

Notes for Notes, Inc.

PROFIT AND LOSS

January - December 2019

	TOTAL
Income	
42000 Direct Public Support (Cash)	
42015 Contributions from Individuals	43,707.75
42017 Note\$ 4 Notes Producers	92.00
Total 42015 Contributions from Individuals	43,799.75
42020 Contributions from Businesses	554,351.53
42030 Other Charitable Organizations	95,187.72
42035 Grants	
42036 Grants- Allocated	1,215,947.14
Total 42035 Grants	1,215,947.14
42065 SB Sings Fiscal Sponsorship	1,936.95
Total 42000 Direct Public Support (Cash)	1,911,223.09
43000 Direct Public Support (Noncash)	
43017 In-Kind Trade	5,892.29
43022 In-Kind Rent Income	277,148.03
Total 43000 Direct Public Support (Noncash)	283,040.32
44000 Other Income	
44070 Merchandise Sales	1,915.00
44091 Refunds	1,103.28
Total 44000 Other Income	3,018.28
45000 Investment Income	
45030 Interest-Savings, Short-term CD	13.92
Total 45000 Investment Income	13.92
47000 Fundraising Activities	
47250 Income - Fundraising Events	173,903.47
Total 47000 Fundraising Activities	173,903.47
48000 Partner Sustainability	336,114.43
Total Income	\$2,707,313.51
GROSS PROFIT	\$2,707,313.51
Expenses	
62800 Facilities and Equipment	
62840 In-Kind Facilities-Rent	277,148.03
Total 62800 Facilities and Equipment	277,148.03
64000 Fundraising Expenses	
64100 Donor Appreciation Expense	715.70
64400 Fundraising Supplies	24,595.22
64401 Talent	5,544.16
64575 Postage & Shipping	896.49
Total 64000 Fundraising Expenses	31,751.57
65000 Operations	
65005 Bank and Transaction Fees	224.31
65010 Payment Processing Fees	3,004.72

	TOTAL
65025 Licenses and Subscriptions	13,388.61
65035 Local and National Compliance	1,280.94
65040 Employee & Worker Screening	1,919.96
65050 Insurance	21,711.48
65075* Meals	10,020.45
65077 Merchandise	964.21
65078 Storage	3,263.40
65079 Marketing	500.00
65090 Outreach Activities	10,213.17
65110 Postage, Mailing Service	4,830.69
65120 Professional Fees	31,722.75
65130 Printing and Copying	3,114.06
65135 Supplies	
65142 Supplies-Admin	3,641.92
65145 Supplies- Program	31,290.87
65146 Supplies - Purchased Studio Equipment/Furniture <\$1500	9,770.46
Total 65135 Supplies	44,703.25
65150 Telephone, Telecommunications	2,150.38
65510 Website Maintenance	546.18
Total 65000 Operations	153,558.56
65600 Other Types of Expenses	
63100 Retreat Expense	76.98
65620 Insurance - Liability, D and O	774.13
65661 Youth Performance Compensation	300.00
65662 Employee Rewards	614.12
Total 65600 Other Types of Expenses	1,765.23
65700 Fiscal Sponsoship Expenses	
65740 SB Sings FS	2,000.00
Total 65700 Fiscal Sponsoship Expenses	2,000.00
66000 Payroll Expenses	
66003 Payroll Processing Fees	9,110.02
66004 Employer Paid Payroll Taxes	112,673.44
66005 Workers Compensation Insurance	18,911.00
66007 Flexible Commuter Benefit	5.00
66008 Medical Insurance Expense	61,530.45
66100 Salary-CEO	78,856.62
66104 Salary-CCO	67,011.93
66105 Salary-COO	65,968.07
66106 Salary- HR	53,784.14
66108 Salary- Program Director	670,993.08
66109 Salary - Sr Program Director	130,789.62
66110 Salary - Area Director	157,593.78
66111 Salary - Metro Director	56,069.82
66113 Salary - Education & Impact Team	128,028.99
66114 Salary - Director of Construction/Maintenance	48,805.36
66253 Salary-Development TEAM	9,738.75
66300 Salary- Instructors	10,192.20
Total 66000 Payroll Expenses	1,680,062.27
68300 Travel and Meetings	35,447.05

	TOTAL
Total Expenses	\$2,181,732.71
NET OPERATING INCOME	\$525,580.80
Other Income	
Gain/Loss on Sale of Asset	-222.30
Total Other Income	\$ -222.30
NET OTHER INCOME	\$ -222.30
NET INCOME	\$525,358.50