

ACCOUNT NAME	Description	BUDGET FY16
<b>REVENUE</b>		
Ticket Sales and handling	Education series	6,300
	Order fees @ \$3	6,800
	School Series	392,626
	Family Series	175,779
	<b>Total Ticket Sales and Handling</b>	<b>581,505</b>
Class and Camp	School Year	70,200
	Summer	228,365
	Scouts and wkshp	3,500
	<b>Total Workshops, Classes &amp; Camps</b>	<b>302,065</b>
Contracted Services	Rental	5,630
	Advertisement	4,500
	Labor	1,300
Merchandise/Concessions		20,000
Interest Income		0
Other Revenue		0
	<b>Total Contracted and Concessions</b>	<b>31,430</b>
<b>Total All Earned Revenue</b>		<b>915,000</b>

Individual Support	Board	16,000
	Friends of NCT & Major Giving	100,000
Corporate Support		45,500
Foundation Support		195,000
Government Support	NEA	10,000
	TAC	80,000
	MNAC	87,000
Special Event	Grand Day	24,000
	Quest or other	0
	Summer Auction	3,000
<b>Total All Contributed Revenue</b>		<b>560,500</b>

<b>TOTAL REVENUE</b>	<b>1,475,500</b>
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<b>EXPENSE</b>		
<b>Personnel Expense</b>	<b>Personnel Expense</b>	
Salaries	Administrative	103,835
Salaries	Marketing/PR	46,667
Salaries	Development	44,600
Salaries	Box Office/FOH	96,671
<b>Total Admin Salaries</b>		<b>291,773</b>
Salaries	Education	185,028
<b>Total Education Salaries</b>		<b>185,028</b>
Salaries	Artistic	111,556
Salaries	Production	116,362
Salaries	Actors	127,798
Temp Salaries	Production	44,950
<b>Total Artistic/Production Salaries</b>		<b>400,667</b>
<b>Total Employee Benefits</b>		<b>136,748</b>
<b>Total Payroll Taxes</b>		<b>67,126</b>
		<b>1,081,342</b>
<b>Operating Expense</b>		
	<b>Total Admin</b>	<b>133,599</b>
	<b>Total Education</b>	<b>31,989</b>
	<b>Total Marketing</b>	<b>84,100</b>
	<b>Total Development</b>	<b>31,450</b>
	<b>Total Box Off./FOH</b>	<b>20,050</b>
	<b>Total Artistic &amp; Prod.</b>	<b>83,970</b>
		<b>385,158</b>
<b>TOTAL EXPENSE</b>		<b>1,466,500</b>
<b>Total Surplus/(Deficit)</b>		<b>9,000</b>