

Junior Achievement of Middle Tennessee
Budget for Year Ending June 30, 2014

	BUDGET - FYE JUNE 30, 2014					
	OPERATIONS				JA BIZTOWN	TOTAL FYE2014 BUDGET
	OPS	MKTG	PROG	TOTAL		
REVENUE						
Development Income						
Foundations - Operating	34,672	34,672	128,806	198,150	-	198,150
Corporate - Operating	33,222	33,222	33,556	100,000	-	100,000
Foundations - JA BizTown	-	-	-	-	165,000	165,000
Corporate - JA BizTown	-	-	-	-	44,000	44,000
Day Sponsors - JA BizTown	-	-	-	-	110,000	110,000
Individuals (including via United Way)	14,650	15,499	22,851	53,000	1,000	54,000
Total Development Income	82,544	83,393	185,213	351,150	320,000	671,150
Events Income						
Bowl-a-thon (Fall & Spring)	63,486	87,164	64,350	215,000	-	215,000
Nashville Business Hall of Fame	24,971	64,718	25,311	115,000	-	115,000
Golf Classic	41,705	126,022	42,273	210,000	-	210,000
Awareness Breakfast	6,525	15,862	6,613	29,000	-	29,000
Year Round Events	3,744	11,461	3,795	19,000	-	19,000
Total Events Income	140,431	305,227	142,342	588,000	-	588,000
Other Income						
Interest Income	5,000	-	-	5,000	-	5,000
Board Membership Dues	5,550	-	-	5,550	-	5,550
Other Income	2,200	-	-	2,200	-	2,200
Class Fees (less scholarships)	-	-	-	-	124,645	124,645
Merchandise Sales	-	-	-	-	6,482	6,482
Summer Camp	-	-	-	-	34,640	34,640
Total Other Income	12,750	-	-	12,750	165,767	178,517
Total Revenues	235,725	388,620	327,555	951,900	485,767	1,437,667
EXPENSES						
Salaries	60,114	125,431	92,563	278,108	100,128	378,236
Salaries - Support	-	-	48,297	48,297	70,855	119,152
Temporary Services	-	-	-	-	-	-
Payroll Taxes	4,599	9,595	7,081	21,275	7,660	28,935
Payroll Taxes - Support	-	-	3,695	3,695	5,420	9,115
Employee Insurance	6,877	26,241	22,129	55,247	6,807	62,054
Employee Insurance - Support	-	-	3,753	3,753	9,960	13,713
Pension Benefits	8,256	20,690	14,979	43,925	10,547	54,472
Pension Benefits - Support	-	-	8,275	8,275	10,026	18,301
Unemployment Expense	-	-	-	-	-	-
Line of Credit Interest	2,000	-	-	2,000	-	2,000
Building Loan Interest	-	-	-	-	-	-
Business Insurance	2,222	753	963	3,938	2,303	6,241
Outside Services	1,182	1,147	1,692	4,021	2,841	6,862
R & M - Office Equipment	2,152	6,349	3,817	12,318	8,527	20,845
R & M - Building	16,140	3,632	5,107	24,879	47,090	71,969
Office Supplies	665	599	998	2,262	4,349	6,611
Subscriptions, Dues & Fees	7,665	-	-	7,665	511	8,176
Postage	417	634	500	1,551	604	2,155
Telephone	4,024	3,300	4,628	11,952	3,844	15,796
Utilities (Gas, Electric & Water)	11,422	1,832	2,650	15,904	24,973	40,877
Staff Development	2,125	390	1,720	4,235	3,435	7,670
Travel	2,400	-	-	2,400	125	2,525
Volunteer/Teacher Trg & Recognition	-	-	3,103	3,103	1,014	4,117
Program Insurance	-	-	6,544	6,544	2,286	8,830
Public Relations	500	-	-	500	200	700
Bowl-a-thon	-	20,000	-	20,000	-	20,000
Golf Classic	-	81,900	-	81,900	-	81,900
Awareness Breakfast	-	8,960	-	8,960	-	8,960
Nashville Business Hall of Fame	-	38,300	-	38,300	-	38,300
Year Round Events	-	7,500	-	7,500	-	7,500
Program Materials	-	-	100,482	100,482	27,472	127,954
Summer Camp Expenses	-	-	-	-	7,495	7,495
Merchandise Expense	-	-	-	-	3,676	3,676
Fund Raising/Marketing	-	1,200	-	1,200	2,717	3,917
Rent Expense	54,517	6,608	9,912	71,037	94,166	165,203
Computer Expense	1,650	1,462	2,210	5,322	3,390	8,712
Staff Car Interest	658	-	-	658	-	658
Franchise Fees	23,136	23,136	-	46,272	11,821	58,093
Audit Expense	4,811	-	-	4,811	2,264	7,075
Business Meetings	3,222	1,074	-	4,296	100	4,396
Miscellaneous	500	-	-	500	100	600
Total Expenses w/o Depreciation	221,254	390,733	345,098	957,085	476,706	1,433,791
TOTAL (LOSS)/GAIN (Before Depreciation)	\$14,471	(\$2,113)	(\$17,543)	(\$5,185)	\$9,061	\$3,876
Student Impact						
K-12 In-Classroom - Proposed Student Numbers						22,958
JA BizTown - Proposed Student Numbers						8,007
JA BizTown Summer Camp - Proposed Student Numbers						120
Total Proposed for FYE13						31,085
Staffing						8 FT
						1 PT
(part year)						8 PT