2009. If the organization did not check the box on line 13, and the line 14 is 33-1/3 % or more, check this box and stop here. The organization qualifies as a publicly supported organization.   b 33-1/3 support test − 2008. If the organization did not check a box on line 13, or 16a, and line 15 is 33-1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization.							
17 a	17 a 10%-facts-and-circumstances test — 2009 If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the 'facts-and-circumstances' test, check this box and stop here. Explain in Part IV how the organization meets the 'facts-and-circumstances' test. The organization qualifies as a publicly supported organization							
Ł	o 10%-facts-and-circumstances to or more, and if the organization organization meets the 'facts-an	meets the 'facts-a	and-circumstances	s' test, check this	box and stop her	<b>e.</b> Explain in Par	t IV how the	
18	Private foundation. If the organi	ization did not che	ck a box on line,	13, 16a, 16b, 17a	a, or 17b, check th	nis box and see ir	nstructions ►	
BAA					Sc	hedule A (Form 9	90 or 990-EZ) 2009	

### Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I.)

Sec	tion A. Public Support						
	ndar year (or fiscal yr beginning in)►	<b>(a)</b> 2005	<b>(b)</b> 2006	<b>(c)</b> 2007	<b>(d)</b> 2008	<b>(e)</b> 2009	(f) Total
1	Gifts, grants, contributions and membership fees received. (Do not include 'unusual grants.')						
	Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in a activity that is related to the organization's tax-exempt purpose.						
3	Gross receipts from activities that are not an unrelated trade or business under section 513						
4	Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
5	The value of services or facilities furnished by a governmental unit to the organization without charge						
	<b>Total.</b> Add lines 1 through 5 Amounts included on lines 1, 2, 3 received from disqualified persons.						
ŀ	Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of 1% of the amount on line 13 for the year.						
c	Add lines 7a and 7b						
8	Public support (Subtract line				DI		
	7c from line 6.)						
Sec	tion B. Total Support			CU			
Cale	ndar year (or fiscal yr beginning in) ►	<b>(a)</b> 2005	<b>(b)</b> 2 <b>0</b> 06	<b>(c)</b> 2007	<b>(d)</b> 2008	<b>(e)</b> 2009	(f) Total
	Amounts from line 6	Pl	BL				
	Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975						
11	: Add lines 10a and 10b  Net income from unrelated business activities not included inline 10b, whether or not the business is regularly carried on						
12	Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.)						
	Total support. (add Ins 9, 10c, 11, and 12.)						
14	First five years. If the Form 990 organization, check this box and	is for the organization here	ation's first, seco	nd, third, fourth,	or fifth tax year as	s a section 501(d	c)(3) <u> </u>
	tion C. Computation of Pul						······································
	Public support percentage for 20			ne 13. column (f))	)	15	%
	Public support percentage from 2	•	•				%
	tion D. Computation of Inv					10	/0
	Investment income percentage for				ımn (f))	17	%
	Investment income percentage fi	•	• •	-			+
	33-1/3 support tests – 2009. If the comore than 33-1/3%, check this b	organization did not	check the box on	line 14, and line 15	is more than 33-1/3	%, and line 17 is	not
k	33-1/3 support tests $-$ 2008. If the is not more than 33-1/3%, check	he organization di this box and <b>sto</b>	id not check a bo <b>p here.</b> The orgar	x on line 14 or 19 nization qualifies a	a, and line 16 is r as a publicly supp	nore than 33-1/3 orted organizatio	8%, and line 18
20	Private foundation. If the organize	zation did not che	eck a box on line	14, 19a, or 19b, o	check this box and	l see instructions	\$ ▶

Schedule A	Supplemer Part II, line	990-EZ) 2009 ntal Informat 17a or 17b;				E TN, INC. explanations er additional i	62-0599413 required by Part II nformation. See ins	Page <b>4</b> , line 10; structions.
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## SCHEDULE A, PART IV - SUPPLEMENTAL INFORMATION PAGE 5

62-0599413

NATURE AND SOURCE	<u> </u>	2009	2008	2007	2006	2005
MISCELLANEOUS		3,232.	3,715.	615.		
	TOTAL \$	3,232.	3,715.	\$ 615.	\$ 0.	\$ 0.



# SCHEDULE D (Form 990)

Department of the Treasury Internal Revenue Service Name of the organization

### **Supplemental Financial Statements**

► Complete if the organization answered 'Yes,' to Form 990, Part IV, lines 6, 7, 8, 9, 10, 11, or 12.

► Attach to Form 990. ► See separate instructions

2009

OMB No. 1545-0047

Open to Public Inspection

Employer Identification number

GOODWILL INDUSTRIES OF MIDDLE TN, INC.

		•	62-0599413
Par	t I Organizations Maintaining Donor	Advised Funds or Other Similar Fun	nds or Accounts Complete if
	the organization answered 'Yes' to	Form 990, Part IV, line 6.	, , , , , , , , , , , , , , , , , , ,
		(a) Donor advised funds	(b) Funds and other accounts
1	Total number at end of year	, ,	, ,
2	Aggregate contributions to (during year)		
3	Aggregate grants from (during year)		
4	Aggregate value at end of year		
_	55 5		
5	Did the organization inform all donors and don funds are the organization's property, subject to	or advisors in writing that the assets held in d to the organization's exclusive legal control?	onor advised Yes No
6	Did the organization inform all grantees, donor used only for charitable purposes and not for t purpose conferring impermissible private bene	he benefit of the donor or donor advisor or for fit??	any other Yes No
Par	t II   Conservation Easements Comple	te if the organization answered 'Yes'	to Form 990, Part IV, line 7.
1	Purpose(s) of conservation easements held by Preservation of land for public use (e.g., re		of an historically important land area
	Protection of natural habitat	Preservation	of certified historic structure
	Preservation of open space		
2	Complete lines 2a through 2d if the organization last day of the tax year.	on held a qualified conservation contribution in	the form of a conservation easement on the
			Held at the End of the Year
a	Total number of conservation easements		2a
	Total acreage restricted by conservation easer		2b
	: Number of conservation easements on a certif		2c
	Number of conservation easements included in		2d
3	Number of conservation easements modified,		L L
•	year ►		and 27 the organization dailing the tax
4	Number of states where property subject to co	nservation easement is located ►	<u> </u>
5	Does the organization have a written policy regard enforcement of the conservation easement	garding the periodic monitoring, inspection, hat it holds?	indling of violations, Yes No
6	Staff and volunteer hours devoted to monitorin during the year ►		
7	Amount of expenses incurred in monitoring, in during the year ▶	specting, and enforcing conservation easemer	nts \$
8	Does each conservation easement reported on 170(h)(4)(B)(i) and 170(h)(4)(B)(ii)?	line 2(d) above satisfy the requirements of se	ection Yes No
9	In Part XIV, describe how the organization reports include, if applicable, the text of the footnote to conservation easements.	conservation easements in its revenue and expert of the organization's financial statements that of	nse statement, and balance sheet, and describes the organization's accounting for
Par	t III Organizations Maintaining Collec	ctions of Art. Historical Treasures of	r Other Similar Assets
	Complete if the organization answ	vered 'Yes' to Form 990, Part IV, line	8.
1 a	If the organization elected, as permitted under treasures, or other similar assets held for publ the text of the footnote to its financial stateme	ic exhibition, education, or research in furthera	nent and balance sheet works of art, historical ance of public service, provide, in Part XIV,
t	If the organization elected, as permitted under treasures, or other similar assets held for publ amounts relating to these items:	ic exhibition, education, or research in furthera	ance of public service, provide the following
	(i) Revenues included in Form 990, Part VIII,		
	(ii) Assets included in Form 990, Part X		
	If the organization received or held works of ar amounts required to be reported under SFAS	116 relating to these items:	
a	Revenues included in Form 990, Part VIII, line	1	
k	Assets included in Form 990, Part X		

Part III   Organizations Maintai	ning Collections	s of Art, Histor	ical Treasures, o	r Other Similar Ass	ets (c	<u>ontinu</u>	ed)		
<b>3</b> Using the organization's acquisiti items (check all that apply):	on accession and ot	her records, check	any of the following	that are a significant us	se of its	collection	on		
a Public exhibition		d Loan or	exchange programs						
b Scholarly research e Other									
c Preservation for future gener									
<b>4</b> Provide a description of the organ Part XIV.	nization's collections	and explain how	they further the organ	nization's exempt purpo	se in				
5 During the year, did the organization solicit or receive donations of art, historical treasures, or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection?									
Part IV Escrow and Custodia 9, or reported an amo	l <b>Arrangements</b> unt on Form 990	Complete if or, , Part X, line 2	ganization answe 11.	red 'Yes' to Form 9	90, Pa	rt IV, I	line		
1 a Is the organization an agent, trus included on Form 990, Part X?				her assets not	Yes		No		
<b>b</b> If 'Yes,' explain the arrangement	in Part XIV and con	nplete the followin	g table:						
					Amoun	<u>t</u>			
c Beginning balance									
<b>d</b> Additions during the year									
e Distributions during the year f Ending balance									
<b>2a</b> Did the organization include an a					Yes		No		
<b>b</b> If 'Yes,' explain the arrangement		, 1 di ( 7), iii ( 21				L			
Part V Endowment Funds Con		ation answere	d 'Yes' to Form 9	90, Part IV, line 10.					
	(a) Current year	(b) Prior year	(c) Two years bad			Four years	s back		
<b>1 a</b> Beginning of year balance	2,128,411.		5.						
<b>b</b> Contributions									
c Net Investment earnings, gains, and losses	468,034.	-15,88	4.	V					
<b>d</b> Grants or scholarships									
e Other expenditures for facilities and programs			. Cu						
<b>f</b> Administrative expenses		-1							
<b>g</b> End of year balance			1.						
2 Provide the estimated percentage									
<b>a</b> Board designated or quasi-endow		0.00 %							
<b>b</b> Permanent endowment ►									
c Term endowment ►	%								
3a Are there endowment funds not i	n the possession of	the organization t	hat are held and adm	inistered for the	Г	Yes	No.		
organization by:  (i) unrelated organizations					3a(i)	res	No X		
(ii) related organizations							X		
<b>b</b> If 'Yes' to 3a(ii), are the related of					` '				
4 Describe in Part XIV the intended	-	•			PART 2				
Part VI Investments-Land, B									
Description of investment	<b>(a)</b> Cos	st or other basis nvestment)	(b) Cost or other basis (other)	(c) Accumulated Depreciation	( <b>d</b> ) E	Book Va	lue		
<b>1 a</b> Land			3,896,842.		3	,896,	842.		
<b>b</b> Buildings			13,415,043.	3,485,241.	9	,929,	802.		
c Leasehold improvements			2,708,999.	1,926,748.		782,	251.		
<b>d</b> Equipment			9,600,639.	6,919,912.	2	,680,	727.		
e Other	•		4,313,767.			,313,			
Total. Add lines 1a through 1e (Column	n (d) must equal For	rm 990, Part X, co	lumn (B), line 10(c).)			,603,			
DAA				Schoo	tulo D (E	orm aa	ny anna		

Schedule **D** (Form 990) 2009

Part VII Investments—Other Securities See F	orm 990, Part X, line 1	2. N/A	
(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valua	ation
(including name of security)  Financial derivatives		Cost or end-of-year mar	ket value
Closely-held equity interests			
Other			
	-		
Total. (Column (b) must equal Form 990 Part X, col. (B) line 12.)	F 000 B 1 1 1	10)	
Part VIII Investments—Program Related (See			
(a) Description of investment type	(b) Book value	(c) Method of valua Cost or end-of-year mar	ation ket value
		cost of one of your man	Not value
		OPI	
Total. (Column (b) must equal Form 990, Part X, Col. (B) line 13.)	line 1E)	<u> </u>	
Part IX Other Assets (See Form 990, Part X	, line 15) N/A Description		(h) Book volue
(a) L	Description		(b) Book value
	D		
Total. (Column (b) must equal Form 990, Part X, col.(B),			
Part X Other Liabilities (See Form 990, Par	t X, line 25)		
(a) Description of Liability	<b>(b)</b> Amount		
Federal Income Taxes			
DEFERRED COMPENSATION	411,401.		
Total. (Column (b) must equal Form 990, Part X, col. (B) line 25)	411,401.		

<sup>2.</sup> FIN 48 Footnote. In Part XIV, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48.

Pai	I AT Reconciliation of Change in Net Assets from Form 990 to F	IIIaiiCiai	Statements		
1	Total revenue (Form 990, Part VIII,column (A), line 12).				45,948,060.
2	Total expenses (Form 990, Part IX, column (A), line 25)			<u> </u>	42,608,960.
3	Excess or (deficit) for the year. Subtract line 2 from line 1				3,339,100.
4	Net unrealized gains (losses) on investments				447,625.
5	Donated services and use of facilities				
6	Investment expenses				
7	Prior period adjustments			🗀	
8	Other (Describe in Part XIV)				
9	Total adjustments (net). Add lines 4 through 8.				447,625.
10	Excess or (deficit) for the year per audited financial statements. Combine lines 3				3,786,725.
	t XII Reconciliation of Revenue per Audited Financial Statement				07:007:201
1	Total revenue, gains, and other support per audited financial statements		_	1	46,395,685.
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:			•	10/030/000:
	Net unrealized gains on investments	2a	447,625.		
	- I		447,023.		
	Donated services and use of facilities				
	Recoveries of prior year grants				
	Other (Describe in Part XIV).	2d			447 605
	Add lines 2a through 2d			2e	447,625.
3	Subtract line 2e from line 1			3	45,948,060.
	Amounts included on Form 990, Part VIII, line 12, but not on line 1:				
ā	Investments expenses not included on Form 990, Part VIII, line 7b				
ŀ	Other (Describe in Part XIV).	4b			
(	Add lines 4a and 4b.			4 c	
5	Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.).			5	45,948,060.
Par	t XIII Reconciliation of Expenses per Audited Financial Statement	nts With	Expenses per	Retur	n
1	Total expenses and losses per audited financial statements			1	42,608,960.
2	Amounts included on line 1 but not on Form 990, Part IX, line 25:		7 (		
a	Donated services and use of facilities	2a			
Ł	Prior year adjustments	2b			
(	Other losses.	2c			
(	Other losses. Other (Describe in Part XIV). Add lines <b>2a</b> through <b>2d</b> . Subtract line <b>2e</b> from line <b>1</b> .	2d			
•	Add lines 2a through 2d			2e	
3	Subtract line <b>2e</b> from line <b>1</b>			3	42,608,960.
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:				12/000/3001
	Investments expenses not included on Form 990, Part VIII, line 7b.	4a			
	Other (Describe in Part XIV)	4b			
	Add lines <b>4a</b> and <b>4b</b>			4c	
				5	42 600 060
	Total expenses. Add lines <b>3</b> and <b>4c</b> (This must equal Form 990, Part I, line 18.). <b>t XIV</b>   Supplemental Information			5	42,608,960.
Com	plete this part to provide the descriptions required for Part II, lines 3, 5, and 9; Pal; Part X, line 2; Part XI, line 8; Part XII, lines 2d and 4b; and Part XIII, lines 2d a mation.  PART V, LINE 4 - INTENDED USES OF ENDOWMENT FUND	rt III, lines and 4b. Als	1a and 4; Part IV, complete this pa	lines 1 rt to pro	b and 2b; Part V, ovide any additional
	DISBURSEMENTS FROM THE FUND SUPPORT THE MISSION OF	GOODWI	LL. IT IS I	NTENI	DED THAT THE
	PRINCIPAL OF THIS FUND WILL REMAIN INTACT. PRINCIP	AL MAY	BE WITHDRAW	N FRO	OM THE FUND
	ONLY IF 1.) RECOMMENDED BY THE PRESIDENT OF GOODWIL		. – – – – – –		
	RECOMMENDATION IS APPROVED BY A MAJORITY OF THE EXE		. — — — — — -		
	THE DIRECTORS ATTENDING A MEETING OF THE BOARD AT W	HICH A	QUORUM IS P	RESE	NT.

Schedule <b>D</b>	(Form 990) 2009	GOODWILL	INDUSTRIES	OF	MIDDLE	TN, I	NC.	62-0599413	Page 5
Part XIV	Supplementa	Information	(continued)			,			
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							OD.		
						-42	<del>1-11</del> -		
			- – – – – – -			<b>-C</b>	<b>O</b> 1		
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			. 15	21	\C	C			
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		 	PUE	31	/C	<u></u>			
			PUE	31	/C	<u>C</u>			
 		 	PUE	31	-\C	<u>C</u>			
  			PUE	31	<u> </u>	<u>, C</u>			
			PUE	31	<u> </u>	<u></u>			
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			PUE	31	-\C				
			PUE	31	-\C				
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			PUE	31	-\C				
			PUE	31	-\C				

### SCHEDULE J (Form 990)

### **Compensation Information**

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

OMB No. 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service

Part I Questions Regarding Compensation

Complete if the organization answered 'Yes' to Form 990, Part IV, line 23.
► Attach to Form 990. ► See separate instructions.

Name of the organization

GOODWILL INDUSTRIES OF MIDDLE TN, INC.

Employer identification number
62-0599413

#### Yes No 1 a Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items. First-class or charter travel Housing allowance or residence for personal use Travel for companions Payments for business use of personal residence Tax indemnification and gross-up payments Health or social club dues or initiation fees Discretionary spending account Personal services (e.g., maid, chauffeur, chef) b If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If 'No,' complete Part III to explain. . . . 1 b Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors, trustees, and the CEO/Executive Director, regarding the items checked in line 1a?..... 2 Indicate which, if any, of the following the organization uses to establish the compensation of the organization's CEO/Executive Director. Check all that apply. Compensation committee Written employment contract Independent compensation consultant Compensation survey or study Approval by the board or compensation committee Form 990 of other organizations During the year, did any person listed in Form 990, Part VII, Section A, line 1a with respect to the filing organization or a related organization: 4a Χ **b** Participate in, or receive payment from, a supplemental nonqualified retirement plan? 4b X c Participate in, or receive payment from, an equity-based compensation arrangement?..... 4c If 'Yes' to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III. Only section 501(c)(3) and 501(c)(4) organizations must complete lines 5-9. For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of: Χ a The organization?..... 5a Χ **b** Any related organization? 5h If 'Yes' to line 5a or 5b, describe in Part III. For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of: X 6a **a** The organization? **b** Any related organization? 6b If 'Yes' to line 6a or 6b, describe in Part III. PART III For person listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If 'Yes,' describe in Part III. 7 Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regs. section 53.4958-4(a)(3)? If 'Yes,' describe in Part III..... 8 If 'Yes' to line 8, did the organization also follow the rebuttable presumption procedure described in Regulations Χ section 53.4958-6(c)?..... 9

BAA For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule **J** (Form 990) 2009

Schedule J (Form 990) 2009

### Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use Schedule J-1 if additional space is needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations described in the instructions on row (ii). Do not list any individuals that are not listed on Form 990, Part VII.

Note. The sum of columns (B)(i)-(iii) must equal the applicable column (D) or column (E) amounts on Form 990, Part VII, line 1a.

		(B) Breakdown o	f W-2 and/or 1099-MIS	C compensation	(C) Retirement and other deferred	(D) Nontaxable benefits	<b>(E)</b> Total of columns (B)(i)-(D)	(F) Compensation
<b>(A)</b> Name		(i) Base compensation	(ii) Bonus and incentive compensation	(iii) Other reportable compensation	other deferred compensation	benefits	(B)(i)-(D)	<b>(F)</b> Compensation reported in prior Form 990 or Form 990-EZ
DAVID LIFSEY	(i)	193,210.	35,500.	0.	0.	1,419.	230,129.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
	(i) (ii)							
	(i)							
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	(ii)							

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 4c, 5a, 5b, 6a, 6b, 7, and 8. Also complete this part for any additional information.
PART I, LINE 6 - COMPENSATION CONTINGENT ON NET EARNINGS OR RELATED ORGANIZATION
SENIOR_MANAGEMENT_BONUS_PLAN_BASED_ON_MEETING_THE_BUDGETED_NET_INCOME_PROJECTIONS10%_OF_ACTUAL_NET_INCOME
IS_DIVIDED_AMONG_SENIOR_MANAGEMENT_BASED_ON_NUMBER_OF_HOURS_PAID_TO_EACH_INDIVIDUAL.
THE RETAIL DIRECTOR IS ON A SEPARATE BONUS PLAN BASED ON MEETING THE BUDGETED NET INCOME OF THE RETAIL
OPERATIONS. ELIGIBILITY IS 5% OF TOTAL NET INCOME ABOVE BUDGETED NET INCOME UP TO \$6,000 PER QUARTER.
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Schedule J (Form 990) 2009 GOODWILL INDUSTRIES OF MIDDLE TN, INC.	62-0599413	Page 3
Part III Supplemental Information		
Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a this part for any additional information.	, 1b, 4c, 5a, 5b, 6a, 6b, 7, and 8. Also o	complete
this part for any additional information.		
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#### SCHEDULE K (Form 990)

**Supplemental Information on Tax Exempt Bonds** 

OMB No. 1545-0047

Department of the Treasury Internal Revenue Service

Complete if the organization answered 'Yes' to Form 990, Part IV, line 24a. Provide descriptions, explanations, and any additional information in Schedule O (Form 990).

Attach to Form 990. See separate instructions.

**Open to Public** Inspection

Name of the organization Employer identification number GOODWILL INDUSTRIES OF MIDDLE TN, INC. 62-0599413 **Bond Issues** (a) Issuer Name (b) Issuer EIN (c) CUSIP # (d) Date issued (e) Issue price (f) Description of purpose (g) **(h)** On Defeased behalf of issuer Yes No Yes No A IDB-CITY OF BERRY HILL, 62-6002454 NONE 10/16/2003 2,250,000. FACILITY-RETAIL & TRAINING Χ Χ B IDB-WILLIAMSON COUNTY. 52-2018208 NONE 4/28/2006 2,000,000. FACILITY-RETAIL & TRAINING Χ Χ Χ NONE IDB-NASHVILLE & DAVIDSON 62-1140729 6/08/2007 2,300,000 WAREHOUSE-DISTRIBUTION FACT D IDB - METRO GOVN'T DAVID 62-1140729 NONE 4/30/2009 CAREER SOLUTIONS BLDG Χ 4,700,000 Part II **Proceeds** В D Ε 2,000,000 2,250,000 2,300,000 4,700,000 **2** Gross proceeds in reserve funds..... **3** Proceeds in refunding or defeasance escrows ...... **4** Other unspent proceeds. 1,264,389 17,246 000 000 20,568 **6** Working capital expenditures from proceeds..... 2,232,754 1,975,000 2,279,432 3,358,611 7 Capital expenditures from proceeds..... 2004 2007 2007 2010 **8** Year of substantial completion..... Yes No Yes No Yes No Yes No Yes No Χ Χ **9** Were the bonds issued as part of a current refunding issue?. Χ Χ Χ Χ Were the bonds issued as part of an advance refunding issue?. Χ Χ Χ Χ 11 Has the final allocation of proceeds been made?. 12 Does the organization maintain adequate books and records to support the final allocation of proceeds?..... Χ Χ Χ Private Business Use В С D Ε Yes No Yes No Yes No Yes No Yes No Was the organization a partner in a partnership, or a member of an LLC, which owned property financed by tax-exempt bonds?..... Χ Χ Χ Χ 2 Are there any lease arrangements with respect to the financed Χ property which may result in private business use?.....

BAA For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule K (Form 990) 2009

Page 2

		Α	В		С		D			E
	Yes	No	Yes	No	Yes	No	Yes	No	Yes	No
<b>3a</b> Are there any management or service contracts with respect to the financed property which may result in private business use?		Х		Х		X		X		
<b>3b</b> Are there any research agreements with respect to the financed property which may result in private business use?		Х		X		Х		Х		
<b>3 c</b> Does the organization routinely engage bond counsel or other outside counsel to review any management or service contracts or research agreements relating to the financed property?		X		X		Х		Х		
4 Enter the percentage of financed property used in a private business use by entities other than a section 501(c)(3) organization or a state or local government.		0.000%		0.000%		0.000%		0.000%		%
5 Enter the percentage of financed property used in a private business use as a result of unrelated trade or business activity carried on by your organization, another section 501(c)(3) organization, or a state or local government.		0.000 %		0.000 %		0.000 %		0.000 %		90
6 Total of lines 4 and 5		7		*		<u> </u>		7		<b>8</b> €
7 Has the organization adopted management practices and procedures to ensure the post-issuance compliance of its tax-exempt bond liabilities?		X		X		Х		Х		
Part IV Arbitrage										
		Α (	<u> </u>	В		С		D		E
	Yes	No	Yes	No	Yes	No	Yes	No	Yes	No
1 Has a Form 8038-T, Arbitrage Rebate, Yield Reduction and Penalty in Lieu of Arbitrage Rebate, been filed with respect to the bond issue?	PU	Х		X		X		X		
2 Is the bond issue a variable rate issue?		X		Х		X		Х		
<b>3a</b> Has the organization or the governmental issuer identified a hedge with respect to the bond issue on its books and records?		Х		X		Х		X		
<b>b</b> Name of provider										
<b>c</b> Term of hedge										
4a Were gross proceeds invested in a GIC?		X		Х		X		X		
<b>b</b> Name of provider										
c Term of GIC.										
<b>d</b> Was the regulatory safe harbor for establishing the fair market value of the GIC satisfied?										
Were any gross proceeds invested beyond an available temporary period?		Х		X		Х		X		
6 Did the bond issue qualify for an exception to rebate?	X		X		Х		X			

BAA Schedule K (Form 990) 2009

### **SCHEDULE L** (Form 990 or 990-EZ)

### **Transactions with Interested Persons**

OMB No. 1545-0047

2009

Open to Public Inspection

Department of the Treasury Internal Revenue Service

▶ Complete if the organization answered
 'Yes' on Form 990, Part IV, line 25a, 25b, 26, 27, 28a, 28b, or 28c, or Form 990-EZ, Part V, line 38a or 40b.
 ▶ Attach to Form 990 or Form 990-EZ.
 ▶ See separate instructions.

Employer identification number Name of the organization GOODWILL INDUSTRIES OF MIDDLE TN, INC. 62-0599413 Excess Benefit Transactions (section 501(c)(3) and section 501(c)(4) organizations only). Complete if the organization answered 'Yes' on Form 990, Part IV, line 25a or 25b, or Form 990-EZ, Part V, line 40b. (c) Corrected? 1 (a) Name of disqualified person (b) Description of transaction Yes No Enter the amount of tax imposed on the organization managers or disqualified persons during the year under \$ section 4958. Part II Loans to and/or From Interested Persons. Complete if the organization answered 'Yes' on Form 990, Part IV, line 26 or Form 990-EZ, Part V, line 38a. (c) Original principal amount (a) Name of interested person and purpose (b) Loan to or from (d) Balance due (e) In default? (f) Approved (g) Written the organization? by board or committee? Yes То From Yes Nο Nο Yes No ▶ \$ Total. Grants or Assistance Benefitting Interested Persons.
Complete if the organization answered 'Yes' on Form 990, Part IV, line 27. Part III (a) Name of interested person (b) Relationship between interested person and (c) Amount and type of assistance the organization **Business Transactions Involving Interested Persons.** Complete if the organization answered Yes' on Form 990, Part IV, line 28a, 28b, or 28c. (b) Relationship between interested person and the (c) Amount of transaction \$ (e) Sharing of organization's (a) Name of interested person (d) Description of transaction organization revenues? Yes No JOHN VAN MOL FORMER BOARD MEMBR 562,751. PURCHASED ADVERTISING Χ FORMER BOARD MEMBR CONSTRUCTION TY OSMAN 3,358,611. Χ

BAA For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990

Schedule L (Form 990 or 990-EZ) 2009

or 990-EZ.

### **SCHEDULE M** (Form 990)

### **Noncash Contributions**

OMB No. 1545-0047

Open To Public Inspection

Department of the Treasury Internal Revenue Service

► Complete if the organizations answered 'Yes' on Form 990, Part IV, lines 29 or 30. ► Attach to Form 990.

Employer identification number Name of the organization GOODWILL INDUSTRIES OF MIDDLE TN, INC. 62-0599413 Part I Types of Property (b) (c) (d)

(a)

		Check if applicable	Number of Contributions	Revenues reported on Form 990, Part VIII, line 1g	Meth	od of c rever	letermin nues	ing
_								
1	Art—Works of art							
2	Art—Historical treasures							
3	Art—Fractional interests							
4	Books and publications.	37		16 772 000				
5	Clothing and household goods	Х	1.0	16,773,828.				
6	Cars and other vehicles	Х	19	11,362.				
7	Boats and planes							
8	Intellectual property							
9	Securities—Publicly traded							
10	Securities—Closely held stock							
11	Securities—Partnership, LLC, or trust interests							
12	Securities-Miscellaneous							
13	Qualified conservation contribution— Historic structures							
14	Qualified conservation contribution—Other							
15	Real estate—Residential.							
16	Real estate—Commercial			707				
17	Real estate-Other							
18	Collectibles		10					
19	Food inventory	- 1						
20	Drugs and medical supplies	121						
21	Taxidermy	יסו						
22	Historical artifacts							
23	Scientific specimens							
24	Archeological artifacts							
25	Other ► ()							
26	Other ► ()							
27	Other ► ()							
28	Other ► ( )							
29	Number of Forms 8283 received by the organization	on during the	tax year for contribut	ions for which the				
25	organization completed Form 8283, Part IV, Done	e Acknowled	gement		29			17
							Yes	No
30 a	During the year, did the organization receive by control hold for at least three years from the date of the in	ontribution ai	ny property reported in	Part I, lines 1-28 that	It must			
	purposes for the entire holding period?		and which is not			30 a		Χ
b	If 'Yes,' describe the arrangement in Part II.							
31	Does the organization have a gift acceptance police	cy that requi	res the review of any r	non-standard contribution	ns?	31	Χ	
32a	Does the organization hire or use third parties or noncash contributions?					32a		Х
b	If 'Yes,' describe in Part II.							
33	If the organization did not report revenues in colur	mn (c) for a	type of property for wh	nich column (a) is check	ked,			
	describe in Part II.							

BAA For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule M (Form 990) 2009

Schedule M (Form 990) 2009 GOODWILL INDUSTRIES OF MIDDLE IN, INC. 62-0599413 Page	<u>2</u>
Part II Supplemental Information. Complete this part to provide the information required by Part I, lines 30b, 32b, and 33. Also complete this part for any additional information.	
and 33. Also complete this part for any additional information.	_
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# SCHEDULE O (Form 990)

### **Supplemental Information to Form 990**

OMB No. 1545-0047

Department of the Treasury Internal Revenue Service

Complete to provide information for responses to specific questions on Form 990 or to provide any additional information.

► Attach to Form 990.

Open to Public Inspection

GOODWILL INDUSTRIES OF MIDDLE TN, INC.	62-0599413
FORM 990, PART VI, LINE 11 - FORM 990 REVIEW PROCESS	
THE_FORM 990 IS REVIEWED BY THE PRESIDENT, VP OF FINANC	E, DIRECTOR OF ACCOUNTING AND
BOARD MEMBERS PRIOR TO FILING.	
FORM 990, PART VI, LINE 12C - EXPLANATION OF MONITORING AND EL	NFORCEMENT OF CONFLICTS
THE ACCOUNTING DEPARTMENT COMPARES THE BOARD MEMBER LIS	T TO VENDOR RECORDS IN ORDER
TO IDENTIFY CONFLICTS OF INTEREST WITHIN THE BOARD. IN	ADDITION, BOARD MEMBERS ARE
QUESTIONED ANNUALLY REGARDING CONFLICTS WITH FAMILY MEM	BERS OR BUSINESS ASSOCIATES.
IF ANY CONFLICTS ARE IDENTIFIED, THE ORGANIZATION MONIT	ORS ON A SITUATION BY
SITUATION_BASIS.	
FORM 990, PART VI, LINE 15A - COMPENSATION REVIEW & APPROVAL	PROCESS FOR CEO, EXEC. DIR., OR TOP MG
A COMPENSATION COMMITTEE OF THE BOARD COMPOSED OF INDEP	ENDENT PERSONS SECURED
COMPARABLE COMPENSATION DATA FROM AN INDEPENDENT RESEAR	CH FIRM AND FROM GOODWILL
INDUSTRIES INTERNATIONAL AGAINST WHICH LOCAL SALARIES W	ERE COMPARED AND ADJUSTMENTS
WERE MADE. MINUTES WERE KEPT AND FINDINGS WERE DISCLOS	ED TO THE EXECUTIVE COMMITTEE
OF THE BOARD OF DIRECTORS.	
FORM 990, PART VI, LINE 19 - OTHER ORGANIZATION DOCUMENTS PU	BLICLY AVAILABLE
INFORMATION IS MADE AVAILABLE TO THE PUBLIC UPON REQUES	T.

TEEA4901L 07/17/09

Schedule <b>0</b> (Form 990) 2009	Page 2
Name of the organization	Employer identification number
GOODWILL INDUSTRIES OF MIDDLE TN, INC.	62-0599413
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