Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

OMB No. 1545-0047 2007

Open to Public Inspection

Department of the Treasury Internal Revenue Service(77 ► The organization may have to use a copy of this return to satisfy state reporting requirements. , 2007, and ending For the 2007 calendar year, or tax year beginning Jul 1Jun ,2008 D Employer Identification Number C Name of organization Check if applicable: Please use IRS label The Arc of Tennessee, Inc. 62-0639154 Address change or print or type. See Number and street (or P.O. box if mail is not delivered to street addr) E Telephone number Room/suite Name change specific Instruc-100 (615)248-5878 Initial return 151 Athens Way Accounting City, town or country State ZIP code + 4 Cash X Accrual Termination Nashville 37228 Other (specify) Amended return Section 501(c)(3) organizations and 4947(a)(1) nonexempt charitable trusts must attach a completed Schedule A (Form 990 or 990-EZ). H and I are not applicable to section 527 organizations. Application pending **H** (a) Is this a group return for affiliates? . . . H (b) If 'Yes,' enter number of affiliates Web site: ► N/A **H (c)** Are all affiliates included? (If 'No.' attach a list. See instructions.) Organization type ► X 501(c) 3 **⋖** (insert no.) **H** (d) Is this a separate return filed by an (check only one) Check here ► if the organization is not a 509(a)(3) supporting organization and its organization covered by a group ruling? gross receipts are normally not more than \$25,000. A return is not required, but if the Group Exemption Number ... organization chooses to file a return, be sure to file a complete return. Check ► X if the organization is **not** required to attach Schedule B (Form 990, 990-EZ, or 990-PF). Gross receipts: Add lines 6b, 8b, 9b, and 10b to line $12 \ge 1,870,378$. Revenue, Expenses, and Changes in Net Assets or Fund Balances (See the instructions.) 1 Contributions, gifts, grants, and similar amounts received: **b** Direct public support (not included on line 1a) 1 b 124,152. c Indirect public support (not included on line 1a) 1 c 1d 1,363,807. Total (add lines 1,487,959. 1,487,959. noncash \$ 0.).... 2 357,686. 15,506. Membership dues and assessments Interest on savings and temporary cash investments 1,215. Dividends and interest from securities 5 6a Gross rents **b** Less: rental expenses 6b 8,012. Other investment income (describe 7 (A) Securities (B) Other 8a Gross amount from sales of assets other 8a than inventory 8b **b** Less: cost or other basis and sales expenses **c** Gain or (loss) (attach schedule) **d** Net gain or (loss). Combine line 8c, columns (A) and (B) 8d 9 Special events and activities (attach schedule). If any amount is from gaming, check here a Gross revenue (not including \$ of contributions reported on line 1b) **b** Less: direct expenses other than fundraising expenses 9b c Net income or (loss) from special events. Subtract line 9b from line 9a 9с 10 c 11 Other revenue (from Part VII, line 103) 11 12 1,870,378. 1,484,036. 13 14 Management and general (from line 44, column (C)) 14 322,951. Fundraising (from line 44, column (D)) 15 Payments to affiliates (attach schedule) 16 16 Total expenses. Add lines 16 and 44, column (A) 17 17 1,806,987. 18 Excess or (deficit) for the year. Subtract line 17 from line 12 18 63,391. 249,054. 19 19 20 Other changes in net assets or fund balances (attach explanation) 20

312,445

Poor) The Arc of Tennessee, Inc. 62-0639154 Page Statement of Functional Expenses All organizations must complete column (A). Columns (B), (C), and (D) are required for section 501(c)(3) and (4) organizations and section 4947(a)(1) nonexempt charitable trusts but optional for others. (See instruct.) Part II

| E | Oo not include amounts reported on line 6b, 8b, 9b, 10b, or 16 of Part I. | | (A) Total | (B) Program services | (C) Management and general | (D) Fundraising |
|------------|---|----------|----------------------|-----------------------------|----------------------------|------------------|
| 22 a | Grants paid from donor advised | | | | 3 | |
| | funds (attach sch) | | | | | |
| | (cash \$ | | | | | |
| | non-cash \$) | | | | | |
| | If this amount includes foreign grants, check here ▶ ☐ | 22 a | | | | |
| 22 t | Other grants and allocations (att sch) | | | | | |
| | (cash \$ | | | | | |
| | non-cash \$) | | | | | |
| | If this amount includes foreign grants, check here ▶ ☐ | 22 b | | | | |
| 02 | | | | | | |
| 23 | Specific assistance to individuals (attach schedule) | 23 | | | | |
| 24 | Benefits paid to or for members | | | | | |
| 2-7 | (attach schedule) | 24 | | | | |
| 25 a | Compensation of current officers, | | | | | |
| | directors, key employees, etc. listed in Part V-A See L-25a. Stmt | 25a | 89,414. | 13,412. | 76,002. | 0. |
| | Compensation of former officers, | 234 | 05/111. | 15/412. | 70,002. | 0. |
| 1. | directors, key employees, etc. listed | | | | | |
| , | in Part V-B | 25 b | | | | |
| | included above, to disqualified persons (as | | | | | |
| | defined under section 4958(f)(1)) and persons described in section | | | | | |
| | 4958(c)(3)(B) | 25 c | | | | |
| 26 | Salaries and wages of employees not | | | | | |
| | included on lines 25a, b, and c | 26 | 768,352. | 696,632. | 71,720. | 0. |
| 27 | Pension plan contributions not | | | | | _ |
| | included on lines 25a, b, and c | 27 | 38,418. | 34,832. | 3,586. | 0. |
| 28 | Employee benefits not included on lines 25a - 27 | 28 | 100 677 | 00 004 | 0.753 | 0 |
| 29 | Payroll taxes | 29 | 100,677. 58,779. | 90,924. 53,292. | 9,753. 5,487. | 0. |
| 30 | Professional fundraising fees | 30 | 30,119. | 33,232. | 5,407. | 0. |
| 31 | Accounting fees | 31 | 13,000. | 0. | 13,000. | 0. |
| 32 | Legal fees | 32 | 20,0001 | ž. | 10,000. | <u> </u> |
| 33 | Supplies | 33 | 49,011. | 32,277. | 16,734. | 0. |
| 34 | Telephone | 34 | 30,046. | 23,246. | 6,800. | 0. |
| 35 | Postage and shipping | 35 | 12,143. | 9,757. | 2,386. | 0. |
| 36 | Occupancy | 36 | 57,601. | 28,576. | 29,025. | 0. |
| 37 | Equipment rental and maintenance | 37 | 30,576. | 23,746. | 6,830. | 0. |
| 38 | Printing and publications | 38 | 6,023. | 5,584. | 439. | 0. |
| 39 | Travel | 39 | 181,986. | 177,789. | 4,197. | 0. |
| 40 41 | Conferences, conventions, and meetings Interest | 40 41 | 30,465. | 27,999. | 2,466. | 0. |
| 42 | Depreciation, depletion, etc (attach schedule) | 42 | 5,760. | 0. | 5,760. | 0. |
| 43 | Other expenses not covered above (itemize): | 74. | 3,700. | 0. | 5,700. | <u> </u> |
| а | Miscellaneous | 43a | 19,803. | 55. | 19,748. | 0. |
| b | Professional fees | 43b | 71,659. | 56,227. | 15,432. | 0. |
| С | Affiliation fees | 43 c | 8,208. | 0. | 8,208. | 0. |
| | Insurance | 43 d | 6,902. | 0. | 6,902. | 0. |
| | In kind | 43e | 31,615. | 31,615. | 0. | 0. |
| | Donations | 43f | 200. | 0. | 200. | 0. |
| _ | See Other Expenses Stmt | 43 g | 196,349. | 178,073. | 18,276. | 0. |
| | Total functional expenses. Add lines 22a through 43g. (Organizations completing columns (B) - (D), carry these totals to lines 13 - 15) | 44 | 1,806,987. | 1,484,036. | 322,951. | 0. |
| Joint | Costs. Check . ► if you are following | | | | | |
| | iny joint costs from a combined educationa | | - | | 7 | |
| | s,' enter (i) the aggregate amount of these | - | | | nount allocated to Progra | |
| \$ o Fu | ; (III) the amount allo | ocated t | o Management and ger | ieiai Ş | ; and (iv) the | amount allocated |
| u | T | | | | | |

Statement of Program Service Accomplishments (See the instructions.)

Form 990 is available for public inspection and, for some people, serves as the primary or sole source of information about a particular organization. How the public perceives an organization in such cases may be determined by the information presented on its return. Therefore, please make sure the return is complete and accurate and fully describes, in Part III, the organization's programs and accomplishments.

| What is the organization's primary exempt purpose? To promote the general wellbeing of all citizens with mental | Program Service Expenses |
|---|---|
| All organizations must describe their exempt purpose achievements in a clear and concise manner. State the number of clients served, publications issued, etc. Discuss achievements that are not measurable. (Section 501(c)(3) and (4) organizations and 4947(a)(1) nonexempt charitable trusts must also enter the amount of grants and allocations to others.) | (Required for 501(c)(3) and (4) organizations and 4947(a)(1) trusts; but optional for others.) |
| a To promote the objective of community capacity building by | optional for others.) |
| | |
| providing public awareness through the Legislative Monitor. | |
| | |
| | |
| | |
| (Grants and allocations \$ 41,737.) If this amount includes foreign grants, check here ▶ | 47,062. |
| b To promote advocacy, education and public awareness. | |
| | |
| | |
| | |
| | |
| (Grants and allocations \$ 409, 949.) If this amount includes foreign grants, check here | 346,694. |
| c To promote support collaboration between families of students | 340,034. |
| receiving special education services, public school teachers, | |
| 1 7 7 7 | |
| and LEAs. | |
| | |
| | |
| (Grants and allocations \$ 84,000.) If this amount includes foreign grants, check here ▶ | 112,171. |
| d | |
| | |
| | |
| | |
| | |
| (Grants and allocations \$) If this amount includes foreign grants, check here ▶ | |
| e Other program services | |
| (Grants and allocations \$ 831,441.) If this amount includes foreign grants, check here | 978,109. |
| f Total of Program Service Expenses (should equal line 44, column (B), Program services) | |
| 3 1 | 1,484,036. |
| BAA | Form 990 (2007) |

Form 990 (2007)

| Pa | art IV | Balance Sheets (See the instructions.) | | | | | | |
|----------------------------|--------|---|---------------------|---|-------------------|---------------------------------|--------------|---------------------------|
| No | te: V | Where required, attached schedules and amounts within to column should be for end-of-year amounts only. | he desc | cription | | (A) Beginning of year | | (B) End of year |
| | 45 | Cash – non-interest-bearing | | | | 130,885. | 45 | 33,262. |
| | 46 | Savings and temporary cash investments | | | [| 76,693. | 46 | 77,096. |
| | 1 | F | 47 a | 78 | 3,146. | 58,204. | 47 c | 78,146. |
| | | Pledges receivable | | | | 30,204. | | 70,140. |
| | b | Less: allowance for doubtful accounts | 48 b | | | | 48 c | |
| | 49 | Grants receivable | | | | 133,283. | 49 | 193,119. |
| | | Receivables from current and former officers, directors, employees (attach schedule) | | | F | | 50 a | |
| Ą | b | Receivables from other disqualified persons (as defined and persons described in section 4958(c)(3)(B) (attach | l under : schedu | section 4958 le) | 3(f)(1)) ····· | | 50 b | |
| A S S E T S | | Other notes and loans receivable (attach schedule) | | | | | | |
| Ś | b | Less: allowance for doubtful accounts | 51 b | *************************************** | | | 51 c | |
| | | Inventories for sale or use | | | - | | 52 | |
| | l | Prepaid expenses and deferred charges | | | — h | 16,119. | | 12,133. |
| | 1 | Investments – publicly-traded securities | | Cost | FMV | | 54a | |
| | 1 | Investments – other securities (attach sch) | , , | Cost | _ FMV | | 54 b | |
| | l | Investments – land, buildings, & equipment: basis Less: accumulated depreciation | | | | | | |
| | l | (21121211 22112 221112 22112 22112 22112 22112 221112 221112 221112 22112 22112 221112 22112 22112 22112 22112 2211 | 55 b | | | | 55 c | 4 |
| | 56 | Investments — other (attach schedule) | 1 | 101 | 241 | | 56 | |
| | | Less: accumulated depreciation | 57 a | | 2,169. | 16,932. | 57 c | 11,172. |
| | 58 | Other assets, including program-related investments | 37.0 | 112 | .,100. | 10, 332. | 3, 0 | 11,112. |
| | 30 | (describe > | | |) | | 58 | |
| | 59 | Total assets (must equal line 74). Add lines 45 through | 58 | | | 432,116. | 59 | 404,928. |
| | 60 | Accounts payable and accrued expenses | | | | 157,909. | 60 | 90,399. |
| | 61 | Grants payable | | | [| | 61 | |
| Ļ | 62 | Deferred revenue | | · · · · · · · · · · · · · · · · · · · | | | 62 | |
| A B ! | 63 | Loans from officers, directors, trustees, and key employees (attach schedule) | | | | | 63 | |
| I T I | 64a | Tax-exempt bond liabilities (attach schedule) | | | | | 64 a | |
| į | b | Mortgages and other notes payable (attach schedule) | | | | | 64 b | |
| E S | 65 | Other liabilities (describe $ ightharpoonup \dots \underline{\texttt{See}} \underline{\texttt{Line}} \underline{\texttt{65}} \underline{\texttt{Str}}$ | | | | 25,153. | 65 | 2,084. |
| | 66 | Total liabilities. Add lines 60 through 65 | | | | 183,062. | 66 | 92,483. |
| N E T | Orga | nizations that follow SFAS 117, check here ► X and through 69 and lines 73 and 74. | d compl | lete lines 67 | | | | |
| | 67 | Unrestricted | | | | 213,252. | 67 | 280,143. |
| ASSETS | 68 | Temporarily restricted | | | | 35,802. | 68 | 32,302. |
| Ī | 69 | Permanently restricted | | | - | | 69 | |
| Q R | Orga | nizations that do not follow SFAS 117, check here ▶ | an | nd complete | lines | | | |
| | | 70 through 74. | | | | | | |
| FUND | 70 | Capital stock, trust principal, or current funds | | 70 | | | | |
| | 71 | Paid-in or capital surplus, or land, building, and equipm | | 71 | | | | |
| Ê | 72 | Retained earnings, endowment, accumulated income, o | | | <u> </u> | | 72 | |
| BALANCES | 73 | Total net assets or fund balances. Add lines 67 through 72. (Column (A) must equal line 19 and column (B) mu | | 249,054. | | 312,445. | | |
| | 74 | Total liabilities and net assets/fund balances. Add lines | s 66 and | d 73 | | 432,116. | 74 | 404,928. |

| Form 990 (2007) The Arc of Te | | | 62-06 | |
|---|--|--------------------------------|--|--------------------------------------|
| Part IV-A Reconciliation of Revinstructions.) | enue per Audited Financia | I Statements with | Revenue per Retui | 'n (See the |
| a Total revenue, gains, and other sup | port per audited financial stateme | nts | a | 1,870,378 |
| b Amounts included on line a but not | | | | 1,0,0,5,0 |
| 1 Net unrealized gains on investment | | b1 | | |
| 2Donated services and use of facilitie | | | | |
| 3Recoveries of prior year grants | | | | |
| 4 Other (specify): | | | | |
| Add lines b1 through b4 | | b4 | b | |
| c Subtract line b from line a | | | | 1,870,378 |
| d Amounts included on Part I, line 12 | | | | |
| 1 Investment expenses not included of | | d1 | | |
| 2Other (specify): | | | | |
| Add lines d1 and d2 | | | d | |
| e Total revenue (Part I, line 12). Add | lines c and d | | ► e | 1,870,378 |
| Part IV-B Reconciliation of Exp | | | | |
| | | | | |
| a Total expenses and losses per audi | ted financial statements | | <u>a</u> | 1,806,987 |
| b Amounts included on line a but not | on Part I, line 17: | | | |
| 1 Donated services and use of facilities | | | | |
| 2Prior year adjustments reported on | | | | |
| 3Losses reported on Part I, line 20 . | | | | |
| 4 Other (specify): | | h # | | |
| Add lines b1 through b4 | | | b | |
| c Subtract line b from line a | | | с | 1,806,987 |
| d Amounts included on Part I, line 17 | but not on line a: | | | |
| 1 Investment expenses not included of | n Part I, line 6b | d1 | | |
| 2 Other (specify): | | 40 | | |
| Add lines d1 and d2 | | ! | d | |
| e Total expenses (Part I, line 17). Ad | | | | |
| | | | | |
| Part V-A Current Officers, Dire or key employee at any time | e during the year even if they were | e not compensated.) (Se | ee the instructions.) | icer, director, trustee, |
| (A) Name and address | (B) Title and average hours per week devoted | (C) Compensation (if not paid, | (D) Contributions to employee benefit | (E) Expense account and other |
| (A) Name and address | to position | enter -0-) | plans and deferred compensation plans | allowances |
| Walter Rogers | | | | |
| 151 Athens Way Ste 100 | | | | |
| Nashville TN 372 | 228 Executive Director 40.00 | 85,156. | 4,258. | 0. |
| Karen Alsup | | | | |
| 117 Rogers Lane | | | | |
| Rockwood TN 378 | Board Member 1.00 | 0. | 0. | 0. |
| Vonda Berry | | | | |
| 139 Quick School Road | | | | |
| | Board Member 1.00 | 0. | 0. | 0. |
| Glenda Bond | | | | |
| 3503 Highway 70 East | | | | |
| | Vice President 1.00 | 0. | 0. | 0. |
| Pat Butler | | | | |
| PO Box 1492 | | | | 1 |

TN 37024 Board Member 1.00

See List of Officers, Directors, Trustees, & Key Employees Statement

| Form 990 (2007) The Arc of Tennessee | | | 62-0639154 | ł | F | Page 6 |
|---|--|---|---|------------------------------------|-------------|----------|
| Part V-A Current Officers, Directors, Tr | ustees, and Key Er | nployees (continue | 'd) | | Yes | No |
| 75a Enter the total number of officers, directors, and trustees | permitted to vote on organizat | on business at board meeting | s - 47 | _ | | |
| b Are any officers, directors, trustees, or key en listed in Schedule A, Part I, or highest comper A, Part II-A or II-B, related to each other throu identifies the individuals and explains the rela | nsated professional and igh family or business re | other independent contr | actors listed in Schedule | . 75b | | x |
| c Do any officers, directors, trustees, or key employees listed in form 990, Part V-A, or highest compensated employees listed in Schedule A, Part I, or highest compensated professional and other independent contractors listed in Schedule A, Part II-A or II-B, receive compensation from any other organizations, whether tax exempt or taxable, that are related to the organization? See the instructions for the definition of 'related organization'. | | | | | | |
| If 'Yes,' attach a statement that includes the in | nformation described in | the instructions. | | | | |
| d Does the organization have a written conflict of | | | | | | |
| Part V-B Former Officers, Directors, True Benefits (If any former officer, direct during the year, list that person below the instructions.) | or, trustee, or key emplo | byee received compensation or other | ation or other benefits (descri | bed be | low) | |
| (A) Name and address | (B) Loans and Advances | (C) Compensation (if not paid, enter -0-) | (D) Contributions to employee benefit plans and deferred compensation plans | (E) Ex count a allow | | ther |
| None | | | | | | - |
| | - | | | | | |
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| | | | | | | |
| Part VI Other Information (See the insi | tructions) | | <u> </u> | | · · | |
| Fait VI Other information (See the list | ructions.) | | | T(S) SS | Yes | No |
| 76 Did the organization make a change in its acti- lf 'Yes,' attach a detailed statement of each ch | | | | 76 | | Х |
| 77 Were any changes made in the organizing or o | | | | 77 | | X |
| If 'Yes,' attach a conformed copy of the change | • | that reported to the inte | • | '' | | |
| 78a Did the organization have unrelated business of | | or more during the year | covered by this return? | 78a | | Х |
| b If 'Yes,' has it filed a tax return on Form 990-T | | 7 7 | • | 78b | | |
| 79 Was there a liquidation, dissolution, termination year? If 'Yes,' attach a statement | | | | 79 | | Х |
| 80 a Is the organization related (other than by asso | ciation with a statewide | or nationwide organizati | ion) through common | | | |
| membership, governing bodies, trustees, office b If 'Yes,' enter the name of the organization ► | ers, etc, to arry other exe | априот понехеттри orga | 1112aUUII? | 80 a | | <u>X</u> |
| bit res, effect the frame of the organization P | | eck whether it is | kempt or nonexempt. | | | |
| 81 a Enter direct and indirect political expenditures. | (See line 81 instruction | s.) | 81a | | | |
| b Did the organization file Form 1120-POL for th | • | · · | | 81 b | | x l |
| BAA | | | | Form | 990 (| |

| Form 990 (2007) The Arc of Tennessee, Inc. | | 62-063915 | 4 | F | age 7 | |
|--|---|---|------|------------|--|--|
| Part VI Other Information (continued) | | | | Yes | No | |
| 82 a Did the organization receive donated services or the use of m substantially less than fair rental value? | | | 82 a | | X | |
| b If 'Yes,' you may indicate the value of these items here. Do not include this amount as revenue in Part I or as an expense in Part II. (See instructions in Part III.) | | | | | | |
| 83a Did the organization comply with the public inspection require | ments for returns and exemption | applications? | 83 a | Х | ı | |
| b Did the organization comply with the disclosure requirements | relating to quid pro quo contribut | ons? | 83 b | Х | | |
| 84a Did the organization solicit any contributions or gifts that were | e not tax deductible? | | 84a | | X | |
| b If 'Yes,' did the organization include with every solicitation an not tax deductible? | | | 84 b | | | |
| 85 a 501(c)(4), (5), or (6). Were substantially all dues nondeductible by members? | | | | | | |
| b Did the organization make only in-house lobbying expenditure | = | 1 | 85 a | N/2 N/2 | | |
| If 'Yes' was answered to either 85a or 85b, do not complete 8 waiver for proxy tax owed for the prior year. | | | | | | |
| c Dues, assessments, and similar amounts from members | | 85c N/A | | | | |
| d Section 162(e) lobbying and political expenditures | F | | | | | |
| e Aggregate nondeductible amount of section 6033(e)(1)(A) due | F | | | | | |
| f Taxable amount of lobbying and political expenditures (line 8 | F | | | | | |
| g Does the organization elect to pay the section 6033(e) tax on | | | 85 g | N/I | 4 | |
| h If section 6033(e)(1)(A) dues notices were sent, does the organization agree t dues allocable to nondeductible lobbying and political expenditures for the fol | o add the amount on line 85f to its reason | able estimate of | 85 h | N/A | | |
| 86 501(c)(7) organizations. Enter: a Initiation fees and capital of | contributions included on | ı | 0011 | 117.2 | <u>. </u> | |
| line 12 | † | 86a N/A | | | | |
| b Gross receipts, included on line 12, for public use of club faci | į. | 86b N/A | | | | |
| 87 501(c)(12) organizations. Enter: a Gross income from members | pers or shareholders | 87a N/A | | | | |
| b Gross income from other sources. (Do not net amounts due o against amounts due or received from them.) | r paid to other sources | 87b N/A | | | | |
| 88 a At any time during the year, did the organization own a 50% or an entity disregarded as separate from the organization un If 'Yes,' complete Part IX | or greater interest in a taxable co der Regulations sections 301.770 | poration or partnership, 1-2 and 301.7701-3? | 88 a | | _X | |
| b At any time during the year, did the organization, directly or in section 512(b)(13)? If 'Yes,' complete Part XI | ndirectly, own a controlled entity v | vithin the meaning of | 88 b | | Х | |
| 89 a 501(c)(3) organizations. Enter: Amount of tax imposed on the | organization during the year und | er: | | | | |
| section 4911 ► 0 . ; section 4912 ► | 0_ ; section 49 | 955 ►0. | | | | |
| b 501(c)(3) and 501(c)(4) organizations. Did the organization enduring the year or did it become aware of an excess benefit to explaining each transaction | ngage in any section 4958 excess ansaction from a prior year? If 'Y | benefit transaction es,' attach a statement | 89 b | | Х | |
| c Enter: Amount of tax imposed on the organization managers | or disqualified persons during the | | | | | |
| year under sections 4912, 4955, and 4958 | | | | | | |
| d Enter: Amount of tax on line 89c, above, reimbursed by the or | rganization | ▶ 0. | | | | |
| e All organizations. At any time during the tax year, was the org | ganization a party to a prohibited | tax shelter transaction? | 89e | | X | |
| f All organizations. Did the organization acquire a direct or indi | rect interest in any applicable ins | urance contract? | 89 f | | X | |
| g For supporting organizations and sponsoring organizations m organization, or a fund maintained by a sponsoring organizati | on, have excess business holding | s at any time during | | | | |
| the year? | | | 89 g | N/# | 7 | |
| 90 a List the states with which a copy of this return is filed ► Se | e States Filed In | | | | | |
| b Number of employees employed in the pay period that include (See instructions.) | es March 12, 2007 | | 90 ь | | 39 | |
| 91 a The books are in care of ► Nicole Davidson | Telephone nun | nber► (615) 248-5 | 878 | | | |
| Located at ► 151 Athens Way Suite 100 | Nashville | TN ZIP+4► 37228 | | | | |
| | | | | Yes | No | |
| b At any time during the calendar year, did the organization have financial account in a foreign country (such as a bank account | t, securities account, or other fina | ncial account)? | 91 b | | X | |
| rene i i ii eii e i | | Į. | | | | |
| See the instructions for exceptions and filing requirements for Financial Accounts. | | | | | | |

| Form 990 (2007) The Arc of Tenn | essee, Inc. | | | 62-0639 | 154 Page 8 |
|---|---|---|------------------------|--|--|
| Part VI Other Information (cont | inued) | | | | Yes No |
| c At any time during the calendar year, | did the organization | maintain an office | outside of the Unite | ed States? | 91 c X |
| If 'Yes,' enter the name of the foreign | country > | | | | |
| 92 Section 4947(a)(1) nonexempt charit | able trusts filing Form | 990 in lieu of Fo l | rm 1041 - Check he | re | |
| and enter the amount of tax-exempt i | nterest received or ac | crued during the | tax year | ▶ 92 | - |
| Part VII Analysis of Income Pro | | | | | |
| · | | isiness income | | tion 512, 513, or 514 | |
| Note: Enter gross amounts unless otherwise indicated. | (A) Business code | (B) Amount | (C) Exclusion code | (D) Amount | (E) Related or exempt function income |
| 93 Program service revenue: | | | | | |
| a Meetings and conferences | | | | | 0. |
| b Contract revenue | | | | | 357,686. |
| С | | | | | |
| d | | | | | |
| e | | | | | |
| f Medicare/Medicaid payments | | | | | |
| a Fees & contracts from government agencies | | | | | |
| 94 Membership dues and assessments | | arrangal ma reason arranga sa | | | 15,506. |
| 95 Interest on savings & temporary cash invent | | | 14 | 1,215. | |
| 96 Dividends & interest from securities | | | | | |
| 97 Net rental income or (loss) from real estate: | | | | | |
| a debt-financed property | | | | ASSURE HARD TO A REPORT OF THE PROPERTY OF THE | Property of the state of the st |
| b not debt-financed property | | | 16 | 8,012. | |
| 98 Net rental income or (loss) from pers prop . | | | 10 | 0,012. | |
| | | | | | |
| 99 Other investment income | • | | | | |
| 100 Gain or (loss) from sales of assets other than inventory | | | | | |
| 101 Net income or (loss) from special events | | | | | |
| 102 Gross profit or (loss) from sales of inventory . | | | | | |
| 103 Other revenue: a | | | | | |
| b | | | | | |
| С | | | | | |
| d | | | | | |
| е | | | | | |
| Subtotal (add columns (B), (D), and (E)) | | | | 9,227. | 373,192. |
| 105 Total (add line 104, columns (B), (I |)), and (E)) | | | | 382,419. |
| Note: Line 105 plus line 1e, Part I, should | | | | *************************************** | |
| Part VIII Relationship of Activitie | | | | (See the instruct | tions.) |
| Line No. Explain how each activity for work of the organization's exempt po | hich income is report | ed in column (E) | of Part VII contribute | | ************************************** |
| 93(b) Fees for providing | | | | + | |
| brokerage services | *************************************** | | | | |
| 94 To developunity in | | | | +ho | |
| public for public a | | | | | ssions |
| Part IX Information Regarding | | | | | |
| | (B) | | (C) | | |
| (A) | | ' | (6) | (D) | (E) |
| Name, address, and EIN of corporation partnership, or disregarded entity | Percentage of ownership interes | Nature o | of activities | Total income | End-of-year assets |
| partitership, or disregarded entity | | | | income | 233013 |
| | 9 | 2 | | | |
| | 9 | | | | |
| | 9 | | | | |
| Dort V Information Degarding | | | conal Bonofit Co | entracte (Soo tha | instructions \ |
| Part X Information Regarding | | | | | |
| a Did the organization, during the year, receive ab Did the organization, during the year, | | | | | |
| Note: If 'Yes' to (b), file Form 8870 and | Form 4720 (see instr | ructions). | | | |
| ВАА | | | | TEEA0108 12/27/07 | Form 990 (2007) |

| Par | rt XI Information Regarding Transfers To | and From Controlled Ent | ities. Complet | e only if t | he | | ************************************** |
|-----------------------|---|---|------------------------------|-----------------------------------|-------------------------------------|------------------|--|
| | organization is a controlling organization | tion as defined in section | 512(D)(13). | | | N/A Yes | Т |
| 106 | Did the reporting organization make any transfers to | a controlled entity as defined in | soction 512/b)/1 | 2) of the Co. | do 2 If | 162 | NO |
| | 'Yes,' complete the schedule below for each controll | | | | ue: II | . | |
| | (A) Name, address, of each controlled entity | (B) Employer Identification Number | (C) Descriptio transfe | | Amount | (D) of tran | ısfer |
| а | | | | | | | |
| b | | | | | | | |
| С | | | | | | | |
| | Totals | | | | | | |
| | | | | STANDARD BEARINGS | 1 | Yes | No |
| 107 | Did the reporting organization receive any transfers 'Yes,' complete the schedule below for each controlle | from a controlled entity as defined entity | ed in section 512 | (b)(13) of the | e Code? If | | |
| | (A) Name, address, of each controlled entity | (B) Employer Identification Number | (C) Descriptio transfe | (C) Description of transfer | | D) of tran | ısfer |
| а | | | | | | | |
| b | | | | | | | |
| с | | | | | | | |
| | Totals | | | | | | |
| 108 | Did the organization have a hinding written contract | in effect on August 17, 2006, co. | vering the interest | rents roya | Ities and | Yes | No |
| | Did the organization have a binding written contract annuities described in question 107 above? | | | | | | |
| Pleas Sign Here | Signature of officer | eturn, including accompanying schedules a officer) is based on all information of whic | | the best of my kowledge. | alter. | elief, it i | 5 |
| Paid Pre- | signature / MM |) () | 15.08 Check self-empl | ck if | Preparer's SSN General Instructi | or PTIN on X) | (See |
| pare Use Only | employed). > 1044 LEWISBURG PIKE | PLLC TN 37064-6 | EIN | | 0502 | 70 | |
| BAA | 120 T4 E INMALLIN | IN 37004-0 | 720 Phor | ne no. ► | Form | 990 | (2007) |

SCHEDULE A (Form 990 or 990-EZ)

Organization Exempt Under Section 501(c)(3)

(Except Private Foundation) and Section 501(e), 501(f), 501(k), 501(n), or 4947(a)(1) Nonexempt Charitable Trust

Supplementary Information — (See separate instructions.)

2007

OMB No. 1545-0047

Department of the Treasury Internal Revenue Service

► MUST be completed by the above organizations and attached to their Form 990 or 990-EZ.

Name of the organization Employer identification number The Arc of Tennessee, Inc. 62-0639154 Part I Compensation of the Five Highest Paid Employees Other Than Officers, Directors, and Trustees (See instructions. List each one. If there are none, enter 'None.') (d) Contributions (a) Name and address of each (b) Title and average (c) Compensation (e) Expense to employee benefit plans and deferred compensation employee paid more than \$50,000 hours per week account and other devoted to position allowances Steve_Jacobs____N___ 66,254 3,313. 0. Nashville TN 37228 Assistant Exec. Directo 40.00 Total number of other employees paid None over \$50,000 Part II - A Compensation of the Five Highest Paid Independent Contractors for Professional Services (See instructions. List each one (whether individuals or firms). If there are none, enter 'None.') (a) Name and address of each independent contractor paid more than \$50,000 (b) Type of service (c) Compensation None Total number of others receiving over \$50,000 for professional services None Part II - B Compensation of the Five Highest Paid Independent Contractors for Other Services (List each contractor who performed services other than professional services, whether individuals or firms. If there are none, enter 'None.' See instructions.) (a) Name and address of each independent contractor paid more than \$50,000 **(b)** Type of service (c) Compensation Total number of other contractors receiving over \$50,000 for other services None

| Pa | art III Statements About Activities (See instructions.) | | Yes | No |
|----|--|-----|-----|----|
| 1 | to influence public opinion on a legislative matter or referendum? If 'Yes,' enter the total expenses paid | | | |
| | or incurred in connection with the lobbying activities ▶ \$ 14,776. | | | |
| | (Must equal amounts on line 38, Part VI-A, or line i of Part VI-B.) | 1 | X | |
| | Organizations that made an election under section 501(h) by filing Form 5768 must complete Part VI-A. Other organizations checking 'Yes' must complete Part VI-B AND attach a statement giving a detailed description of the lobbying activities. | | | |
| 2 | 2 During the year, has the organization, either directly or indirectly, engaged in any of the following acts with any substantial contributors, trustees, directors, officers, creators, key employees, or members of their families, or with any taxable organization with which any such person is affiliated as an officer, director, trustee, majority owner, or principal beneficiary? (If the answer to any question is 'Yes,' attach a detailed statement explaining the transactions.) | | | |
| | a Sale, exchange, or leasing of property? | 2a | | Х |
| | b Lending of money or other extension of credit? | 2b | | Х |
| | c Furnishing of goods, services, or facilities? | 2c | | Х |
| | d Payment of compensation (or payment or reimbursement of expenses if more than \$1,000)? | 2d | | Х |
| | e Transfer of any part of its income or assets? | 2e | | Х |
| 3 | Ba Did the organization make grants for scholarships, fellowships, student loans, etc? (If 'Yes,' attach an explanation of how the organization determines that recipients qualify to receive payments.) | 3a | | х |
| | b Did the organization have a section 403(b) annuity plan for its employees? | 3 b | Х | |
| | c Did the organization receive or hold an easement for conservation purposes, including easements to preserve open space, the environment, historic land areas or historic structures? If 'Yes,' attach a detailed statement | 3с | | Х |
| | d Did the organization provide credit counseling, debt management, credit repair, or debt negotiation services? | 3d | | Х |
| 4 | la Did the organization maintain any donor advised funds? If 'Yes,' complete lines 4b through 4g. If 'No,' complete lines 4f and 4g | 4a | | Х |
| | b Did the organization make any taxable distributions under section 4966? | 4b | | |
| | c Did the organization make a distribution to a donor, donor advisor, or related person? | 4c | | |
| | d Enter the total number of donor advised funds owned at the end of the tax year ▶ | | | |
| | e Enter the aggregate value of assets held in all donor advised funds owned at the end of the tax year | | - | |
| | f Enter the total number of separate funds or accounts owned at the end of the tax year (excluding donor advised funds included on line 4d) where donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts | | | C |
| | g Enter the aggregate value of assets held in all funds or accounts included on line 4f at the end of the tax year ▶ | | | 0. |

| Part IV | | | | | | |
|---|---|--|--|---|---------------------------------|-----------------------------|
| I certify t | that the organization is not a private | foundation because it is: (I | Please check only ONE app | licable box.) | | |
| 5 | A church, convention of churches, c | or association of churches. | Section 170(b)(1)(A)(i). | | | |
| 6 | A school. Section 170(b)(1)(A)(ii). (| Also complete Part V.) | | | | |
| 7 | A hospital or a cooperative hospital | service organization. Sect | tion 170(b)(1)(A)(iii). | | | |
| 8 | A federal, state, or local governmer | nt or governmental unit. Se | ection 170(b)(1)(A)(v). | | | |
| 9 | A medical research organization op | erated in conjunction with | a hospital. Section 170(b)(1 |)(A)(iii). Ent | ter the hospita | l's name, city, |
| 10 | An organization operated for the be (Also complete the Support Schedu | nefit of a college or universile in Part IV-A.) | sity owned or operated by a | governmen | tal unit. Sectio | n 170(b)(1)(A)(iv). |
| 11 a | An organization that normally receive Section 170(b)(1)(A)(vi). (Also comp | ves a substantial part of its plete the Support Schedul | s support from a governmen e in Part IV-A.) | tal unit or fro | om the genera | l public. |
| 11 b | A community trust. Section 170(b)(1 | I)(A)(vi). (Also complete th | ne Support Schedule in Par | t IV-A.) | | |
| 12 X | An organization that normally receive from activities related to its charitabe from gross investment income and organization after June 30, 1975. See | ile, etc, functions – subjec unrelated business taxable | t to certain exceptions, and income (less section 511 to | (2) no more ax) from bus | than 33-1/3% sinesses acquir | of its support |
| 13 | An organization that is not controlle requirements of section 509(a)(3). | d by any disqualified perso | ons (other than foundation n | nanagers) ar | nd otherwise m | neets the |
| | Type I Type II | Type III-Function | nally Integrated | Type III | -Other | |
| | (a) Name(s) of supported organization(s) | e following information ab (b) Employer identification number (EIN) | out the supported organization (c) Type of organization (described in lines 5 through 12 above or IRC section) | (d) Is the supported organization listed in the supporting organization's governing | | (e) Amount of support |
| | | | | docun Yes | nents? | |
| | | | | | | |
| *************************************** | | | | | | |
| | | | | | | |
| | *************************************** | | | | | |
| | | | | | | |
| | | | | | | |
| Total | | | | | > | |
| | | | | | | |
| 14 BAA | An organization organized and opera | ated to test for public safet | y. Section 509(a)(4). (See i | | | 990 or 990-EZ) 2007 |

Schedule A (Form 990 or 990-EZ) 2007 The Arc of Tennessee, Inc. 62-0639154

Part IV-A Support Schedule (Complete only if you checked a box on line 10, 11, or 12.) Use cash method of accounting.

| Note | : You may use the worksheet in the | e instructions for conv | verting from the accru | al to the cash method | of accounting. | |
|--------|--|---|---|---|--|--|
| begi | ndar year (or fiscal year nning in) | (a) 2006 | (b) 2005 | (c) 2004 | (d) 2003 | (e) Total |
| 15 | Gifts, grants, and contributions received. (Do not include unusual grants. See line 28.) | 1,598,118. | 2,261,933. | 1,752,236. | 989,80 | 05. 6,602,092. |
| 16 | Membership fees received | | | *************************************** | | |
| 17 | Gross receipts from admissions, merchandise sold or services performed, or furnishing of facilities in any activity that is related to the organization's charitable, etc, purpose | | 6,000. | · | | 70. 22,970. |
| 18 | Gross income from interest, dividends, amts rec'd from payments on securities loans (sec. 512(a)(5)), rents, royalties, income from similar sources, and unrelated business taxable income (less sec. 511 taxes) from businesses acquired by the organzation after June 30, 1975 | 1,865. | 1,238. | 745. | 68 | 33. 4,531. |
| 19 | Net income from unrelated business activities not included in line 18 | | | | | |
| | Tax revenues levied for the organization's benefit and either paid to it or expended on its behalf | | | | | |
| 21 | The value of services or facilities furnished to the organization by a governmental unit without charge. Do not include the value of services or facilities generally furnished to the public without charge | | | | | |
| 22 | Other income. Attach a schedule. Do not include gain or (loss) from sale of capital assets See. L-22. Stmt | 4 044 | 3,944. | 9,924. | 10.40 | 28,404. |
| 23 | Total of lines 15 through 22 | | | | | 6,718,954. |
| 24 | Line 23 minus line 17 | | | | | |
| 25 | Enter 1% of line 23 | 16 195 | 22,885. | 17 785 | 1019,40 | 74 0,055,504. |
| 26 | Organizations described on lines | | er 2% of amount in co | | | 26a |
| | Prepare a list for your records to show the supported organization) whose total gifts freturn. Enter the total of all these excess a | name of and amount contr or 2003 through 2006 excee | ibuted by each person (othe ded the amount shown in li | er than a governmental unit ne 26a. Do not file this list | or publicly with your | 26 b |
| С | Total support for section 509(a)(1) |) test: Enter line 24, o | column (e) | | | 26 c |
| | Add: Amounts from column (e) for | r lines: 18 | | 19 | | |
| | | 22 | | 26 b | ▶ 2 | 26 d |
| | Public support (line 26c minus line | | | | | 26 e |
| | Public support percentage (line 2 | | ed by line 26c (denon | inator)) | | 26f % |
| | Organizations described on line 7 For amounts included in lines 15, name of, and total amounts received such amounts for each year: | 16. and 17 that were | received from a 'disque , each 'disqualified pe | ualified person,' prepa rson.' Do not file this | re a list for your l list with your ret | records to show the urn. Enter the sum of |
| | (2006) | (2005) | 0. (2004) | 0 | (2003) | 0. |
| | For any amount included in line 1 to show the name of, and amount \$5,000. (Include in the list organiz After computing the difference bed differences (the excess amounts) | received for each yea zations described in lit tween the amount rec for each year: | ar, that was more thar nes 5 through 11b, as eived and the larger a | n the larger of (1) the well as individuals.) I mount described in (1 | amount on line 29 Oo not file this lis or (2), enter the | o for the year or (2) t with your return. sum of these |
| | (2006) 0. | (2005) | 0. (2004) | 0 | . (2003) | <u>0</u> . |
| С | (2006) 0 . Add: Amounts from column (e) for 17 Add: Line 27a total Public support (line 27c total minu | r lines: 15 | 6,602,092. | 16 60, | 957. | |
| | 17 | 22 , 970. 20 | | 21 | | 27c 6,686,019. |
| d | Add: Line 27a total | <u>0.</u> ar | nd line 27b total | | <u> </u> | 27d 0. |
| e | Public support (line 27c total minutor) Total support for section 509(a)(2) | us line 2/d total) | rom line 02 l | o b lozel c | 710 054 | 6,686,019. |
| 1 | Public support personters (1:12.2) |) lest: Enter amount f | rom ime 23, column (| e) <u>- 2/1 6</u> | , /18, 954. | 00 51 % |
| 9 h | Public support percentage (line 2 Investment income percentage (l | ine 18, column (e) (nı | ımerator) divided by l | ine 27f (denominator) |) | 27h 99.51 % |

Unusual Grants: For an organization described in line 10, 11, or 12 that received any unusual grants during 2003 through 2006, prepare a list for your records to show, for each year, the name of the contributor, the date and amount of the grant, and a brief description of the nature of the grant. **Do not file this list with your return.** Do not include these grants in line 15.

| Par | To be completed ONLY by schools that checked the box on line 6 in Part IV) | N/A | pt | |
|------|---|--------|-----|----|
| | | | Yes | No |
| 29 | Does the organization have a racially nondiscriminatory policy toward students by statement in its charter, bylaws, other governing instrument, or in a resolution of its governing body? | . 29 | | |
| 30 | Does the organization include a statement of its racially nondiscriminatory policy toward students in all its brochures, catalogues, and other written communications with the public dealing with student admissions, programs, and scholarships? | . 30 | | |
| 31 | Has the organization publicized its racially nondiscriminatory policy through newspaper or broadcast media during the period of solicitation for students, or during the registration period if it has no solicitation program, in a way that makes the policy known to all parts of the general community it serves? | . 31 | | |
| | If 'Yes,' please describe; if 'No,' please explain. (If you need more space, attach a separate statement.) | - | | |
| | Does the organization maintain the following: | - | | |
| | a Records indicating the racial composition of the student body, faculty, and administrative staff? | . 32 a | | |
| i | b Records documenting that scholarships and other financial assistance are awarded on a racially nondiscriminatory basis? | 32 b | | |
| (| Copies of all catalogues, brochures, announcements, and other written communications to the public dealing with student admissions, programs, and scholarships? | 32 c | | |
| | d Copies of all material used by the organization or on its behalf to solicit contributions? | 32 d | | |
| | If you answered 'No' to any of the above, please explain. (If you need more space, attach a separate statement.) | - | | |
| 33 | Does the organization discriminate by race in any way with respect to: | | | |
| ě | a Students' rights or privileges? | 33 a | | |
| ı | Admissions policies? | 33 b | | |
| • | Employment of faculty or administrative staff? | 33 c | | |
| • | Scholarships or other financial assistance? | 33 d | | |
| • | Educational policies? | 33e | | |
| 1 | Use of facilities? | 33 f | | |
| ç | g Athletic programs? | 33 g | | |
| ł | Other extracurricular activities? | 33 h | | |
| | If you answered 'Yes' to any of the above, please explain. (If you need more space, attach a separate statement.) | _ | | |
| | | - | | |
| 34 a | a Does the organization receive any financial aid or assistance from a governmental agency? | 34a | | |
| ł | Has the organization's right to such aid ever been revoked or suspended? | 34b | | |
| • | If you answered 'Yes' to either 34a or b, please explain using an attached statement. | | | |
| 35 | Does the organization certify that it has complied with the applicable requirements of sections 4.01 through 4.05 of Rev Proc 75-50, 1975-2 C.B. 587, covering racial nondiscrimination? If 'No,' attach an explanation. | 35 | | |

Part VI-A Lobbying Expenditures by Electing Public Charities (See instructions.) (To be completed ONLY by an eligible organization that filed Form 5768)

| Che | ck ► a if the organization belongs to an affiliated group. Check ► b if you | checke | d 'a' and 'limited contr | ol' provisions apply. |
|-----|---|--------|--|--|
| | Limits on Lobbying Expenditures (The term 'expenditures' means amounts paid or incurred.) | | (a) Affiliated group totals | (b) To be completed for all electing organizations |
| 36 | Total lobbying expenditures to influence public opinion (grassroots lobbying) | 36 | | 0. |
| 37 | Total lobbying expenditures to influence a legislative body (direct lobbying) | 37 | | 14,776. |
| 38 | Total lobbying expenditures (add lines 36 and 37) | 38 | | 14,776. |
| 39 | Other exempt purpose expenditures | 39 | | 1,781,819. |
| 40 | Total exempt purpose expenditures (add lines 38 and 39) | 40 | | 1,796,595. |
| 41 | Lobbying nontaxable amount. Enter the amount from the following table – | | | |
| | If the amount on line 40 is – The lobbying nontaxable amount is – Not over \$500,000 | | | |
| | Over \$500,000 but not over \$1,000,000 \$100,000 plus 15% of the excess over \$500,000 | | | |
| | Over \$1,000,000 but not over \$1,500,000 \$175,000 plus 10% of the excess over \$1,000,000 | 41 | | 239,830. |
| | Over \$1,500,000 but not over \$17,000,000 \$225,000 plus 5% of the excess over \$1,500,000 | | | |
| | Over \$17,000,000\$1,000,000 | | | |
| 42 | Grassroots nontaxable amount (enter 25% of line 41) | 42 | | 59,958. |
| 43 | Subtract line 42 from line 36. Enter -0- if line 42 is more than line 36 | 43 | | 0. |
| 44 | Subtract line 41 from line 38. Enter -0- if line 41 is more than line 38 | 44 | | 0. |
| | Caution: If there is an amount on either line 43 or line 44 you must file Form 4720 | | | |

4 - Year Averaging Period Under Section 501(h)

(Some organizations that made a section 501(h) election do not have to complete all of the five columns below. See the instructions for lines 45 through 50.)

| | | | Lobbying Expend | litures During 4 -Year A | Averaging Period | |
|----|---|--------------------|--------------------|--------------------------|--------------------|---------------------|
| | Calendar year (or fiscal year beginning in) ► | (a) 2007 | (b) 2006 | (c) 2005 | (d) 2004 | (e) Total |
| 45 | Lobbying nontaxable amount | 239,830. | 235,953. | 262,519. | 237,858. | 976,160. |
| 46 | Lobbying ceiling amount (150% of line 45(e)) | | | | | 1,464,240. |
| 47 | Total lobbying expenditures | 14,776. | 13,397. | 12,690. | 7,352. | 48,215. |
| 48 | Grassroots non- taxable amount | 59,958. | 58,988. | 65 , 630. | 59,465. | 244,041. |
| 49 | Grassroots ceiling amount (150% of line 48(e)) | | | | | 366,062. |
| 50 | Grassroots lobbying expenditures | 0. | 0. | 0. | 0. | 0. |

Part VI-B Lobbying Activity by Nonelecting Public Charities

(For reporting only by organizations that did not complete Part VI-A) (See instructions.)

N/A

During the year, did the organization attempt to influence national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of:

a Volunteers

b Paid staff or management (Include compensation in expenses reported on lines c through h.)

c Media advertisements

d Mailings to members, legislators, or the public

e Publications, or published or broadcast statements

f Grants to other organizations for lobbying purposes

g Direct contact with legislators, their staffs, government officials, or a legislative body

h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any other means

i Total lobbying expenditures (add lines c through h.)

If 'Yes' to any of the above, also attach a statement giving a detailed description of the lobbying activities.

Part VII Information Regarding Transfers To and Transactions and Relationships With Noncharitable Exempt Organizations (See instructions)

| 51 Did to | ne reporting organization of | directly or in | directly engage in any of the following rganizations) or in section 527, relation | g with any other organization described | in section | 501(c |) |
|--|--|--|---|---|---|---|----|
| | | . , . , | o a noncharitable exempt organization | • . | | Yes | No |
| | · | - | | | 51 a (i) | | Х |
| (ii) | Other assets | | | | a (ii) | | Х |
| b Other | r transactions: | | | | | | |
| (i) S | Sales or exchanges of asso | ets with a no | oncharitable exempt organization | | b (i) | | Х |
| • • • | | | | | b (ii) | | Х |
| (iii)F | Rental of facilities, equipm | ent, or other | assets | | b (iii) | | Х |
| (iv)F | Reimbursement arrangeme | ents | | | b (iv) | | Х |
| (v)L | oans or loan guarantees | | | | b (v) | | Х |
| (vi)F | Performance of services or | membershi | p or fundraising solicitations | | b (vi) | | Х |
| c Shari | ing of facilities, equipment | t, mailing list | ts, other assets, or paid employees . | | С | | X |
| d If the the g any t | answer to any of the abounds, other assets, or services, or services, or sharing arransaction or sharing arransaction or sharing arransaction. | ve is 'Yes,' c vices given t naement, sh | complete the following schedule. Colu by the reporting organization. If the or low in column (d) the value of the goo | mn (b) should always show the fair mar ganization received less than fair mark ods, other assets, or services received: | ket value et value ir | of 1 | |
| (a) Line no. | (b) Amount involved | | (c) noncharitable exempt organization | (d) Description of transfers, transactions, and | | | ts |
| | | | | | | | |
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| | e organization directly or in ribed in section 501(c) of t s,' complete the following | | iated with, or related to, one or more ner than section 501(c)(3)) or in secti | tax-exempt organizations on 527? | ► ☐ Ye | s X | No |
| | (a) Name of organization | | (b) Type of organization | (c) Description of relation | ship | | |
| | | | | | | | |
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| | | | | | 444 | | |

Form **4562**

Department of the Treasury Internal Revenue Service Name(s) shown on return

Depreciation and Amortization (Including Information on Listed Property)

► See separate instructions.
► Attach to your tax return.

OMB No. 1545-0172

2007

Attachment

Identifying number

The Arc of Tennessee, Inc. 62-0639154 Business or activity to which this form relates Form 990 / Form 990EZ Part I **Election To Expense Certain Property Under Section 179** Note: If you have any listed property, complete Part V before you complete Part I. \$125,000. Maximum amount. See the instructions for a higher limit for certain businesses 1 1 2 Threshold cost of section 179 property before reduction in limitation \$500,000. 3 4 Dollar limitation for tax year. Subtract line 4 from line 1. If zero or less, enter -0-. If married filing 5 5 separately, see instructions 6 (b) Cost (business use only) (c) Elected cost (a) Description of property Tentative deduction. Enter the **smaller** of line 5 or line 8..... 9 10 Carryover of disallowed deduction from line 13 of your 2006 Form 4562 10 11 Business income limitation. Enter the smaller of business income (not less than zero) or line 5 (see instrs) ... 11 12 Section 179 expense deduction. Add lines 9 and 10, but do not enter more than line 11 13 Carryover of disallowed deduction to 2008. Add lines 9 and 10, less line 12 ▶ 13 Note: Do not use Part II or Part III below for listed property. Instead, use Part V. Special Depreciation Allowance and Other Depreciation (Do not include listed property.) (See instructions.) Special allowance for qualified New York Liberty or Gulf Opportunity Zone property (other than listed property) and cellulosic biomass ethanol plant property placed in service during the tax year 14 15 Property subject to section 168(f)(1) election 15 16 16 Other depreciation (including ACRS) MACRS Depreciation (Do not include listed property.) (See instructions) **Section A** 17 MACRS deductions for assets placed in service in tax years beginning before 2007 17 0. If you are electing to group any assets placed in service during the tax year into one or more general asset accounts, check here . . . Section B — Assets Placed in Service During 2007 Tax Year Using the General Depreciation System (C) Basis for depreciation (a) (b) Month and (d) (f) Method (g) Depreciation (e) (business/investment use Classification of property year placed in service Recovery period Convention deduction only - see instructions) 19a 3-year property **b** 5-year property c 7-year property **d** 10-year property e 15-year property f 20-year property 25 yrs S/L g 25-year property . 27.5 yrs MM S/L h Residential rental 27.5 yrs S/L MM i Nonresidential real 39 yrs MM S/L MM S/L Section C — Assets Placed in Service During 2007 Tax Year Using the Alternative Depreciation System S/L **b** 12-year 12 yrs S/L 40 yrs MM S/L **c** 40-year Part IV | Summary (see instructions) 21 Listed property. Enter amount from line 28 0. For assets shown above and placed in service during the current year, enter the portion of the basis attributable to section 263A costs 23

Part V Listed Property (Include automobiles, certain other vehicles, cellular telephones, certain computers, and property used for entertainment, recreation, or amusement.)

Note: For any vehicle for which you are using the standard mileage rate or deducting lease expense, complete *only* 24a, 24b, columns (a) through (c) of Section A, all of Section B, and Section C if applicable.

| | | n A – Deprecia | | | | | See the | instr | | 1 | | | | | s.) | ., |
|--------------|---|--------------------------------------|---|----------------------------|----------------------------------|--------------------|---|----------------|---------------|---------------------------|----------------------|---------------------------|---|-----------------------------|---|---|
| _24 | a Do you have eviden | 1 | T | | | <u></u> | Yes | Ш | No | 24b If " | Yes,' is th | e evidence | e written? | <u></u> | Yes | No |
| T; | (a) ype of property (list vehicles first) | (b) Date placed in service | (c) Business/ investment use percentage | (d Cost other | or | (busine | (e) or depreci ess/investi use only) | ation ment | | (f) Recovery period | М | (g) ethod/ evention | Dep | (h) reciation duction | sect | (i) lected tion 179 cost |
| 25 | Special allowar and used more | nce for qualified than 50% in a c | Gulf Opportu | nity Zone ness use | property (see instr | placed | in serv | ice d | uring | the tax | year | 25 | | | | |
| 26 | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | · | | | | |
| | | | | | | | | | - | | | | | | | |
| 27 | Property used 5 | 0% or less in a | gualified bus | inace uca | | <u> </u> | | | <u> </u> | | | | <u> </u> | | | |
| | 1 Toperty used 5 | 0 70 01 1633 111 a | qualified bus | illess use | | <u> </u> | | | Τ | | T | | T | | | |
| | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | |
| 28 | | | | | | | | | | | | | L | | | |
| _29 | Add amounts in | column (i), line | 26. Enter he | | line /, p | | | | | | | | | 29 |) | |
| Com to yo | nplete this section our employees, fi | ofor vehicles us rst answer the q | ed by a sole puestions in S | proprietor ection C t | , partner, to see if y | , or othe | er 'more et an ex | thar | n 5% ion t | owner, o compl | eting th | is section | son. If yo | ou provi | icles. | *************************************** |
| 30 | Total business/i during the year commuting mile | (do not include | | Veh | a) icle 1 | • | b) cle 2 | <u> </u> | (c Vehi | cle 3 | • | d) cle 4 | 1 ' | e) icle 5 | | f) cle 6 |
| 31 | Total commuting mi | • | | | | | | | | | | | | | | |
| 32 | Total other pers miles driven | | | | | | | | | | | | | | | |
| 33 | Total miles drive lines 30 through | en during the yen 32 | ear. Add | | | | | | | | | | | , | | |
| 34 | Was the vehicle during off-duty h | available for penours? | ersonal use | Yes | No | Yes | No | Ye | es | No | Yes | No | Yes | No | Yes | No |
| 35 | Was the vehicle than 5% owner | used primarily or related perso | by a more | | | | | | | | | | | | | |
| 36 | Is another vehic personal use? . | | | | | | | | | | | | | | | |
| | | | C — Question | _ | - | | | | | - | • | | | | | |
| Ansv 5% (| wer these question owners or related | ns to determine persons (see ir | if you meet anstructions). | n excepti | on to cor | npleting | Sectio | n B f | for v | ehicles ı | used by | employ | ees who | are no | t more t | nan |
| 37 | Do you maintain by your employe | | statement th | nat prohib | its all per | rsonal ι | se of v | ehicle | es, ir | ncluding | commi | uting, | | | Yes | No |
| 38 | Do you maintain employees? See | a written policy the instructions | statement the | nat prohib used by | its persor corporate | nal use officer | of vehics, direc | cles, tors, | exce or 1 | ept comi % or mo | muting, ore own | by your ers | | | | |
| 39 | Do you treat all | use of vehicles | by employees | as perso | nal use? | | | | | | | | | | | |
| 40 | Do you provide relationship | more than five v tain the informa | ehicles to you | ur employ | ees, obta | | | from | you | r emplo | yees ab | out the | use of t | he | | |
| 41 | Do you meet the Note: If your ans | requirements of swer to 37, 38, 3 | concerning qu 39, 40, or 41 | alified aut is 'Yes,' d | tomobile <i>lo not coi</i> | demons | stration S <i>ection</i> | use? B fo | (Se r the | e instru <i>covere</i> | ctions.) d vehicl | es. | | | | |
| Par | t VI Amorti: | zation | | | | | | | | | | | | | | |
| | Desci | (a) ription of costs | | Date an | b) nortization gins | , | (c) Amortizab amount | le | | (d Cod secti | ie | Amor per | (e) tization iod or entage | Δ fi | (f) mortization or this year | 1 |
| 42 | Amortization of | costs that begin | s during your | 2007 tax | year (se | e instru | ctions): | | | | | | | | | |
| | | | | | | <u> </u> | | | | | | | | | | |
| 43 | Amortization of | coete that have | n hoforo vo: | 2007 + | W00* | | | | | | | | 140 | | | |
| | Amortization of Total. Add amor | - | - | | - | | | • • • • | | | | | . 43 | | | |

Compensation of Current Officers, Directors, Key Employees, Etc.

Name as Shown on Return

The Arc of Tennessee, Inc.

Employer Identification No. 62-0639154

Compensation

| Name | Chk if a Bus | (A) Total | (B) Program services | (C) Management and general | (D) Fundraising |
|--|--------------------|---------------------|-----------------------------------|-----------------------------------|---------------------------|
| Walter Rogers Karen Alsup Vonda Berry Glenda Bond See Compensation | | 85,156. 0. 0. | 12,773. | 72,383. | 0. |
| Total Compensation Received | | 85,156. | 12,773. | 72,383. | 0. |

Contributions to Employee Benefit Plans & Deferred Compensation Plans

| Name | Chk if a Bus | (A) Total | (B) Program services | (C) Management and general | (D) Fundraising |
|--|--------------------|-----------------------------------|-----------------------------------|---|---------------------------|
| Walter Rogers Karen Alsup Vonda Berry Glenda Bond See Employee Benefit Plans & | Defe | 4,258. 0. 0. 0. rred Compensation | 639. n Plans | 3,619. | 0. |
| Total Contributions to Employee Benefit Plans & Deferred Compensation Plans | | 4,258. | 639. | 3,619. | 0. |

Expense Account and Other Allowances

| | Chk | (A) | (B) | (C) | (D) |
|------------------------------|-------------|---------|----------|-------------|-------------|
| Name | if a | Total | Program | Management | Fundraising |
| | Bus | | services | and general | |
| Walter Rogers | | 0. | | | |
| | 1 | 0. | | | |
| Karen Alsup | \parallel | | | | |
| Vonda Berry | . | 0. | | | |
| Glenda Bond | | 0. | | | |
| See Expense Account and Ot | her All | owances | | | |
| Total Expense Account and | | | | | |
| Other Allowances | | 0. | | | |
| | | | | | |
| Total to Part II, Line 25a ▶ | | 89,414. | 13,412. | 76,002. | 0. |

Miscellaneous Statement

| | I | 1 |
|--|-----------------|---------------------|
| Form 990-Part III-Statement of Program Services | Grants Received | Program Service Exp |
| | | |
| To provide leadership and assistance to the | | |
| Direct Support Professionals of Tennessee | 209,457. | 170,186. |
| To provide disability workshops for persons with | | |
| disabilities and their families | 134,750. | 149,762. |
| To provide advocacy from Institutional Provider | | |
| to Personal Assistance Services | 210,262. | 175,621. |
| Administration of Real Choice Systems Change grant | 266,972. | 225,167. |
| To promote Megaconference for disability issues | 10,000. | 13,333. |
| To provide supported employment services | | |
| To provide financial administration and support | | |
| brokerage services to qualifying participants | 0. | 244,040. |
| Total | 831,441. | 978,109. |

Miscellaneous Statement

| Form 990 - Part IV - Balance Sheets | 2006 | 2007 |
|---|----------|----------|
| Line 57(b) - Accumulated Depreciation: | | |
| Furniture and equipment is depreciated over | | |
| the useful lives of the assets, usually | | |
| five to ten years. The straight-line method | | |
| of depreciation is used for all assets. | 106,408. | 112,169. |
| Total | 106,408. | 112,169. |

The Arc of Tennessee, Inc. 62-0639154

Miscellaneous Statement

| Form 990 Part IV - Balance Sheets (continued) | 2005 | 2006 |
|---|---------|------|
| Line 65 - Other Liabilities: | | |
| Funds held as custodian | 153. | 153. |
| Line of credit - Suntrust | 25,000. | 0. |
| Total | 25,153. | 153. |

Form 990, Page 2, Part II, Line 43

Other Expenses Stmt

| Other expenses not covered above (itemize): | (A) Total | (B) Program services | (C) Management and general | (D) Fundraising |
|--|---|-----------------------------------|---|---------------------------|
| Lobbying Personal assistance direct ser Stipends Amortization Edith Wright | 14,776. 83,977. 94,096. 0. 3,500. | 0. 83,977. 94,096. | 14,776. 0. 0. 3,500. | 0. |
| Total | 196,349. | 178,073. | 18,276. | 0. |

Form 990, Page 5, Part V-A List of Officers, Directors, Trustees, & Key Employees Statement

| (A) Name and address | (B) Title and average hours per week devoted to position | (C) Compensation (if not paid, enter -0-) | (D) Contributions to employee benefit plans and deferred compensation | (E) Expense account and other allowances |
|--|--|---|---|--|
| Business Person X Ron Butler 808 Brook Hollow Road Nashville TN 37205 Business Person X Carol Greenwald | Board Member 1.00 | 0. | 0. | 0. |
| 324 Buena Vista Place Memphis TN 38112 Business Person X Beatrice Jobe | Past President 5.00 | 0. | 0. | 0. |
| 9260 Frank Mayberry Road Primm Springs TN 38476 Business Person X Gatha Logan | Secretary 1.00 | 0. | 0. | 0. |
| 90 Mountain Creek Road G-89 Chattanooga TN 37405 Business Person X Mary Jordan | Board Member 1.00 | 0. | 0. | 0. |
| 115 Beechnut F-10 Johnson City TN 37601 Business Person X Elise McMillan | Board Member 1.00 | 0. | 0. | 0. |
| 713 Vosswood Drive Nashville TN 37205 Business Person X Doria Panvini | Board Member 1.00 | 0. | 0. | 0. |
| 200 Stokesboro Court Nashville TN 37215 Business Person X Katie Powers | Board Member 1.00 | 0. | 0. | 0. |
| PO Box 628 Dickson TN 37055 | Regional V.P. 3.00 | 0. | 0. | 0. |

Form 990, Page 5, Part V-A

List of Officers, Directors, Trustees, & Key Employees Statement

Continued

| (A) | (B) | (C) | (D) | (E) |
|--|--|---------------|---------------|------------|
| Name and address | Title and | Compensation | Contributions | Expense |
| | average hours | (if not paid, | to employee | account |
| | per week devoted | enter -0-) | benefit plans | and other |
| | to position | | and deferred | allowances |
| | | | compensation | |
| Business Person X | | | | |
| Luke Randall | | | | |
| 104 St. Michaels Lane | Board Member | | | |
| Smyrna TN 37167 | 1.00 | 0. | 0. | 0. |
| Business Person X | | | | |
| Donald Redden | | | | |
| PO Box 628 | Treasurer | | | |
| Dickson TN 37055 | 5.00 | 0. | 0. | <u> </u> |
| Business Person X | | | | |
| Judy Reed 142 Meadow Dale Circle | D 1 77 D | | | |
| Kingsport TN 37663 | Regional V.P. 3.00 | 0. | 0. | 0. |
| Business Person X | 3.00 | | | <u></u> |
| holly lu conant rees | | | | |
| 311-54th Avenue N | Board Member | | | |
| Nashville TN 37209 | 1.00 | 0. | 0. | 0. |
| Business Person X | Western Wilde State of State S | | | |
| Erin Richardson | | | | |
| 709 Cantrell Avenue | Board Member | | | |
| Nashville TN 37215 | 1.00 | 0. | 0. | 0. |
| Business Person X | | | | |
| Ruth Roberts | | | | |
| 350 Shady Woods Cove | President | | | |
| Memphis TN 38120 | <u>5.00</u> | 0. | 0. | 0. |
| Business Person X | | | | |
| Laurel Ryan | D | | | |
| 2048 E. Almadale Ct. #201 Collierville TN 38017 | Regional V.P. | 0 | 0 | 0 |
| ColliervilleTN38017BusinessPersonX | 3.00 | | 0. | |
| Merle Smith | | | | |
| 2600 Fontaine Road | Board Member | | | |
| Memphis TN 38106 | 1.00 | 0. | 0. | 0. |
| Business Person X | | | | |
| Lois Davis | | | | |
| 13 Laurel Lane | Board Member | | | |
| Crossville TN 38555 | 1.00 | 0. | 0. | 0. |
| Business Person X | | | | |
| Scott Ferguson | | | | |
| PO Box 509 | Board Member | | | |
| Tazewell TN 37879 | 1.00 | 0. | 0. | 0. |
| Business Person X | | | | |
| Gaye Hansen | | | | |
| PO Box 3400 | | | | |
| Cordova TN 38088 | Board Member 1.00 | 0. | 0. | 0. |

Form 990. Part VI, Page 7, Line 90a

States Filed In

Foirm 990, Part II. Line 25a

Compensation

Compensation

| Name | Chk if a Bus | (A) Total | (B) Program services | (C) Management and general | (D) Fundraising |
|----------------------|--------------------|---------------------|-----------------------------------|----------------------------------|---------------------------|
| Pat Butler | | 0. | | | |
| Ron Butler | | 0. | | | |
| Carol Greenwald | | 0. | | | |
| Beatrice Jobe | | 0. | | | |
| Gatha Logan | | 0. | | | |
| Mary Jordan | | 0. | ~~~ | | |
| Elise McMillan | | 0. | | | |
| Doria Panvini | | 0. | | | |
| Katie Powers | | 0. | | | |
| Luke Randall | | 0. | | | |
| Donald Redden | | 0. | | | |
| Judy Reed | | 0. | | | |
| holly lu conant rees | | 0. | | | |
| Erin Richardson | | 0. | | | |
| Ruth Roberts | | 0. | | | |
| Laurel Ryan | | 0. | | | |
| Merle Smith | | 0. | | | |
| Lois Davis | | 0. | | | |
| Scott Ferguson | | 0. | | | |
| Gaye Hansen | | 0. | | | |

| Total | 0 |
|-------|---|
| | |

Form 990, Part II, Line 25a

Employee Benefit Plans & Deferred Compensation Plans

Contributions to Employee Benefit Plans & Deferred Compensation Plans

| | | | , | process of the format of the second state of t | |
|-----------------------|--------------------|---------------------|---|--|---------------------------|
| Name | Chk if a Bus | (A) Total | (B) Program services | (C) Management and general | (D) Fundraising |
| Pat Butler Ron Butler | | 0. | | | |
| Carol Greenwald | | 0. | | | 4444 |
| Beatrice Jobe | | 0. | | | |
| Gatha Logan | | 0. | | | |
| Mary Jordan | | 0. | *************************************** | | *** |
| Elise McMillan | | 0. | *************************************** | | |
| Doria Panvini | | 0. | | | |
| Katie Powers | | 0. | | | |
| Luke Randall | | 0. | | | |
| Donald Redden | | 0. | | | |
| Judy Reed | | 0. | | | |
| holly lu conant rees | | 0. | | | |
| Erin Richardson | | 0. | | | |
| Ruth Roberts | | 0. | | | |
| Laurel Ryan | | 0. | | | |
| Merle Smith | | 0. | | | |
| Lois Davis | | 0. | | | |

Form 990, Part II, Line 25a

Continued

Employee Benefit Plans & Deferred Compensation Plans

| Contributions to Emp | ovee Benefit Plans | & Deferred Com | pensation Plans |
|----------------------|--------------------|----------------|-----------------|
|----------------------|--------------------|----------------|-----------------|

| Name | Chk if a Bus | (A) Total | (B) Program services | (C) Management and general | (D) Fundraising |
|----------------------------|--------------------|---------------------|-----------------------------------|----------------------------------|---------------------------|
| Scott Ferguson Gaye Hansen | | 0. | | | |

0.

Total

Form 990, Part II. Line 25a

Expense Account and Other Allowances

Expense Account and Other Allowances

| Name | Chk if a Bus | (A) Total | (B) Program services | (C) Management and general | (D) Fundraising |
|----------------------|--------------------|---------------------|---|----------------------------------|---------------------------|
| Pat Butler | | 0. | | | |
| Ron Butler | | 0. | | | |
| Carol Greenwald | | 0. | | | |
| Beatrice Jobe | | 0. | | | |
| Gatha Logan | | 0. | | | |
| Mary Jordan | | 0. | | | |
| Elise McMillan | | 0. | | | |
| Doria Panvini | | 0. | | | |
| Katie Powers | | 0. | | | |
| Luke Randall | | 0. | <u></u> | | |
| Donald Redden | | 0. | | | |
| Judy Reed | | 0. | | | |
| holly lu conant rees | | 0. | *************************************** | | |
| Erin Richardson | | 0. | | | |
| Ruth Roberts | | 0. | *************************************** | | |
| Laurel Ryan | | 0. | *************************************** | | |
| Merle Smith | | 0. | | | |
| Lois Davis | | 0. | | | |
| Scott Ferguson | | 0. | | - | |
| Gaye Hansen | | 0. | | | |

| Total0. |
|---------|
| |

Form 990, Page 4, Part IV, Line 65

Other Liabilities Statement

| Line 65 - Other Liabilities: | Beginning of Year | End of Year |
|------------------------------|----------------------|----------------|
| Deferred revenue | 153. | 2,084. |
| Line of credit | 25,000. | |

Total <u>25,153.</u> <u>2,084.</u>

Schedule A, Part IV-A, Line 22

Other Income

| Description | (a) 2006 | (b) 2005 | (c) 2004 | (d) 2003 | (e) Total |
|-------------|-------------|-------------|-------------|-------------|--------------|
| Rental | 4,044. | 3,944. | 9,924. | 10,492. | 28,404. |
| Total | 4,044. | 3,944. | 9,924. | 10,492. | 28,404. |

Supporting Statement of:

Form 990 p 1/Line 1b

| Description | Amount |
|---------------|---------|
| Gum Vendors | 77,161. |
| Contributions | 46,315. |
| Miscellaneous | 676. |
| | |

Total <u>124,152.</u>