CHAPTER: TENNESSEE **BRANCH: NASHVILLE**

2017 Budget Model

	S/E Total	Ongoing Total	Grand Total
SUPPORT & REVENUE			
FNDTNS & ORGS			-
COMM & INDUSTRY			-
MEMORIALS		25,000	25,000
FEDERATED FUNDS		12,000	12,000
GENERAL CONTRIBUTIONS		5,000	5,000
ANNUAL FUND		30,000	30,000
WILLS & BEQUESTS			-
MAJOR GIFTS		100,000	100,000
DIRECT CONTRIBUTIONS		**172,000**	**172,000**
S/E INCOME	951,256		951,256
CREDIT CARD FEES			13,105
SE INCOME MINUS CC FEES			**938,151**
S/E INDUCEMENTS	98,729	10%	98,729
2017 SPONSORSHIP	170,000	18%	
REVENUE	**852,527**		**839,422**
TOTAL SUP & REV	**852,527**	172,000	**1,011,422**
EXPENSES:			
EMP BENEFITS		190,000	190,000
TAXES SUMMARY		16,150	16,150
RETIREMENT		36,750	36,750
SALARIES		12,065	12,065
COMPENSATION		**254,965**	**254,965**
DATA PROCESSING		20,000	20,000
EQUIPMENT SUPPLIES	1,381	6,769	8,150
EQUIPMENT MAINTENANCE		3,000	3,000
DEPRECIATION		3,278	3,278
PRINTING	5,043	7,072	12,115
POSTAGE	405	3,145	3,550
CONFERENCES	5,250		5,250
TRAVEL	3,473	7,977	11,450
OCCUPANCY		29,500	29,500
TELEPHONE	75	9,400	9,475
REG/LIC/TAX	400	300	700
PROFESSIONAL FEES			-
TRAINING			-
MISC EXP	-	1,500	1,500
OTHER ADMIN EXPENSES		151,557	151,557
OTHER EXP	**16,027**	**243,498**	**259,525**
TOTAL OPER EXP	**16,027**	**498,463**	**514,490**
INC OVR/UND OP EXP	**836,500**	**(326,463)**	**496,932**
'17 BUDGET +/- '16 FCST			
N. INC % TO SUP & REV			49%