

Cheekwood  
Statement of Revenues and Expenditures Budget  
FY2011

	Total Budget
Revenues	
Contributed Income	3,075,000.00
Individual Contributions	1,245,000
Corporate/Foundation	980,000
Grants (Govt/Other)	300,000
Memberships	<u>550,000</u>
Swan Ball, A&G and Garden Club	919,000.00
Swan Ball	769,000
Antiques and Garden Show	<u>150,000</u>
Admissions, Programs, Events	1,196,125
Gate Admissions	600,000
Classes/Public Programs	166,125
Ticketed Special Events	<u>430,000</u>
Restaurant, Rentals, Gift Shop	1,447,366
Restaurant & Catering	935,858
Rental Events	300,000
Gift Shop Revenues	<u>211,508</u>
Use of Investment Earnings	126,000.00
Miscellaneous Income	<u>57,860.00</u>
Total Revenues	6,821,351.00
Expenses	
Personnel	3,531,287.64
Exhibitions	347,350.00
Gardens/Botanic	160,625.00
Education/Programming	40,125.00
Special Events	381,000.00
Communication	229,240.00
Development/Donor Cultivation	96,671.00
Advertising/Promotion	307,865.00
Utilities	356,260.00
Facility Maintenance	162,500.00
Equipment, Rental & Leases	114,676.00
Gift Shop Expenses	118,097.00
Restaurant/Catering/Rentals	265,998.00
Professional and Contract Services	139,860.00
Office/Administrative	122,155.00
Commercial Insurance	162,620.00
Interest Expense & Bank Fees	135,896.00
Permits/Fees/Miscellaneous	53,525.00
Travel	20,325.00
Uncollectible Pledges & Bad Debt	3,750.00
Capital Expenses	<u>71,500.00</u>
Total Expenses	6,821,325.64
Revenues Over/(Under) Expenses	<u>25.36</u>