

Goodwill Industries of Middle Tennessee

12 Month Budget

As of December 31, 2022

Reporting Book:

ACCRUAL

As of Date:

12/31/2022

	Month Ending 01/31/2022 Budget	Month Ending 02/28/2022 Budget
Rental Income		
Rent Revenue	4,723.08	4,723.08
Total Rental Income	<u>4,723.08</u>	<u>4,723.08</u>
Revenues & Expenditures		
Operating Revenue		
Program Revenue	55,166.00	44,147.64
Investment Income	34,890.00	34,908.00
Contributions	59,723.15	37,758.41
Contributions In Kind	0.00	0.00
Revenue - Sales	6,789,019.55	6,030,605.08
Revenue - Other	54,108.50	54,108.50
Sales Returns and Discounts	755,432.91	656,898.14
Rental Income	4,723.08	4,723.08
Total Operating Revenue	<u>6,242,197.37</u>	<u>5,549,352.57</u>
Expenditures		
Direct	12,844.05	10,831.97
Personnel		
Salary and Wages	2,988,873.02	2,656,104.19
PR Benefits	425,824.44	416,045.87
PR Taxes	<u>227,592.89</u>	<u>202,136.19</u>
Total Personnel	3,642,290.35	3,274,286.25
Occupancy	694,794.49	676,215.59
Professional Fees	22,564.70	49,383.69
General and Administrative Expenses		
Advertising and Promotion	53,043.60	38,636.60
Bad Debt Expenses	0.00	0.00
Charitable Contributions	1,000.00	1,000.00
Conferences, Conventions, and Meetings	616.67	116.67
Copying and Printing	9,670.45	14,278.74
Credit Card and Other Service Charges	135,587.18	126,408.07
Depreciation	158,856.34	159,460.39
Due and Subscriptions	5,258.83	4,661.97
Equipment Rental	138,794.09	131,349.46
Insurance	83,294.68	83,294.68
Interest Expenses	6,099.16	5,789.76
Meals and Entertainment	2,010.96	1,310.96
Office Supplies	76,184.55	110,132.09
Other Expenses	33,788.81	38,413.94
Postage and Delivery	59,740.11	58,765.30

Repairs and Maintenance	64,858.58	73,209.95
Telephone	24,726.92	24,371.92
Travel Expenses	16,881.72	19,206.72
Utilities	296,494.87	269,621.41
Allocated Indirect Costs	(0.60)	(0.45)
Total General and Administrative Expenses	1,166,906.92	1,160,028.18
Payments to Affiliates	15,612.92	15,612.92
Total Expenditures	5,555,013.43	5,186,358.60
Total Revenues & Expenditures	687,183.94	362,993.97

Month Ending 03/31/2022	Month Ending 04/30/2022	Month Ending 05/31/2022	Month Ending 06/30/2022	Month Ending 07/31/2022	Month Ending 08/31/2022
Budget	Budget	Budget	Budget	Budget	Budget
4,723.08	4,723.08	4,723.08	4,723.08	4,723.08	4,723.08
4,723.08	4,723.08	4,723.08	4,723.08	4,723.08	4,723.08

49,457.64	89,444.64	33,918.64	137,322.64	86,685.64	81,506.64
34,276.00	34,113.00	34,131.00	34,149.00	33,986.00	34,004.00
75,998.20	75,560.90	114,744.50	74,098.34	64,944.17	65,297.80
0.00	0.00	0.00	0.00	0.00	0.00
7,564,589.28	6,957,215.73	6,910,366.32	6,785,224.40	7,316,097.47	7,106,389.96
88,608.50	54,108.50	54,108.50	88,608.50	54,108.50	54,108.50
841,194.64	768,205.92	767,293.55	743,572.24	823,256.41	782,535.96
4,723.08	4,723.08	4,723.08	4,723.08	4,723.08	4,723.08
6,976,458.06	6,446,959.93	6,384,698.49	6,380,553.72	6,737,288.45	6,563,494.02

12,348.54	13,424.86	13,506.40	15,266.65	14,668.23	14,235.54
3,204,827.78	2,825,360.80	2,965,922.30	3,171,909.31	2,992,772.72	3,228,097.24
428,631.80	421,310.33	425,631.28	432,576.25	429,010.37	435,430.15
244,113.58	215,084.40	225,837.25	241,595.24	226,858.25	244,278.02
3,877,573.16	3,461,755.53	3,617,390.83	3,846,080.80	3,648,641.34	3,907,805.41
681,418.22	696,436.24	682,221.26	689,979.40	676,558.18	675,589.32
124,243.82	88,625.05	67,479.48	85,658.59	63,266.82	33,766.82
43,626.60	39,935.60	68,409.60	38,779.60	38,900.85	38,975.85
0.00	0.00	0.00	0.00	0.00	0.00
1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00
116.67	1,316.67	1,316.67	1,816.67	2,816.67	916.67
10,531.52	9,326.79	10,628.78	13,882.65	10,349.71	10,143.94
155,270.37	142,666.99	141,446.46	138,780.59	139,445.64	143,193.77
161,268.36	165,108.90	170,176.79	183,645.64	184,237.52	216,262.42
5,068.84	5,463.84	5,603.84	6,273.84	6,353.69	5,632.59
126,478.46	132,985.16	127,859.15	137,287.15	134,538.42	127,144.42
83,294.68	83,294.68	83,294.68	83,294.68	83,294.68	83,294.68
5,528.32	9,666.21	9,376.76	9,086.62	13,745.76	13,454.21
1,046.96	2,060.96	2,310.96	1,220.96	2,346.96	1,110.96
126,747.13	78,540.17	114,518.58	108,291.34	70,637.32	119,702.78
31,314.94	43,704.33	36,837.94	35,045.58	32,277.11	33,772.40
70,568.75	64,638.71	63,530.43	62,826.47	57,987.91	65,036.01

80,968.90	104,046.68	144,201.18	80,777.59	56,673.66	68,011.99
31,356.92	26,278.92	26,117.92	28,835.92	28,635.92	31,398.92
18,081.72	20,206.72	19,781.72	19,477.72	19,927.72	20,081.72
283,405.43	272,833.84	285,622.53	308,943.28	332,051.89	327,648.73
(0.50)	(0.62)	0.06	0.05	0.05	0.04
1,235,674.07	1,203,074.55	1,312,034.05	1,259,266.35	1,215,221.48	1,306,782.10
15,612.92	15,612.92	15,612.92	15,612.92	15,612.92	15,612.92
5,946,870.73	5,478,929.15	5,708,244.94	5,911,864.71	5,633,968.97	5,953,792.11
1,029,587.33	968,030.78	676,453.55	468,689.01	1,103,319.48	609,701.91

Month Ending 09/30/2022	Month Ending 10/31/2022	Month Ending 11/30/2022	Month Ending 12/31/2022	Year Ending 12/31/2022
Budget	Budget	Budget	Budget	Operating
4,723.08	4,723.08	4,723.08	4,723.08	56,676.96
4,723.08	4,723.08	4,723.08	4,723.08	56,676.96

31,167.64	30,223.64	31,167.64	102,667.64	772,876.04
34,022.00	33,859.00	33,877.00	33,895.00	410,110.00
47,091.64	108,383.48	97,776.11	107,044.49	928,421.19
0.00	0.00	0.00	(128,889.00)	(128,889.00)
6,917,848.50	7,049,064.16	6,889,977.46	6,820,914.58	83,137,312.49
88,608.50	54,108.50	54,108.50	88,608.50	787,302.00
761,723.30	785,250.67	764,437.99	743,625.06	9,193,426.79
4,723.08	4,723.08	4,723.08	4,723.08	56,676.96
6,361,738.06	6,495,111.19	6,347,191.80	6,285,339.23	76,770,382.89

12,967.05	12,560.12	12,485.92	10,827.80	155,967.13
3,216,811.61	2,948,783.60	3,088,501.11	3,431,304.63	36,719,268.31
431,405.96	427,378.30	431,405.96	437,781.26	5,142,431.97
243,484.88	222,267.55	231,732.90	256,847.03	2,781,828.18
3,891,702.45	3,598,429.45	3,751,639.97	4,125,932.92	44,643,528.46
675,171.65	682,173.96	684,667.50	682,273.27	8,197,499.08
64,802.26	41,327.58	38,327.58	40,827.58	720,273.97
43,507.85	38,876.85	40,130.85	48,085.85	530,909.70
0.00	0.00	0.00	700.00	700.00
1,000.00	1,000.00	1,000.00	1,000.00	12,000.00
516.67	816.67	116.67	116.67	10,600.04
9,849.00	9,512.29	13,227.29	11,437.00	132,838.16
146,569.20	139,609.55	141,914.66	141,126.24	1,692,018.72
219,846.75	224,588.54	239,719.59	238,117.50	2,321,288.74
6,348.84	4,723.84	5,023.84	4,791.97	65,205.93
133,357.75	141,399.42	149,441.09	151,293.84	1,631,928.41
83,294.68	83,294.68	83,294.68	83,294.68	999,536.16
13,161.95	12,869.00	14,042.02	14,664.32	127,484.09
2,190.96	1,816.96	18,935.96	2,370.96	38,734.52
114,971.69	65,183.35	120,164.81	122,592.96	1,227,666.77
34,366.20	29,379.20	83,559.79	29,611.20	462,071.44
72,509.07	61,206.65	66,115.21	66,673.43	769,598.05

68,762.15	58,747.44	57,295.44	57,380.09	914,933.65
31,451.92	31,721.92	30,921.92	30,765.92	346,585.04
18,756.72	17,481.72	18,956.72	16,981.72	225,822.64
326,147.40	301,810.81	304,096.45	301,031.57	3,609,708.21
0.06	0.05	0.04	0.04	(1.78)
1,326,608.86	1,224,038.94	1,387,957.03	1,322,035.96	15,119,628.49
15,612.92	15,612.92	15,612.92	15,612.92	187,355.04
5,986,865.19	5,574,142.97	5,890,690.92	6,197,510.45	69,024,252.17
374,872.87	920,968.22	456,500.88	87,828.78	7,746,130.72