

OPERATING BUDGET - FYE JUNE 30, 2011			
	Operating	JA BizTown	TOTAL
REVENUE			
Development Income			
Foundations/Corporate - Operating	\$339,900	\$0	\$339,900
Foundations/Corporate - JA BizTown	\$0	\$110,000	\$110,000
Day Sponsors - JA BizTown	\$0	\$110,000	\$110,000
Individuals - United Way	\$37,636	\$15,000	\$52,636
Total Development Income	\$377,536	\$235,000	\$612,536
Events Income			
Bowl-a-thon (Fall & Spring)	\$250,000	\$0	\$250,000
Nashville Business Hall of Fame	\$120,000	\$0	\$120,000
Golf Classic	\$423,000	\$0	\$423,000
Awareness Breakfast	\$40,000	\$0	\$40,000
Year Round Events	\$23,000	\$0	\$23,000
Total Events Income	\$856,000	\$0	\$856,000
Other Income			
Interest Income	\$4,400	\$0	\$4,400
Board Membership Dues	\$7,500	\$0	\$7,500
Other Income	\$2,400	\$0	\$2,400
Class Fees (less scholarships)	\$0	\$123,316	\$123,316
Merchandise Sales	\$0	\$7,700	\$7,700
Summer Camp	\$0	\$22,250	\$22,250
Total Other Income	\$14,300	\$153,266	\$167,566
Total Revenues	\$1,247,836	\$388,266	\$1,636,102
EXPENSES			
Salaries	\$318,246	\$180,887	\$499,133
Temporary Services	\$0	\$0	\$0
Payroll Taxes	\$24,346	\$13,838	\$38,184
Employee Insurance	\$51,765	\$24,140	\$75,905
Pension Benefits	\$42,940	\$14,675	\$57,615
Unemployment Expense	\$0	\$0	\$0
Line of Credit Interest	\$8,000	\$0	\$8,000
Building Loan Interest	\$3,190	\$4,785	\$7,975
Business Insurance	\$5,326	\$4,488	\$9,814
Outside Services	\$3,230	\$2,878	\$6,108
R & M - Office Equipment	\$19,434	\$7,560	\$26,994
R & M - Building	\$28,860	\$42,013	\$70,873
Office Supplies	\$2,570	\$4,765	\$7,335
Subscriptions, Dues & Fees	\$8,360	\$1,210	\$9,570
Postage	\$3,500	\$900	\$4,400
Telephone	\$12,772	\$8,450	\$21,222
Utilities (Gas, Electric & Water)	\$15,519	\$21,437	\$36,956

Staff Development	\$2,420	\$800	\$3,220
Travel	\$4,000	\$125	\$4,125
Volunteer/Teacher Trg & Recognition	\$2,428	\$2,155	\$4,583
Program Insurance	\$12,553	\$0	\$12,553
Public Relations	\$800	\$200	\$1,000
Bowl-a-thon	\$35,140	\$0	\$35,140
Golf Classic	\$130,408	\$0	\$130,408
Awareness Breakfast	\$10,000	\$0	\$10,000
Nashville Business Hall of Fame	\$33,050	\$0	\$33,050
Year round events - promotion exp	\$6,000	\$0	\$6,000
Program Materials	\$82,880	\$22,632	\$105,512
Summer Camp Expenses	\$0	\$8,835	\$8,835
Merchandise Expense	\$0	\$4,160	\$4,160
Fund Raising/Marketing	\$2,900	\$3,400	\$6,300
Rent Expense	\$62,145	\$93,215	\$155,360
- income from sublease	(\$5,000)	(\$7,500)	(\$12,500)
Computer Expense	\$1,400	\$2,000	\$3,400
Staff Car Interest	\$351	\$0	\$351
Computer Equipment Lease	\$0	\$0	\$0
Franchise Fees	\$39,790	\$20,000	\$59,790
Audit Expense	\$3,840	\$2,560	\$6,400
Business Meetings	\$3,900	\$100	\$4,000
Miscellaneous	\$500	\$100	\$600
Total Expenses w/o Depreciation	\$977,563	\$484,808	\$1,462,371
TOTAL (LOSS)/GAIN (Before Depreciation)	\$270,274	(\$96,542)	\$173,731