

JUNIOR ACHIEVEMENT OF MIDDLE TENNESSEE	APPROVED BUDGET - FYE JUNE 30, 2022			
	OPERATIONS	JA BIZTOWN	JA FINANCE PARK	TOTAL FYE2022 BUDGET
<b>REVENUE</b>				
<b>Development Income</b>				
Foundations	296,000	39,000	30,000	365,000
Corporate	63,000	68,500	127,500	259,000
Individual	90,000	-	-	90,000
<b>Total Development Income</b>	449,000	107,500	157,500	714,000
<b>Events Revenue (net)</b>				
Bowl-a-thon	125,000	-	-	125,000
Nashville Business Hall of Fame	101,750	-	-	101,750
Golf Classic	154,000	-	-	154,000
Bottles for BizTown	26,500	-	-	26,500
Backstage at BizTown	33,500	-	-	33,500
Awareness Breakfast	16,000	-	-	16,000
<b>Total Events Income (net)</b>	456,750	-	-	456,750
<b>Other Income</b>				
Interest & Investment Income	5,000	-	-	5,000
Class Fees (less scholarships)	-	129,071	45,188	174,258
Merchandise (net)	-	238	-	238
<b>Total Other Income</b>	5,000	129,308	45,188	179,496
<b>Income released from restrictions</b>	-	-	147,500	147,500
<b>Total Revenues</b>	910,750	236,808	350,188	1,497,746
<b>EXPENSES</b>				
Salaries	321,505	143,688	125,551	590,744
Payroll Taxes	24,595	10,992	9,605	45,192
Employee Insurance	53,793	31,999	32,008	117,800
Pension Benefits	8,072	2,481	3,681	14,233
Unemployment Expense	-	-	-	-
Line of Credit Interest/Loan Interest	1,000	-	-	1,000
Business Insurance	3,767	2,414	2,040	8,221
Outside Services	2,822	1,410	921	5,154
R & M - Office Equipment	11,858	7,192	4,691	23,741
R & M - Building	10,403	54,088	36,827	101,318
Office Supplies	1,864	3,082	1,247	6,193
Subscriptions, Dues & Fees	7,085	145	20	7,250
Postage	799	258	243	1,300
Telephone	9,232	5,733	3,495	18,460
Utilities (Gas, Electric & Water)	3,739	14,644	12,775	31,158
Staff Development	2,856	318	318	3,491
Travel	2,500	150	150	2,800
Volunteer/Teacher Trg & Recognition	1,384	1,991	1,958	5,333
Program Insurance	6,759	3,791	133	10,683
Public Relations	800	100	100	1,000
Program Materials	19,160	22,324	5,448	46,931
STEM Summit	3,309	-	-	3,309
Fund Raising/Marketing	2,250	250	250	2,750
Rent Expense	26,721	90,555	78,995	196,271
Computer Expense/IT Support	12,577	4,284	4,284	21,144
Staff Car Interest	450	-	-	450
Franchise & Program Fees	83,675	46,076	62,790	192,541
Audit Expense	5,648	2,241	1,060	8,950
Business Meetings	9,000	250	250	9,500
Miscellaneous	500	100	100	700
<b>Total Expenses w/o Depreciation</b>	638,122	450,556	388,940	1,477,618
<b>TOTAL (LOSS)/GAIN (Before Depreciation)</b>	\$272,628	(\$213,747)	(\$38,753)	\$20,128

**Student Impact**

K-12 In-Classroom - Proposed Student Numbers	6,500			6,500
JA STEM Summit - Proposed Student Numbers	4,000			4,000
JA BizTown - Proposed Student Numbers		7,500		7,500
JA Finance Park - Proposed Student Numbers			5,000	5,000
<b>Total Proposed for FYE22</b>	10,500	7,500	5,000	23,000